# AKBANK T.A.Ş.

PUBLICLY ANNOUNCED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES AT 31 DECEMBER 2015 TOGETHER WITH AUDIT REPORT

(Convenience translation of publicly announced consolidated financial statements, related disclosures and audit report originally issued in Turkish, See Note. I.b of Section three)

# (Convenience translation of the independent auditor's report originally issued in Turkish, See Note I.b of Section three)

#### Independent auditor report

To the Board of Directors of Akbank T.A.Ş.:

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheet of Akbank T.A.Ş. ("the Bank") and its consolidated subsidiaries (together will be referred as "the Group") as at December 31, 2015, and the related consolidated income statement, consolidated statement of income and expense items accounted under shareholders' equity, consolidated statement of cash flows and consolidated statement of changes in shareholders' equity for the year then ended and a summary of significant accounting policies and other explanatory notes to the financial statements.

#### Responsibility of the Bank's Board of Directors for the financial statements

Bank management is responsible for the preparation and fair presentation of the consolidated financial statement in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006 and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency (BRSA), circulars, interpretations published by BRSA and BRSA Accounting and Reporting Legislation which includes the provisions of Turkish Accounting Standards for the matters which are not regulated by these regulation and for such internal control as management determines is necessary to enable the preparation of the financial statement that is free from material misstatement, whether due to fraud or error.

#### Independent Auditor's responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We conducted our audit in accordance with communique "Independent Audit of Banks" published by BRSA on the Official Gazette No.29314 dated April 2, 2015 and with the Independent Auditing Standards which is a part of Turkish Auditing Standards promulgated by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatement.

An independent audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the independent auditor's professional judgment, including the assessment of risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the independent auditor considers the internal control relevant to bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the bank's internal control. An independent audit also includes evaluating the appropriateness of accounting policies used by the reasonableness of accounting estimates made by the management as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Basis of Qualified Opinion

Subsequent to the reversal of TL 70.000 thousands during the year 2014, the accompanying consolidated financial statements as at December 31, 2015 include a general reserve amounting to TL 200.000 thousands which is fully provided in 2013 by the Bank management for the possible results of the circumstances which may arise from any changes in the economy and market conditions.

#### **Qualified Opinion**

In our opinion, except for the effect of the matter referred in the preceding paragraph on the consolidated financial statements, the accompanying consolidated financial statements presents fairly, in all material respects, the financial position of Akbank T.A.Ş. and its subsidiaries as at December 31, 2015 and the results of its operations and its cash flows for the year then ended in accordance with the prevailing accounting principles and standards set out as in accordance with BRSA Accounting and Reporting Legislation.

### Reports on arising from other regulatory requirements

In accordance with Article 402 paragraph 4 of the Turkish Commercial Code ("TCC") no 6102; no significant matter has come to our attention that causes us to believe that the Bank's bookkeeping activities for the period January 1 – December 31, 2015 are not in compliance with the code and provisions of the Bank's articles of association in relation to financial reporting.

In accordance with Article 402 paragraph 4 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

### Additional paragraph for convenience translation to English

As explained in detail in Note I.b. of Section Three, accounting principles and standards set out by regulations in conformity with BRSA Accounting and Reporting Legislation, accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst&Young Global Limited

Damla Harman, SMMM, SMMM. Partner

Istanbul, 2 February 2016

# THE CONSOLIDATED FINANCIAL REPORT OF AKBANK T.A.Ş. AS OF 31 DECEMBER 2015

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The consolidated financial report includes the following sections in accordance with the "Communiqué on the Financial Statements and Related Explanation and Notes that will be Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency.

Section One - GENERAL INFORMATION ABOUT THE GROUP

Section Two - CONSOLIDATED FINANCIAL STATEMENTS OF THE GROUP

Section Three - EXPLANATIONS ON ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD

Section Four - INFORMATION RELATED TO FINANCIAL POSITION OF THE GROUP

Section Five - EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS

• Section Six - OTHER EXPLANATIONS

Section Seven - EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

Investments in associates, joint ventures and subsidiaries whose financial statements have been consolidated in this reporting package are as follows:

|    | Subsidiaries                    | Investments in Associates | Joint Ventures |
|----|---------------------------------|---------------------------|----------------|
| 1. | Ak Finansal Kiralama A.Ş.       | -                         | -              |
| 2. | Ak Yatırım Menkul Değerler A.Ş. | -                         | -              |
| 3. | Ak Portföy Yönetimi A.Ş.        | -                         | -              |
| 4. | Akbank AG                       | -                         | -              |
| 5. | Akbank (Dubai) Limited          | -                         | -              |

Ak Receivables Corporation and A.R.T.S. Ltd., which are not subsidiaries of the Bank but over which the Bank has 100% controlling power, have been included in the consolidation due to the reason that these companies are "Structured Entities".

The accompanying reviewed consolidated financial statements and notes to these financial statements which are expressed, unless otherwise stated, in thousands of Turkish Lira (TL), have been prepared based on the accounting books of the Bank in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, related appendices and interpretations on these, and are independently audited.

2 February 2016

Suzan SABANCI DİNCER Hayri CULHACI S.Yaman TÖRÜNER S. Hakan BİNBASGİL K. Atıl ÖZUS Türker TUNALI Chairman of the Head of the Member of the CEO **Executive Vice** Senior Vice Board of Directors Audit Committee Audit President President

Committee

Contact information of the personnel in charge of addressing questions regarding this financial report:

Name-Surname / Title : Türker TUNALI / Senior Vice President

Phone No : (0 212) 385 55 55 Fax No : (0 212) 325 12 31

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## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# SECTION ONE GENERAL INFORMATION ABOUT THE BANK

I. BANK'S FOUNDATION DATE, START-UP STATUS, HISTORY REGARDING THE CHANGES IN THIS STATUS:

Akbank T.A.Ş. ("the Bank", "the Parent Bank" or "Akbank") was established on 30 January 1948 as a private commercial bank, in accordance with the decision of the Council of Ministers, No.3/6710 and is authorized to perform all economic, financial and commercial activities which are allowed by the laws of the Turkish Republic ("T.C."). The status of the Bank has not changed since its foundation.

II. EXPLANATION ABOUT THE BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE BANK WHO ARE IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY) AND THE GROUP THE BANK BELONGS TO:

The Bank's shares have been quoted on the Borsa Istanbul ("BIST") since 1990. In 1998, 4,03% of the outstanding share capital of the Bank was offered and sold in an international offering outside of Turkey in the form of Ordinary Shares and American Depository Receipts ("ADRs"). As of 31 December 2015, approximately 51% of the shares are publicly traded, including the ADRs (31 December 2014: 41%).

The major shareholder of the Bank, directly or indirectly, is Sabancı Group.

# III. EXPLANATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, PRESIDENT AND EXECUTIVE VICE PRESIDENTS, IF AVAILABLE, SHARES OF THE PARENT BANK THEY POSSESS AND THEIR AREAS OF RESPONSIBILITY:

| <u>Title</u>               | <u>Name</u>           | Responsibility                           | <b>Education</b> |
|----------------------------|-----------------------|--|------------------|
| Chairman:                  | Suzan SABANCI DİNÇER  | Chairman and Executive Board Member      | Graduate         |
| Honorary Chairman,         |                       | Honorary Chairman,                       |                  |
| Board Member, Consultant:  | Erol SABANCI          | Board Member and Consultant              | Undergraduate    |
| Board of Directors:        | Hayri ÇULHACI         | Vice Chairman and Executive Board Member | Graduate         |
|                            | Cem MENGİ             | Executive Board Member                   | Undergraduate    |
|                            | Ş. Yaman TÖRÜNER      | Board Member                             | Undergraduate    |
|                            | A. Aykut DEMİRAY      | Board Member                             | Undergraduate    |
|                            | I. Aydın GÜNTER       | Board Member                             | Undergraduate    |
|                            | Emre DERMAN           | Board Member                             | Graduate         |
|                            | Can PAKER             | Board Member                             | PhD              |
|                            | S. Hakan BİNBAŞGİL    | Board Member and CEO                     | Graduate         |
| President and CEO:         | S. Hakan BİNBAŞGİL    | CEO                                      | Graduate         |
| Head of Internal Audit:    | Eyüp ENGİN            | Head of Internal Audit                   | Undergraduate    |
| Executive Vice Presidents: | A. Fuat AYLA          | Credit Allocation                        | Undergraduate    |
|                            | K. Atıl ÖZUS          | Financial Coordination                   | Undergraduate    |
|                            | Kerim ROTA            | Treasury                                 | Graduate         |
|                            | C. Kaan GÜR           | Commercial Banking                       | Undergraduate    |
|                            | Turgut GÜNEY          | Technology and Operation                 | Graduate         |
|                            | Orkun OĞUZ            | Direct Banking                           | Graduate         |
|                            | Bülent OĞUZ           | SME Banking                              | Graduate         |
|                            | H.Burcu CİVELEK YÜCE  | Human Resources and Strategy             | Graduate         |
|                            | Ege GÜLTEKİN          | Credit Monitoring and Follow-up          | Graduate         |
|                            | A.Özer İSFENDİYAROĞLU | Consumer and Private Banking             | Graduate         |
|                            | Levent ÇELEBİOĞLU     | Corporate and Investment Banking         | Undergraduate    |
|                            | Hayri ÇULHACI         | Head of the Audit Committee              | Graduate         |
| Internal Audit Committee:  | Ş. Yaman TÖRÜNER      | Member of the Audit Committee            | Undergraduate    |

The shares of the above individuals are insignificant in the Bank.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

As of 13 February 2015, Ege Gültekin has been assigned as Executive Vice President responsible from the newly established Credit Monitoring and Follow up Unit.

As of 2 March 2015, Arif Özer İsfendiyaroğlu has been assigned as Executive Vice President responsible from the newly established Retail Banking and Payment Systems Unit.

During The Ordinary General Assembly Meeting of the Bank dated 26 March 2015, Emre Derman and Can Paker have been appointed as a Board Member in lieu of James Charles Cowles and M. Kaan Terzioğlu in the election of new Board of Directors.

As of 8 May 2015, Corporate Banking Unit's Executive Vice President Alper Hakan Yüksel has resigned from his position. Corporate Banking Unit is continuing its operations as Corporate and Investment Banking and Levent Çelebioğlu has been appointed as the new established Unit's Executive Vice President as of the same date.

As of 30 June 2015, Corporate Communication Unit's Executive Vice President Mehmet Sindel and Private Banking Unit's Executive Vice President Saltık Galatalı have resigned from their positions. Consumer Banking and Payment Systems Unit has merged with Private Banking Unit and Corporate Communications Unit and is continuing its operations as Consumer and Private Banking Unit as of the same date.

As of, 31 July 2015, International Banking Unit's Executive Vice President Hülya Kefeli has resigned from her position. International Banking Unit has merged with Treasury Unit as of the same date.

As of 28 August 2015, Operation Unit's Executive Vice President Özlen Sanıbelli has resigned from her position. Information Technologies Unit has merged with Operation Unit and is continuing its operations as Technology and Operation Unit as of the same date.

#### IV. INFORMATION ON SHAREHOLDERS HAVING CONTROL SHARES:

| Name/Commercial Title          | Share Amounts | Share       | Paid-in Capital | Unpaid  |
|--------------------------------|---------------|-------------|-----------------|---------|
|                                | (Nominal)     | Percentages | (Nominal)       | Portion |
| Hacı Ömer Sabancı Holding A.Ş. | 1.630.021     | % 40,75     | 1.630.021       | -       |

### V. EXPLANATION ON THE PARENT BANK'S SERVICE TYPES AND FIELDS OF OPERATION:

The Bank's core business activities include consumer and private banking, commercial banking, SME banking, corporate and investment banking, foreign exchange, money markets, securities transactions (treasury transactions) and international banking services. In addition to regular banking operations, the Bank also provides insurance intermediary services as an agency of Aksigorta A.Ş and AvivaSA Emeklilik ve Hayat A.Ş. As of 31 December 2015, the Bank has 901 branches dispersed throughout the country and 1 branch operating abroad (31 December 2014: 990 branches and 1 branch operating abroad). As of 31 December 2015, the Bank employed 14.050 people (31 December 2014: 16.305). A major part of the decrease in the Bank's personnel is caused by the transfer of private security guards to an outsource firm.

The Parent Bank and its subsidiaries, Ak Yatırım Menkul Değerler A.Ş., AK Portföy Yönetimi A.Ş., Akbank AG, Ak Finansal Kiralama A.Ş., Akbank (Dubai) Limited and together with Ak Receivables Corporation and A.R.T.S. Ltd., which are not subsidiaries of the Bank, but over which the Bank has 100% controlling power due to the reason that these companies are "Structured Entities", have been included in the scope of consolidation. The Parent Bank together with its consolidated subsidiaries are referred to as the "Group" in these consolidated financial statements and notes to consolidated financial statements.

As at 31 December 2015, the Group employed 14.418 people (31 December 2014: 16.543).

### AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

VI. A SHORT EXPLANATION ON THE DIFFERENCES BETWEEN THE COMMUNIQUE ON CONSOLIDATED FINANCIAL STATEMENT REPORTING AND THE CONSOLIDATION PROCEDURES REQUIRED BY TURKISH ACCOUNTING STANDARDS AND ABOUT INSTITUTIONS THAT ARE SUBJECT TO FULL CONSOLIDATION, PROPORTIONAL CONSOLIDATION, BY WAY OF DEDUCTION FROM CAPITAL OR THOSE THAT ARE SUBJECT TO NONE:

The Bank sees no difference between the Communiqué on Consolidated Financial Reporting and the consolidation procedures required by Turkish Accounting Standards. Information in regards to consolidated subsidiaries and consolidation methods are given in Section III. Note III.

VII. EXISTING OR POTENTIAL, ACTUAL OR LEGAL OBSTACLES TO IMMEDIATE TRANSFER OF CAPITAL BETWEEN PARENT BANK AND ITS SUBSIDIARIES AND REPAYMENT OF DEBTS:

None

# AKBANK T.A.Ş. I. CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2015 (STATEMENT OF FINANCIAL POSITION) (Amounts are expressed in thousands of Turkish Lira (TL)).

|                   | ASSETS   | Note<br>(Section Five) | TL                              | CURRENT PERIOD<br>(31/12/2015)<br>FC | Total                             | TL                              | PRIOR PERIOD<br>(31/12/2014)<br>FC | Total                      |
|-------------------|--|------------------------|---------------------------------|--------------------------------------|-----------------------------------|---------------------------------|------------------------------------|----------------------------|
| I.<br>II.         | CASH AND BALANCES WITH CENTRAL BANK<br>FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT or LOSS (Net) | (I-a)<br>(I-b)         | 2.165.780<br>816.680            | 23.307.659<br>1.920.990              | 25.473.439<br>2.737.670           | 3.518.600<br>599.900            | 16.921.457<br>865.803              | 20.440.057<br>1.465.703    |
| 2.1<br>2.1.1      | Trading Financial Assets<br>Government Debt Securities   |                        | 816.680<br>9.996                | 1.920.990<br>107                     | 2.737.670<br>10.103               | 599.900<br>8.525                | 865.803<br>2.491                   | 1.465.703<br>11.016        |
| 2.1.1             | Equity Securities  |                        | 6.532                           | -                                    | 6.532                             | 8.525                           | 2.491                              | 68                         |
| 2.1.3             | Trading Derivative Financial Assets  |                        | 776.274                         | 1.920.883                            | 2.697.157                         | 547.427                         | 863.312                            | 1.410.739                  |
| 2.1.4             | Other Marketable Securities  |                        | 23.878                          | -                                    | 23.878                            | 43.880                          | -                                  | 43.880                     |
| 2.2               | Financial Assets at Fair Value through Profit or Loss  |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 2.2.1             | Government Debt Securities Equity Securities   |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 2.2.3             | Loans  |                        | _                               | _                                    | _                                 | _                               | _                                  | -                          |
| 2.2.4             | Other Marketable Securities  |                        | =                               | =                                    | =                                 | -                               | =                                  | -                          |
| III.              | BANKS  | (I-c)                  | 1.586.889                       | 7.228.274                            | 8.815.163                         | 611.373                         | 4.600.744                          | 5.212.117                  |
| IV.               | MONEY MARKETS  |                        | 98                              | -                                    | 98                                | 700.215                         | -                                  | 700.215                    |
| 4.1<br>4.2        | Interbank Money Market Placements Istanbul Stock Exchange Money Market Placements                  |                        | 98                              | -                                    | 98                                | -                               | -                                  | -                          |
| 4.2               | Receivables from Reverse Repurchase Agreements   |                        | -                               | -                                    | -                                 | 700.215                         | -                                  | 700.215                    |
| ٧.                | AVAILABLE-FOR-SALE FINANCIAL ASSETS (Net)  | (I-d)                  | 19.567.662                      | 23.816.778                           | 43.384.440                        | 21.390.273                      | 16.213.559                         | 37.603.832                 |
| 5.1               | Equity Securities  |                        | 12.836                          | 115.958                              | 128.794                           | 12.326                          | 161                                | 12.487                     |
| 5.2               | Government Debt Securities   |                        | 19.376.723                      | 15.929.478                           | 35.306.201                        | 21.283.380                      | 11.154.528                         | 32.437.908                 |
| 5.3<br><b>VI.</b> | Other Marketable Securities  | 0 -1                   | 178.103                         | 7.771.342                            | 7.949.445                         | 94.567                          | 5.058.870                          | 5.153.437                  |
| 6.1               | LOANS and RECEIVABLES Loans and Receivables  | (I-e)                  | <b>93.013.626</b><br>92.866.313 | <b>60.452.870</b><br>60.452.870      | <b>153.466.496</b><br>153.319.183 | <b>85.861.033</b><br>85.709.707 | <b>50.270.367</b><br>50.270.367    | 136.131.400<br>135.980.074 |
| 6.1.1             | Loans to Bank's Risk Group   | (VII)                  | 2.247.912                       | 1.173.863                            | 3.421.775                         | 1.511.963                       | 952.585                            | 2.464.548                  |
| 6.1.2             | Government Debt Securities   | *****                  |                                 | -                                    | -                                 | -                               | -                                  | -                          |
| 6.1.3             | Other  |                        | 90.618.401                      | 59.279.007                           | 149.897.408                       | 84.197.744                      | 49.317.782                         | 133.515.526                |
| 6.2               | Loans under Follow-up  |                        | 3.373.323                       | -                                    | 3.373.323                         | 2.330.155                       | -                                  | 2.330.155                  |
| 6.3               | Specific Provisions (-)  |                        | 3.226.010                       | -                                    | 3.226.010                         | 2.178.829                       | -                                  | 2.178.829                  |
| VII.<br>VIII.     | FACTORING RECEIVABLES HELD-TO-MATURITY SECURITIES (Net)  | (I-f)                  | 5.184.759                       | 5.503.681                            | 10.688.440                        | 5.790.655                       | 5.009.456                          | 10.800.111                 |
| 8.1               | Government Debt Securities   | (1-1)                  | 5.184.759                       | 5.503.681                            | 10.688.440                        | 5.790.655                       | 5.009.456                          | 10.800.111                 |
| 8.2               | Other Marketable Securities  |                        |                                 | -                                    | -                                 | -                               | -                                  | -                          |
| IX.               | INVESTMENTS IN ASSOCIATES (Net)  | (I-g)                  | 3.923                           | -                                    | 3.923                             | 3.923                           | -                                  | 3.923                      |
| 9.1               | Associates Consolidated Based on Equity Method   |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 9.2               | Associates Unconsolidated  |                        | 3.923                           | -                                    | 3.923                             | 3.923                           | -                                  | 3.923                      |
| 9.2.1<br>9.2.2    | Financial Investments in Associates Non-Financial Investments in Associates                        |                        | 3.923                           | -                                    | 3.923                             | 3.923                           | -                                  | 3.923                      |
| X.                | SUBSIDIARIES (Net)   | (I-h)                  | 3.723                           | -                                    | 5.725                             | 5.725                           | -                                  | 3.723                      |
| 10.1              | Unconsolidated Financial Subsidiaries  | ** ***                 | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 10.2              | Unconsolidated Non-Financial Subsidiaries  |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| XI.               | JOINT VENTURES (Net)   |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 11.1<br>11.2      | Joint Ventures Consolidated Based on Equity Method   |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 11.2.1            | Unconsolidated Joint Ventures Financial Joint Ventures   |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 11.2.2            |  |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| XII.              | FINANCIAL LEASE RECEIVABLES (Net)  | (I-i)                  | 994.415                         | 2.981.366                            | 3.975.781                         | 910.569                         | 2.784.737                          | 3.695.306                  |
| 12.1              | Financial Lease Receivables  |                        | 1.278.004                       | 3.421.676                            | 4.699.680                         | 1.182.008                       | 3.237.330                          | 4.419.338                  |
| 12.2              | Operating Lease Receivables  |                        | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| 12.3<br>12.4      | Other Unearned Income ( - )  |                        | 283.589                         | 440.310                              | 723.899                           | 271.439                         | 452.593                            | 724.032                    |
| XIII.             | HEDGING DERIVATIVE FINANCIAL ASSETS  | (I-j)                  | 648.858                         | 2.510                                | 651.368                           | 284.135                         | 432.373                            | 284.541                    |
| 13.1              | Fair Value Hedge   | ,,                     | 648.858                         | 575                                  | 649.433                           | 284.135                         | 406                                | 284.541                    |
| 13.2              | Cash Flow Hedge  |                        | =                               | 1.935                                | 1.935                             | -                               | =                                  | =                          |
| 13.3              | Foreign Net Investment Hedge   | 4 4                    |                                 |                                      |                                   |                                 |                                    |                            |
| XIV.<br>XV.       | PROPERTY AND EQUIPMENT (Net)   | (I-k)<br>(I-l)         | 793.600                         | 2.530                                | 796.130                           | 860.758                         | 2.596                              | 863.354                    |
| 15.1              | INTANGIBLE ASSETS (Net) Goodwill   | (1-1)                  | 223.486                         | 619                                  | 224.105                           | 228.548                         | 456                                | 229.004                    |
| 15.2              | Other  |                        | 223.486                         | 619                                  | 224.105                           | 228.548                         | 456                                | 229.004                    |
| XVI.              | INVESTMENT PROPERTY (Net)  | (I-m)                  | -                               | -                                    | -                                 | -                               | -                                  | -                          |
| XVII.             | TAX ASSET  |                        | 139.013                         | 23.140                               | 162.153                           | 11.497                          | 9.548                              | 21.045                     |
| 17.1              | Current Tax Asset  |                        | -                               | -                                    | 4/0.450                           | -                               |                                    | -                          |
| 17.2              | Deferred Tax Asset PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE                                    | (I-n)                  | 139.013                         | 23.140                               | 162.153                           | 11.497                          | 9.548                              | 21.045                     |
| AVIII.            | AND RELATED TO DISCONTINUED OPERATIONS (Net)   | (1-0)                  | 179.866                         | _                                    | 179.866                           | 158.652                         | _                                  | 158.652                    |
| 18.1              | Held for Sale Purpose  | (1-0)                  | 179.866                         | -                                    | 179.866                           | 158.652                         | -                                  | 158.652                    |
| 18.2              | Related to Discontinued Operations   |                        | -                               | -                                    |                                   | -                               | -                                  | -                          |
| XIX.              | OTHER ASSETS   | (I-p)                  | 1.327.027                       | 581.081                              | 1.908.108                         | 993.288                         | 94.050                             | 1.087.338                  |
|                   | TOTAL ASSETS   |                        | 126.645.682                     | 125.821.498                          | 252.467.180                       | 121.923.419                     | 96.773.179                         | 218.696.598                |

# AKBANK T.A.Ş. I. CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2015 (STATEMENT OF FINANCIAL POSITION) (Amounts are expressed in thousands of Turkish Lira (TL)).

