Macro: Foreign trade balance improved in the third quarter

According to the provisional data for September, foreign trade deficit increased by \$1.7 billion year-on-year, reaching \$6.9 billion. Thus, the 12-month cumulative foreign trade deficit rose from \$87.6 billion to \$89.3 billion. In seasonally adjusted terms, the deterioration in the monthly foreign trade deficit was driven by imports excluding energy. The slowdown in exports also contributed to this deterioration. Despite the monthly deterioration, the external balance improved significantly quarter-on-quarter. The improvement was broad-based. The slowdown in imports, which was a determining factor in this development, could be a signal of a slowdown in economic activity in Q3.

According to the provisional data released by the Ministry of Trade, exports increased by 3.0% year-on-year (yoy) to \$22.6 billion, while imports rose by 8.8% yoy to \$29.5 billion in September. Thus, the trade deficit in September increased by \$1.7 billion yoy to \$6.9 billion. The foreign trade deficit was \$67.0 billion in the first nine months of the year, while the 12-month cumulative figure increased from \$87.6 billion to \$89.3 billion (Table 1 and Chart 1).

In seasonally and calendar adjusted (s.a.) terms, foreign trade balance, which showed a significant improvement in the July-August period, deteriorated in September, returning to its June level. Both the decline in exports and the strong increase in imports contributed to the monthly deterioration. The increase was also evident in the balance excluding gold and energy (Chart 2).

Chart 1. Foreign Trade Balance (12-month cumulative, billion \$)

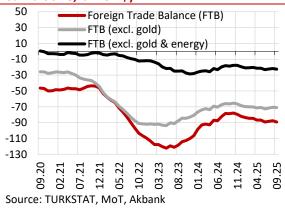
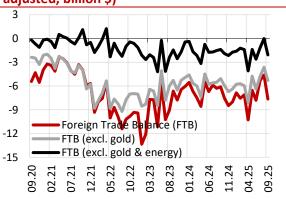


Chart 2. Foreign Trade Balance (seasonally adjusted, billion \$)

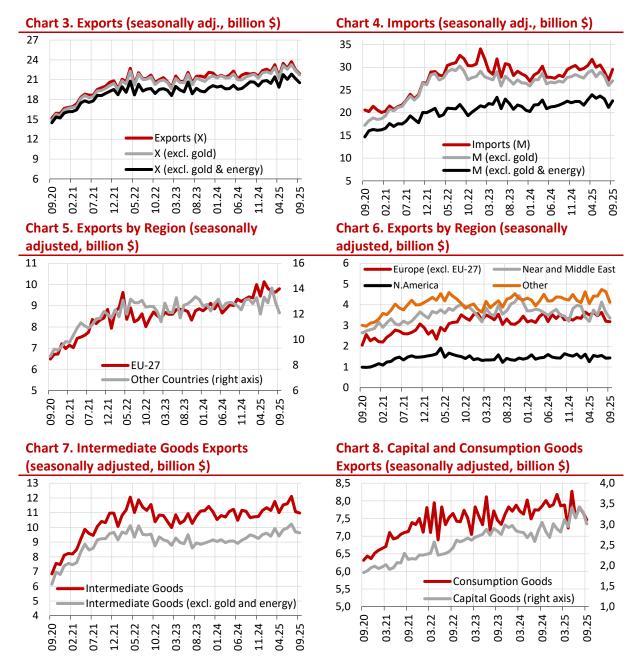


Exports

Exports (s.a.) decreased by 2.8% month-on-month (mom) in September (Table 3, Chart 3). Gold exports remained low in September (\$172 million), as in August (January-July 2025 average: \$317 million). Energy exports (s.a.) saw a moderate decline of 2.5% mom. Thus, the monthly decline in exports excluding gold and energy (s.a.), was similar to the decline in the headline data (2.9%).