|                            | LIABILITIES  | Note<br>(Section Five) | TL   | CURRENT PERIOD<br>(31/12/2015)<br>FC         | Total  | TL   | PRIOR PERIOD<br>(31/12/2014)<br>FC           | Total  |
|----------------------------|--|------------------------|--|--|--|--|--|--|
| 1.1<br>1.2                 | <b>DEPOSITS</b> Deposits of Bank's Risk Group Other  | (II-a)<br>(VI)         | <b>68.978.602</b><br>2.435.612<br>66.542.990 | <b>80.492.216</b><br>1.848.224<br>78.643.992 | 149.470.818<br>4.283.836<br>145.186.982      | <b>65.253.709</b><br>2.093.788<br>63.159.921 | <b>57.040.367</b><br>1.358.897<br>55.681.470 | 122.294.076<br>3.452.685<br>118.841.391      |
| II.<br>III.                | TRADING DERIVATIVE FINANCIAL LIABILITIES FUNDS BORROWED  | (II-b)<br>(II-c)       | 479.349<br>303.083                           | 1.288.502<br>25.873.792                      | 1.767.851<br>26.176.875                      | 222.348<br>454.961                           | 984.865<br>20.814.400                        | 1.207.213<br>21.269.361                      |
| IV.<br>4.1                 | MONEY MARKETS  |                        | <b>6.249.039</b><br>80.031                   | 18.000.200                                   | <b>24.249.239</b><br>80.031                  | <b>4.872.461</b><br>441.722                  | 23.978.899                                   | <b>28.851.360</b><br>441.722                 |
| 4.2                        | Funds from Interbank Money Market<br>Funds from Istanbul Stock Exchange Money Market   |                        | =  | -  | =  | =  | -  | -  |
| 4.3<br><b>V.</b><br>5.1    | Funds Provided Under Repurchase Agreements SECURITIES ISSUED (Net) Bills   | (II-d)                 | 6.169.008<br><b>3.373.821</b><br>1.548.685   | 18.000.200<br><b>9.036.968</b><br>892.932    | 24.169.208<br><b>12.410.789</b><br>2.441.617 | 4.430.739<br><b>3.172.404</b><br>1.485.149   | 23.978.899<br><b>7.368.020</b><br>769.015    | 28.409.638<br><b>10.540.424</b><br>2.254.164 |
| 5.2<br>5.3                 | Asset Backed Securities<br>Bonds   |                        | 1.825.136                                    | 8.144.036                                    | 9.969.172                                    | 1.687.255                                    | 6.599.005                                    | 8.286.260                                    |
| <b>VI.</b><br>6.1          | <b>FUNDS</b> Borrower Funds  |                        | -  | -  | -  | -  | -  | -  |
| 6.2<br><b>VII.</b>         | Other MISCELLANEOUS PAYABLES   |                        | 3.832.655                                    | 1.010.762                                    | 4.843.417                                    | 3.027.706                                    | 471.106                                      | 3.498.812                                    |
| VIII.<br>IX.               | OTHER LIABILITIES FACTORING PAYABLES   | (II-e)                 | 1.358.302                                    | 134.559                                      | 1.492.861                                    | 1.327.744                                    | 200.986                                      | 1.528.730                                    |
| <b>X.</b><br>10.1          | FINANCIAL LEASE PAYABLES (Net) Financial Lease Payables  | (II-f)                 | -  | -  | -  | -  | -  | -  |
| 10.2                       | Operating Lease Payables   |                        | -  | -  | -  | =  | -  | -  |
| 10.4                       | Other Deferred Financial Lease Expenses ( - )  |                        | -  | -  | -  | -<br>-                                       | -  | -  |
| XI.<br>11.1                | HEDGING DERIVATIVE FINANCIAL LIABILITIES Fair Value Hedge  | (II-g)                 | -  | <b>158.960</b><br>157.528                    | <b>158.960</b><br>157.528                    | •<br>•                                       | <b>105.952</b><br>105.952                    | <b>105.952</b><br>105.952                    |
| 11.2<br>11.3               | Cash Flow Hedge<br>Foreign Net Investment Hedge  |                        | -  | 1.432  | 1.432  | -  | -  | -  |
| <b>XII.</b><br>12.1        | PROVISIONS General Loan Loss Provisions  | (II-h)                 | <b>2.500.234</b><br>1.868.060                | <b>695.462</b><br>675.132                    | 3.195.696<br>2.543.192                       | <b>2.108.801</b><br>1.588.276                | <b>544.825</b><br>515.988                    | 2.653.626<br>2.104.264                       |
| 12.2<br>12.3               | Restructuring Provisions Reserve for Employee Benefits   |                        | 192.286                                      | -<br>620                                     | 192.906                                      | -<br>127.450                                 | 187  | 127.637                                      |
| 12.4                       | Insurance Technical Provisions (Net)   |                        | -  | =  | -  | -  | =  | -  |
| 12.5<br><b>XIII.</b>       | Other Provisions TAX LIABILITY   | (II-i)                 | 439.888<br><b>607.179</b>                    | 19.710<br><b>78.604</b>                      | 459.598<br><b>685.783</b>                    | 393.075<br><b>528.243</b>                    | 28.650<br><b>78.757</b>                      | 421.725<br><b>607.000</b>                    |
| 13.1<br>13.2               | Current Tax Liability Deferred Tax Liability   |                        | 607.179                                      | 21.152<br>57.452                             | 628.331<br>57.452                            | 522.289<br>5.954                             | 31.129<br>47.628                             | 553.418<br>53.582                            |
| XIV.                       | LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR SALE AND RELATED TO DISCONTINUED OPERATIONS  |                        | -  | -  | -  | -  | -  | -  |
| 14.1<br>14.2               | Held for Sale Purpose<br>Related to Discontinued Operations  |                        | -  | =  | =  | =  | -  | -  |
| XV.                        | SUBORDINATED LOANS   |                        | <u>-</u>                                     | <u>.</u>                                     | -  | -  | <del>.</del>                                 | -  |
| <b>XVI.</b><br>16.1        | SHAREHOLDERS' EQUITY Paid-in capital   | (II-j)                 | <b>28.527.127</b><br>4.000.000               | (512.236)                                    | <b>28.014.891</b><br>4.000.000               | <b>26.257.874</b><br>4.000.000               | (117.830)                                    | <b>26.140.044</b><br>4.000.000               |
| 16.2<br>16.2.1             | Capital Reserves<br>Share Premium  |                        | 2.219.173<br>1.700.000                       | [512.236]                                    | 1.706.937<br>1.700.000                       | 2.772.404<br>1.700.000                       | (117.830)                                    | 2.654.574<br>1.700.000                       |
| 16.2.2                     | Share Cancellation Profits   | ****                   | (627.540)                                    | (486.868)                                    | (1.114.408)                                  | (181.747)                                    | (88.432)                                     | (270.179)                                    |
| 16.2.4<br>16.2.5           | Marketable Securities Valuation Differences Property and Equipment Revaluation Differences Intangible Assets Revaluation Differences   | (II-k)                 | 47.106                                       | (480.808)                                    | 47.106                                       | 47.106                                       | (88.432)                                     | 47.106                                       |
| 16.2.6                     | Investment Properties Revaluation Differences  |                        | -  | =  | =  | =  | -  | -  |
| 16.2.7<br>16.2.8<br>16.2.9 | Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures<br>Hedging Funds (Effective portion)<br>Value Increase of |                        | 3.895<br>(253.262)                           | (25.368)                                     | 3.895<br>(278.630)                           | 3.895<br>(202.742)                           | (29.398)                                     | 3.895<br>(232.140)                           |
|                            | Assets Held for Sale Other Capital Reserves  |                        | 1.348.974                                    | -  | 1.348.974                                    | 1.405.892                                    | -  | 1.405.892                                    |
| 16.3                       | Profit Reserves  |                        | 18.675.645                                   | =  | 18.675.645                                   | 15.845.847                                   | -  | 15.845.847                                   |
| 16.3.1<br>16.3.2           | Legal Reserves<br>Status Reserves  |                        | 1.336.311                                    | -  | 1.336.311                                    | 1.295.468                                    | -  | 1.295.468                                    |
| 16.3.3<br>16.3.4           |  |                        | 16.772.396<br>566.938                        | =  | 16.772.396<br>566.938                        | 14.150.654<br>399.725                        | =  | 14.150.654<br>399.725                        |
| 16.4                       | Income or (Loss)   |                        | 3.632.190                                    | -  | 3.632.190                                    | 3.639.523                                    | -  | 3.639.523                                    |
| 16.4.1<br>16.4.2           | Prior Periods' Income or (Loss) Current Year Income or (Loss)  |                        | 402.833<br>3.229.357                         |  | 402.833<br>3.229.357                         | 260.884<br>3.378.639                         | -  | 260.884<br>3.378.639                         |
| 16.5                       | Minority Interest  | (11-1)                 | 119  | -  | 119  | 100  | -  | 100  |
|                            | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY   |                        | 116.209.391                                  | 136.257.789                                  | 252.467.180                                  | 107.226.251                                  | 111.470.347                                  | 218.696.598                                  |

 $\label{thm:companying} The accompanying explanations and notes form an integral part of these financial statements.$ 

# AKBANK T.A.Ş. II. CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 31 DECEMBER 2015

(Amounts are expressed in thousands of Turkish Lira (TL)).

|                | INCOME AND EXPENSE ITEMS   | Note<br>(Section Five) | CURRENT PERIOD<br>(01/01-31/12/2015) | PRIOR PERIOD<br>(01/01-31/12/2014) |
|----------------|--|------------------------|--------------------------------------|------------------------------------|
| I.             | INTEREST INCOME  | (III-a)                | 15.997.657                           | 14.690.586                         |
| 1.1            | Interest on Loans  | (III-a-1)              | 12.367.124                           | 10.595.948                         |
| 1.2            | Interest on Reserve Requirements   |                        | 58.992                               | 2.915                              |
| 1.3            | Interest on Banks  | (III-a-2)              | 60.560                               | 33.832                             |
| 1.4            | Interest on Money Market Transactions  | at                     | 128.543                              | 63.676                             |
| 1.5            | Interest on Marketable Securities Portfolio  | (III-a-3)              | 3.052.027                            | 3.718.611                          |
| 1.5.1          | Trading Financial Assets   |                        | 9.422                                | 6.628                              |
| 1.5.2          | Financial Assets at Fair Value Through Profit or Loss  |                        | 0.000.000                            | 2 000 075                          |
| 1.5.3<br>1.5.4 | Available-for-sale Financial Assets  |                        | 2.399.893                            | 3.020.875                          |
| 1.5.4          | Held- to- maturity Investments Financial Lease Income  |                        | 642.712<br>294.510                   | 691.108<br>235.838                 |
| 1.7            | Other Interest Income  |                        | 35.901                               | 39.766                             |
| II.            | INTEREST EXPENSE   | (III-b)                | 8.266.368                            | 7.470.308                          |
| 2.1            | Interest on Deposits   | (III-b-4)              | 6.161.481                            | 5.457.539                          |
| 2.2            | Interest on Funds Borrowed   | (III-b-1)              | 436.249                              | 375.206                            |
| 2.3            | Interest Expense on Money Market Transactions  | , J .,                 | 899.474                              | 1.002.028                          |
| 2.4            | Interest on Securities Issued  | (III-b-3)              | 744.167                              | 612.542                            |
| 2.5            | Other Interest Expenses  | , 2 c,                 | 24.997                               | 22.993                             |
| III.           | NET INTEREST INCOME (I - II)   |                        | 7.731.289                            | 7.220.278                          |
| IV.            | NET FEES AND COMMISSIONS INCOME  |                        | 2.486.906                            | 2.436.707                          |
| 4.1            | Fees and Commissions Received  |                        | 2.953.752                            | 2.832.387                          |
| 4.1.1          | Non-cash Loans   |                        | 179.669                              | 156.199                            |
| 4.1.2          | Other  |                        | 2.774.083                            | 2.676.188                          |
| 4.2            | Fees and Commissions Paid  |                        | 466.846                              | 395.680                            |
| 4.2.1          | Non-cash Loans   |                        | 3.435                                | 3.218                              |
| 4.2.2          | Other  |                        | 463.411                              | 392.462                            |
| ٧.             | DIVIDEND INCOME  | (III-c)                | 2.275                                | 1.381                              |
| VI.            | TRADING INCOME/(LOSS) (Net)  | (lll-d)                | 66.146                               | (75.476)                           |
| 6.1            | Trading Gains / (Losses) on Securities   |                        | 226.135                              | 721.224                            |
| 6.2            | Gains / (Losses) on Derivative Financial Transactions  |                        | (580.609)                            | (1.313.027)                        |
| 6.3            | Foreign Exchange Gains / (Losses)  |                        | 420.620                              | 516.327                            |
| VII.           | OTHER OPERATING INCOME   | (III-e)                | 613.927                              | 633.895                            |
| VIII.          | TOTAL OPERATING INCOME (III+IV+V+VI+VII)   |                        | 10.900.543                           | 10.216.785                         |
| IX.            | PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)  | (III-f)                | 2.363.666                            | 2.076.858                          |
| Х.             | OTHER OPERATING EXPENSES (-)   | (III-g)                | 4.357.805                            | 3.806.435                          |
| XI.            | NET OPERATING INCOME/(LOSS) (VIII-IX-X)  |                        | 4.179.072                            | 4.333.492                          |
| XII.           | EXCESS AMOUNT RECORDED   |                        |                                      |                                    |
| VIII           | AS INCOME AFTER MERGER   | / METHOD               | -                                    | -                                  |
| XIII.          | INCOME/(LOSS) FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED BASED ON EQUIT                         | METHOD                 | -                                    | -                                  |
| XIV.           | INCOME/(LOSS) ON NET MONETARY POSITION  PROFIT/LOSS RECORE TAY EROM CONTINUED OPERATIONS (VI VIV.) |                        | -<br>/ 170 072                       | / 222 /02                          |
| XV.<br>XVI.    | PROFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XI++XIV)   | tur s                  | 4.179.072<br>949.706                 | 4.333.492<br>954.846               |
| 16.1           | TAX PROVISION FOR CONTINUED OPERATIONS (±) Current Tax Provision                                   | (III-j)                | 919.344                              | 1.109.941                          |
| 16.2           | Deferred Tax Provision   |                        | 30.362                               | (155.095)                          |
| XVII.          | CURRENT PERIOD PROFIT/LOSS FROM CONTINUED OPERATIONS (XV±XVI)                                      |                        | 3.229.366                            | 3.378.646                          |
| XVIII.         | INCOME FROM DISCONTINUED OPERATIONS  |                        | 5.227.500                            | 3.370.040                          |
| 18.1           | Income from Non-current Assets Held for Sale   |                        | -                                    | -                                  |
| 18.2           | Profit from Sales of Associates, Subsidiaries and Joint Ventures                                   |                        | -                                    | -                                  |
| 18.3           | Income from Other Discontinued Operations  |                        | -                                    | -                                  |
| XIX.           | EXPENSES FOR DISCONTINUED OPERATIONS (-)   |                        | _                                    | _                                  |
| 19.1           | Expenses for Non-current Assets Held for Sale  |                        | _                                    | _                                  |
| 19.2           | Loss from Sales of Associates, Subsidiaries and Joint Ventures                                     |                        | _                                    | _                                  |
| 19.3           | Expenses for Other Discontinued Operations   |                        | _                                    | -                                  |
| XX.            | PROFIT/LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS (XVIII-XIX)                                    |                        | =                                    | -                                  |
| XXI.           | TAX PROVISION FOR DISCONTINUED OPERATIONS (±)  |                        | -                                    | -                                  |
| 21.1           | Current Tax Provision  |                        | -                                    | -                                  |
| 21.2           | Deferred Tax Provision   |                        | -                                    | -                                  |
| XXII.          | CURRENT YEAR PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)                                     |                        | -                                    | -                                  |
| XXIII.         | NET INCOME/(LOSS) (XVII+XXII)  | (III-L)                | 3.229.366                            | 3.378.646                          |
| 23.1           | Income/(Loss) from the Group   |                        | 3.229.357                            | 3.378.639                          |
| 23.2           | Income/(Loss) from Minority Interest   | (III-h)                | 9                                    | 7                                  |
|                | Earning/(Loss) per share (in TL full)  |                        | 0,00807                              | 0,00845                            |

# AKBANK T.A.Ş. III. CONSOLIDATED OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2015 [Amounts are expressed in thousands of Turkish Lira (TL)].

|                    |  | Note           | C                                | URRENT PERIOD<br>(31/12/2015) |                                  |                                  | PRIOR PERIOD<br>(31/12/2014) |                                  |
|--------------------|--|----------------|----------------------------------|-------------------------------|----------------------------------|----------------------------------|------------------------------|----------------------------------|
| A OFF-BA           | LANCE SHEET COMMITMENTS (I+II+III)   | (Section Five) | 7L<br>97.206.807                 | FC<br>228.649.384             | Total<br>325.856.191             | TL<br>86.440.978                 | FC<br>167.542.323            | Total<br>253.983.301             |
| I.                 | GUARANTEES AND WARRANTIES  | (IV-a-2, 3)    | 13.762.954                       | 18.593.766                    | 32.356.720                       | 14.838.169                       | 17.405.294                   | 32.243.463                       |
| 1.1                | Letters of Guarantee   |                | 11.863.179                       | 10.688.085                    | 22.551.264                       | 13.277.182                       | 9.085.634                    | 22.362.816                       |
| 1.1.1<br>1.1.2     | Guarantees Subject to State Tender Law Guarantees Given for Foreign Trade Operations   |                | 489.460                          | 1.799.894<br>4.121.220        | 2.289.354<br>4.121.220           | 303.407                          | 1.575.448<br>3.467.645       | 1.878.855<br>3.467.645           |
| 1.1.3              | Other Letters of Guarantee   |                | 11.373.719                       | 4.766.971                     | 16.140.690                       | 12.973.775                       | 4.042.541                    | 17.016.316                       |
| 1.2                | Bank Acceptances   |                | -                                | 933.230                       | 933.230                          | =                                | 1.130.533                    | 1.130.533                        |
| 1.2.1<br>1.2.2     | Import Letter of Acceptance Other Bank Acceptances   |                | -                                | 933.230                       | 933.230                          | -                                | 1.130.533                    | 1.130.533                        |
| 1.3                | Letters of Credit  |                | 396                              | 5.358.740                     | 5.359.136                        | -                                | 5.463.720                    | 5.463.720                        |
| 1.3.1<br>1.3.2     | Documentary Letters of Credit  |                | 396                              | 4.846.143                     | 4.846.539                        | -                                | 4.921.555                    | 4.921.555                        |
| 1.3.2              | Other Letters of Credit Prefinancing Given as Guarantee  |                | -                                | 512.597                       | 512.597                          | -                                | 542.165                      | 542.165                          |
| 1.5                | Endorsements   |                | -                                | =                             | =                                | =                                | -                            | -                                |
| 1.5.1<br>1.5.2     | Endorsements to the Central Bank of Turkey Other Endorsements  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 1.6                | Purchase Guarantees for Securities Issued  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 1.7                | Factoring Guarantees   |                | -                                | 22.866                        | 22.866                           | =                                | 22.745                       | 22.745                           |
| 1.8<br>1.9         | Other Guarantees Other Collaterals   |                | 115.520<br>1.783.859             | 1.577.180<br>13.665           | 1.692.700<br>1.797.524           | 76.813<br>1.484.174              | 1.686.271<br>16.391          | 1.763.084<br>1.500.565           |
| II.                | COMMITMENTS  | (IV-a-1)       | 35.121.845                       | 7.466.643                     | 42.588.488                       | 38.752.269                       | 9.062.927                    | 47.815.196                       |
| 2.1                | Irrevocable Commitments  |                | 34.577.080                       | 7.298.052                     | 41.875.132                       | 38.365.810                       | 9.062.927                    | 47.428.737                       |
| 2.1.1              | Asset Purchase Commitments   |                | 2.190.531                        | 2.963.600                     | 5.154.131                        | 2.523.406                        | 7.203.835                    | 9.727.241                        |
| 2.1.2              | Deposit Purchase and Sales Commitments Share Capital Commitments to Associates and Subsidiaries                                  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 2.1.4              | Loan Granting Commitments  |                | 5.643.211                        | 4.333.444                     | 9.976.655                        | 5.397.158                        | 1.793.569                    | 7.190.727                        |
| 2.1.5<br>2.1.6     | Securities Issue Brokerage Commitments   |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 2.1.6              | Commitments for Reserve Requirements Commitments for Cheque Payments   |                | 5.764.751                        | -                             | 5.764.751                        | 5.409.062                        | -                            | 5.409.062                        |
| 2.1.8              | Tax and Fund Liabilities from Export Commitments   |                | 2.956                            | -                             | 2.956                            | 2.196                            | -                            | 2.196                            |
| 2.1.9              | Commitments for Credit Card Limits   |                | 17.672.898                       | Ē                             | 17.672.898                       | 21.109.490                       | =                            | 21.109.490                       |
| 2.1.10<br>2.1.11   | Commitments for Credit Cards and Banking Services Promotions<br>Receivables from Short Sale Commitments of Marketable Securities |                | 95.366                           | -                             | 95.366                           | 126.962                          | -                            | 126.962                          |
| 2.1.12             | Payables for Short Sale Commitments of Marketable Securities   |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 2.1.13             | Other Irrevocable Commitments  |                | 3.207.367                        | 1.008                         | 3.208.375                        | 3.797.536                        | 65.523                       | 3.863.059                        |
| 2.2<br>2.2.1       | Revocable Commitments Revocable Loan Granting Commitments  |                | 544.765<br>505.135               | 168.591                       | 713.356<br>505.135               | 386.459<br>386.459               | -                            | 386.459<br>386.459               |
| 2.2.2              | Other Revocable Commitments  |                | 39.630                           | 168.591                       | 208.221                          | -                                | _                            | -                                |
| III.               | DERIVATIVE FINANCIAL INSTRUMENTS   | (IV-b)         | 48.322.008                       | 202.588.975                   | 250.910.983                      | 32.850.540                       | 141.074.102                  | 173.924.642                      |
| 3.1<br>3.1.1       | Hedging Derivative Financial Instruments Fair Value Hedges   |                | 1.228.638<br>1.228.638           | 11.575.795<br>11.298.317      | 12.804.433<br>12.526.955         | 871.688<br>871.688               | 8.767.178<br>8.767.178       | 9.638.866<br>9.638.866           |
| 3.1.2              | Cash Flow Hedges   |                | -                                | 277.478                       | 277.478                          | -                                | -                            | 7.000.000                        |
| 3.1.3              | Foreign Net Investment Hedges  |                |                                  |                               |                                  |                                  |                              | -                                |
| 3.2<br>3.2.1       | Trading Derivative Financial Instruments Forward Foreign Currency Buy/Sell Transactions  |                | 47.093.370<br>6.129.024          | 191.013.180<br>8.981.501      | 238.106.550<br>15.110.525        | 31.978.852<br>4.072.104          | 132.306.924<br>5.019.986     | 164.285.776<br>9.092.090         |
| 3.2.1.1            | Forward Foreign Currency Transactions-Buy  |                | 2.647.607                        | 4.857.383                     | 7.504.990                        | 1.889.739                        | 2.611.651                    | 4.501.390                        |
| 3.2.1.2            | Forward Foreign Currency Transactions-Sell   |                | 3.481.417                        | 4.124.118                     | 7.605.535                        | 2.182.365                        | 2.408.335                    | 4.590.700                        |
| 3.2.2<br>3.2.2.1   | Swap Transactions Related to Foreign Currency and Interest Rates<br>Foreign Currency Swap-Buy                                    |                | 29.861.447<br>11.458.152         | 112.566.425<br>31.255.612     | 142.427.872<br>42.713.764        | 19.980.217<br>4.575.643          | 74.833.436<br>24.769.928     | 94.813.653<br>29.345.571         |
| 3.2.2.2            | Foreign Currency Swap-Sell   |                | 15.583.295                       | 23.734.909                    | 39.318.204                       | 13.085.408                       | 11.984.784                   | 25.070.192                       |
| 3.2.2.3            | Interest Rate Swap-Buy   |                | 1.410.000                        | 28.787.952                    | 30.197.952                       | 1.159.583                        | 19.039.362                   | 20.198.945                       |
| 3.2.2.4 3.2.3      | Interest Rate Swap-Sell Foreign Currency, Interest Rate and Securities Options   |                | 1.410.000<br>10.274.802          | 28.787.952<br>58.882.918      | 30.197.952<br>69.157.720         | 1.159.583<br>7.776.789           | 19.039.362<br>46.175.887     | 20.198.945<br>53.952.676         |
| 3.2.3.1            | Foreign Currency Options-Buy   |                | 4.938.312                        | 7.023.471                     | 11.961.783                       | 3.802.404                        | 5.939.815                    | 9.742.219                        |
| 3.2.3.2            | Foreign Currency Options-Sell  |                | 5.336.490                        | 6.753.791                     | 12.090.281                       | 3.974.385                        | 5.754.002                    | 9.728.387                        |
| 3.2.3.3<br>3.2.3.4 | Interest Rate Options-Buy<br>Interest Rate Options-Sell  |                | =                                | 22.552.828<br>22.552.828      | 22.552.828<br>22.552.828         | =                                | 17.241.035<br>17.241.035     | 17.241.035<br>17.241.035         |
| 3.2.3.5            | Securities Options-Buy   |                | _                                | -                             |                                  | -                                | 17.241.035                   | - 17.241.033                     |
| 3.2.3.6            | Securities Options-Sell  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 3.2.4              | Foreign Currency Futures Foreign Currency Futures-Buy  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 3.2.4.2            | Foreign Currency Futures-Sell  |                | _                                | -                             | -                                | -                                | -                            | _                                |
| 3.2.5              | Interest Rate Futures  |                | =                                | =                             | =                                | =                                | =                            | =                                |
| 3.2.5.1<br>3.2.5.2 | Interest Rate Futures-Buy  |                | -                                | -                             | -                                | -                                | -                            | -                                |
| 3.2.5.2            | Interest Rate Futures-Sell<br>Other  |                | 828.097                          | 10.582.336                    | 11.410.433                       | 149.742                          | 6.277.615                    | 6.427.357                        |
|                    | DY AND PLEDGES RECEIVED (IV+V+VI)  |                | 623.498.370                      | 160.734.015                   | 784.232.385                      | 556.134.233                      | 134.930.774                  | 691.065.007                      |
| IV.                | ITEMS HELD IN CUSTODY  |                | 38.949.600                       | 11.806.667                    | 50.756.267                       | 50.211.717                       | 10.755.475                   | 60.967.192                       |
| 4.1<br>4.2         | Customer Fund and Portfolio Balances Investment Securities Held in Custody   |                | 2.820.657<br>17.319.495          | 818.636                       | 2.820.657<br>18.138.131          | 2.883.149<br>14.041.992          | 957.671                      | 2.883.149<br>14.999.663          |
| 4.3                | Cheques Received for Collection  |                | 14.928.116                       | 876.770                       | 15.804.886                       | 29.969.396                       | 690.016                      | 30.659.412                       |
| 4.4                | Commercial Notes Received for Collection   |                | 3.395.579                        | 1.454.631                     | 4.850.210                        | 2.828.122                        | 1.084.489                    | 3.912.611                        |
| 4.5<br>4.6         | Other Assets Received for Collection Assets Received for Public Offering   |                |                                  | -                             | -                                | -                                | -                            | -                                |
| 4.7                | Other Items Under Custody  |                | 485.753                          | 8.656.630                     | 9.142.383                        | 489.058                          | 8.023.299                    | 8.512.357                        |
| 4.8                | Custodians   |                | -                                | -                             | -                                | 450 050 007                      | -                            | -                                |
| <b>V.</b><br>5.1   | PLEDGES RECEIVED  Marketable Securities  |                | <b>201.769.401</b><br>93.300.273 | <b>49.562.840</b><br>443.023  | <b>251.332.241</b><br>93.743.296 | <b>158.052.034</b><br>59.432.194 | <b>45.054.596</b><br>128.592 | <b>203.106.630</b><br>59.560.786 |
| 5.2                | Guarantee Notes  |                | 764.035                          | 596.171                       | 1.360.206                        | 744.854                          | 423.272                      | 1.168.126                        |
| 5.3                | Commodity  |                | 63.620                           | 37.493                        | 101.113                          | 68.907                           | 28.634                       | 97.541                           |
| 5.4<br>5.5         | Warranty<br>Immovables   |                | 277<br>78.618.442                | 36.241.798                    | 277<br>114.860.240               | 1.277<br>63.940.850              | 668<br>30.269.306            | 1.945<br>94.210.156              |
| 5.6                | Other Pledged Items  |                | 29.019.718                       | 12.223.598                    | 41.243.316                       | 33.858.772                       | 14.188.464                   | 48.047.236                       |
| 5.7                | Pledged Items-Depository   |                | 3.036                            | 20.757                        | 23.793                           | 5.180                            | 15.660                       | 20.840                           |
|                    |  |                |                                  |                               |                                  |                                  |                              |                                  |
| VI.                | ACCEPTED BILL, GUARANTEES AND WARRANTEES   |                | 382.779.369                      | 99.364.508                    | 482.143.877                      | 347.870.482                      | 79.120.703                   | 426.991.185                      |

### AKBANK T.A.Ş.

# IV. CONSOLIDATED STATEMENT OF INCOME AND EXPENSES ACCOUNTED UNDER SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2015

(Amounts are expressed in thousands of Turkish Lira (TL)).

|       | INCOME AND EXPENSES ACCOUNTED UNDER SHAREHOLDERS' EQUITY  | CURRENT PERIOD<br>(31/12/2015) | PRIOR PERIOD<br>(31/12/2014) |
|-------|---|--------------------------------|------------------------------|
| ı.    | ADDITIONS TO MARKETABLE SECURITIES VALUATION DIFFERENCES FROM   |                                |                              |
| "     | AVAILABLE: FOR- SALE FINANCIAL ASSETS   | (1.055.286)                    | 1.372.709                    |
| II.   | PROPERTY AND EQUIPMENT REVALUATION DIFFERENCES  | (1.000.200)                    | 1.072.707                    |
| III.  | INTANGIBLE ASSETS REVALUATION DIFFERENCES   | _                              | _                            |
| IV.   | TRANSLATION DIFFERENCES FROM FOREIGN CURRENCY TRANSACTIONS  | 156.806                        | (40.999)                     |
| ٧.    | PROFIT/LOSS FROM CASH FLOW HEDGE DERIVATIVE FINANCIAL   |                                | ********                     |
|       | ASSETS (Effective Portion)  | 27.277                         | 26,651                       |
| VI.   | PROFIT/LOSS FROM FOREIGN NET INVESTMENT HEDGE DERIVATIVE FINANCIAL  |                                |                              |
|       | ASSETS (Effective Portion) (*)  | (85.390)                       | 23.584                       |
| VII.  | EFFECTS OF CHANGES IN ACCOUNTING POLICY AND CORRECTIONS   | -                              | -                            |
| VIII. | OTHER INCOME/EXPENSE ACCOUNTED UNDER SHAREHOLDERS' EQUITY AS PER TAS  | (63.770)                       | (5.785)                      |
| IX.   | TAX RELATED TO VALUATION DIFFERENCES  | 235.434                        | (283.432)                    |
| X.    | NET INCOME/EXPENSE DIRECTLY ACCOUNTED UNDER SHAREHOLDERS' EQUITY (I+II++IX)   | (784.929)                      | 1.092.728                    |
| XI.   | CURRENT PERIOD INCOME / LOSS  | 3.229.366                      | 3.378.646                    |
| 11.1  | Net Change in Fair Value of Marketable Securities (Transfer to Profit/Loss)   | 16.286                         | 543.335                      |
| 11.2  | Part of Cash Flow Hedge Derivative Financial Assets Reclassified and Presented on the Income Statement              | (22.070)                       | [21.321]                     |
| 11.3  | Part of Foreign Net Investment Hedge Derivative Financial Assets Reclassified and Presented on the Income Statement | -                              | =                            |
| 11.4  | Other   | 3.235.150                      | 2.856.632                    |
| XII.  | TOTAL INCOME / LOSS ACCOUNTED FOR THE PERIOD (X±XI)   | 2.444.437                      | 4.471.374                    |

<sup>(\*)</sup> Figure represents the effective part of the foreign exchange differences of the financial liabilities hedging the net investment risk of foreign investments as explained in Note II of Section Three.

İlişikteki açıklama ve dipnotlar bu finansal tabloların tamamlayıcı bir parçasıdır.

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V. CONSOLIDATED STATEMENT OF CHANGES IN THE SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2015
[Amounts are expressed in thousands of Turkish Lira (TLI)].

|  | Note<br>(Section Five) P |  | justment to Share<br>Capital(*)    | Share<br>Premiums                  | Share<br>Cancellation<br>Profits Legal I |  | Status Ex<br>serves | xtraordinary<br>Reserves                                |  | Current Period<br>t Income (Loss) | Prior Period<br>Net Income<br>(Loss) | Marketable<br>Securities Value<br>Increase Fund Rev | aluation Fund                                       | Bonus Shares<br>from Invest. in<br>Ass., Subs. and<br>J.V. |                    | Val. Chan. in Prop.<br>and Eq. HFS Purp./<br>Disc. Opr. | Total Equity<br>Except from<br>Minority Interest  |     | Total Shareho |
|--|--------------------------|--|------------------------------------|------------------------------------|--|--|---------------------|---|--|-----------------------------------|--------------------------------------|---|---|--|--------------------|---|---|-----|---------------|
| PRIOR PERIOD<br>(31/12/2014)   |                          |  |                                    |                                    |  |  |                     |   |  |                                   |                                      |   |   |  |                    |   |   |     |               |
| Begining Balance   |                          | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.259.069  | -                   | 11.631.754  | 442.620  | 3.077.177                         | 209.221                              | [1.368.346]   | 47.106  | 2.729  | [272.328]          | -   | 22.134.894  | 85  | 22.1          |
| Corrections and Accounting Policy Changes Made According to TAS 8  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Effects of Corrections Effects of the Changes in Accounting Policies   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Adjusted Beginning Balance (I+II)  | (II-j)                   | 4.000.000                                    | 1.405.892                          | 1.700.000                          | -  | 1.259.069  | -                   | 11.631.754  | 442.620  | 3.077.177                         | 209.221                              | [1.368.346]   | 47.106  | 2.729  | [272.328]          | -   | 22.134.894  | 85  | 22.           |
| Changes in the period  |                          |  |                                    |                                    |  |  |                     |   |  |                                   |                                      |   |   |  |                    |   |   |     |               |
| Increase/Decrease due to Mergers   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Marketable Securities Valuation Differences  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | 1.098.167   | -   | -  | -                  | -   | 1.098.167   | -   | 1             |
| Hedging Transactions   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | 40.188             | -   | 40.188  | -   |               |
| Cash Flow Hedge  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | 21.321             | -   | 21.321  | -   |               |
| Foreign Net Investment Hedge   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | 18.867             | -   | 18.867  | -   |               |
| Property and Equipment Revaluation Differences   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Intangible Assets Revaluation Differences  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | 1.166  | -                  | -   | 1.166   | -   |               |
| Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures<br>Translation Differences  | 1                        | -  | -                                  | -                                  | -  | -  | -                   | -   | [40.999]   | -                                 | -                                    | -   | -   | 1.166  | -                  | -   | [40.999]  | -   |               |
| Changes due to the Disposal of Assets  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | [40.999]   | -                                 | -                                    | -   | -   | -  | -                  | -   | [40.777]  | -   |               |
| Changes due to the Disposation Assets Changes due to the Reclassification of Assets  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Effects of Changes in Equity of Investments in Associates  |                          |  |                                    |                                    |  |  |                     |   |  |                                   |                                      |   |   |  |                    |   |   |     |               |
| Capital Increase   |                          |  |                                    |                                    |  |  |                     |   |  |                                   |                                      |   |   |  |                    |   |   |     |               |
| Cash Increase  |                          | _  | _                                  | _                                  | _  | _  | _                   | _   | _  | _                                 | _                                    | _   | _   | _  | _                  | _   | _   | 8   |               |
| Internal Resources   |                          | -  | _                                  | -                                  | _  | -  | -                   | -   | -  | _                                 | -                                    | -   | _   | _  | -                  | -   | _   | -   |               |
| Share Issuance   |                          | -  | -                                  | -                                  |  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  |                    | -   | -   | -   |               |
| Share Cancellation Profits   |                          | -  | -                                  | -                                  |  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  |                    | -   | -   | -   |               |
| Paid-in Capital Inflation Adjustment Difference  |                          | -  | -                                  |                                    |  | -  | -                   | -   | -  | -                                 | -                                    |   | -   | -  | -                  | -   | -   | -   |               |
| ther   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | [4.628]  | -                                 | -                                    | -   | -   | -  | -                  | -   | [4.628]   | -   |               |
| urrent Year Income or (Loss)   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | 3.378.639                         | -                                    | -   | -   | -  | -                  | -   | 3.378.639   | 7   |               |
| Profit distribution  |                          | -  | -                                  | -                                  | -  | 36.399   | -                   | 2.518.900   | 2.732  | [3.077.177]                       | 51.663                               | -   | -   | -  | -                  | -   | [467.483]   | -   |               |
| Dividends paid   |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | [467.483]                         | -                                    | -   | -   | -  | -                  | -   | [467.483]   | -   |               |
| Transfers to Reserves  |                          | -  | -                                  | -                                  | -  | 36.399   |                     | 2.518.900   | 2.732  | [2.609.694]                       | 51.663                               | -   | -   | -  | -                  | -   | -   | -   |               |
| Other  |                          | -  | -                                  | -                                  | -  | -  | -                   | -   | -  | -                                 | -                                    | -   | -   | -  | -                  | -   | -   | -   |               |
| Ending Balance (III+IV+V++XVIII+XIX+XX)  |                          | 4.000.000                                    | 1.405.892                          | 1.700.000                          | - 1.                                     | 295.468  |                     | 14.150.654  | 399.725  | 3.378.639                         | 260.884                              | (270.179)   | 47.106  | 3.895  | (232.140)          | -   | 26.139.944  | 100 | 26.1          |
| CURRENT PERIOD<br>(31/12/2015)   |                          |  |                                    |                                    |  |  |                     |   |  |                                   |                                      |   |   |  |                    |   |   |     |               |
|  |                          |  |                                    |                                    |  |  |                     |   |  |                                   | 260.884                              | [270.179]   | 47.106  | 3.895  | [232.140]          |   | 26.139.944  | 100 | 2             |
| Prior Period End Balance   |                          | 4.000.000                                    | 1.405.892                          | 1.700.000                          | -  | 1.295.468  | -                   | 14.150.654  | 399.725  | 3.378.639                         | 200.004                              | (270.177)   | 47.106  | 0.070  | [232.140]          |   | 20.137.744  | 100 |               |
| Changes in the period  |                          | 4.000.000                                    | 1.405.892                          | 1.700.000                          | - '                                      | 1.295.468  | -                   | 14.150.654  | 399.725  | 3.378.639                         | 200.004                              | (270.177)   | 47.106  | 3.073  | [232.140]          |   | 20.137.744  | 100 |               |
| Changes in the period<br>Increase/Decrease due to Mergers  | ****                     | 4.000.000                                    | 1.405.892                          | 1.700.000                          | -  | 1.295.468  | -                   | 14.150.654  | 399.725  | 3.378.639                         | 200.004                              | =   | 47.106  | 3.073  | [232.140]          | -   | -   | -   |               |
| Changes In the period<br>ncrease/Decrease due to Mergers<br>Marketable Securities Valuation Differences  | (II-k)                   | 4.000.000<br>-<br>-                          | 1.405.892                          | 1.700.000                          | -<br>-<br>-                              | 1.295.468<br>-<br>-                                    | -                   | 14.150.654  | 399.725  | 3.378.639                         |                                      | [844.229]   | 47.106  |  | -                  | -   | [844.229]   | -   |               |
| Changes In the period<br>ncrease/Decrease due to Mergers<br>darketable Securities Valuation Differences<br>ledging Transactions  | (II-k)<br>(Y-b)          | 4.000.000<br>-<br>-<br>-                     | 1.405.892<br>-<br>-<br>-           | 1.700.000                          | -<br>-<br>-                              | 1.295.468<br>-<br>-<br>-                               | -<br>-<br>-         | 14.150.654  | 399.725  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-                                    |  | -<br>-<br>[46.490] | -<br>-<br>-   | [844.229]<br>[46.490]   | -   |               |
| changes in the period ncrease/Decrease due to Mergers arketable Securities Valuation Differences ledging 1 ransactions ash Flow Hedge  |                          | 4.000.000<br>-<br>-<br>-<br>-                | 1.405.892<br>-<br>-<br>-<br>-      | 1.700.000<br>-<br>-<br>-<br>-      | - · · · · · · · · · · · · · · · · · · ·  | 1.295.468<br>-<br>-<br>-<br>-                          | -                   | 14.150.654<br>-<br>-<br>-<br>-                          | 399.725  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-<br>-                               |  | [46.490]<br>21.822 | -<br>-<br>-<br>-  | [844.229]<br>[46.490]<br>21.822   | -   |               |
| Changes in the period ncrease/Decrease due to Mergers Marketable Securities Valuation Differences Hedging Transactions Jash Flow Hedge Greign Nat Investment Hedge   |                          | 4.000.000<br>-<br>-<br>-<br>-<br>-           | 1.405.892<br>-<br>-<br>-<br>-<br>- | 1.700.000<br>-<br>-<br>-<br>-<br>- | - · · · · · · · · · · · · · · · · · · ·  | 1.295.468<br>-<br>-<br>-<br>-<br>-                     | -                   | 14.150.654<br>-<br>-<br>-<br>-<br>-                     | 399.725  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-<br>-<br>-                          |  | -<br>-<br>[46.490] | -<br>-<br>-<br>-  | [844.229]<br>[46.490]   | -   |               |
| changes in the period crease/Decrease due to Mergers draketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge ropty and Equipment Revaluation Differences   |                          | 4.000.000<br>-<br>-<br>-<br>-<br>-           | 1.405.892                          | 1.700.000<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-     | 1.295.468<br>-<br>-<br>-<br>-<br>-                     | -                   | 14.150.654  | 399.725  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-<br>-<br>-                          | -<br>-<br>-<br>-<br>-<br>-                                 | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822   | -   |               |
| Changes in the period ncrease/Decrease due to Mergers darketable Securities Valuation Differences ledging Transactions Cash Flow Hedge Greign Net Investment Hedge Property and Equipment Revaluation Differences Intangible Assets Revaluation Differences  | (V-b)                    | 4.000.000<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1.405.892                          | 1.700.000                          |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-                   |                     | 14.150.654  | 399.725<br>-<br>-<br>-<br>-<br>-<br>-  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-<br>-<br>-<br>-                     |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822   | -   |               |
| Changes in the period<br>increase/Decrease due to Mergers<br>Marketable Securities Valuation Differences<br>Hedging Transactions<br>Cash Flow Hedge<br>Foreign Net Investment Hedge<br>Foreign Net Investment Revaluation Differences<br>Intangible Assets Revaluation Differences<br>Monus Shares from Investments in Associates, Subsidiaries and Joint Ventures<br>Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures   | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-              | -                   | 14.150.654  | -  | 3.378.639                         |                                      | =   | 47.106<br>-<br>-<br>-<br>-<br>-<br>-                |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   | -   |               |
| Changes in the period  Increase/Decrease due to Mergers  Marketable Securities Valuation Differences  Hedging Transactions  Cash Flow Hedge  Foreign Net Investment Hedge  Foreign Net Investment Hedge  Property and Equipment Revaluation Differences  Intangible Assets Revaluation Offerences  Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures  Translation Differences   | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          | -  | 1.295.468<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -                   | 14.150.654<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 399.725<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 3.378.639                         | 200.004                              | =   | 47.106<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822   | -   |               |
| Changes In the period Increase/Decrease due to Mergers Indrakelable Securities Valuation Differences ledging Transactions Zash flow Hedge Greign Net Investment Hedge Greign Net Investment Revaluation Differences Intangible Assets Revaluation Differences Onous Shares from Investments in Associates, Subsidiaries and Joint Ventures Translation Differences Translation Differences Translation Differences Translation Differences Translation Differences   | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  |  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   | -   |               |
| changes in the period crease/Decrease due to Mergers draketable Securities Valuation Differences ledging 17 annaections ash Flow Hedge oreign Net Investment Hedge ropetry and Equipment Revaluation Differences nangible Assets Revaluation Differences naus Shares from Investments in Associates, Subsidiaries and Joint Ventures arnalation Differences hanges due to the Disposal of Assets (**) hanges due to the Reclassification of Assets   | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  |  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   | -   |               |
| changes in the period ncrease/Decrease due to Mergers affackable Securities Valuation Differences fedging IT annactions asin Flow Hedge oreign Net Investment Hedge oreign Net Investment Revaluation Differences rhangible Assets Revaluation Differences nangible Assets Revaluation Differences should Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [**] hanges due to the Disposal of Assets fifects of Changes in Equily of Investments in Associates   | (V-b)                    | 4,000,000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   |     |               |
| changes in the period crosse/Decrease due to Mergers draketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Investment Revaluation Differences hangible Assets Revaluation Differences onous Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [**] hanges due to the Disposal of Assets ffects of Changes in Equity of Investments in Associates apital Increase ash Increase  | (V-b)                    | 4,000,000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 | -   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   | -   |               |
| hanges in the period crease/Decrease due to Mergers larketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Assets Revaluation Differences strangible Assets Revaluation Differences onus Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets (**) hanges due to the Reclassification of Assets flects of Changes in Equity of Investments in Associates aphila Increase ash Increase  | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 |   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   |     |               |
| changes in the period crosse/Decrease due to Mergers draketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Assets Revaluation Differences natangible Assets Revaluation Differences onous Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [**] hanges due to the Disposal of Assets ffects of Changes in Equity of Investments in Associates apital Increase ash Increase ash Increase ash Increase  | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 |   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   |     |               |
| hanges in the period crease/Decrease due to Mergers larketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Assets Revaluation Differences strangible Assets Revaluation Differences onus Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets (**) hanges due to the Reclassification of Assets ffects of Changes in Equity of Investments in Associates aphital Increase ath Increase letternal Resources hare Issuance hare Cancellation Profits   | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 |   | [844.229]<br>[46.490]<br>21.822<br>[68.312]   |     |               |
| changes in the period crosse/Decrease due to Mergers drafketable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge oreign Net Investment Hedge oreign Net Investment Revaluation Differences trangible Assets Revaluation Differences onous Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [*-] hanges due to the Disposal of Assets fects of Changes in Equity of Investments in Associates aphtal Increase ash Increase ash Increase ternal Resources hare Cancellation Profits aid-in Capital Inflation Adjustment Difference  | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | 156.806<br>  | 3.378.639                         | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 |   | [844.229]<br>[46.490]<br>21.822<br>[68.312]<br>-<br>-<br>156.806  |     |               |
| changes in the period ncrease/Decrease due to Mergers affarkeable Securities Valuation Differences ledging Transactions asin Flow Hedge roreign Net Investment Hedge roreign Net Investment Hedge roreign Net Investment Revaluation Differences natangible Assets Revaluation Differences notus Shares From Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [*1] hanges due to the Disposal of Assets fifects of Changes in Equity of Investments in Associates alash Increase thereral Resources hare Issuance hare Cancellation Profits aid-in-Capital Inflation Adjustment Difference ther [***]  | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | -  |                                   | 200.004                              | =   | 47.106  |  | [46.490]<br>21.822 |   | (844.229)<br>[46.490]<br>21.822<br>[68.312]<br>-<br>156.806<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>(51.016)               |     |               |
| Changes In the period Increase/Decrease due to Mergers Indraketable Securities Valuation Differences ledging Iransactions Zash Flow Hedge Groeign Net Investment Hedge Groeign Net Investment Revaluation Differences Intangible Assets Revaluation Differences Intangible Assets Revaluation Differences Sonus Shares From Investments in Associates, Subsidiaries and Joint Ventures Franslation Differences Thanges due to the Disposal of Assets Iffects of Changes in Equity of Investments in Associates Sapital Increase Zash Increase Internal Resources Share Cancellation Profits Zaid-in Capital Inflation Adjustment Difference Uther I***1)   | ( <b>Y-b)</b>            | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  |  |                     |   | 156.806  | 3.229.357                         |                                      | =   | 47.106  |  | [46.490]<br>21.822 |   | (844.229)<br>[46.490]<br>21.822<br>[68.312]<br>-<br>-<br>156.806<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>(51.016)<br>3.229.357  |     |               |
| changes in the period crease/Decrease due to Mergers drarkeable Securities Valuation Differences ledging Transactions ash Flow Hedge oreign Net Investment Hedge roperly and Equipment Revaluation Differences hangible Assets Revaluation Differences onus Shares from Investments in Associates, Subsidiaries and Joint Ventures ranslation Differences hanges due to the Disposal of Assets [*1] hanges due to the Disposal of Assets [standard to the Company of the | (V-b)                    | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 1.295.468  |                     | 14.150.654  | 156.806<br>  | 3.229.357<br>(3.378.439)          | 200.094                              | =   | 47.105  |  | [46.490]<br>21.822 |   | (844, 229)<br>[46, 490]<br>21, 822<br>[48, 312]<br>-<br>156, 806<br>-<br>-<br>-<br>-<br>[51, 016]<br>3, 229, 357<br>[59, 900] |     |               |
| Changes In the period Increase/Decrease due to Mergers Indraketable Securities Valuation Differences ledging Iransactions Zash Flow Hedge Groeign Net Investment Hedge Groeign Net Investment Revaluation Differences Intangible Assets Revaluation Differences Intangible Assets Revaluation Differences Sonus Shares From Investments in Associates, Subsidiaries and Joint Ventures Franslation Differences Translation Differences Thanges due to the Disposal of Assets [1*] Thanges due to the Disposal of Assets [1*] Thanges due to the Disposal of Assets [1*] Thanges due to the Reclassification of Assets [1*] Thanges due to  | ( <b>Y-b)</b>            | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 40.843   |                     | 2.621.742   | 156.806  | 3.229.357<br>(3.378.30)           |                                      | =   | 47.105  |  | [46.490]<br>21.822 |   | (844.229)<br>[46.490]<br>21.822<br>[68.312]<br>-<br>-<br>156.806<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>(51.016)<br>3.229.357  |     |               |
| changes in the period ncrease/Decrease due to Mergers affarketable Securities Valuation Differences ledging Transactions asian How Hedge oreign Net Investment Hedge roperly and Equipment Revaluation Differences natangible Assets Revaluation Differences natangible Assets Revaluation Differences natangible Assets Revaluation Differences natangible The Disposal of Assets [11] hanges due to the Disposal of Assets [12] hanges due to the Disposal of Assets fifects of Changes in Equity of Investments in Associates aphala Increase absh Increase hare Issuance hare Gancialation Profits aid-in-Capital Inflation Adjustment Difference there (12) turrent Year Income or (Loss) 'Profit distribution bividends paid ransfers to Reserves  | ( <b>Y-b)</b>            | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  |  |                     |   | 156.806  | 3.229.357<br>(3.378.439)          |                                      | =   | 47.105  |  | [46.490]<br>21.822 |   | (844, 229)<br>[46, 490]<br>21, 822<br>[48, 312]<br>-<br>156, 806<br>-<br>-<br>-<br>-<br>[51, 016]<br>3, 229, 357<br>[59, 900] |     |               |
| Changes In the period Increase/Decrease due to Mergers Indrakehalds Securities Valuation Differences ledging Transactions Zash flow Hedge Oreging Net Investment Hedge Oreging Net Investment Hedge Oreging Net Investment Hedge Oreging Net Investment Hedge Orability States Intagality Assets Revaluation Differences Intagality Assets Revaluation Differences Onous Shares from Investments in Associates, Subsidiaries and Joint Ventures Translation Differences Danages due to the Disposal of Assets [**] Danages due to the Disposal of Assets Orability | ( <b>Y-b)</b>            | 4.000.000                                    | 1.405.892                          | 1.700.000                          |  | 40.843   |                     | 2.621.742   | 156.806  | 3.229.357<br>(3.378.30)           |                                      | =   | 47.105  |  | [46.490]<br>21.822 |   | (844, 229)<br>[46, 490]<br>21, 822<br>[48, 312]<br>-<br>156, 806<br>-<br>-<br>-<br>-<br>[51, 016]<br>3, 229, 357<br>[59, 900] |     |               |

[\*] The amounts for the "Paid-in Capital Inflation Adjustment Difference" and "Actuarial Loss/Gain" which is in the "Other Reserves" are presented under "Other Capital Reserves" in the financial statements.