According to regional data, exports to EU-27 countries increased on a monthly basis after three months of decline. The most significant decline in exports to regions outside the EU-27 occurred in the Near and Middle East (Charts 5 and 6, Table 3). According to goods groups (s.a.), the decline in exports was widespread. The monthly decrease was 8.7% for capital goods and 2.7% for consumer goods. However, it remained limited for intermediate goods (Charts 7 and 8, Table 3)





Source: TURKSTAT, MoT, Akbank

Imports

Imports (s.a.) rose strongly in September, by 8.8%, after a cumulative decline of 11.4% in the previous two months (Chart 4, Table 3). Gold imports reached the highest level since September 2023 at \$2.5 billion, while in 12-month cumulative terms it increased from \$20.4 billion to \$21.7 billion (Chart 9). Energy imports (s.a.), on the other hand, continued its ongoing downward trend, declining by 8.5% mom in September. Considering the limited 0.6% mom decline in the Brent oil price, it implies a contraction in real terms (consistent with the September PMI data indicating weak manufacturing activity and the contraction in exports). The monthly increase in core imports (s.a.), which excludes gold and energy, was also high at 6.8%.



The rise in core imports (s.a.) was driven by a 10.3% increase in intermediate goods imports and a 5.2% increase in capital goods imports. The monthly increase in intermediate goods imports excluding gold and energy, was more limited than the headline figure, at 7.7% (Charts 11-12). While jewelry imports increased by 5.1%, at \$326 million, they remained significantly below last year's average (\$595 million). Excluding jewelry, consumer goods imports increased by 4% mom (Chart 12, Table 3). Accordingly, the coverage ratio (s.a.) excluding gold and energy decreased from 102% to 95% (Chart 13)





Chart 10. Energy Imports (billion \$)

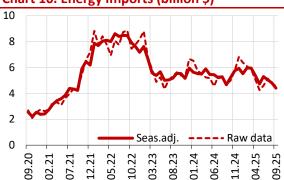
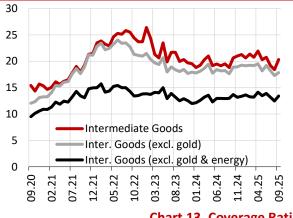


Chart 11. Intermediate Goods Imports (seasonally adjusted, billion \$)





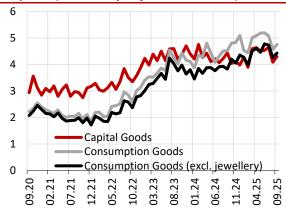
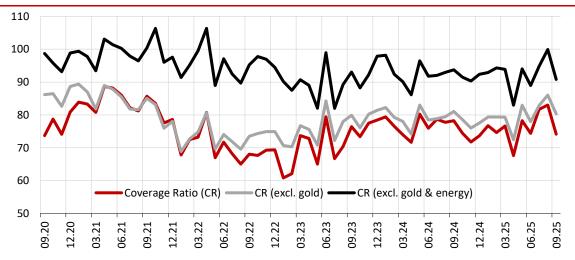


Chart 13. Coverage Ratio (%, seasonally adjusted)



Source: TURKSTAT, MoT, Akbank



Table 1. Foreign Trade (raw data, billion USD)

	2020	2024	2022	2023	2024	12-Month Cum.	First 9 Months	
	2020	2021	2022	2023		Sept. 2025	2024	2025
Foreign Trade Balance	-49.9	-46.2	-109.5	-106.3	-82.2	-89.3	-60.0	-67.0
Exports	169.6	225.2	254.2	255.6	261.8	269.7	192.7	200.6
Imports	219.5	271.4	363.7	362.0	344.0	359.0	252.6	267.7
Foreign Trade Balance (excl. gold and energy)	-3.0	-2.1	-11.9	-27.9	-19.6	-22.6	-16.0	-19.0
Exports (excl. gold and energy)	162.5	213.2	234.8	234.9	241.7	250.5	177.3	186.0
Imports (excl. gold and energy)	165.4	215.2	246.7	262.8	261.3	273.1	193.3	205.0
Foreign Trade Balance (gold)	-22.7	-1.9	-17.5	-25.7	-13.6	-18.3	-8.6	-13.3
Exports (gold)	2.5	3.6	2.9	4.3	3.5	3.4	2.7	2.5
Imports (gold)	25.2	5.5	20.4	30.0	17.1	21.7	11.3	15.8
Foreign Trade Balance (energy)	-24.2	-42.2	-80.1	-52.7	-49.0	-48.4	-35.4	-34.8
Exports (energy)	4.7	8.5	16.4	16.4	16.6	15.9	12.7	12.0
Imports (energy)	28.9	50.7	96.5	69.1	65.6	64.3	48.1	46.8
Exports	169.6	225.2	254.2	255.6	261.8	269.7	192.7	200.6
Exports (EU-27)	70.0	93.1	103.0	104.3	108.5	115.1	80.2	86.8
Exports (excl. EU-27)	99.6	132.2	151.1	151.3	153.3	154.7	112.4	113.8
Exports (Other Europe)	24.4	31.5	36.6	39.7	40.1	40.8	29.6	30.3
Exports (Near and Middle East)	31.3	38.4	45.0	45.6	43.6	43.3	32.1	31.9
Exports (North America)	11.2	16.4	18.8	16.5	18.1	18.2	13.1	13.2
Exports (Other)	32.7	45.9	50.7	49.6	51.5	52.3	37.6	38.5
Exports (Capital Goods)	19.8	24.8	29.0	33.7	33.9	36.6	24.7	27.3
Exports (Intermediate Goods)	80.3	115.2	133.4	129.0	130.6	135.0	97.7	102.0
Inter. Goods Exp.(excl. gold and energy)	73.2	103.1	114.1	108.3	110.6	115.8	82.3	87.5
Exports (Consumption Goods)	68.3	83.8	89.8	90.7	93.7	93.6	68.1	68.0
Imports	219.5	271.4	363.7	362.0	344.0	359.0	252.6	267.7
Imports (Capital Goods)	31.8	35.9	40.5	52.7	50.6	51.7	37.7	38.7
Imports (Intermediate Goods)	163.0	210.1	292.4	261.3	238.3	247.1	175.7	184.6
Inter. Goods Imp. (excl. gold)	137.8	204.6	272.0	231.3	221.2	225.4	164.4	168.7
Inter. Goods Imp. (excl. gold and energy)	108.9	154.0	175.4	162.2	155.6	161.1	116.4	121.9
Imports (Consumption Goods)	24.1	24.9	30.5	47.6	54.5	59.3	38.8	43.6
Jewelry Imports	1.4	1.6	3.0	3.9	7.8	6.6	5.1	3.9
Consumption Goods Imp. (excl. jewelry)	22.7	23.4	27.5	43.7	46.7	52.7	33.7	39.7
Coverage Ratio	77.0	83.1	69.8	71.1	76.2	75.3	76.3	75.1
Coverage Ratio (excl. gold)	85.7	83.7	73.2	76.0	79.1	79.1	78.8	78.8
Coverage Ratio (excl. gold and energy)	97.8	99.2	95.2	89.9	92.7	92.0	92.0	91.1

Source: TURKSTAT, MoT



Table 2. Foreign Trade (raw data, billion USD)