AKBANK T.A.Ş.
VI. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 DECEMBER 2015

(Amounts are expressed in thousands of Turkish Lira (TL)).

|   |  | Note<br>(Section Five) | CURRENT PERIOD<br>(31/12/2015)   | PRIOR PERIOD<br>(31/12/2014)   |
|---|--|------------------------|--|--|
| A.  | CASH FLOWS FROM BANKING OPERATIONS   |                        |  |  |
| 1.1   | Operating Profit before changes in operating assets and liabilities  |                        | 2.538.367  | 6.573.648  |
| 1.1.1<br>1.1.2<br>1.1.3<br>1.1.4<br>1.1.5<br>1.1.6<br>1.1.7<br>1.1.8<br>1.1.9 | Interest received Interest paid Dividend received Fees and commissions received Other income Collections from previously written-off loans and other receivables Payments to personnel and service suppliers Taxes paid Other  | (VI-b)                 | 15.164.411<br>[8.205.358]<br>2.275<br>2.905.632<br>[1.101.719]<br>674.604<br>[3.887.212]<br>[929.202]<br>[2.085.064] | 14.896.443<br>(7.421.785)<br>1.381<br>2.716.328<br>205.032<br>564.506<br>(3.380.856)<br>(1.202.318)<br>194.917 |
| 1.2   | Changes in operating assets and liabilities  |                        | 3.405.844  | (5.505.210)  |
| 1.2.1<br>1.2.2<br>1.2.3<br>1.2.4<br>1.2.5<br>1.2.6<br>1.2.7<br>1.2.8<br>1.2.9 | Net decrease in trading securities  Net (increase) / decrease in fair value through profit/(loss) financial assets  Net increase / (decrease) in due from banks and other financial institutions  Net (increase) / decrease in loans  Net (increase) / decrease in other assets  Net increase / (decrease) in bank deposits  Net increase / (decrease) in other deposits  Net increase / (decrease) in funds borrowed  Net increase / (decrease) in payables |                        | 14.400<br>(77.879)<br>(18.834.902)<br>(5.927.390)<br>(6.599.851)<br>29.504.611<br>4.516.333                          | 69.951<br>39.663<br>(19.623.221)<br>(2.606.644)<br>6.377.130<br>8.907.943<br>1.479.167                         |
| 1.2.10  | Net increase / (decrease) in other liabilities   | (VI-b)                 | 810.522  | (149.199)  |
| l.<br>-   | Net cash provided from banking operations  |                        | 5.944.211  | 1.068.438  |
| В.  | CASH FLOWS FROM INVESTING ACTIVITIES   |                        |  |  |
| II.   | Net cash provided from investing activities  |                        | (6.394.030)  | (2.026.966)  |
| 2.1<br>2.2<br>2.3<br>2.4<br>2.5<br>2.6<br>2.7<br>2.8<br>2.9                   | Cash paid for acquisition of investments, associates and subsidiaries Cash obtained from disposal of investments, associates and subsidiaries Purchases of property and equipment Disposals of property and equipment Cash paid for purchase of investments available-for-sale Cash obtained from sale of investments available-for-sale Cash paid for purchase of investment securities Cash obtained from sale of investment securities Other              | (VI-b)                 | [202.385]<br>27.194<br>(25.760.266)<br>18.428.960<br>(382)<br>1.112.849  | [296.257]<br>31.505<br>(25.314.010)<br>21.760.012<br>(6.405)<br>1.798.189                                      |
| C.  | CASH FLOWS FROM FINANCING ACTIVITIES   |                        |  |  |
| III.  | Net cash provided from financing activities  |                        | 1.279.391  | 1.317.425  |
| 3.1<br>3.2<br>3.3<br>3.4  | Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Issued equity instruments Dividends paid   |                        | 13.785.368<br>(11.936.377)<br>-<br>(569.600)   | 8.869.161<br>(7.084.253)<br>-<br>(467.483)   |
| 3.5   | Payments for finance leases<br>Other   | (VI-b)                 | =  | -  |
| 3.6   |  |                        | -  | -  |
| IV.   | Effect of change in foreign exchange rate on cash and cash equivalents   | (VI-b)                 | 934.340  | 53.348   |
| V.  | Net increase in cash and cash equivalents (I+II+III+IV)  |                        | 1.763.912  | 412.245  |
| VI.   | Cash and cash equivalents at beginning of the period   | (VI-a)                 | 5.345.529  | 4.933.284  |
| VII.  | Cash and cash equivalents at end of the period   | (VI-a)                 | 7.109.441  | 5.345.529  |

# AKBANK T.A.Ş. VII. PROFIT APPROPRIATION STATEMENT (Amounts are expressed in thousands of Turkish Lira (TL)).

|  |   | CURRENT PERIOD<br>(31/12/2015)            | PRIOR PERIOD<br>(31/12/2014)  |
|--|---|---|---|
| ı.   | DISTRIBUTION OF CURRENT YEAR INCOME   |   |   |
| 1.1<br>1.2<br>1.2.1<br>1.2.2<br>1.2.3  | CURRENT YEAR INCOME TAXES AND DUTIES PAYABLE Corporate Tax (Income Tax) Income Withholding Tax Other taxes and duties   | 3.827.671<br>832.823<br>806.798<br>26.025 | 4.037.966<br>878.288<br>1.039.327<br>-<br>[161.039]   |
| <b>A.</b>  | NET INCOME FOR THE YEAR (1.1-1.2)   | 2.994.848                                 | 3.159.678   |
| 1.3<br>1.4<br>1.5  | PRIOR YEAR LOSSES (-) FIRST LEGAL RESERVES (-) OTHER STATUTORY RESERVES (-)   | -   |   |
| В.   | NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]  | 2.994.848                                 | 3.159.678   |
| 1.6<br>1.6.1<br>1.6.2<br>1.6.3<br>1.6.4<br>1.6.5<br>1.7<br>1.8<br>1.9<br>1.9.1<br>1.9.2<br>1.9.3<br>1.9.4<br>1.9.5<br>1.10<br>1.11<br>1.12<br>1.13 | FIRST DIVIDEND TO SHAREHOLDERS (-) To Owners of Ordinary Shares To Owners of Privileged Shares To Owners of Preferred Shares To Profit Sharing Bonds To Holders of Profit and (Loss) Sharing Certificates DIVIDENDS TO PERSONNEL (-) DIVIDENDS TO BOARD OF DIRECTORS (-) SECOND DIVIDEND TO SHAREHOLDERS (-) To Owners of Ordinary Shares To Owners of Privileged Shares To Owners of Preferred Shares To Profit Sharing Bonds To Holders of Profit and (Loss) Sharing Certificates SECOND LEGAL RESERVES (-) STATUTORY RESERVES (-) EXTRAORDINARY RESERVES SPECIAL FUNDS |   | 200.000<br>200.000<br>-<br>-<br>-<br>-<br>369.600<br>369.600<br>-<br>-<br>-<br>36.960<br>-<br>2.548.613 |
| II.  | DISTRIBUTION OF RESERVES  |   |   |
| 2.1<br>2.2<br>2.3<br>2.3.1<br>2.3.2<br>2.3.3<br>2.3.4<br>2.3.5<br>2.4<br>2.5   |   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -   |
| III.   | EARNINGS PER SHARE (*)  |   |   |
| 3.1<br>3.2<br>3.3<br>3.4   | TO OWNERS OF ORDINARY SHARES TO OWNERS OF ORDINARY SHARES ( % ) TO OWNERS OF PRIVILEGED SHARES TO OWNERS OF PRIVILEGED SHARES ( % )   | 0,007<br>0,7<br>-<br>-                    | 800,0<br>8,0<br>-<br>-  |
| IV.  | DIVIDEND PER SHARE  |   |   |
| 4.1<br>4.2<br>4.3<br>4.4   | TO OWNERS OF ORDINARY SHARES TO OWNERS OF ORDINARY SHARES [ % ] TO OWNERS OF PRIVILEGED SHARES TO OWNERS OF PRIVILEGED SHARES [ % ]   | -<br>-<br>-<br>-                          | 0,001<br>0,1<br>-<br>-  |

<sup>(\*)</sup> Amounts are expressed in TL.

### NOTES:

<sup>(1)</sup> Authorized body for profit appropriation of the current period is the General Assembly. On the preparation date of these financial statements, yearly ordinary meeting of the General Assembly has not been held yet.

(2) Profit appropriation is being done according to unconsolidated financial statements.

## AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# SECTION THREE ACCOUNTING POLICIES

#### I. EXPLANATIONS ON BASIS OF PRESENTATION:

# a. The preparation of the consolidated financial statements and related notes and explanations in accordance with the Turkish Accounting Standards and Regulation on Accounting Applications for Banks and Safeguarding of Documents:

The consolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" related with Banking Act numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and in case where a specific regulation is not made by BRSA, "Turkish Accounting Standards" ("TAS") and "Turkish Financial Reporting Standards" ("TFRS") and related appendices and interpretations put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA"). The format and content of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements", published in Official Gazette no. 28337, dated 28 June 2012, and amendments to this Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Act, Turkish Commercial Code and Turkish Tax Legislation.

The consolidated financial statements have been prepared in TL, under the historical cost convention except for the financial assets and liabilities carried at fair value.

The preparation of consolidated financial statements in conformity with TAS requires the use of certain critical accounting estimates by the Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent issues as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement. Assumptions and estimates that are used in the preparation of the accompanying financial statements are explained in the following related disclosures.

The amendments of TAS and TFRS which have entered into force as of 1 January 2015 have no material impact on the Group's accounting policies, financial position and performance. The amendments of TAS and TFRS, except TFRS 9 Financial Instruments (2011 Version), will have no impact on the accounting policies, financial condition and performance of the Group. The Group assesses the impact of TFRS 9 Financial Instruments standard.

#### b. Explanation for convenience translation into English:

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these consolidated financial statements. Accordingly, these consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

### c. Accounting policies and valuation principles applied in the presentation of consolidated financial statements:

The accounting policies and valuation principles applied in the preparation of consolidated financial statements, are determined and applied in accordance with regulations, communiqués, explanations and circulars on accounting and financial reporting principles published by the BRSA, and in case where there is no special regulation made by the BRSA, in accordance with principles in the context of TAS and TFRS, and are consistent with the accounting policies applied in the annual financial statements of the year ended 31 December 2014. The aforementioned accounting policies and valuation principles are explained in Notes II to XXVIII below.

# **AKBANK T.A.Ş.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### d. Items Subject to different accounting policies in the preparation of consolidated financial statements:

There are no items subject to different accounting policies in the preparation of these consolidated financial statements.

# II. EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND EXPLANATIONS IN FOREIGN CURRENCY TRANSACTIONS:

The Group's core business activities include consumer and private banking, commercial banking, SME banking, corporate and investment banking, foreign exchange, money markets, securities transactions (Treasury transactions) and international banking services. The Group performs financial leasing transactions through Ak Finansal Kiralama A.Ş. By nature the Group's activities are principally related to the use of financial instruments. As the main funding source, the Group accepts deposits from customers for various periods and invests these funds in high quality assets with high interest margins. Other than deposits, the Group's most important funding sources are equity, marketable securities issued, money market borrowings and mostly borrowings from foreign financial institutions. The Group follows an asset-liability management strategy that mitigates risk and increases earnings by balancing the funds borrowed and the investments in various financial assets. The main objective of asset-liability management is to limit the Group's exposure to liquidity risk, interest rate risk, currency risk and credit risk while increasing profitability and strengthening the Group's equity. The Asset-Liabilities Committee ("ALCO") manages the assets and liabilities within the trading limits on the level of exposure placed by the Executive Market Risk Committee ("EMRC").

Foreign currency denominated monetary assets and liabilities are translated with the exchange rates prevailing at the balance sheet date. Gains and losses arising from such transactions are recognized in the income statement under the account of "Net foreign exchange income/expense". Assets and liabilities of foreign subsidiaries are translated into Turkish lira using the foreign exchange rates prevailing at the balance sheet date, income and expenses of foreign subsidiaries are translated into Turkish Lira at the average exchange rates and all resulting exchange differences are accounted in the shareholders' equity under "Other profit reserves".

As of 31 December 2015, foreign currency denominated balances are translated into TL using the exchange rates of TL 2,8800,TL 3,1422 and TL 2,3864 for USD, EURO and Yen respectively.

#### III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES AND SUBSIDIARIES:

Consolidated financial statements are prepared in accordance with the "Turkish Financial Reporting Standard for Consolidated Financial Statements" ("TFRS 10") and "Communiqué on Preparation of Consolidated Financial Statements of Banks" published in the Official Gazette no.26340 dated 8 November 2006.

Consolidation principles for subsidiaries:

Subsidiaries are the entities controlled directly or indirectly by the Bank.

Subsidiaries are consolidated using the full consolidation method. Financial statements of related subsidiaries are consolidated from the date when the control is transferred to the Bank.

Control is defined as the power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power over the investee to affect the amount of the Bank's returns.

In the full consolidation method, 100% of subsidiaries' assets, liabilities, income, expense and off-balance sheet items are combined with the Parent Bank's assets, liabilities, income, expense and off-balance sheet items. The carrying amount of the Group's investment in each subsidiary and the Group's portion of the cost value of the capital of each subsidiary are eliminated. Intragroup balances and intragroup transactions and resulting unrealized profits and losses are eliminated. Minority interests in the net income of consolidated subsidiaries are identified and adjusted against the income of the Group in order to arrive at the net income attributable to the Group and presented separately in the Group's income. Minority interests are presented in the consolidated balance sheet, in the shareholders' equity.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

The Parent Bank and its subsidiaries, Ak Yatırım Menkul Değerler A.Ş., Ak Portföy Yönetimi A.Ş., Akbank AG, Ak Finansal Kiralama A.Ş., Akbank (Dubai) Limited and together with Ak Receivables Corporation and A.R.T.S. Ltd., which are not subsidiaries of the Bank, but the Bank has 100% control power due to the reason that these companies are "Structured Entities", have been included in the scope of consolidation. The Parent Bank together with its consolidated subsidiaries are referred to as the "Group" in these consolidated financial statements.

Ak Yatırım Menkul Değerler A.Ş. was established on 11 December 1996 to trade in capital markets in accordance with Capital Market Law. This company is delivering intermediary services in capital markets, discretionary portfolio management, derivative transactions, repurchase and reverse repurchase agreements with authorizations given by the Capital Markets Board for each transaction

Ak Finansal Kiralama A.Ş. was established in 1988 for leasing operations and all kinds of agreements and transactions related to these operations.

Ak Portföy Yonetimi A.Ş was established on 28 June 2000 in order to manage A and B type mutual funds of Akbank T.A.Ş., B Type variable fund of Ak Yatırım Menkul Değerler A.Ş. and pension funds of AvivaSa Emeklilik and Hayat A.Ş. and Groupama. Portfolios of retail customers are also managed.

Based on restructuring of Bank's foreign subsidiaries, Akbank NV and Akbank AG have merged in Akbank AG with the discontinuation of activities of Akbank N.V effective from 15 June 2012. Akbank AG operates in Germany, providing corporate and retail banking services.

Akbank (Dubai) Limited was established in December 2009 in Dubai International Finance Center (DIFC) to serve delivering intermediary services on acquisition and mergers, consultancy about financial instruments, intermediary services on loan and investment instruments.

Ak Receivables Corporation and A.R.T.S Ltd. are "Structured Entities" established in July 1998 and November 1999, respectively, in connection with raising long-term financing.

### IV. EXPLANATIONS ON FORWARD TRANSACTIONS AND DERIVATIVE INSTRUMENTS:

The major derivative instruments utilized by the Bank are currency and interest rate swaps, cross currency swaps, currency options and currency forwards.

The Bank classifies its derivative instruments as "Held-for-hedging" or "Held-for-trading" in accordance with "Turkish Accounting Standard for Financial Instruments: Recognition and Measurement" ["TAS 39"]. In accordance with TAS 39, although certain derivative transactions provide effective economic hedges under the Bank's risk management position, in accordance with TAS 39 they are treated as derivatives "Held-for-trading".

Payables and receivables arising from the derivative instruments are followed in the off-balance sheet accounts at their contractual values.

Derivative instruments are remeasured at fair value after initial recognition. In accordance with the classification of the derivative instrument, if the fair value of a derivative financial instrument is positive, it is recorded to the account "Trading derivative financial assets" or "Hedging derivative financial assets"; if the fair value difference is negative, it is recorded to "Trading derivative financial liabilities" or "Hedging derivative financial liabilities". Differences in the fair value of trading derivative instruments are accounted as income/loss from derivative financial transactions under "trading income/loss" item in the income statement. The basis on accounting of derivative instruments for hedging purposes are explained Note XII of Section Four. The fair values of the derivative financial instruments are calculated using quoted market prices or by using discounted cash flow models.

An embedded derivative shall be separated from host contract only if:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in profit or loss

If an embedded derivative is separated, the host contract shall be accounted for under IAS 39 if it is a financial instrument, and in accordance with other appropriate Standarts if it is not a financial instrument.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### V. EXPLANATIONS ON INTEREST INCOME AND EXPENSE:

Interest income and expenses are recognized in the income by using the "Effective interest method". The Group ceases accruing interest income on non-performing loans and reverses any interest income accrued from such loans. No income is accounted until the collection is made according to the related regulation.

#### VI. EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSES:

Fees and commission income/expenses are primarily recognized on an accrual basis or "Effective interest method" according to the nature of the fee and commission, except for certain commission income and fees for various banking services which are recorded as income at the time of collection. Contract based fees or fees received for services such as the purchase and sale of assets on behalf of a third party or legal person are recognized as income at the time of collection.

#### VII. EXPLANATIONS ON FINANCIAL ASSETS:

The Group categorizes its financial assets as "Fair value through profit/loss", "Available for sale", "Loans and receivables" or "Held-to-maturity". Sale and purchase transactions of the financial assets mentioned above are recognized and derecognized at the "Settlement dates". The appropriate classification of financial assets of the Bank is determined at the time of purchase by the Group management, taking into consideration the purpose of the investment.

#### a. Financial assets at the fair value through profit or loss:

This category has two subcategories: "Trading financial assets" and "Financial assets designated at fair value through profit/loss at initial recognition".

Trading financial assets are financial assets which are either acquired for generating a profit from short-term fluctuations in prices or are financial assets included in a portfolio aimed at short-term profit making.

All regular way purchases and sales of trading financial assets are recognized at the settlement date, which is the date that the asset is delivered to/from the Bank. Trading financial assets are initially recognized at fair value and remeasured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement. Interest earned while holding trading financial assets is accounted as interest income and dividends received are included separately in dividend income.

Derivative financial assets are classified as trading financial assets unless they are used for hedging purposes. The accounting of derivative financial assets is explained in Note IV of Section Three.

The Group has no financial assets designated as financial assets at fair value through profit or loss.

### b. Financial assets available-for-sale:

Financial assets available-for-sale consist of financial assets other than "Loans and receivables", "Held-to-maturity", "Financial assets at fair value through profit or loss" and non-derivative financial assets. Financial assets available-for-sale are recorded by adding transaction cost to acquisition cost reflecting the fair value of the financial asset.

After the recognition, financial assets available-for-sale are remeasured at fair value. Interest income arising from available-for-sale calculated with "Effective interest method" and dividend income from equity securities are reflected to income statement. "Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of securities classified as available-for-sale are recognized in the account of "Marketable securities valuation differences" under shareholders' equity, unless these assets are impaired, collected, sold, or disposed of. When these securities are collected or disposed of, the related fair value differences accumulated in the shareholders' equity are transferred to the income statement.

Available-for-sale equity securities that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Available-for-sale equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### c. Loans and Receivables:

Loans and receivables are non-derivative financial assets that are not classified as financial assets at fair value through profit or loss or financial assets available-for-sale, are unlisted in an active market and whose payments are fixed or can be determined. Loans and receivables are carried initially by adding acquisition cost which reflect fair value to transaction costs and subsequently recognized at the discounted value calculated using the "Effective interest method". The expenses incurred for the assets received as collateral are not considered as transaction costs and are recognized in the expense accounts.

If the collectability of any receivable is identified as limited or doubtful by the management through assessments and estimates, the Group provides general and specific provisions for these loans and receivables in accordance with the "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" and with the scope of IAS, published in the Official Gazette dated 1 November 2006, no. 26333. If a receivable is collected which is provisioned in the same year, it is deducted from the "Special Provisions for Loans and Other Receivables". Provision expenses are accounted under "Provision for Loan Losses and Other Receivables" in the income statement and deducted from the net income of the period. If a receivable is collected which is provisioned in the same year, it is deducted from the "Provision for Loan Losses and Other Receivables". If there is a subsequent collection from a receivable which has already been provisioned in previous years, the recovery amount is classified under "Other Operating Income". Uncollectible receivables are written-off after all the legal procedures are finalized.

#### d. Held-to-maturity financial assets:

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to held-to-maturity other than those that the entity upon initial recognition designates as at fair value through profit or loss, those that the entity designates as available-for-sale; and those that meet the definition of loans and receivables. Held-to-maturity financial assets are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from held-to-maturity financial assets is accounted in income statement.

There are no financial assets previously classified as held-to-maturity but which cannot be subject to this classification for two years due to the contradiction of classification principles.

The Bank has Consumer Price Index ("CPI") linked government bonds under available-for-sale and held-to maturity portfolios with semi-annual fixed real coupon rates and a maturity of 5 to 10 years. These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

### **VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS:**

It is assessed whether there is objective evidence for a financial asset or group of financial assets is impaired at each balance sheet date. Provision for impairment is provided when there is an objective evidence of impairment.

Impairment for held-to-maturity financial assets carried at amortized cost is calculated as the difference between the present value of the expected future cash flows discounted based on the "Effective interest method" and its carrying value. In case an impairment occurs, the impairment amount is deducted from the carrying value of the asset and the impairment loss is recognized in profit and loss. Regarding available-for-sale financial assets, when there is objective evidence that the asset is impaired the cumulative loss that had been recognized in other comprehensive income shall be reclassified from equity to profit or loss as a reclassification adjustment even though the financial asset has not been derecognized. An explanation about the impairment of loans and receivables is given in Note VII-c of Section Three.

# IX. EXPLANATIONS ON OFFSETTING FINANCIAL ASSETS:

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Group has a legally enforceable right to offset the recognized amounts and there is an intention to collect/pay the related financial assets and liabilities on a net basis, or to realize the asset and settle the liability simultaneously.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS:

Securities subject to repurchase agreements ("Repos") are classified as "Financial assets at fair value difference through profit or loss", "Available-for-sale securities" and "Held-to-maturity securities" in the balance sheet according to the investment purposes and measured according to the portfolio of the Group to which they belong. Funds obtained under repurchase agreements are accounted under "Funds provided under repurchase agreements" in liability accounts and differences between the sale and repurchase prices determined by these repurchase agreements are accrued evenly over the life of the repurchase agreement using the "Effective interest (internal return) method".

Funds given against securities purchased under agreements to resell ("Reverse repos") are accounted under "Receivables from reverse repurchase agreements" in the balance sheet. The difference between the purchase and resell price determined by these repurchase agreements is accrued evenly over the life of repurchase agreements using the "Effective interest method".

The Group has no securities lending transactions.

# XI. EXPLANATIONS ON PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND RELATED TO DISCONTINUED OPERATIONS:

Property and equipment held-for-sale consist of tangible assets that were acquired due to non-performing receivables, and are accounted in the financial statements in accordance with the "Communiqué Regarding the Principles and Procedures for the Disposals of Immovables and Commodities Acquired due to Receivables and for Trading of Precious Metal" published in the Official Gazette dated 1 November 2006, no.26333.

The Group has no discontinued operations.

#### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS:

The Group has no goodwill.

Intangible assets are measured at cost on initial recognition and any directly attributable costs of setting the asset to work for its intended use are included in the initial measurement. Subsequently, intangible assets are carried at historical costs after the deduction of accumulated depreciation and the provision for value decreases.

Intangibles are amortized over three to five years (their estimated useful lives) using the straight-line method. The useful life of the asset is determined by assessing the expected useful time of the asset, technical, technological and other kinds of wear and tear and all required maintenance expenses necessary to utilize the economic benefit from the asset.

### **XIII. EXPLANATIONS ON PROPERTY AND EQUIPMENT:**

Property and equipment is measured at its cost when initially recognized and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement. Subsequently, property and equipment is carried at cost less accumulated depreciation and provision for value decrease.

Depreciation is calculated over the cost of property and equipment using the straight-line method over estimated useful lives. The estimated useful lives are stated below:

Buildings 50 years Machinery, furniture, fixtures and vehicles 5 years

The depreciation charge for items remaining in the property and equipment for less than an accounting period at the balance sheet date is calculated in proportion to the period the item will remain in property and equipment.

Where the carrying amount of an asset is greater than its estimated "Net realizable value amount", it is written down to its "Net realizable value amount" and the impairment loss is charged to the income statement.

Gains and losses on the disposal of property and equipment are determined by deducting the net book value of the property and equipment from its sales revenue.

Expenditures for the repair and renewal of property and equipment are recognized as expense. The capital expenditures incurred in order to increase the capacity of the tangible asset or to increase the future benefit of the asset are capitalized on the cost of the tangible asset. Capital expenditures include the cost components that increase the useful life, or the capacity of the asset, increase the quality of the product or decrease its costs.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### **XIV. EXPLANATIONS ON LEASING TRANSACTIONS:**

Assets acquired under finance lease agreements are capitalized at the inception of the lease at the "Lower of the fair value of the leased asset or the present value of the lease installments that are going to be paid for the leased asset". Leased assets are included in the property and equipment and depreciation is charged on a straight-line basis over the useful life of the asset. If there is any impairment in value of the leased asset, an impairment loss is recognized. Liabilities arising from the leasing transactions are included in "Finance lease payables" in the balance sheet. Interest and foreign exchange expenses regarding lease transactions are charged to the income statement.

The Group performs financial leasing operations as a "Lessor" through Ak Finansal Kiralama A.Ş. which is a consolidated subsidiary. The asset subject to the financial leasing is presented in the balance sheet as receivable equal to the net leasing amount. Interest income is recognized over the term of the lease using the net investment method which reflects a constant periodic rate of return and the unearned portion is followed under unearned interest income account.

The Group provides specific provisions for financial lease receivables in accordance with the "Communiqué Regarding the Principles and Procedures for the Provisions Provided for Receivables by Financial Leasing, Factoring and Finance Companies" published in Official Gazette no. 28861, dated 23 December 2013. The Group provides general provisions for non-impaired financial lease receivables.

Transactions regarding operational agreements are accounted on an accrual basis in accordance with the terms of the related contracts.

#### XV. EXPLANATIONS ON PROVISIONS AND CONTINGENT LIABILITIES:

Provisions and contingent liabilities are accounted in accordance with the "Turkish Accounting Standard for Provisions, Contingent Liabilities and Contingent Assets" ("TAS 37").

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. A provision for contingent liabilities arising from past events should be recognized in the same period of occurrence in accordance with the periodicity principle.

A liability is recognized as a contingent liability where a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of more than one events not wholly within the control of the Bank; or a present obligation that arises from past events but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or the amount of the obligation cannot be measured with sufficient reliability and disclosed in the footnotes.

# XVI. EXPLANATIONS ON CONTINGENT ASSETS:

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise in the Group, the asset and the related income are recognized in the financial statements in which the change occurs.

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### XVII. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS:

#### a. Employment termination benefits and vacation rights:

Obligations related to employment termination and vacation rights are accounted for in accordance with "Turkish Accounting Standard for Employee Rights" ("TAS 19") and are classified under the "Reserve for Employee Rights" account in the balance sheet.

Under the Turkish Labor Law, the Bank and its subsidiaries operating in Turkey are required to pay a specific amount to the employees who have retired or whose employment is terminated other than the reasons specified in the Turkish Labor Law. According to the related regulation, the Bank is obliged to pay termination benefits for employees who retire, quit for their military service obligations, who have been dismissed as defined in the related regulation or who have completed at least one year of service. The reserve for employment termination benefits represents the present value of the estimated total reserve for the future probable obligation of the Group arising from this liability. In accordance with TAS 19, actuarial gains and losses are recognized in equity.

#### b. Retirement rights:

The Bank's personnel are members of the "Akbank T.A.Ş. Personnel Pension Fund Foundation" ("Pension Fund") established in accordance with the Social Security Law numbered 506, article No.20. The financial statements of the Pension Fund have been audited as of year ends by an independent actuary in accordance with the 38th article of the Insurance Supervisory Law and the "Actuarial Regulation" based on the same article.