, , , , , , , , , , , , , , , , , , , ,	Jun.25	July.25	Aug.25	Sept.25	2024-Q4	2025-Q1	2025-Q2	2025-Q3
Foreign Trade Balance	-8.2	-6.5	-4.2	-6.9	-22.3	-22.5	-27.0	-17.6
Exports	20.5	24.9	21.7	22.6	69.1	65.3	66.1	69.2
Imports	28.7	31.4	25.9	29.5	91.4	87.8	93.0	86.8
Foreign Trade Balance (excl. gold and energy)	-3.6	-2.2	0.3	-1.2	-3.6	-4.2	-11.7	-3.1
Exports (excl. gold and energy)	18.9	23.1	20.3	21.3	64.5	60.1	61.3	64.6
Imports (excl. gold and energy)	22.5	25.3	20.0	22.5	68.0	64.3	73.0	67.7
Foreign Trade Balance (gold)	-1.4	-0.5	-1.0	-2.3	-5.0	-4.1	-5.4	-3.8
Exports (gold)	0.1	0.4	0.2	0.2	0.8	1.1	0.7	0.8
Imports (gold)	1.6	0.9	1.1	2.5	5.8	5.2	6.1	4.6
Foreign Trade Balance (energy)	-3.2	-3.8	-3.6	-3.4	-13.7	-14.2	-9.8	-10.7
Exports (energy)	1.4	1.4	1.3	1.2	3.8	4.1	4.1	3.8
Imports (energy)	4.6	5.2	4.8	4.5	17.5	18.3	13.9	14.5
Exports	20.5	24.9	21.7	22.6	69.1	65.3	66.1	69.2
Exports (EU-27)	9.3	10.0	9.0	10.1	28.3	28.3	29.4	29.1
Exports (excl. EU-27)	11.1	14.9	12.7	12.5	40.8	37.0	36.7	40.1
Exports (Other Europe)	3.1	3.9	3.2	3.4	10.5	9.7	10.2	10.4
Exports (Near and Middle East)	2.8	4.3	3.6	3.5	11.5	10.9	9.7	11.3
Exports (North America)	1.3	1.7	1.4	1.5	5.0	4.3	4.3	4.6
Exports (Other)	3.8	5.0	4.5	4.2	13.9	12.1	12.6	13.8
Exports (Capital Goods)	2.8	3.7	3.0	3.1	9.3	8.2	9.3	9.8
Exports (Intermediate Goods)	10.7	12.8	11.0	11.4	33.0	33.0	33.8	35.2
Inter. Goods Exp. (excl. gold and energy)	9.2	11.0	9.6	10.1	28.3	27.8	29.1	30.6
Exports (Consumption Goods)	6.5	7.9	7.2	7.7	25.6	23.2	21.9	22.8
Imports	28.7	31.4	25.9	29.5	91.4	87.8	93.0	86.8
Imports (Capital Goods)	4.2	5.4	3.9	4.4	12.9	11.7	13.4	13.6
Imports (Intermediate Goods)	19.4	20.5	17.7	20.4	62.5	62.5	63.5	58.6
Inter. Goods Imp. (excl. gold)	17.9	19.5	16.6	17.9	56.7	57.3	57.4	54.0
Inter. Goods Imp.(excl. gold and energy)	13.3	14.4	11.7	13.3	39.2	39.0	43.5	39.5
Imports (Consumption Goods)	5.1	5.3	4.3	4.6	15.7	13.4	16.0	14.2
Jewelry Imports	0.3	0.3	0.2	0.3	2.7	1.2	1.9	0.8
Consumption Goods Imp. (excl. jewelry)	4.8	5.1	4.1	4.3	13.0	12.2	14.1	13.4
Coverage Ratio					_			
	71.4	79.4	83.8	76.7	75.6	74.4	71.0	79.9
Coverage Ratio (excl. gold)	71.4 75.0	79.4 80.4	83.8 87.0	76.7 83.1	75.6 79.8	74.4 77.7	71.0 75.2	79.9 83.5

Source: TURKSTAT, MoT



Table 3. Foreign Trade (Seasonally and calendar adjusted)

	Monthly % Change				Quarterly % Change				
	Jun.25	July.25	Aug.25	Sept.25	2024-Q4	2025-Q1	2025-Q2	2025-Q3	
Exports	-3.3	4.5	-5.0	-2.8	0.6	3.3	-0.6	0.8	
Exports (excl. gold)	-2.4	3.1	-3.9	-2.9	1.6	2.9	-0.1	0.6	
Energy Exports	13.0	-5.7	-16.1	-2.5	1.9	16.6	0.2	-10.0	
Exports (excl. gold and energy)	-3.3	3.8	-3.1	-2.9	1.6	2.1	-0.1	1.3	
Exports (gold)	-62.3	246.5	-64.0	8.0	-44.7	34.9	-37.2	13.1	
Exports (EU-27)	-3.1	-1.5	-0.4	1.7	3.5	3.5	2.1	-1.0	
Exports (Other Europe)	-3.4	9.0	-8.2	-6.2	-1.4	3.2	-2.7	2.1	
Exports (Near and Middle East)	-4.4	4.7	-11.6	-0.9	-5.1	5.1	2.2	-5.5	
Exports (North America)	-6.6	18.3	-12.2	-7.7	-4.2	8.0	-7.7	6.5	
Exports (Other)	-2.7	2.8	-8.5	1.5	8.9	-1.3	-7.7	2.3	
Exports (excl. EU-27)	0.0	7.2	-2.1	-11.1	0.4	-0.4	-0.4	4.7	
Exports (Capital Goods)	-7.3	8.4	-3.6	-8.7	0.3	3.6	7.7	2.4	
Exports (Intermediate Goods)	0.8	4.3	-8.6	-0.8	-1.0	5.1	-0.4	0.1	
Inter. Goods (excl. gold and energy)	1.3	2.7	-5.2	-0.8	1.0	2.7	1.0	1.2	
Exports (Consumption Goods)	-9.1	4.0	-2.0	-2.7	1.7	0.8	-3.8	-0.3	
Imports	1.7	-4.8	-6.5	8.8	7.4	-0.4	3.0	-7.1	
Imports (excl. gold)	3.9	-3.0	-7.5	4.0	4.8	0.4	2.1	-5.9	
Imports (excl. gold and energy)	2.2	-2.6	-8.1	6.8	3.3	-0.4	5.7	-5.6	
Energy Imports	12.2	-4.6	-4.7	-8.5	11.4	3.3	-11.7	-7.3	
Imports (gold)	-26.6	-39.2	21.5	118.3	66.4	-11.1	17.2	-24.3	
Imports (Capital Goods)	0.7	2.5	-12.1	5.2	-4.7	5.2	7.1	-4.7	
Imports (Intermediate Goods)	2.2	-7.7	-3.8	10.3	9.4	-0.3	0.4	-8.0	
Inter. Goods Imp. (excl. gold and energy)	3.2	-5.3	-5.3	7.7	3.5	-0.2	3.5	-5.9	
Inter. Goods Imp. (excl. gold)	5.5	-5.1	-5.1	3.2	5.7	0.8	-1.1	-6.3	
Imports (Consumption Goods)	0.3	-2.3	-10.0	4.1	10.4	-5.1	10.6	-6.9	
Jewelry Imports	-41.8	-17.7	-10.3	5.1	26.6	-42.4	31.9	-39.1	
Consumption Goods Imp. (excl. jewelry)	7.1	-0.9	-10.0	4.0	8.1	1.2	8.5	-3.1	