Temporary 23rd article paragraph ("the paragraph") 1 of the Banking Law No 5411 published in the Official Gazette no 25983 dated 1 November 2005 envisaged that Banks would transfer their pension funds to the Social Security Institution ("SSI") within three years following the publication date of the Banking Law, and regulated the principles of this transfer. The first paragraph of the related article was rescinded as from the 31 March 2007, the publication date of the decision of the Constitutional Court dated 22 March 2007. The reasoned decree regarding the rescission of the mentioned paragraph was published in the Official Gazette numbered 26731, dated 15 December 2007.

Following the publication of the reasoned decree of the Constitutional Court, Turkish Grand National Assembly commenced to work on a new law regarding the transfer of the members of funds to the Social Security Institution; the related articles of the Social Security Law ("New Law") numbered 5754 regarding the transfer of the funds, were ratified by the TGNA General Meeting on 17 April 2008 and came into effect following the publication in the Official Gazette numbered 26870, dated 8 May 2008.

The main opposition party had appealed to the Constitutional Court for the cancellation of some of the articles of the New Law including transfer of the Funds to the SSI on 19 June 2008. The Constitution Court has dismissed the appeal with the decision taken in the meeting dated 30 March 2011. The reasoned decision has been published in the Official Gazette numbered 28156 dated 28 December 2011.

The New Law was requiring that present value of post-employment benefits at the transfer date shall be calculated by a commission consisting of the representatives of SSI, Ministry of Finance, Undersecretariat of Treasury, Undersecretariat of State Planning Organization, BRSA, SDIF and banks and funds, by using a technical discount rate of 9,8 percent taking into consideration the transferrable contributions and payments of the funds including any monthly payment differences paid by the funds above the limits within the framework of SSI regulations. Accordingly the transfer required by the New Law was to be completed until 8 May 2011. According to the decision of the Council of Ministers published on the Official Gazette dated 9 April 2011 no. 27900, the time frame for related transfer has been extended for two years. Within the postponement right granted to the Council of Ministers through the change in the first clause of the 20th provisional article of the "Social Insurance and General Health Insurance Law no. 5510" published on the Official Gazette no. 28227 dated 8 March 2012, the transfer process has been postponed for one more year with the decision of the Council of Ministers published on the Official Gazette no. 28987 dated 30 April 2014. The Council of Ministers has been lastly authorized to determine the transfer date in accordance with the last amendment in the first paragraph of the 20th provisional article of Law No.5510 implemented by the Law No. 6645 on Amendment of the Occupational Health and Safety Law and Other Laws and Decree Laws published in the Official Gazette dated 23 April 2015 and numbered 29335.

According to the New Law, following the transfer of the members of the fund to the SSI, the funds and institutions will continue to provide the non-transferrable social benefits and payments which are included in the articles of association of the fund.

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With respect to that, according to the technical balance sheet report as at 31 December 2014 prepared considering the related articles of the New Law regarding the transferrable benefit obligations for the non-transferrable social benefits and payments which are included in the articles of association, the Fund has no technical or actual deficit which requires a provision. Since the Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Bank's financial statements.

Additionally, the Bank management is of the opinion that the possible obligation amount to arise during and after the transfer to be made within the framework described above will be at a reasonable level that can be met by the Fund's assets and will not bring any additional burden for the Bank.

The consolidated affiliates do not have the above mentioned retirement benefit plans for their employees. The retirement related benefits of the employees of the consolidated affiliates are subject to the Social Security Institution and other defined contribution plans.

#### XVIII. EXPLANATIONS ON TAXATION;

#### a. Current tax:

Turkish Tax Legislation does not permit a parent bank and its subsidiaries to file a consolidated tax return. Therefore, a provision for taxes, as reflected in the consolidated financial statements, has been calculated on a separate-entity basis.

In Turkey, corporate tax rate is 20%. Corporate tax is calculated on the total income of the Bank after adjusting for certain disallowable expenses, tax-exempt income and other allowances. No further tax is payable unless the profit is distributed.

Dividends paid to non-resident corporations, which have a place of business in Turkey or are resident corporations, are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as profit distribution and thus does not incur withholding tax.

Corporations are required to pay advance corporate tax quarterly at a rate of 20% on their corporate income. Advance tax is declared by the 14th day and paid by the 17th day of the second month following each calendar quarter end. Advance tax paid by corporations which is for the current period is credited against the annual corporation tax calculated on their annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be refunded or used to offset any other financial liabilities to the government.

A 75% portion of the capital gains derived from the sale of equity investments and immovable properties held for at least two years is tax exempt, if such gains are added to paid-in capital or held in a special fund account under liability for five years.

Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns until the 25th day of the following fourth month after the closing of the accounting year to which they relate. Tax returns are open for five years from the beginning of the year following the date of filing during which time period the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Current tax, related to items recognized directly in equity is also credited or charged directly to equity.

Information on taxation in foreign associates are given below:

## Akbank AG (Germany)

German-resident corporations (i.e. corporations with legal or business centers located in Germany) are subject to corporate taxation in Germany over their total income. Regardless of any profit distribution corporate tax is levied at 15% over total income. Effective corporate tax rate is 15,825% since an additional solidarity tax of 5,5% is applied over the calculated corporate tax. In addition to that, trade income tax at an approximate rate of 16% is levied by the local city governance. Accordingly, the total tax burden including all types of tax (corporate tax, solidarity tax and trade income tax) is approximately 32%.

### Akbank (Dubai) Limited (United Arab Emirates)

Akbank Dubai, operating in Dubai International Finance Center, is not subject to taxes according to the legislations of this country.

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#### b. Deferred tax:

The Group calculates and accounts for deferred income taxes for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in these financial statements in accordance with "Turkish Accounting Standard

for Income Taxes" ("TAS 12") and the related decrees of the BRSA concerning income taxes. In the deferred tax calculation, the enacted tax rate, in accordance with the tax legislation, is used as of the balance sheet date.

Deferred tax liabilities are recognized for all resulting temporary differences whereas deferred tax assets resulting from temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax assets can be utilized. Deferred tax asset is not provided over provisions for possible risks and general loan loss provisions according to the circular of BRSA numbered BRSA.DZM.2/13/1-a-3 and dated 8 December 2004.

According to TAS 12, deferred taxes and liabilities resulting from different subsidiaries subject to consolidation are not presented as net; rather they are presented separately as assets and liabilities in the financial statements.

Deferred tax, related to items recognized directly in equity is also credited or charged directly to equity.

#### XIX. EXPLANATIONS ON BORROWINGS:

Debt instruments with different characteristics such as syndicated and securitized borrowings and post-financing obtained from foreign financial institutions, marketable securities issued in domestic and foreign markets and money market borrowings are major funding source of the Group. Mentioned borrowings are carried initially at acquisition cost and subsequently recognized at the discounted value calculated using the "Effective interest method".

#### XX. EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES:

There is no share certificate issuance in 2015.

### XXI. EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES:

Avalized drafts and acceptances shown as liabilities against assets are included in the off-balance sheet commitments.

#### XXII. EXPLANATIONS ON GOVERNMENT GRANTS:

As of 31 December 2015 and 31 December 2014, there is no government grant for the Group.

### XXIII. EXPLANATIONS ON SEGMENT REPORTING:

An operating segment is a component of an entity:

- a. that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity),
- b. whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and
- c. for which discrete financial information is available.

Reporting according to the operational segment is presented in Note XIII of Section Four.

## XXIV. PROFIT RESERVES AND PROFIT APPROPRIATION:

Retained earnings as per the statutory financial statements other than legal reserves are available for distribution, subject to the legal reserve requirement referred to below.

Under the Turkish Commercial Code, legal reserves consist of first legal reserve and second legal reserve. First legal reserve, appropriated at the rate of 5%, until the total reserve is equal to 20% of issued and fully paid-in share capital. Second legal reserve, appropriated at the rate of at least 10% of distributions in excess of 5% of issued and fully paid-in share capital, but Holding companies are not subject to such transaction. According to the Turkish Commercial Code, legal reserves can only be used to compensate accumulated losses and cannot be used for other purposes unless they exceed 50% of paid-in capital.

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The Ordinary General Assembly Meeting of the Bank was held on 26 March 2015. In the Ordinary General Assembly, it was decided to distribute a TL 569.600 cash dividend over the TL 3.159.678 net income from 2015 operations to the Bank's shareholders. It was also resolved in the General Assembly to transfer TL 4.505 to special funds account under other capital reserves, to allocate TL 36.960 as legal and TL 2.548.613 as extraordinary reserves.

#### XXV. EARNINGS PER SHARE:

Earnings per share disclosed in the income statement are calculated by dividing net profit for the year by the weighted average number of shares outstanding during the period concerned.

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Net Profit for the Year                           | 3.229.357        | 3.378.639        |
| Average Number of Issued Common Shares (Thousand) | 400.000.000      | 400.000.000      |
| Earnings Per Share (Amounts presented as full TL) | 0,00807          | 0,00845          |

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("Bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issued without a corresponding change in resources by giving them a retroactive effect for the year in which they were issued and for each earlier period. In case bonus shares are distributed after the balance sheet date but before the preparation of the financial statements, earnings per share is calculated considering the new number of shares.

No bonus shares issued in 2015 (2014: (-)).

#### **XXVI. RELATED PARTIES:**

Parties defined in Article 49 of the Banking Law No.5411, Bank's senior management, and Board Members are deemed as related parties. Transactions regarding related parties are presented in Note VI of Section Five.

## XXVII. CASH AND CASH EQUIVALENT ASSETS:

For the purposes of the cash flow statement, cash includes cash effectives, cash in transit, purchased cheques and demand deposits including balances with the Central Bank; and cash equivalents include interbank money market placements, time deposits at banks with original maturity periods of less than three months and investments on marketable securities other than common stocks.

#### XXVIII. RECLASSIFICATIONS:

In order to be consistent with the presentation of financial statements dated 31 December 2015, there are certain reclassifications made on income statement, off-balance sheet commitments and cash flow statement of 31 December 2014.

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# SECTION FOUR INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE GROUP

#### I. EXPLANATIONS ON CAPITAL ADEQUACY RATIO:

- **a.** The Group's and Bank's capital adequacy ratio, calculated in accordance with the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" which became effective as of 1 July 2012, are respectively 14,46% (31 December 2014: 14,89%) and 14,58% (31 December 2014: 15,16%). This ratio is well above the minimum ratio required by the legislation.
- **b.** Capital adequacy ratio has been calculated in accordance with the "Regulation on Measurement and Assessment of Capital Adequacy of Banks", "Credit Risk Mitigation Techniques" and "Calculation of Risk-Weighted Amounts for Securitizations" Communiqués that have been published in Official Gazette no. 28756 on 5 September 2013 and became effective as of 1 July 2012 and "Regulation on Equity of Banks" that has been published in Official Gazette no. 26333 on November 1, 2006.

Capital adequacy ratio is calculated based on total capital requirements needed for credit risk, market risk and operational risk. Credit risk is calculated by holding risk-weighted assets and non-cash loans subject to risk-weights in the relevant legislation and taking risk mitigation techniques into account; the standard method is used to calculate market risk and the basic indicator approach is used to calculate operational risk.

The following tables show the details of risk-weighted assets which constitute the basis for the Bank's capital adequacy ratio and Bank's equity calculation.

#### c. Information related to consolidated capital adequacy ratio:

|   | Consolidated |     |           |            |                  |             |           |            |           |       |
|---|--------------|-----|-----------|------------|------------------|-------------|-----------|------------|-----------|-------|
|   | 0%           | 10% | 20%       | 50%        | Risk Weig<br>75% | hts 100%    | 150%      | 200%       | 250%      | 1250% |
| Weighted Credit Risk                      | -            | -   | 2.017.166 | 30.641.752 | 22.721.765       | 111.422.758 | 8.591.403 | 14.862.974 | 1.026.195 | -     |
| Risk classifications:                     |              |     |           |            |                  |             |           |            |           |       |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from central governments and Central      |              |     |           |            |                  |             |           |            |           |       |
| Banks                                     | 49.036.963   | -   | 168.608   | 21.996.703 | _                | 1.265       | _         | _          | _         | _     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from regional or local governments        | -            | -   | -         | 48         | -                | -           | -         | -          | -         | -     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from administrative bodies and non-       |              |     |           |            |                  |             |           |            |           |       |
| commercial enterprises                    | -            | _   | -         | -          | -                | 21.697      | -         | _          | -         | _     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from multilateral development banks       | -            | -   | -         | -          | -                | -           | -         | -          | -         | -     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from international organizations          | _            | -   | _         | -          | _                | _           | _         | _          | _         | _     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from banks and brokerage houses           | -            | -   | 9.891.433 | 20.591.559 | -                | 120.554     | -         | -          | -         | -     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from corporates                           | -            | -   | -         | -          | -                | 102.637.269 | 21.505    | -          | -         | -     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| from retail portfolios                    | -            | -   | -         | -          | 30.295.687       | 3.064.311   | -         | -          | -         | -     |
| Conditional and unconditional receivables |              |     |           |            |                  |             |           |            |           |       |
| secured by mortgages                      | -            | -   | -         | 18.695.193 | -                | 2.271.921   | -         | -          | -         | -     |
| Past due receivables                      | -            | -   | -         | -          | -                | 158.845     | 28.365    | -          | -         | -     |
| Receivables defined under high risk       |              |     |           |            |                  |             |           |            |           |       |
| category by BRSA                          | -            | -   | -         | -          | -                | -           | 5.677.732 | 7.431.487  | 410.478   | -     |
| Securities collateralized by mortgages    | -            | -   | -         | -          | -                | -           | -         | -          | -         | -     |
| Securitization positions                  | -            | -   | -         | -          | -                | -           | -         | -          | -         | -     |
| Short-term receivables from banks,        |              |     |           |            |                  |             |           |            |           |       |
| brokerage houses and corporates           | -            | -   | -         | -          | -                | -           | -         | -          | -         | -     |
| Investments similar to collective         |              |     |           |            |                  |             |           |            |           |       |
| investment funds                          | -            | -   | -         | -          | -                | 271.086     | -         | -          | -         | -     |
| Other receivables                         | 1.440.316    | -   | 25.788    | -          | -                | 2.875.810   | -         | -          | -         | -     |

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#### The Parent Bank's Risk Weights

|   |            |     |           |            | Risk Weig  | hts         |           |            |           |       |
|---|------------|-----|-----------|------------|------------|-------------|-----------|------------|-----------|-------|
|   | 0%         | 10% | 20%       | 50%        | 75%        | 100%        | 150%      | 200%       | 250%      | 1250% |
| Weighted Credit Risk                      | -          | -   | 1.861.848 | 30.944.569 | 22.601.744 | 100.662.815 | 8.518.560 | 14.862.974 | 1.026.195 | -     |
| Risk classifications:                     |            |     |           |            |            |             |           |            |           |       |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from central governments and Central      |            |     |           |            |            |             |           |            |           |       |
| Banks                                     | 48.444.148 | -   | 168.608   | 21.996.703 | -          | 1.265       | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from regional or local governments        | -          | -   | -         | 48         | -          | -           | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from administrative bodies and non-       |            |     |           |            |            |             |           |            |           |       |
| commercial enterprises                    | -          | -   | -         | -          | -          | 21.692      | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from multilateral development banks       | -          | -   | -         | -          | -          | -           | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from international organizations          | -          | -   | -         | -          | -          | -           | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from banks and brokerage houses           | 878.472    | -   | 9.114.843 | 21.197.194 | -          | 82.338      | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from corporates                           | -          | -   | -         | -          | -          | 91.004.202  | 1.308     | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| from retail portfolios                    | -          | -   | -         | -          | 30.135.659 | 3.064.311   | -         | -          | -         | -     |
| Conditional and unconditional receivables |            |     |           |            |            |             |           |            |           |       |
| secured by mortgages                      | -          | -   | -         | 18.695.193 | -          | 2.271.921   | -         | -          | -         | -     |
| Past due receivables                      | -          | -   | -         | -          | -          | 147.314     | -         | -          | -         | -     |
| Receivables defined under high risk       |            |     |           |            |            |             |           |            |           |       |
| category by BRSA                          | -          | -   | -         | -          | -          | -           | 5.677.732 | 7.431.487  | 410.478   | -     |
| Securities collateralized by mortgages    | -          | -   | -         | -          | -          | -           | -         | -          | -         | -     |
| Securitization positions                  | -          | -   | -         | -          | -          | -           | -         | -          | -         | -     |
| Short-term receivables from banks,        |            |     |           |            |            |             |           |            |           |       |
| brokerage houses and corporates           | -          | -   | -         | -          | -          | -           | -         | -          | -         | -     |
| Investments similar to collective         |            |     |           |            |            |             |           |            |           |       |
| investment funds                          | -          | -   | -         | -          | -          | 271.086     | -         | -          | -         | -     |
| Other receivables                         | 1.440.307  | -   | 25.788    | -          | -          | 3.798.686   | -         | -          | -         | -     |

# d. Summary information related to capital adequacy ratio:

|  | The Parent Bank's                  |                                  | Consoli                            | dated                            |
|--|------------------------------------|----------------------------------|------------------------------------|----------------------------------|
|  | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
| Capital Requirement for Credit Risk (Value at credit risk*0,08) (CRCR) | 14.438.296                         | 13.196.610                       | 15.302.721                         | 14.002.698                       |
| Capital Requirement for Market Risk (CRMR)                             | 301.959                            | 150.850                          | 331.804                            | 158.643                          |
| Capital Requirement for Operational Risk (CROR)                        | 1.143.676                          | 973.611                          | 1.192.459                          | 1.014.044                        |
| Total Capital  | 28.954.803                         | 27.132.960                       | 30.410.851                         | 28.236.377                       |
| Total Equity/((CRCR+CRMR+CROR)*12,5)*100                               | 14,58                              | 15,16                            | 14,46                              | 14,89                            |
| Additional Tier I Capital/((KRSY+PRSY+ORSY)*12,5)*100)                 | 13,46                              | 14,04                            | 13,33                              | 13,79                            |
| Common Equity/((KRSY+PRSY+ORSY)*12,5)*100)                             | 13,52                              | 14,13                            | 13,39                              | 13,88                            |

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### e. Information about consolidated total capital items:

|  | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--|------------------------------------|----------------------------------|
| COMMON EQUITY  |                                    |                                  |
| Paid-in capital following all debts in terms of claim in liquidation of the Bank   | 5.405.892                          | 5.405.892                        |
| Share premium  | 1.700.000                          | 1.700.000                        |
| Share cancellation profits   | -                                  |                                  |
| Reserves   | 18.675.645                         | 15.845.847                       |
| Gains recognized in equity as per TAS  | 47.106                             | 47.106                           |
| Profit Current Period Profit   | 3.632.190<br>3.229.357             | 3.639.523<br>3.378.639           |
| Prior Period Profit  | 402.833                            | 260.884                          |
| Provisions for Possible Risks  | 200.000                            | 200.004                          |
| Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures that are not recognized in Profit   | 3.895                              | 3.895                            |
| Minorities' Share  | 116                                | 100                              |
| Common Equity Before Deductions  | 29.664.847                         | 26.842.363                       |
| Deductions from Common Equity  | 2710041047                         | 2010-121000                      |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity   |                                    |                                  |
| in accordance with TAS (-)   | 1.389.331                          | 419.871                          |
| Leasehold improvements (-)   | 36.670                             | 53.057                           |
| Goodwill or other intangible assets and deferred tax liability related to these items (-)  | 79.516                             | 41.395                           |
| Net deferred tax asset/liability (-)   | -                                  | -                                |
| Shares obtained contrary to the 4th clause of the 56th Article of the Law (-)  | -                                  | -                                |
| Direct and indirect investments of the Bank in its own Common Equity (-)   | -                                  | -                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the   |                                    |                                  |
| scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of   |                                    |                                  |
| Common Equity of the Bank (-)  | =                                  | =                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the   |                                    |                                  |
| scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common  |                                    |                                  |
| Equity of the Bank (-)   | -                                  | -                                |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity (-).   | -                                  | -                                |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity (-)   | -                                  | -                                |
| Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the  |                                    |                                  |
| Equity of Banks (-)  | =                                  | =                                |
| Excess amount arising from the net long positions of investments in common equity items of banks and financial   |                                    |                                  |
| institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital (-)   | -                                  | -                                |
| Excess amount arising from mortgage servicing rights (-)   | =                                  | =                                |
| Excess amount arising from deferred tax assets based on temporary differences (-)  | -                                  | -                                |
| Other items to be defined by the BRSA (-) Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not                 | -                                  | -                                |
| available [-]  |                                    |                                  |
| Total Deductions From Common Equity  | 1.505.517                          | 514.323                          |
|  | 28.159.330                         |                                  |
| Total Common Equity  | 20.107.330                         | 26.328.040                       |
| ADDITIONAL TIER I CAPITAL  |                                    |                                  |
| Capital amount and related premiums corresponding to preference shares that are not included in common equity  | -                                  | -                                |
| Debt instruments and premiums deemed suitable by BRSA (issued/obtained after 1.1.2014)   | -                                  | -                                |
| Debt instruments and premiums deemed suitable by BRSA (issued before 1.1.2014)   | -                                  | -                                |
| Third parties' share in the Tier II Capital  | -                                  | -                                |
| Additional Tier I Capital before Deductions  | -                                  | -                                |
| Deductions from Additional Tier I Capital  | -                                  |                                  |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital (-)   | =                                  | =                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the   |                                    |                                  |
| scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common  |                                    |                                  |
| Equity of the Bank (-)   | -                                  | -                                |
| Portion of the total of net long positions of investments made in Additional Tier I Capital and Tier II Capital items of banks   |                                    |                                  |
| and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank (-)z |                                    |                                  |
| Other items to be defined by the BRSA (-)  | <del>-</del>                       | =                                |
| Deductions to be defined by the BRSA (-)  Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not                 | <del>-</del>                       | =                                |
| available (-)  | _                                  | _                                |
| Total Deductions From Additional Tier I Capital  | -<br>-                             | -                                |
|  |                                    |                                  |
| Total Additional Tier I Capital  | -                                  | -                                |
| DEDUCTIONS FROM TIER I CAPITAL   |                                    |                                  |
| Portion of goodwill and other intangible assets and the related deferred tax liabilities which not deducted from the   | 440.0=:                            | * /                              |
|  | 119.274                            | 165.578                          |
| Common Equity as per the 1st clause of Provisional Article 2 of the Regulation on the Equity of Banks (-)  |                                    |                                  |
| Portion of net deferred tax assets/liabilities which is not deducted from the common equity pursuant to Paragraph 1  |                                    |                                  |
|  | 28.040.056                         | 26.162.462                       |

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

|   | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|---|------------------------------------|----------------------------------|
| TIER II CAPITAL   |                                    |                                  |
| Debt instruments and premiums deemed suitable by the BRSA (issued/obtained after 1.1.2014)  | ≘                                  | =                                |
| Debt instruments and premiums deemed suitable by the BRSA (issued/obtained before 1.1.2014)   | =                                  | =                                |
| Sources pledged to the Bank by shareholders to be used in capital increases of the Bank   | =                                  | -                                |
| General Loan Loss Provisions  | 2.391.050                          | 2.104.264                        |
| Third parties' share in the Tier II Capital   | -                                  | -                                |
| Tier II Capital Before Deductions   | 2.391.050                          | 2.104.264                        |
| Deductions From Tier II Capital  Disputs and indicate investments of the Dealt in its own Tier II Capital ( )   |                                    |                                  |
| Direct and indirect investments of the Bank in its own Tier II Capital (-)  Portion of the total of net long positions of investments made in Common Equity items of banks and financial institutions | =                                  | -                                |
| outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of  |                                    |                                  |
| Common Equity of the Bank (-)   | =                                  | _                                |
| Portion of the total of net long positions of investments made in Additional Tier I and Tier II Capital items of banks and  |                                    |                                  |
| financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share  |                                    |                                  |
| capital exceeding 10% of Common Equity of the Bank (-)  | -                                  | =                                |
| Other items to be defined by the BRSA (-)   | -                                  | -                                |
| Total Deductions from Tier II Capital   | ≘                                  | =                                |
| Total Tier II Capital   | 2.391.050                          | 2.104.264                        |
| CAPITAL BEFORE DEDUCTIONS   | 30.431.106                         | 28.266.726                       |
| Deductions from Capital   |                                    |                                  |
| Loans granted contrary to the 50th and 51th Article of the Law (-)  | Ξ                                  | =                                |
| Net book value of amounts exceeding the limit mentioned in the 1st Paragraph of Article 57 of the Law and assets  |                                    |                                  |
| acquired against overdue receivables which could not be disposed of even though five years have passed since their  |                                    | 040                              |
| acquisition date (-)  | 75                                 | 218                              |
| Loans granted to banks and financial institutions, including those established abroad, and to eligible shareholders of the  |                                    |                                  |
| Bank and investments made in the borrowing instruments issued by them (-)  Amounts to be deducted from equity as per the 2nd Clause of Article 20 of the Regulation on Measurement and Evaluation     | =                                  | -                                |
| of Capital Adequacy of Banks (-)  | 171                                | 26                               |
| Other items to be defined by the BRSA (-)   | 20.009                             | 30.105                           |
| Portion of the total of net long positions of investments made in Common Equity items of banks and financial institutions   | 20.007                             | 00.100                           |
| outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding   |                                    |                                  |
| 10% of Common Equity of the Bank not to be deducted from the Common Equity, Additional Tier I Capital, Tier II Capital  |                                    |                                  |
| as per the 1st clause of the Provisional Article 2 of the Regulation on the Equity of Banks (-)   | -                                  | =                                |
| Portion of the total of net long positions of direct or indirect investments made in Additional Tier I and Tier II Capital items  |                                    |                                  |
| of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued  |                                    |                                  |
| common share capital exceeding 10% of Common Equity of the Bank not to be deducted from the Additional Tier I   |                                    |                                  |
| Capital and Tier II Capital as per the 1st clause of the Provisional Article 2 of the Regulation on the Equity of Banks (-)   | =                                  | =                                |
| Portion of the total of net long positions of investments made in Common Equity items of banks and financial institutions   |                                    |                                  |
| outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital, deferred   |                                    |                                  |
| tax assets based on temporary differences and mortgage servicing rights not deducted from Common Equity as per the  |                                    |                                  |
| 1st and 2nd Paragraph of the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks (-)   |                                    |                                  |
| TOTAL CAPITAL  Amounts below the Excess Limits as per the Deduction Principles  | 30.410.851                         | 28.236.377                       |
| Amounts below the Excess Limits as per the Deduction Principles  Amounts arising from the net long positions of investments made in Total Capital items of banks and financial institutions           |                                    |                                  |
| where the Bank, owns 10% or less of the issued common share capital   | _                                  | _                                |
| Amounts arising from the net long positions of investments made in Tier I Capital items of banks and financial institutions   |                                    |                                  |
| where the Bank owns 10% or more of the issued common share capital  | -                                  | -                                |
| Amounts arising from mortgage servicing rights  | -                                  | -                                |
| Amounts arising from deferred tax assets based on temporary differences   | 358.124                            | 202.838                          |

# f. Information about items that are subject to the temporary application regarding the total capital calculation:

Temporary 2nd article, 1st clause of "Regulation on Equity of Banks" is applied for deductions from Tier 1 Capital.

|  | Bank  |              | Consolidation   |              |  |
|--|---|--------------|---|--------------|--|
| Current Period<br>31 December 2015   | Current Period<br>The Considered<br>Amount in Equity<br>Calculation | Total Amount | Current Year<br>The Considered<br>Amount in Equity<br>Calculation | Total Amount |  |
| Minorities' share in the Common Equity   | -   | -            | 119   | 119          |  |
| Third parties' share in the Additional Tier I capital                          | -   | -            | -   | =            |  |
| Third parties' share in the Tier II Capital                                    | -   | -            | -   | =            |  |
| Debt instruments and premiums deemed suitable by BRSA (issued before 1.1.2014) | -   | -            | -   | -            |  |

# g. Information about debt instruments that will be included in total capital calculation: None.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# h. The approach used to evaluate the internal capital requirement for the purpose of evaluating its adeaquacy for the current and future operations within the internal capital adequacy process:

In parallel with the Bank's preparation of yearly business plan and 3 year strategic plan, the legal and internal capital adequacy requirements are evaluated prospectively. In the legal capital requirement calculations the credit risk within the first pillar block, the market risk and the operational risk are included, whereas in the internal capital requirement calculations, the second pillar concepts such as interest rate risk of banking accounts, concentration risk, business risk, reputational risk, model risk, trade risk are included in addition to the first pillar blocks.

In addition to normal planning conditions, legal and capital adequacy ratio are also evaluated under stress conditions. Capital adequacy calculations are performed under two different stress scenarios being mild and strong. Within the scope of stress scenarios the effect of these variables on credit cost and market risk factors (FX currency, interest rate etc.) is modelled after forecasting macroeconomic variables. The effect of stress scenarios on equity, income, risk weighted assets and capital adequacy is calculated.

# II. EXPLANATIONS ON CREDIT RISK:

a. Credit risk is the risk that the counterparties may be unable to meet the terms of their agreements. This risk is monitored by reference to credit risk ratings and managed by limiting the aggregate risk to any individual counterparty, group of companies and industry. Credit risks are determined for each individual customer, enterprise, business group and risk groups separately. While determining credit risk, criteria such as the customers' financial strength, commercial capacities, sectors, geographic areas and capital structure are evaluated. Analyses of the financial position of the customers are based on the statements of account and other information in accordance with the related legislation. Previously determined credit limits are constantly revised according to changing conditions. The type and amount of collateral and guarantees to be obtained are specified on a customer basis during the determination of credit limits.

During loan extensions, limits determined on a customer and product basis are essentially followed up; information on risk and limits is closely monitored.

For daily treasury operations limit allocation and follow-up is performed by the Treasury Business Unit.

Credit worthiness of loan and other receivable debtors are watched regularly and in line with related regulations. In case of an increase in credit debtor's risk level credit limits are re-determined or additional guarantee is taken. For new credit accounts, account follow-up documents are taken in accordance with the related regulation.

The Bank considers loans that have overdue principal and interest payments and are classified as 2nd Group according to the "Communiqué on "Determining the Quality of Loans and Other Receivables by Banks and Procedures and Principles of Provisions to be made" as "past due loans." Loans that have overdue principal and interest payments for more than 90 days after the maturity date or the debtor of which are deemed unworthy by the Bank are considered "impaired loans."

The Bank calculates general loan loss provision for "past due loans" and special provision for "impaired loans" according to the Communiqué on "Determining the Quality of Loans and Other Receivables by Banks and Procedures and Principles of Provisions to be made.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

| Risk Classifications  | Current Period Risk<br>Amount (*) | Average Risk<br>Amount |
|---|-----------------------------------|------------------------|
| Conditional and unconditional receivables from central governments and Central Banks    | 76.833.561                        | 72.760.445             |
| Conditional and unconditional receivables from regional or local governments            | 240                               | 236                    |
| Conditional and unconditional receivables from administrative bodies and non-commercial |                                   |                        |
| enterprises   | 38.740                            | 55.431                 |
| Conditional and unconditional receivables from multilateral development banks           | -                                 | -                      |
| Conditional and unconditional receivables from international organizations              | =                                 | =                      |
| Conditional and unconditional receivables from banks and brokerage houses               | 53.477.253                        | 58.129.563             |
| Conditional and unconditional receivables from corporate                                | 126.451.292                       | 120.669.404            |
| Conditional and unconditional receivables from retail portfolios                        | 55.736.349                        | 57.140.940             |
| Conditional and unconditional receivables secured by mortgages                          | 21.498.672                        | 19.984.356             |
| Past due receivables  | 187.210                           | 177.900                |
| Receivables defined under high risk category by BRSA                                    | 13.519.697                        | 15.194.267             |
| Securities collateralized by mortgages  | -                                 | -                      |
| Securitization positions  | -                                 | -                      |
| Short-term receivables from banks, brokerage houses and corporate                       | =                                 | -                      |
| Investments similar to collective investment funds                                      | 278.802                           | 1.411.323              |
| Other receivables   | 4.341.914                         | 4.253.292              |
| Total   | 352.363.730                       | 349.777.157            |

<sup>(\*)</sup> The figures represent total risk amounts before Credit Risk Mitigation and before credit conversion factor

- **b.** Risk control limits exist that are placed against credit and market risk from of forward transaction and option agreements and other similar agreements. Control limits exist on forward and option agreements and other similar agreements. The undertaken credit risk of these types of instruments is managed together with market risk.
- **c.** The risks of the forward, option and other similar type agreements are followed regulary and as deemed necessary based on the credit risk, the risks are tried to be minimized.
- **d.** Non-cash loans turned into cash loans are included in the same risk group as overdue cash loans which are not collected upon maturity. Credit risk management is applied for all positions involving counterparty risk.

Rescheduled or restructured loans are followed according to Group's credit risk management and follow-up principles. Relevant customer's financial status and commercial operations are constantly analyzed and payment schedule is closely monitored by related business segment. Monitoring continues until the receivables from the loans are completely collected.

The Group considers that long-term commitments are more exposed to credit risk than short-term commitments, and points such as defining risk limits for long-term risks and obtaining collateral are treated in a wider extent than short-term risks

**e.** The Group's banking activities in foreign countries and credit transactions do not constitute an important risk in terms of the related countries' economic conditions and activities of customers and companies.

When considered within the financial activities of other financial institutions, the Group as an active participant in the national and international banking market is not exposed to a significant credit risk concentration.

As seen in the Group's balance sheet, the ratio of loans under follow-up to total loans is as low as 2,2% (31 December 2014: 1,7%).

- **f.** 1. The proportion of the Group's top 100 and 200 cash loan balances in total cash loans is 33% and 39% respectively. (31 December 2014: 29% and 34%).
  - 2. The proportion of the Group's top 100 and 200 customers' non-cash loan balances in total non-cash loans is 59% and 68%. (31 December 2014: 65% and 73%).
  - 3. The proportion of the Group's top 100 and 200 customers' cash and non-cash loan balances in total balance sheet assets and non-cash loans is 21% and 26% respectively. (31 December 2014: 21% and 25%).
- q. The Bank provided a general loan loss provision amounting to TL 2.543.192 (31 December 2014: TL 2.104.264).

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### h. Information on loan types and provisions:

| Current Period - 31 December 2015 | Commercial Loans | Consumer Loans | Credit Cards | Total       |
|-----------------------------------|------------------|----------------|--------------|-------------|
| Standard Loans                    | 109.865.327      | 26.821.142     | 11.723.535   | 148.410.004 |
| Close Monitoring Loans            | 2.249.269        | 1.853.129      | 806.781      | 4.909.179   |
| Loans Under Follow-up             | 1.016.088        | 1.184.274      | 1.172.961    | 3.373.323   |
| Specific Provision (-)            | 868.775          | 1.184.274      | 1.172.961    | 3.226.010   |
| Total                             | 112.261.909      | 28.674.271     | 12.530.316   | 153.466.496 |

As of 31 December 2015, the Bank has set 100% specific provision amounting to TL 59 million after taking the collaterals into consideration for one of its non-performing commercial loans amounting to TL 206 million

| Current Period - 31 December 2014 | Commercial Loans | Consumer Loans | <b>Credit Cards</b> | Total       |
|-----------------------------------|------------------|----------------|---------------------|-------------|
| Standard Loans                    | 90.241.516       | 29.426.001     | 12.039.233          | 131.706.750 |
| Close Monitoring Loans            | 1.835.940        | 1.573.038      | 864.346             | 4.273.324   |
| Loans Under Follow-up             | 751.403          | 685.612        | 893.140             | 2.330.155   |
| Specific Provision (-)            | 600.077          | 685.612        | 893.140             | 2.178.829   |
| Total                             | 92.228.782       | 30.999.039     | 12.903.579          | 136.131.400 |

As of 31 December 2014, the Bank has set 100% specific provision amounting to TL 55 million after taking the collaterals into consideration for one of its non-performing commercial loans amounting to TL 206 million

### i. Information on the movement of provision for loans and other receivables of the Bank:

|                               | Commercial Loans | Consumer Loans | Credit Cards | Total     |
|-------------------------------|------------------|----------------|--------------|-----------|
| 1 January 2015                | 600.077          | 685.612        | 893.140      | 2.178.829 |
| Transferred during the period | 585.733          | 787.671        | 650.058      | 2.023.462 |
| Collection                    | (182.014)        | (230.670)      | (221.620)    | (634.304) |
| Write-off (*)                 | (135.021)        | (58.339)       | (148.617)    | (341.977) |
| 31 December 2015              | 868.775          | 1.184.274      | 1.172.961    | 3.226.010 |

[\*]TL 248,5 million of the Bank's non-performing loan portfolio were sold to Girişim Varlık Yönetimi A.Ş. at a price of TL 40.3 million. Specific provision previously allocated for this amount is, included in "Write-off" section in above table.

|                               | Commercial Loans | Consumer Loans | Credit Cards | Total     |
|-------------------------------|------------------|----------------|--------------|-----------|
| 1 January 2014                | 451.010          | 449.485        | 683.337      | 1.583.832 |
| Transferred during the period | 450.783          | 548.660        | 704.622      | 1.704.065 |
| Collection                    | (143.719)        | (173.701)      | (203.725)    | (521.145) |
| Write-off (*)                 | (157.997)        | (138.832)      | (291.094)    | (587.923) |
| 31 December 2014              | 600.077          | 685,612        | 893,140      | 2,178,829 |

[\*]TL 252,2 million of the Bank's non-performing loan portfolio were sold to Girişim Varlık Yönetimi A.Ş. at a price of TL 44 million and TL 250,5 million of the Bank's non-performing loan portfolio were sold to Efes Varlık Yönetim A.Ş. at a price of TL 41 million. Specific provision previously allocated for this amount is, included in "Write-off" section in above table.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# j. Information on debt securities, treasury bills and other eligible bills:

|                                   | Trading   |                    |                  |            |
|-----------------------------------|-----------|--------------------|------------------|------------|
|                                   | Financial | Available-for-Sale | Held-to-Maturity |            |
| Current Period - 31 December 2015 | Assets    | Financial Assets   | Securities       | Total      |
| Moody's Rating                    |           |                    |                  | _          |
| Aaa                               | -         | -                  | -                | -          |
| Aa1, Aa2, Aa3                     | 171       | -                  | -                | 171        |
| A1, A2, A3                        | 8.434     | 255.376            | _                | 263.810    |
| Baa1, Baa2, Baa3                  | 15.418    | 42.220.320         | 10.688.440       | 52.924.178 |
| Ba1                               | -         | 509.323            | -                | 509.323    |
| Ba2                               | -         | -                  | -                | -          |
| Toplam                            | 24.023    | 42.985.019         | 10.688.440       | 53.697.482 |

|                                 | Trading<br>Financial | Available-for-Sale | Held-to-Maturity |            |
|---------------------------------|----------------------|--------------------|------------------|------------|
| Prior Period - 31 December 2014 | Assets               | Financial Assets   | Securities       | Total      |
| Moody's Rating                  |                      |                    |                  |            |
| Aaa                             | -                    | 73.883             | -                | 73.883     |
| Aa1, Aa2, Aa3                   | 680                  | -                  | -                | 680        |
| A1, A2, A3                      | 16.593               | 119.431            | -                | 136.024    |
| Baa1, Baa2, Baa3                | 37.623               | 36.699.503         | 10.800.111       | 47.537.237 |
| Ba1                             | -                    | 289.512            | -                | 289.512    |
| Ba2                             | -                    | 119.107            | -                | 119.107    |
| Toplam                          | 54.896               | 37.301.436         | 10.800.111       | 48.156.443 |

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# k. Profile on significant risks in significant regions:

|                                       |            |    |          |   |   |            |             | Risk Cate  | egories (* ) |         |            |    |    |          |         |           |             |
|---------------------------------------|------------|----|----------|---|---|------------|-------------|------------|--------------|---------|------------|----|----|----------|---------|-----------|-------------|
| Current Period<br>31 December 2015    | 1          | 2  | 3        | 4 | 5 | 6          | 7           | 8          | 9            | 10      | 11         | 12 | 13 | 14       | 15      | 16        | Total       |
| Domestic                              | 76.063.029 | 48 | 27.013   | - | - | 17.366.984 | 101.423.711 | 33.496.207 | 20.620.877   | 187.210 | 13.507.875 | -  | -  | -        | 278.802 | 4.341.753 | 267.313.509 |
| European Union Countries              | 761.423    | _  | 258      | _ | _ | 25.119.208 | 4.484.984   | 18.069     | 341.906      | _       | 7.021      | _  | -  | _        | -       | 161       | 30.733.030  |
| OECD Countries(**)                    | -          | _  | _        | _ | _ | 1.497.054  | 397.106     | 2.744      | 2.258        | _       | 1.078      | _  | -  | _        | -       | -         | 1.900.240   |
| Off- Shore Regions                    | -          | -  | -        | - | - | 579.036    | 147.376     | 514        | 264          | -       | 104        | -  | -  | -        | -       | -         | 727.294     |
| USA, Canada                           | -          | -  | -        | - | - | 1.817.962  | 119.676     | 6.444      | 3.398        | -       | 1.238      | -  | -  | -        | -       | -         | 1.948.718   |
| Other Countries                       | -          | _  | 25       | _ | _ | 598.292    | 953.639     | 16.184     | 4.023        | -       | 2.381      | _  | _  | -        | -       | -         | 1.574.544   |
| Investment and associates,            |            |    |          |   |   |            |             |            |              |         |            |    |    |          |         |           |             |
| subsidiaries and joint ventures       | -          | _  | _        | _ | _ | -          | -           | -          | -            | _       | -          | _  | -  | _        | -       | -         | -           |
| Undistributed Assets / Liabilities*** | -          | _  | _        | _ | _ | -          | -           | -          | -            | _       | -          | _  | -  | _        | -       | -         | -           |
| Total                                 | 76.824.452 | 48 | 27.296   | - | - | 46.978.536 | 107.526.492 | 33.540.162 | 20.972.726   | 187.210 | 13.519.697 | -  | -  | -        | 278.802 | 4.341.914 | 304.197.335 |
|                                       |            |    |          |   |   |            |             | Risk Cate  | egories (* ) |         |            |    |    |          |         |           |             |
| Prior Period                          |            |    |          |   |   |            |             |            |              |         |            |    |    |          |         |           |             |
| 31 December 2014                      | 1          | 2  | 3        | 4 | 5 | 6          | 7           | 8          | 9            | 10      | 11         | 12 | 13 | 14       | 15      | 16        | Total       |
| Domestic                              | 65.411.293 | 43 | 32.761   | - | - | 10.611.861 | 84.767.455  | 36.185.899 | 16.928.574   | 177.214 | 16.983.803 | -  | -  | -        | 289.909 | 3.630.926 | 235.019.738 |
| European Union Countries              | 383.200    | -  | 244      | - | - | 32.193.324 | 1.760.734   | 22.846     | 168.193      | -       | 5.561      | -  | -  | -        | -       | 161       | 34.534.263  |
| OECD Countries(**)                    | -          | -  | -        | - | - | 2.403.590  | 1.137.792   | 4.930      | 1.456        | -       | 1.341      | -  | -  | -        | -       | -         | 3.549.109   |
| Off- Shore Regions                    | -          | -  | -        | - | - | 828.060    | 11.650      | 24.580     | 45           | -       | 139        | -  | -  | -        | -       | -         | 864.474     |
| USA, Canada                           | -          | -  | -        | - | - | 1.345.986  | 127.448     | 6.908      | 3.012        | -       | 1.603      | -  | -  | -        | -       | -         | 1.484.957   |
| Other Countries                       | -          | _  | 23       | _ | _ | 468.104    | 513.000     | 15.163     | 4.414        | -       | 1.820      | _  | _  | -        | -       | -         | 1.002.524   |
| Investment and associates,            |            |    |          |   |   |            |             |            |              |         |            |    |    |          |         |           |             |
| subsidiaries and joint ventures       | -          | _  | _        | _ | _ | -          | -           | -          | -            | _       | -          | _  | -  | _        | -       | -         | -           |
| Undistributed Assets / Liabilities*** |            |    | <u> </u> |   | _ |            |             |            |              |         |            |    | _  | <u> </u> |         |           |             |
| Total                                 | 65.794.493 | 43 | 33.028   | - | - | 47.850.925 | 88.318.079  | 36.260.326 | 17.105.694   | 177.214 | 16.994.267 | -  |    | -        | 289.909 | 3.631.087 | 276.455.065 |

| ſ | *) | Risk categories that are defined | n "I | Communiqué on Measurement and Assessment of | Capital Adequacy of Banks" |
|---|----|----------------------------------|------|---|----------------------------|
|   |    |                                  |      |   |                            |

| 1. | Conditional and unconditional receivables from central governments and Central Banks                | 9.  | Conditional and unconditional receivables secured by mortgages     |
|----|---|-----|--|
| 2. | Conditional and unconditional receivables from regional or local governments                        | 10. | Past due receivables   |
| 3. | Conditional and unconditional receivables from administrative bodies and non-commercial enterprises | 11. | Receivables defined under high risk category by BRSA               |
| 4. | Conditional and unconditional receivables from multilateral development banks                       | 12. | Securities collateralized by mortgages                             |
| 5. | Conditional and unconditional receivables from international organizations                          | 13. | Securitization positions   |
| 6. | Conditional and unconditional receivables from banks and brokerage houses                           | 14. | Short-term receivables from banks, brokerage houses and corporates |
| 7. | Conditional and unconditional receivables from corporates   | 15. | Investments similar to collective investment funds                 |
| 8. | Conditional and unconditional receivables from retail portfolios                                    | 16. | Other receivables  |

<sup>[\*\*]</sup> EU countries, OECD countries other than USA and Canada

<sup>(\*\*\*)</sup> Assets and liabilities that are not distributed according to a consistent principle

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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# l. Risk Profile according to sectors and counterparties:

| Risk Classifications (*)                          |            |    |        |   |   |            |             |            |            |         |            |    |    |    |         |           |             |             |             |
|---|------------|----|--------|---|---|------------|-------------|------------|------------|---------|------------|----|----|----|---------|-----------|-------------|-------------|-------------|
| 31 December 2015                                  | 1          | 2  | 3      | 4 | 5 | 6          | 7           | 8          | 9          | 10      | 11         | 12 | 13 | 14 | 15      | 16        | TL          | FC          | Total       |
| Agricultural                                      | 1          | -  | 3      | - | - | -          | 59.014      | 176.173    | 56.587     | 32      | 12.801     | -  | -  | -  | -       | -         | 302.979     | 1.632       | 304.611     |
| Farming and raising livestock                     | 1          | -  | 3      | - | - | -          | 45.239      | 105.837    | 34.637     | 32      | 11.434     | -  | -  | -  | -       | -         | 197.043     | 140         | 197.183     |
| Forestry  | -          | -  | -      | - | - | -          | 13.254      | 69.167     | 21.524     | -       | 1.151      | -  | -  | -  | -       | -         | 103.604     | 1.492       | 105.096     |
| Fishing   | -          | -  | -      | - | - | -          | 521         | 1.169      | 426        | -       | 216        | -  | -  | -  | -       | -         | 2.332       | -           | 2.332       |
| Manufacturing                                     | 13         | -  | 318    | - | - | -          | 39.479.737  | 3.138.877  | 2.342.893  | 10.980  | 46.936     | -  | -  | -  | -       | -         | 18.928.037  | 26.091.717  | 45.019.754  |
| Mining  | -          | -  | -      | - | - | -          | 1.664.671   | 76.379     | 66.763     | -       | 555        | -  | -  | -  | -       | -         | 387.361     | 1.421.007   | 1.808.368   |
| Production  | 13         | -  | 315    | - | - | -          | 25.263.326  | 3.022.440  | 2.224.301  | 10.980  | 45.851     | -  | -  | -  | -       | -         | 15.257.096  | 15.310.130  | 30.567.226  |
| Electricity, Gas, Water                           | -          | -  | 3      | - | - | -          | 12.551.740  | 40.058     | 51.829     | -       | 530        | -  | -  | -  | -       | -         | 3.283.580   | 9.360.580   | 12.644.160  |
| Construction                                      | -          | -  | 855    | - | - | -          | 16.280.919  | 909.739    | 2.463.080  | 19.972  | 10.997     | -  | -  | -  | -       | -         | 7.486.109   | 12.199.453  | 19.685.562  |
| Services  | 3.365      | 37 | 16.139 | - | - | 46.511.033 | 44.455.710  | 10.569.437 | 6.804.967  | 152.742 | 250.662    | -  | -  | -  | -       | 8.294     | 40.747.987  | 68.024.399  | 108.772.386 |
| Wholesale and Retail Trade<br>Hotel,Food,Beverage | 52         | 9  | 98     | - | - | 108.279    | 17.749.788  | 8.308.198  | 5.134.642  | 5.246   | 160.540    | -  | -  | -  | -       | -         | 24.737.904  | 6.728.948   | 31.466.852  |
| Services Transportation and                       | 133        | -  | 29     | - | - | -          | 2.443.683   | 387.474    | 595.961    | 147.418 | 13.225     | -  | -  | -  | -       | -         | 1.542.057   | 2.045.866   | 3.587.923   |
| Telecommunication                                 | 3.058      | -  | 7      | - | - | -          | 6.999.950   | 959.742    | 310.184    | 78      | 18.160     | -  | -  | -  | -       | -         | 2.074.183   | 6.216.996   | 8.291.179   |
| Financial Institutions<br>Real Estate and Lending | 3          | 3  | 352    | - | - | 46.399.642 | 13.262.158  | 10.255     | 82.765     | -       | 1.332      | -  | -  | -  | -       | 6.470     | 9.201.247   | 50.561.733  | 59.762.980  |
| Services  | -          | -  | 14     | - | - | -          | 1.512.298   | 55.981     | 133.723    | -       | 4.153      | -  | -  | -  | -       | -         | 463.369     | 1.242.800   | 1.706.169   |
| Self employment Service                           | -          | -  | 48     | - | - | -          | 499.227     | 124.678    | 51.164     | -       | 14.195     | -  | -  | -  | -       | -         | 238.413     | 450.899     | 689.312     |
| Education Service                                 | 96         | _  | 1.892  | - | - | -          | 206.161     | 85.944     | 116.340    | -       | 2.737      | -  | -  | -  | -       | -         | 362.199     | 50.971      | 413.170     |
| Health and social Services                        | 23         | 25 | 13.699 | - | - | 3.112      | 1.782.445   | 637.165    | 380.188    | -       | 36.320     | -  | -  | -  | -       | 1.824     | 2.128.615   | 726.186     | 2.854.801   |
| Other   | 76.821.073 | 11 | 9.981  | - | - | 467.503    | 7.251.112   | 18.745.936 | 9.305.199  | 3.484   | 13.198.301 | -  | -  | -  | 278.802 | 4.333.620 | 102.362.469 | 28.052.553  | 130.415.022 |
| Total   | 76.824.452 | 48 | 27.296 | - | - | 46.978.536 | 107.526.492 | 33.540.162 | 20.972.726 | 187.210 | 13.519.697 | -  | -  | -  | 278.802 | 4.341.914 | 169.827.581 | 134.369.754 | 304.197.335 |

(\*)Stands for the risk categories listed in "Regulations on Measurement and Assessment of Capital Adequacy Ratios of Banks."

| 1. | Conditional and unconditional receivables from central governments and Central Banks                | 9.  | Conditional and unconditional receivables secured by mortgages     |
|----|---|-----|--|
| 2. | Conditional and unconditional receivables from regional or local governments                        | 10. | Past due receivables   |
| 3. | Conditional and unconditional receivables from administrative bodies and non-commercial enterprises | 11. | Receivables defined under high risk category by BRSA               |
| 4. | Conditional and unconditional receivables from multilateral development banks                       | 12. | Securities collateralized by mortgages                             |
| 5. | Conditional and unconditional receivables from international organizations                          | 13. | Securitization positions   |
| 6. | Conditional and unconditional receivables from banks and brokerage houses                           | 14. | Short-term receivables from banks, brokerage houses and corporates |
| 7. | Conditional and unconditional receivables from corporates   | 15. | Investments similar to collective investment funds                 |
| 8. | Conditional and unconditional receivables from retail portfolios                                    | 16. | Other receivables  |