Source: TURKSTAT, MoT, Akbank



This report is prepared by Akbank Economic Research

Economic.research@akbank.com

Çağlar Yüncüler, PhD – Vice President Caglar.Yunculer@akbank.com

M. Sibel Yapıcı

Sibel.Yapici@akbank.com

Sercan Pişkin

Sercan.Piskin@akbank.com

DISCLAIMER STATEMENT: The text, information and graphs in this report and comments has been prepared from the primary accessible systemic sources on a bona fide basis, and without consideration to establishing any guarantee and assurance for establishing a basis for any informed decision under any name or form, in terms of their accuracy, validity and effectiveness, and thus it has only been gathered for information purposes. Akbank TAŞ, Ak Yatırım AŞ and their employees will not be held responsible for any damages resulting from the comments included in this report such as lack of information and/or updates. Akbank TAŞ and Ak Yatırım AŞ may modify and/or remove the above information and recommendations at any time, without having to serve any prior notice and/or warning in any way, manner or form. Since this report and comments, the comprehensive information and recommendations which have been prepared in the form of general investment suggestions for the purpose of providing general information do not include any commitment by Akbank TAS and Ak Yatırım AS, the consequences of any decisions taken, conclusions reached, transactions made and any risks caused by any private and/or legal person based on such information will therefore rest with such persons. For this reason, Akbank T.A.Ş., Ak Yatırım A.Ş. and their employees shall not by any means or in any manner be liable for any material and moral damages, loss of profits, or any direct and/or indirect damages, whatsoever, incurred by the persons concerned or 3rd parties, as a result of the decisions taken, conclusions reached, or transactions performed by private and/or legal persons due to reliance on the information contained in this report, the comments and recommendations herein, and the persons concerned understand and accept that they are not entitled to claim any indemnity, whatsoever, from Akbank TAŞ, Ak Yatırım AŞ and their employees for any damages suffered/to be suffered. The information given in this report, and the comments and recommendations contained herein do not constitute an "investment consultancy" service and/or activity, but fall within the scope of a general investment consultancy activity, and individuals and entities willing to receive an investment consultancy service must contact entities and institutions that are authorized to provide such service and obtain such service under a service agreement pursuant to the legislations of CMB. Investment consultancy services are offered under an investment consultancy agreement to be signed between brokerage houses, portfolio management companies, banks that do not admit deposits and the clients. The comments and recommendations contained herein depend upon the personal opinions of the persons who make the comments and $recommendations. \ \ Since such opinions \ have been \ arranged in the scope of a general investment consultancy \ activity they do not contain reports,$ comments and recommendations specific to a person, and may therefore not suit your financial status, risk and return preferences. Thus, making investment decisions solely based on the information contained herein might not bring an outcome that meets your expectations.