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### m. Term distribution of risks with term structure:

|   | Time to Maturity |            |            |            |             |           |  |  |
|---|------------------|------------|------------|------------|-------------|-----------|--|--|
| 31 December 2015                                |                  | 1-3        | 3-6        | 6-12       |             |           |  |  |
| Risk Categories                                 | 1 month          | months     | months     | months     | Over 1 year | Total     |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| central governments and Central Banks           | 6.635.753        | 24.333.844 | 69.755     | 410.506    | 45.374.594  | =         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| regional or local governments                   | =                | =          | -          | -          | 48          | =         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| administrative bodies and non-commercial        |                  |            |            |            |             |           |  |  |
| enterprises                                     | 6.034            | 2.110      | 523        | 1.990      | 16.639      | -         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| multilateral development banks                  | -                | -          | -          | -          | -           | -         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| international organizations                     | =                | =          | -          | -          | =           | -         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| banks and brokerage houses                      | 13.086.193       | 3.131.463  | 2.802.677  | 3.010.061  | 24.948.142  | -         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| corporates                                      | 4.531.839        | 6.584.322  | 10.836.042 | 19.814.779 | 65.759.510  | _         |  |  |
| Conditional and unconditional receivables from  |                  |            |            |            |             |           |  |  |
| retail portfolios                               | 656.184          | 8.701.379  | 5.031.223  | 3.989.608  | 15.161.768  | -         |  |  |
| Conditional and unconditional receivables       |                  |            |            |            |             |           |  |  |
| secured by mortgages                            | 295.869          | 718.396    | 1.152.480  | 2.283.051  | 16.522.930  | -         |  |  |
| Past due receivables                            | -                | -          | -          | _          | -           | 187.210   |  |  |
| Receivables defined under high risk category by |                  |            |            |            |             |           |  |  |
| BRSA  | -                | -          | -          | -          | 13.519.697  | -         |  |  |
| Securities collateralized by mortgages          | -                | -          | -          | _          | -           | _         |  |  |
| Securitization positions                        | -                | -          | -          | -          | -           | -         |  |  |
| Short-term receivables from banks, brokerage    |                  |            |            |            |             |           |  |  |
| houses and corporates                           | -                | -          | -          | _          | -           | _         |  |  |
| Investments similar to collective investment    |                  |            |            |            |             |           |  |  |
| funds   | 8.175            | 270.627    | -          | -          | -           | -         |  |  |
| Other Receivables                               | -                | -          | -          | -          | -           | 4.341.914 |  |  |
| Total   | 25.220.047       | 43.742.141 | 19.892.700 | 29.509.995 | 181.303.328 | 4.529.124 |  |  |

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# n. Explanations regarding risk categories mentioned in 6th clause of Capital Adequacy Measurement and Evaluation Communiqué:

Ratings given by Fitch Ratings are used in determining risk weight class of the counterparties. The ratings of Fitch Ratings are used for Banks and Corporate Receivables asset class and are limited to receivables that have counterparties abroad. If the risk weight class solely consists of receivables from central governments and central banks, the credit ratings of the countries are taken into account. As of 6 November 2012, Fitch Ratings has increased Turkey's long-term foreign currency credit note from BB+ to BBB-. After the increase, the ratings of Fitch are also used for foreign currency bonds issued by Turkish Treasury and other foreign currency risks that are related to the Turkish central management. Below are the Credit Quality Degrees corresponding to Fitch Ratings.

| Ratings to be matched                     | Credit Quality<br>Degrees | Fitch          |
|---|---------------------------|----------------|
|   | 1                         | AAA and AA-    |
|   | 2                         | A+ and A-      |
| Ratings of long-term                      | 3                         | BBB+ and BBB-  |
| credits                                   | 4                         | BB+ and BB-    |
|   | 5                         | B+ and B-      |
|   | 6                         | CCC+ and below |
|   | 1                         | F1+ and F1     |
|   | 2                         | F2             |
| Ratings of short-term                     | 3                         | F3             |
| credits                                   | 4                         | Below F3       |
|   | 5                         |                |
|   | 6                         |                |
|   | 1                         | AAA and AA-    |
|   | 2                         | A+ and A-      |
| Long-term securitization position ratings | 3                         | BBB+ and BBB-  |
|   | 4                         | BB+ and BB-    |
|   | 5                         | B+ and below   |
|   | 1                         | F1+ and F1     |
| Short-term securitization                 | 2                         | F2             |
| position ratings                          | 3                         | F3             |
|   | Others                    | Below F3       |
|   | 1                         | AAA and AA-    |
|   | 2                         | A+ and A-      |
| Matchings regarding                       | 3                         | BBB+ and BBB-  |
| collective investment<br>institutes       | 4                         | BB+ and BB-    |
|   | 5                         | B+ and B-      |
|   | 6                         | CCC+ and below |

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### Risk Amounts according to Risk Weights:

| Risk Weights   | 0%         | 10% | 20%        | 50%        | 75%        | 100%        | 150%      | 200%      | 250%    | 1250% | Deducted<br>from Equity |
|--|------------|-----|------------|------------|------------|-------------|-----------|-----------|---------|-------|-------------------------|
| Amount Before Credit Ris k Mitigation Amount After Credit Risk | 56.098.192 | -   | 14.898.433 | 54.148.468 | 43.900.266 | 121.582.409 | 5.727.602 | 7.431.487 | 410.478 | -     | 20.255                  |
| Mitigation   | 50.477.279 | -   | 10.085.829 | 61.283.503 | 30.295.687 | 111.422.758 | 5.727.602 | 7.431.487 | 410.478 | -     | 20.255                  |

### o. Miscellaneous Information regarding Important Sectors or Counterparty Type:

Methods related to impairment and provisions and notes related to passed due and impaired receivables are provided in Note 2-a of Section Four.

|                                      | Loans(*)             |                         |            |            |  |
|--------------------------------------|----------------------|-------------------------|------------|------------|--|
| Sectors/Counterparties               | Impaired Receivables | Past Due<br>Receivables | Impairment | Provisions |  |
| Agricultural                         | 10.693               | 968                     | 19         | 10.693     |  |
| Farming and raising livestock        | 9.407                | 856                     | 17         | 9.407      |  |
| Forestry                             | 1.257                | 112                     | 2          | 1.257      |  |
| Fishing                              | 29                   | -                       | -          | 29         |  |
| Manufacturing                        | 203.030              | 968.186                 | 28.421     | 203.030    |  |
| Mining                               | 5.828                | 18.624                  | 777        | 5.828      |  |
| Production                           | 193.943              | 69.680                  | 2.014      | 193.943    |  |
| Electricity, Gas, Water              | 3.259                | 879.882                 | 25.630     | 3.259      |  |
| Construction                         | 58.069               | 126.322                 | 3.715      | 58.069     |  |
| Services                             | 874.681              | 252.234                 | 6.914      | 727.368    |  |
| Wholesale and retail trade           | 568.200              | 178.062                 | 4.873      | 568.200    |  |
| Hotel, Food, Beverage services       | 226.590              | 32.331                  | 896        | 79.277     |  |
| Transportation and Telecommunication | 46.949               | 21.856                  | 513        | 46.949     |  |
| Financial Institutions               | 729                  | 2.483                   | 50         | 729        |  |
| Real Estate and Lending Service      | 2.616                | 107                     | 3          | 2.616      |  |
| Self-employment service              | 2.858                | 574                     | 21         | 2.858      |  |
| Education Service                    | 2.412                | 4.604                   | 92         | 2.412      |  |
| Health and social services           | 24.327               | 12.217                  | 466        | 24.327     |  |
| Other                                | 2.226.850            | 1.006.856               | 84.911     | 2.226.850  |  |
| Total                                | 3.373.323            | 2.354.566               | 123.980    | 3.226.010  |  |

<sup>(\*)</sup> Represents cash loans.

### p. Information related to Impairment and Loan Loss Provisions:

|                    | Opening<br>Balance | Provisions<br>provided during<br>the period | Provision<br>Reversals | Other Adjustments | Closing<br>Balance |
|--------------------|--------------------|---|------------------------|-------------------|--------------------|
| Special Provisions | 2.178.829          | 2.023.462                                   | (634.304)              | (341.977)         | 3.226.010          |
| General Provisions | 2.104.264          | 438.928                                     | -                      | -                 | 2.543.192          |

<sup>(\*)</sup> Presents the Write-Offs and Sales from Loans under Follow-up portfolio.

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#### III. EXPLANATIONS ON MARKET RISK:

The risk principles, policies and risk limits related to the management of market risk are approved by the Board of Directors and reviewed on a regular basis. The Bank's Senior Management performs day to day management of the market risk in accordance with the limits assigned by the Board of Directors. The Bank is exposed to market risk as a result of fluctuations in foreign exchange rates, interest rates, and market prices of stocks. Exchange rate risk and interest rate risk are evaluated as the two most important components of market risk. The Bank engages in derivative transactions for hedge purposes when found necessary.

Market risk is calculated by two different methods, namely the "inherent model" and the "standard method". According to inherent model market risk is measured by Value at Risk ("VaR") approach which takes into account different risk factors. VaR calculations use variance-covariance, historical simulation and Monte Carlo simulation methods. The software used can perform calculations with an advanced yield curve and volatility models. The VaR model is based on the assumptions of 99% confidence interval and a 10-day holding period. VaR analyses are performed on a daily basis and reported to the Senior Management. VaR analyses are also used as risk and limit management instrument for trading transactions. The limits are reviewed periodically according to market conditions and the application of specified limits is subject to authority restrictions and therefore the control effectiveness is increased. VaR analyses are supported with scenario analyses and stress tests, and take into consideration the effects of low-probability events which have significant impact and the effects of market fluctuations. Retrospective tests of the model outputs are performed regularly. The standard method is used for the legal reporting.

The following table indicates the details of the market risk calculation as of 31 December 2015, in accordance with the Market Risk Calculation principles pursuant to the Part 2 of the Second Section of the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" published in the Official Gazette no. 28337 on 28 June 2012.

#### a. Information related to Market Risk:

|  | Balance   |
|--|-----------|
| (I) Capital requirement for general market risk – Standard Method                        | 85.834    |
| (II) Capital requirement for specific risk – Standard Method                             | 21.887    |
| (III) Capital requirement for specific risk in securitization positions- Standard Method | -         |
| (IV) Capital requirement for currency risk – Standard Method                             | 75.263    |
| (V) Capital requirement for stocks – Standard Method                                     | -         |
| (VI) Capital requirement for clearing risk – Standard Method                             | 171       |
| (VII) Total Capital requirement for market risk from options – Standard Method           | 2.889     |
| (VIII) Capital requirement for counterparty credit risk - Standard Method                | 145.760   |
| (IX) Total Capital requirement for market risk for banks applying Risk Measurement Model | -         |
| [X] Total Capital requirement for market risk (I+II+III+IV+V+VI+VII)                     | 331.804   |
| [XI] Amount subject to market risk (12,5 x IX) or (12,5 x X)                             | 4.147.548 |

### b. Average Market Risk Table of Calculated Market Risk for Period Ends:

|                              | Current Period |             |         | Pri     |         |         |
|------------------------------|----------------|-------------|---------|---------|---------|---------|
|                              | 31             | December 20 | 15      | 31 De   |         |         |
|                              | Average        | Maximum     | Minimum | Average | Maximum | Minimum |
| Interest Rate Risk           | 98.051         | 104.576     | 76.059  | 66.069  | 81.004  | 53.173  |
| Share Certificates Risk      | 178            | 31          | 230     | 1.630   | 999     | 466     |
| Currency Risk                | 59.743         | 81.212      | 46.269  | 11.866  | 84.774  | -       |
| Commodity Risk               | -              | -           | -       | -       | -       | -       |
| Settlement Risk              | 69             | 142         | 47      | 2       | -       | -       |
| Option Risk                  | 1.788          | 689         | 412     | 5.725   | 4.577   | 1.354   |
| Counterparty Credit Risk     | 134.879        | 168.912     | 104.838 | 81.610  | 136.206 | 46.572  |
| Total Amount Subject to Risk | 294.708        | 355.562     | 227.855 | 166.902 | 307.560 | 101.565 |

Table below shows the calculated average and the maximum and the minimum level of market risk amount as of month ends.

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#### c. Information related to counterparty credit risk:

The counterparty credit risk is calculated via "Fair Value Valuation Method" mentioned in Communiqué on "Regulation on Measurement and Assessment of Capital Adequacy of Banks" published in the Official Gazette No. 28337 on June 28, 2012 and entered into force as of July 1, 2012 and its annex "Derivative financial instruments, repurchase transactions, securities or commodities lending or borrowing transactions, Long Settlement Transactions with Counterparty Credit Risk in Credit Securities Transactions" is used.

Counterparty credit risk is the sum of potential credit risk amounts and credit risk operations' positively valued replacement costs. Limit allocations are determined taking into consideration the maximum risk amounts. On counterparty basis limits are determined for different types of operations. The compliance with the limits are controlled on transaction basis. Limits are regularly viewed and within this process the changes in the counterparty credit ratings are also taken into consideration. Internal capital is provided for counterparty credit risks.

Agreements of International Swaps and Derivatives Association (ISDA), Credit Support Annex (CSA) are used in the management of derivative transactions' counterparty risk management. Within the scope of these agreements cash guarentees are taken or given based on the transactions' fair value changes on a daily basis.

In the management of marketable securities purchase/sell commitments' trade risk Delivery Versus Payment (DVP) trade method is used.

Quantitative information on Counterparty Risk:

|                                  | Amount  |
|----------------------------------|---------|
| Interest Rate Based Contracts    | 56.412  |
| Foreign Currency Based Contracts | 50.091  |
| Commodity Based Contracts        | 1.176   |
| Stock-Based Contracts            | 2       |
| Other                            | 1.018   |
| Positive Fair Value Gross Amount | -       |
| Benefits of Offsetting           | -       |
| Offsetting Current Risk Amount   | -       |
| Retained Guarantee               | 3.978   |
| Net Positions on derivatives     | 115.013 |

**d.** Standard method is used for calculation of capital requirements.

### IV. EXPLANATIONS ON OPERATIONAL RISK

The "Basic Indicator Method" that is mentioned in "Regulation on Measurement and Assessment of Capital Adequacy of Banks" Communiqué published in the Official Gazette no. 28337 on June 28, 2012 and entered into force as of July 1, 2012, is used in the annual operational risk calculation of the Bank. The amount subject to the operational risk is calculated by using the gross income of the Bank in 2012, 2013 and 2014.

Annual gross revenue is calculated by deduction of profit/loss derived from the sale of available-for-sale assets and held-to-maturity securities, extraordinary income and indemnity insurance gains from the total of net interest income and non interest income.

|                               | Total/Positive GI |            |            |             |           |            |  |
|-------------------------------|-------------------|------------|------------|-------------|-----------|------------|--|
|                               | 31.12.2012        | 31.12.2013 | 31.12.2014 | year number | Ratio (%) | Total      |  |
| Gross income                  | 6.345.429         | 8.506.114  | 8.997.640  | 3           | 15        | 1.192.459  |  |
| Amount subject to Operational |                   |            |            |             |           |            |  |
| Risk (Amount*12,5)            |                   |            |            |             |           | 14.905.739 |  |

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#### V. EXPLANATIONS ON CURRENCY RISK:

The difference between the Group's foreign currency denominated and foreign currency indexed assets and liabilities is defined as the "Net Foreign Currency Position" and is the basis of currency risk. Foreign currency denominated assets and liabilities, together with purchase and sale commitments, give rise to foreign exchange exposure. The Bank keeps the foreign exchange exposure amount within the limits set by the EMRC. The Board, taking into account the recommendations by the EMRC, sets a limit for the size of a foreign exchange exposure, which is closely monitored by ALCO. Those limits are individually determined and followed for both the net overall foreign currency position and for the foreign exchange exposure. Derivative financial instruments like forward foreign exchange contracts and currency swaps are used as tools for foreign exchange exposure management.

The Parent Bank's foreign exchange bid rates as of the date of the financial statements and for the last five days prior to that date are presented below:

|                               | USD       | EURO      | Yen       |
|-------------------------------|-----------|-----------|-----------|
| Balance Sheet Evaluation Rate | TL 2,8800 | TL 3,1422 | TL 2,3864 |
|                               |           |           |           |
| 1.Day bid rate                | TL 2,9076 | TL 3,1776 | TL 2,4078 |
| 2.Day bid rate                | TL 2,9084 | TL 3,1921 | TL 2,4098 |
| 3.Day bid rate                | TL 2,9157 | TL 3,2006 | TL 2,4133 |
| 4.Day bid rate                | TL 2,9123 | TL 3,1904 | TL 2,4146 |
| 5.Day bid rate                | TL 2,9187 | TL 3,1968 | TL 2,4189 |

The simple arithmetic average of the Parent Bank's foreign exchange bid rates for the last thirty days preceding the balance sheet date for major foreign currencies are presented in the table below:

USD : TL 2,9165 EURO : TL 3,1752 Yen : TL 4,3674 As of 31 December 2014;

|                               | USD       | EUR0      | Yen       |
|-------------------------------|-----------|-----------|-----------|
| Balance Sheet Evaluation Rate | TL 2,3269 | TL 2,8272 | TL 1,9424 |

### Information related to Group's Currency Risk: (Thousands of TL)

The table below summarizes the Group's exposure to foreign currency exchange rate risk, categorized by currency. Foreign currencies indexed assets, classified as Turkish Lira assets according to the Uniform Chart of Accounts are considered as foreign currency assets for the calculation of Net Foreign Currency Position. In accordance with the "Communiqué on Calculation of Foreign Currency Net Position/Capital Standard Ratio by banks in stand-alone and consolidated basis"; trading derivative financial assets and liabilities, deferred tax assets and liabilities, prepaid expenses, general loan loss provision, hedging derivative financial assets and liabilities and shareholders' equity are excluded in the currency risk calculation. Therefore, there are differences between the amounts of foreign currency denominated assets and liabilities demonstrated on the table below and the amounts on the balance sheet. The Bank's real position, both in financial and economic terms, is presented in the table below:

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

| Current Period – 31 December 2015                           | EURO        | USD          | Other FC(*) | Total        |
|---|-------------|--------------|-------------|--------------|
| Assets  |             |              |             |              |
| Cash Equivalents and Central Bank(***)                      | 4.040.191   | 15.552.088   | 3.715.380   | 23.307.659   |
| Banks   | 1.708.743   | 5.486.676    | 32.855      | 7.228.274    |
| Financial Assets at Fair Value through Profit or Loss (Net) | 107         | -            | -           | 107          |
| Interbank Money Market Placements                           | -           | -            | _           | -            |
| Available-for-sale Financial Assets (Net)                   | 3.779.549   | 20.037.229   | -           | 23.816.778   |
| Loans   | 25.256.262  | 38.613.400   | 62.886      | 63.932.548   |
| Investments in Associates, Subsidiaries and Joint Ventures  | =           | =            | =           | -            |
| Held-to-maturity Investments (Net)                          | 2.173.949   | 3.329.732    | =           | 5.503.681    |
| Hedging Derivative Financial Assets                         | -           | -            | -           | -            |
| Tangible Assets (Net)                                       | 769         | 1.761        | -           | 2.530        |
| Intangible Assets (Net)                                     | 619         | _            | _           | 619          |
| Other Assets  | 1.646.338   | 1.864.648    | 2.383       | 3.513.369    |
| Total Assets  | 38.606.527  | 84.885.534   | 3.813.504   | 127.305.565  |
|   |             |              |             |              |
| Liabilities   |             |              |             |              |
| Bank Deposits   | 1.238.976   | 9.585.506    | 780.445     | 11.604.927   |
| Foreign Currency Deposits (***)                             | 24.296.355  | 42.425.291   | 2.165.643   | 68.887.289   |
| Funds from Interbank Money Market                           | 1.151.694   | 16.848.506   | _           | 18.000.200   |
| Borrowings  | 8.764.521   | 17.108.627   | 644         | 25.873.792   |
| Marketable Securities Issued (Net)                          | 139.029     | 8.722.907    | 175.032     | 9.036.968    |
| Miscellaneous Payables                                      | 578.509     | 428.286      | 3.967       | 1.010.762    |
| Hedging Derivative Financial Liabilities                    | -           | -            | -           | -            |
| Other Liabilities   | 91.793      | 79.966       | 4.282       | 176.041      |
| Total Liabilities   | 36.260.877  | 95.199.089   | 3.130.013   | 134.589.979  |
| Net on Balance Sheet Position                               | 2.345.650   | (10.313.555) | 683.491     | (7.284.414)  |
| Net off-Balance Sheet Position (**)                         | (1.060.502) | 9.696.914    | (711.580)   | 7.924.832    |
| Financial Derivative Assets                                 | 11.691.940  | 35.565.987   | 2.383.944   | 49.641.871   |
| Financial Derivative Liabilities                            | 12.752.442  | 25.869.073   | 3.095.524   | 41.717.039   |
| Non-cash Loans  | 5.540.104   | 12.755.039   | 298.623     | 18.593.766   |
| Datas Davids Of December 2017                               |             |              |             |              |
| Prior Period - 31 December 2014                             | 07.055.007  | /0.07/.05/   | 0.545.707   | 00 5/5 45/   |
| Total Assets  | 27.855.306  | 68.374.354   | 3.515.494   | 99.745.154   |
| Total Liabilities   | 30.674.978  | 75.704.751   | 3.554.015   | 109.933.744  |
| Net on-Balance Sheet Position                               | (2.819.672) | (7.330.397)  | (38.521)    | (10.188.590) |
| Net off-Balance Sheet Position (**)                         | 3.335.263   | 7.757.838    | 20.381      | 11.113.482   |
| Financial Derivative Assets                                 | 8.076.949   | 26.870.326   | 4.363.506   | 39.310.781   |
| Financial Derivative Liabilities                            | 4.741.686   | 19.112.488   | 4.343.125   | 28.197.299   |
| Non-cash Loans  | 5.432.766   | 11.667.069   | 305.459     | 17.405.294   |

<sup>(\*)</sup> Of the "Other FC" total assets amounting to TL 3.813.504 (31 December 2014: TL 3.515.494), TL 48.078 is in British Pounds (31 December 2014: TL 83.803), and TL 25.397 is in Swiss Francs (31 December 2014: TL 43.564), 14.378 is in Japanese Yen (31 December 2014: TL 9.865). Of the total liabilities amounting to TL 3.130.013 (31 December 2014: TL 3.554.015) TL 1.525.121 is in British Pounds (31 December 2014: TL 1.316.334) and TL 287.999 is in Swiss Francs (31 December 2014: TL 604.974), TL 43.054 is in Japanese Yen (31 December 2014: TL 62.502).

<sup>(\*\*)</sup> Presents the net balance of receivables and payables from derivative transactions. Foreign Exchange spot dealings shown under "Asset purchase commitments" in the financial statements are included in the net off-balance sheet position.

<sup>(\*\*\*)</sup> Of the Cash Equivalents and Central Bank TL 3.663.362 (31 December 2014; TL 3.308.533) and of the foreign currency deposits TL 777.277 (31 December 2014; TL 1.225.353) are precious metal deposit account in demand.

### AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

### Currency risk sensitivity analysis:

The following table details the Parent Bank's sensitivity to a 10% change in exchange rates:

|  |  | Loss(* |
|--|--|--------|
|  |  |        |
|  |  |        |

| Change in eychange rate | Current period   | Prior period     |
|-------------------------|------------------|------------------|
| nange in exchange rate  | 31 December 2015 | 31 December 2014 |
| (+)10 %                 | (39.952)         | 3.975            |
| (-)10 %                 | 39.952           | (3.975)          |

<sup>(\*)</sup> Presents amounts before Tax.

#### VI. EXPLANATIONS ON INTEREST RATE RISK:

"Interest Rate Risk" can be defined as the impact of interest rate changes on interest-sensitive asset and liability items of both on and off-balance sheets of the Group. The EMRC sets limits for the interest rate sensitivity of on and off-balance sheet items and the sensitivity is closely monitored and reported weekly. In the case of high market fluctuations, daily transaction based reporting and analyses are made.

The Group manages the interest rate risk on a portfolio basis and tries to minimize the risk effect on the profitability, financial exposure and cash flows by applying different strategies. Basic methods such as using fixed or floating interest rates for different portfolios and maturities, setting the fixed margin in floating rates, or varying the rates for the short or long-term positions are applied actively.

### a. Interest rate sensitivity of assets, liabilities and off-balance sheet items based on repricing dates:

| Current Period – 31 December 2015                | Up to 1 Month | 1 – 3<br>Months | 3 – 12<br>Months | 1 – 5<br>Years | 5 Years<br>and Over | Non-<br>Interest<br>Bearing | Total        |
|--|---------------|-----------------|------------------|----------------|---------------------|-----------------------------|--------------|
| Assets   |               |                 |                  |                |                     |                             |              |
| Cash Equivalents and Central Bank                | 19.599.410    | -               | -                | -              | -                   | 5.874.029                   | 25.473.439   |
| Banks  | 4.001.869     | 221.525         | -                | -              | -                   | 4.591.769                   | 8.815.163    |
| Financial Assets at Fair Value Through Profit or |               |                 |                  |                |                     |                             |              |
| Loss (Net)                                       | 161.639       | 1.370.672       | 779.958          | 192.113        | 216.798             | 16.490                      | 2.737.670    |
| Interbank Money Market Placements                | 98            | -               | -                | -              | -                   | -                           | 98           |
| Available-for-sale Financial Assets (Net)        | 3.027.883     | 3.772.412       | 8.434.421        | 20.027.889     | 7.722.413           | 399.422                     | 43.384.440   |
| Loans  | 38.680.211    | 23.311.515      | 47.377.144       | 38.271.874     | 5.678.439           | 147.313                     | 153.466.496  |
| Held-to-maturity Investments (Net)               | 2.129.916     | 538.768         | 1.146.641        | 6.873.115      | -                   | -                           | 10.688.440   |
| Other Assets                                     | 1.313.094     | 1.164.992       | 802.088          | 1.668.782      | 359.191             | 2.593.287                   | 7.901.434    |
| Total Assets                                     | 68.914.120    | 30.379.884      | 58.540.252       | 67.033.773     | 13.976.841          | 13.622.310                  | 252.467.180  |
| Liabilities                                      |               |                 |                  |                |                     |                             |              |
| Bank Deposits                                    | 7.555.987     | 4.837.964       | 267.238          | -              | -                   | 256.697                     | 12.917.886   |
| Other Deposits                                   | 83.384.520    | 18.655.798      | 10.386.797       | 2.656.181      | 323.741             | 21.145.895                  | 136.552.932  |
| Funds from Interbank Money Market                | 9.126.813     | 1.716.681       | 867.723          | 10.328.904     | 2.209.118           | -                           | 24.249.239   |
| Miscellaneous Payables                           | 248.647       | 125.858         | 245.043          | 75.900         | 96.075              | 4.051.894                   | 4.843.417    |
| Marketable Securities Issued (Net)               | 257.468       | 1.461.110       | 1.473.515        | 6.489.944      | 2.728.752           | -                           | 12.410.789   |
| Borrowings                                       | 2.761.728     | 18.122.250      | 4.345.062        | 724.989        | 222.846             | -                           | 26.176.875   |
| Other Liabilities (*)                            | 395.911       | 511.549         | 623.125          | 290.189        | 198.837             | 33.296.431                  | 35.316.042   |
| Total Liabilities                                | 103.731.074   | 45.431.210      | 18.208.503       | 20.566.107     | 5.779.369           | 58.750.917                  | 252.467.180  |
|  |               |                 |                  |                |                     |                             |              |
| Balance Sheet Long Position                      | -             | -               | 40.331.749       | 46.467.666     | 8.197.472           | -                           | 94.996.887   |
| Balance Sheet Short Position                     | (34.816.954)  | (15.051.326)    | -                | -              | -                   | (45.128.607)                | (94.996.887) |
| Off-balance Sheet Long Position                  | 1.059.384     | 5.965.675       | 4.161.014        | -              | -                   | -                           | 11.186.073   |
| Off-balance Sheet Short Position                 | -             | -               | -                | (0.100.070)    | (4.240.072)         | -                           | (9.420.747)  |
| Total Position                                   | (33.757.570)  | (9.085.651)     | 44.492.763       | 41.286.991     | 3.957.400           | (45.128.607)                | 1.765.326    |

<sup>(\*)</sup> Shareholders' equity is presented under "Other liabilities" item in "Non-interest bearing".

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

| Prior Period - 31 December 2014               | Up to 1<br>Month | 1 – 3<br>Months | 3 – 12<br>Months | 1 – 5<br>Years | 5 Years<br>and Over | Non-Interest<br>Bearing | Total        |
|---|------------------|-----------------|------------------|----------------|---------------------|-------------------------|--------------|
| 11101 1 e1100 - 51 December 2014              | Month            | Months          | Months           | 16413          | and over            | Dearing                 | Totat        |
| Assets  |                  |                 |                  |                |                     |                         |              |
| Cash Equivalents and Central Bank             | 2.580.424        | -               | -                | -              | -                   | 17.859.633              | 20.440.057   |
| Banks   | 1.941.201        | 13.114          | 14.667           | -              | -                   | 3.243.135               | 5.212.117    |
| Financial Assets at Fair Value Through Profit |                  |                 |                  |                |                     |                         |              |
| or Loss (Net)                                 | 337.319          | 407.438         | 346.688          | 205.480        | 168.710             | 68                      | 1.465.703    |
| Interbank Money Market Placements             | 700.215          | -               | -                | -              | -                   | -                       | 700.215      |
| Available-for-sale Financial Assets (Net)     | 6.259.041        | 3.764.713       | 9.905.492        | 9.508.929      | 7.863.261           | 302.396                 | 37.603.832   |
| Loans   | 32.660.125       | 29.519.434      | 33.094.770       | 35.090.339     | 5.615.406           | 151.326                 | 136.131.400  |
| Held-to-maturity Investments (Net)            | 2.409.039        | 501.192         | 1.421.534        | 5.615.108      | 853.238             | -                       | 10.800.111   |
| Other Assets                                  | 1.153.009        | 668.659         | 537.832          | 1.533.449      | 198.488             | 2.251.726               | 6.343.163    |
| Total Assets                                  | 48.040.373       | 34.874.550      | 45.320.983       | 51.953.305     | 14.699.103          | 23.808.284              | 218.696.598  |
| Liabilities                                   |                  |                 |                  |                |                     |                         |              |
| Bank Deposits                                 | 8.541.972        | 3.801.412       | 738.731          | _              | _                   | 501.286                 | 13.583.401   |
| Other Deposits                                | 65.247.015       | 12.017.068      | 8.863.370        | 4.129.092      | 260.244             | 18.193.886              | 108.710.675  |
| Funds from Interbank Money Market             | 9.823.044        | 6.843.282       | 4.399.211        | 4.445.487      | 3.338.218           | 2.118                   | 28.851.360   |
| Miscellaneous Payables                        | 26.519           | -               | -                | -              | -                   | 3.472.293               | 3.498.812    |
| Marketable Securities Issued (Net)            | 711.396          | 1.646.185       | 3.183.244        | 3.793.497      | 1.206.102           | -                       | 10.540.424   |
| Borrowings                                    | 1.931.385        | 13.139.831      | 4.143.807        | 849.993        | 1.204.345           | -                       | 21.269.361   |
| Other Liabilities (*)                         | 201.653          | 333.572         | 585.146          | 314.508        | 163.571             | 30.644.115              | 32.242.565   |
| Total Liabilities                             | 86.482.984       | 37.781.350      | 21.913.509       | 13.532.577     | 6.172.480           | 52.813.698              | 218.696.598  |
|   |                  |                 | 00 /05 /5/       | 00 (00 800     | 0.507.700           |                         | TO 07/ 007   |
| Balance Sheet Long Position                   | - (00 (10 (44)   | -               | 23.407.474       | 38.420.728     | 8.526.623           | (00.005.444)            | 70.354.825   |
| Balance Sheet Short Position                  | (38.442.611)     | (2.906.800)     | -                | -              | -                   | (29.005.414)            | (70.354.825) |
| Off-balance Sheet Long Position               | 900.638          | 739.907         | 830.021          | -              | 178.603             | -                       | 2.649.169    |
| Off-balance Sheet Short Position              | -                | -               |                  | (2.280.619)    | -                   | -                       | (2.280.619)  |
| Total Position                                | (37.541.973)     | (2.166.893)     | 24.237.495       | 36.140.109     | 8.705.226           | (29.005.414)            | 368.550      |

<sup>(\*)</sup> Shareholders' equity is presented under "Other liabilities" item in "Non-interest bearing".

# b. Effective average interest rates for monetary financial instruments (%):

Average interest rates in the above tables are the weighted average rates of the related balance sheet items.

| Current Period - 31 December 2015                           | EURO | USD  | Yen  | TL    |
|---|------|------|------|-------|
| Assets  |      |      |      |       |
| Cash Equivalents and Central Bank                           | -    | 0,49 | -    | 5,81  |
| Banks   | 0,47 | 0,48 | -    | 10,86 |
| Financial Assets at Fair Value Through Profit or Loss (Net) | 3,26 | -    | -    | 13,12 |
| Interbank Money Market Placements                           | -    | -    | -    | 9,37  |
| Available-for-sale Financial Assets (Net)                   | 2,46 | 3,80 | -    | 9,68  |
| Loans   | 3,56 | 4,35 | 3,36 | 12,93 |
| Held-to-maturity Investments (Net)                          | 3,69 | 3,83 | =    | 9,71  |
| Liabilities   |      |      |      |       |
| Bank Deposits   | 0,51 | 1,02 | -    | 9,53  |
| Other Deposits  | 1,12 | 1,94 | 0,06 | 9,10  |
| Funds from Interbank Money Market                           | 0,05 | 1,50 | -    | 7,69  |
| Miscellaneous Payables                                      | -    | -    | -    | -     |
| Marketable Securities Issued (Net)                          | 1,57 | 4,48 | -    | 10,02 |
| Borrowings  | 1,06 | 1,86 | -    | 8,00  |

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| Prior Period - 31 December 2014                             | EURO | USD  | Yen  | TL    |
|---|------|------|------|-------|
| Assets  |      |      |      |       |
| Cash Equivalents and Central Bank                           | -    | -    | -    | 1,51  |
| Banks   | 0,09 | 0,44 | -    | 10,46 |
| Financial Assets at Fair Value Through Profit or Loss (Net) | 3,55 | 4,13 | -    | 11,60 |
| Interbank Money Market Placements                           | -    | -    | -    | 11,24 |
| Available-for-sale Financial Assets (Net)                   | 3,68 | 3,67 | -    | 10,02 |
| Loans   | 4,11 | 4,34 | 3,69 | 12,01 |
| Held-to-maturity Investments (Net)                          | 3,69 | 3,83 | -    | 11,22 |
| Liabilities   |      |      |      |       |
| Bank Deposits   | 0,77 | 1,19 | -    | 9,89  |
| Other Deposits  | 1,26 | 1,72 | 0,22 | 7,90  |
| Funds from Interbank Money Market                           | 0,75 | 1,18 | -    | 8,32  |
| Miscellaneous Payables                                      | -    | -    | -    | -     |
| Marketable Securities Issued (Net)                          | 4,00 | 4,66 | -    | 8,28  |
| Borrowings  | 1,17 | 1,68 | -    | 8,05  |

### c. Interest rate risk related to banking book:

Interest rate risk for all banking transactions outside the trading portfolio are followed under interest rate risk related to the banking book. Interest rate risk related to the trading portfolio is followed under market risk.

ALCO performs daily management of interest rate risk in accordance with the risk limits set by the Executive Risk Committee in relation to interest rate sensitivities of the banking book. ALCO meetings are held on a weekly basis.

In addition to interest rate sensitivities measured and reported weekly, daily and transaction-based analyses are also performed when significant fluctuations occur in markets.

Repricing term mismatch and duration mismatch analyses, net economic value change analyses under different interest rate stress scenarios and income simulations are used for interest rate risk management. Repricing risk, yield curve risk, basis risk and optionality risk are considered under interest rate risk scope.

The interest rate risk arising from banking book is calculated and reported on a monthly basis according to "Regulation on Measurement and Evaluation of Interest Rate Risk in Banking Accounts with Standard Shock Method" published in the Official Gazette no 28034 on 23 August 2011.

The Group's calculation of the interest rate risk derived from banking books is presented below:

| Currency                    | Applied Shock (+/- x basis points) | Gains /     | Gains / Shareholders' Equity -<br>Losses/ Shareholders' Equity |
|-----------------------------|------------------------------------|-------------|--|
|                             |                                    | Losses      |  |
| TL                          | -400                               | 3.388.004   | 11,14%   |
| TL                          | 500                                | (3.577.919) | (11,77%)   |
| USD                         | -200                               | 567.488     | 1,87%  |
| USD                         | 200                                | (592.080)   | (1,94%)  |
| EURO                        | -200                               | 84.302      | 0,27%  |
| EUR0                        | 200                                | (500.965)   | (1,65%)  |
| Total (for negative shocks) |                                    | 4.039.794   | 13,28%   |
| Total (for positive shocks) |                                    | (4.670.964) | (15,36%)   |

#### VII. EXPLANATIONS ON EQUITY SECURITIES POSITION RISK DERIVED FROM BANKING BOOKS:

The Bank doesn't have any subsidiaries and affiliates that are traded on the "BIST".

### **AKBANK T.A.Ş.**

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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#### **VIII. EXPLANATIONS ON LIQUIDITY RISK:**

The liquidity risk of the Bank is the risk of being unable to fulfill its payment obligations on time due to not having enough cash sources or cash inflows to finance its cash outflows fully and on time due to cash flow instabilities. Liquidity risk arises from situations in which the Bank is unable to meet the cash outflows with its cash sources and borrowing opportunities over collateralizing marketable securities, in case of sudden fund withdrawals by the individual/institutional funders of the Bank

# a) Information on risk capacity of the Bank, Responsibilities and structure of liquidity risk management, the Bank's internal liquidity risk reporting, communication between the Board of Directors and business lines on liquidity risk strategy, policy and application:

The Bank's liquidity and funding policy is to own sufficient liquidity reserve and funding opportunities to meet its liabilities even in cases of stress, resulting from the market conditions or other conditions specific to the Bank.

The Bank has a high risk capacity with broad and stable deposit, strong base capital structure and diversified foreign borrowing sources and is capable of providing additional liquidity with high quality liquid securities in its portfolio and available limits at both the Central Bank of Turkey and other Money markets.

Management of liquidity risk is shared by Executive Risk Committee, Asset – Liability Risk Committee (ALCO), Treasury Department and Risk Management Department. Executive Risk Committee determines the liquidity management policies and the appropriate liquidity risk level in line with the Bank's risk appetite and monitors whether the liquidity risk is managed under the framework of determined policies and within the defined limits.

The different categories of defined limits are;

- Limits related to wholesale funding sources,
- Limits related to liquid asset buffer,
- Limits related to loan/deposit ratio,
- Limits related to the cash inflows coverage capacity to cash outflows,
- Limits related to cash outflow coverage capacity in the stress environment

ALCO takes decision to use alternative funding sources, pricing of obtained funds and granted loans, and other decisions of Daily liquidity management. Treasury Department ensures that the Bank meets its short, middle and long term liabilities, with the transactions made in accordance with ALCO decisions order to utilize excess funding or close the funding gap, occurring on foreign currencies or maturity terms. Risk Management Department measures and monitors the liquidity risk, with the reports prepared and analyses made, and informs the top management. Liquidity risk reporting consists of periodic and special purpose reports prepared to be discussed in Executive Risk Committee and ALCO meetings, stress tests, scenario analyses, risk limit compliance reports and legal liquidity reports.

# b) Information on the centralization degree of liquidity management and funding strategy and the functioning between the Bank and the Bank's subsidiaries:

Each of the Bank's subsidiaries within the consolidation scope manages its own liquidity. Nevertheless, there are defined limits related to the funding amount that the Bank will provide to a subsidiary, in case of liquidity issues. Cumulative liquidity gap of subsidiaries in liquidity stress scenarios should not exceed the defined limits.

### c) Information on the Bank's funding strategy including the policies on funding types and variety of maturities:

The Bank targets to obtain additional funding sources besides the strong capital structure, from the most possible diversified, long term stable sources, considering cost factors. In this direction, concentration ratios such as share of retail funding sources in total funding sources, share of deposits of high amount in total deposits, share of borrowings made from the market in total market volume are monitored and limited with the applied risk limits. Treasury performs necessary work to obtain long term foreign funding.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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# d) Information on liquidity management on the basis of currencies constituting a minimum of five percent of the Bank's total liabilities:

Almost all of the Bank's liabilities are in TL, USD or EUR currencies and TL funds comprise of mainly equity and deposits. The Bank's liquidity in TL is managed with repurchase agreements made at CBRT/BIST using high quality securities owned by the Bank. Together with keeping the main purpose as using liabilities in TL in funding assets in TL, foreign currency liabilities are used in creating assets in TL using foreign exchange swaps, when necessary. Liquidity management is performed in the scope of internal risk limits, such as short term borrowing limits from markets determined by the Bank, market concentration limits, liquidity stress scenario, and cumulative liquidity gap.

Foreign currency funds are obtained through foreign exchange deposit accounts, foreign based, foreign currency loans, securities issued and repurchase agreements. Foreign currency liquidity management is performed using internal risk limits defined for liquidity buffer kept at correspondent banks and monitored daily in the scope of the Bank's risk limits, and cumulative gap in the scope of liquidity stress scenario, and other risk limits defined for wholesale funding and concentration. The Bank has available foreign currency borrowing limits at CBRT/BIST and other banks.

### e) Information on liquidity risk mitigation techniques:

Liquidity risk is mitigated by using techniques such as maintaining high quality liquid asset buffer to cover possible fund outflows, diversification of funding sources so far as possible and inclusion to the base, homogenizing the maturity distribution of repayments as far as possible, obtaining limits from funding institutions to use when necessary and ensuring that a determined portion of funding sources are comprised of deposits.

#### f) Information on the use of stress tests:

In cases of negative conditions such as an impairment in the securities in the Bank's portfolio, inability to replace short and long term borrowings, fast cash outflow, increase in non-performing loan ratio, high margin calls, the extent and duration of sufficient liquidity is analyzed by the stress tests made by the Risk Management Department. Risk limits determined according to analysis results exist within the Bank. It is ensured that the necessary actions are taken by sharing the analysis results and risk limit compliance status with the top management and related business units.

### g) General information on urgent and unexpected liquidity situation plans:

Necessary strategy and procedures for the management of possible liquidity crisis are determined with the Liquidity Contingency Plan, which is approved and reviewed every year by the Executive Risk Committee. The actions to be taken favor the benefits of depositors, creditors of the Bank and shareholders. In case one or several emergency situations occur, Bank's Liquidity Contingency Plan is put into use. After Liquidity Contingency Plan is put into use, Liquidity Contingency Management Committee is responsible from the determination of actions to be taken.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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### **Liquidity Coverage Ratio:**

|      |  | Rate of "Perc<br>taken into a<br>Implemented 1 | ccount" not | Rate of "Percentage to be take<br>into account" Implemented<br>Total value (*) |               |  |
|------|--|--|-------------|--|---------------|--|
| Curr | ent Period- 31.12.2015   | TL+FC  | FC          | TL+FC  | FC            |  |
| HIGH | I QUALITY LIQUID ASSETS  |  |             |  |               |  |
| 1    | High quality liquid assets   |  |             | 40.208.564   | 28.575.791    |  |
| CASI | 1 OUTFLOWS   |  |             |  |               |  |
| 2    | Retail and Small Business Customers Deposits   | 85.208.857                                     | 36.772.343  | 7.318.637  | 3.350.616     |  |
| 3    | Stable deposits  | 24.044.967                                     | 6.532.367   | 1.202.248  | 326.618       |  |
| 4    | Less stable deposits   | 61.163.890                                     | 30.239.977  | 6.116.389  | 3.023.998     |  |
| _    | Unsecured Funding other than Retail and Small Business   |  |             |  |               |  |
| 5    | Customers Deposits   | 51.313.589                                     | 32.992.218  | 26.868.305   | 18.469.889    |  |
|      | Operational deposits   | 3.594.333                                      | 1.348.712   | 898.583  | 337.178       |  |
| 6    | Non-Operational Deposits   | 45.116.389                                     | 30.780.807  | 24.304.813   | 17.270.012    |  |
| 7    | Other Unsecured Funding  | 2.602.867                                      | 862.699     | 1.664.909  | 862.699       |  |
| 8    | Secured funding  |  |             | 76.445   | 76.445        |  |
| 9    | Other Cash Outflows  | 22.328.218                                     | 14.385.247  | 20.447.844   | 12.685.752    |  |
| 10   | Liquidity needs related to derivatives and market  |  |             |  |               |  |
| 10   | valuation changes on derivatives transactions  | 20.240.581                                     | 12.497.597  | 20.240.581   | 12.497.597    |  |
| 11   | Debts related to the structured financial products<br>Commitment related to debts to financial markets | -  | -           | -  | -             |  |
|      | and other off balance sheet liabilities  | 2.087.637                                      | 1.887.650   | 207.263  | 188.155       |  |
| 12   | Commitments that are unconditionally revocable at any time by  | F10.1/7  |             | 25 /57   |               |  |
|      | the Bank and other contractual commitments   | 513.147  | -           | 25.657   | -             |  |
| 13   | Other irrevocable or conditionally revocable commitments   | 47.384.793                                     | 12.505.733  | 2.369.240  | 625.287       |  |
| 14   | TOTAL CASH OUTFLOWS  |  |             | 57.106.129   | 35.207.988    |  |
|      | INFLOWS  |  |             |  |               |  |
| 17   | Secured Lending Transactions   | =  | =           | =  | =             |  |
| 18   | Unsecured Lending Transactions   | 15.290.277                                     | 7.301.889   | 10.457.063   | 6.137.499     |  |
| 19   | Other contractual cash inflows   | 18.723.880                                     | 15.588.966  | 18.723.880   | 15.588.966    |  |
| 20   | TOTAL CASH INFLOWS   | 34.014.157                                     | 22.890.855  | 29.180.943   | 21.726.465    |  |
|      |  |  |             | Upper limit ap   | plied amounts |  |
| 21   | TOTAL HQLA   |  |             | 40.208.564   | 28.575.791    |  |
| 22   | TOTAL NET CASH OUTFLOWS  |  |             | 27.925.186   | 13.481.523    |  |
| 23   | Liquidity Coverage Ratio (%)   |  |             | 144,64   | 214,80        |  |

<sup>(\*)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages

# AKBANK T.A.Ş.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

|                |   | Rate of "Perc<br>taken into a<br>Implemented 1 | ccount" not | Rate of "Percent<br>into account"<br>Total va | Implemented                        |
|----------------|---|--|-------------|---|------------------------------------|
| Prio           | Period- 31.12.2014  | TL+FC  | FC          | TL+FC   | FC                                 |
| HIGH           | QUALITY LIQUID ASSETS   |  |             |   |                                    |
| 1              | High quality liquid assets                                      |  |             | 38.280.670                                    | 27.582.206                         |
| CASI           | OUTFLOWS  |  |             |   |                                    |
| 2              | Retail and Small Business Customers Deposits                    | 84.405.153                                     | 36.357.267  | 7.370.411                                     | 3.363.252                          |
| 3              | Stable deposits   | 21.402.087                                     | 5.449.487   | 1.070.104                                     | 272.474                            |
| 4              | Less stable deposits  | 63.003.066                                     | 30.907.780  | 6.300.307                                     | 3.090.778                          |
| _              | Unsecured Funding other than Retail and Small Business          |  |             |   |                                    |
| 5              | Customers Deposits  | 47.693.954                                     | 29.753.041  | 26.206.497                                    | 18.246.627                         |
| 6              | Operational deposits  | 4.626.028                                      | 1.021.413   | 1.156.507                                     | 255.353                            |
| 7              | Non-Operational Deposits  | 40.148.983                                     | 28.118.650  | 23.052.800                                    | 17.378.296                         |
| 8              | Other Unsecured Funding   | 2.918.943                                      | 612.978     | 1.997.190                                     | 612.978                            |
| 9              | Secured funding   |  |             | 463.561                                       | 463.561                            |
| 10             | Other Cash Outflows   | 23.857.151                                     | 16.993.969  | 21.937.832                                    | 15.247.046                         |
| 11             | Liquidity needs related to derivatives and market               |  |             |   |                                    |
| - 11           | valuation changes on derivatives transactions                   | 21.726.388                                     | 15.053.959  | 21.726.388                                    | 15.053.959                         |
| 12             | Debts related to the structured financial products              | =  | =           | =   | =                                  |
| 10             | Commitment related to debts to financial markets                |  |             |   |                                    |
| 13             | and other off balance sheet liabilities                         | 2.130.763                                      | 1.940.010   | 211.444                                       | 193.087                            |
| 14             | Commitments that are unconditionally revocable at any time by   |  |             |   |                                    |
| 14             | the Bank and other contractual commitments                      | 33.450.420                                     | 8.760.600   | 1.672.521                                     | 438.030                            |
| 15             | Other irrevocable or conditionally revocable commitments        | 16.534.307                                     | 4.687.480   | 826.715                                       | 234.374                            |
| 16             | TOTAL CASH OUTFLOWS   | 10.00 1.007                                    |             | 58.477.538                                    | 37.992.890                         |
| CASI           | I INFLOWS   |  |             |   |                                    |
| 17             | Secured Lending Transactions                                    | 3.333  | =           | =   | =                                  |
| 18             | Unsecured Lending Transactions                                  | 17.373.767                                     | 10.236.884  | 12.687.829                                    | 9.013.601                          |
| 19             | Other contractual cash inflows                                  | 20.232.002                                     | 14.896.883  | 20.232.002                                    | 14.896.883                         |
| 20             | TOTAL CASH INFLOWS  | 37.609.102                                     | 25.133.766  | 32.919.831                                    | 23.910.484                         |
|                |   |  |             | Upper limit ap                                | plied amounts                      |
| 21<br>22<br>23 | TOTAL HQLA TOTAL NET CASH OUTFLOWS Liquidity Coverage Ratio (%) |  |             | 38.280.670<br>25.557.707<br>152,22            | 27.582.206<br>14.082.406<br>207,87 |

<sup>(\*)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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Liquidity coverage ratio is calculated by comparing the high quality liquid assets owned by the Bank to net cash outflow in one month maturity. Balance sheet accounts that are significant on the ratio can be listed as reserve requirements maintained at CBRT, marketable securities that are not subject to repurchase agreements or not given as collateral, corporate deposits, bank deposits, foreign funds and borrowings from banks. The effect of these accounts on the liquidity coverage ratio is higher than other accounts, since these accounts have a higher share in liquid assets and net cash outflows.

Periodic increases are observed in the liquidity coverage ratio during the weeks where the foreign currency reserve option is used in reserve requirements in CBRT, high amounts are maintained in bank placements or repurchase agreement volume decreases, on the other hand, fluctuations may occur in the liquidity coverage ratio during the weeks where the share of corporate or bank funds increase, or long term foreign funds which are replaced when due, such as syndicated loans are due in one month. Despite these fluctuations, it is observed that the ratio does not decrease below 120% during the period and remain at a quite higher level that the legal lower limit.

Although the derivative transactions create net cash flow of small amount in terms of total liquidity coverage ratio, fluctuations in foreign currency derivative transactions, especially in foreign exchange swaps cause the foreign currency liquidity coverage ratio to be affected.

The Bank's high quality liquid assets comprise of CBRT accounts by 55% and securities issued by Treasury of Republic of Turkey by 42%.

Funding sources are distributed between individual and retail deposits by 59%, corporate deposits by 25%, borrowings from banks by 7% and collateralized borrowings such as repurchase agreements by 6%.

Cash outflow amounting to TL 1.229 million is calculated based on the change of margin call amounts of derivative transactions and repurchase agreements during the last two years.

Akbank Ag, part of the consolidation group and has an effect on liquidity coverage ratio in respect of its size, is subject to legal liquidity ratio projected by regulatory authority situated in its business location. In respect of its long term deposit insurance and borrowing structure which is hard to withdraw before maturity because of legal regulations, consolidated liquidity coverage ratio is higher than unconsolidated ratio.

In accordance with the "Regulation on calculation of Bank's liquidity coverage ratio", published in Official Gazette no. 28948, dated 21 March 2014, liquidity coverage ratio is calculated for the last three months are presented below.

|          | Current Peri | Current Period - 31.12.2015 |  |  |
|----------|--------------|-----------------------------|--|--|
|          | TL+FC        | FC                          |  |  |
| October  | 155,95       | 239,12                      |  |  |
| November | 137,50       | 184,31                      |  |  |
| December | 140,46       | 220,97                      |  |  |

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### Breakdown of assets and liabilities according to their outstanding maturities:

| Current Period - 31 December 2015      | Demand       | Up to 1<br>Month | 1 – 3<br>Months | 3 – 12<br>Months | 1 – 5<br>Years | 5 Years<br>and Over | Unallocated (*) | Total       |
|--|--------------|------------------|-----------------|------------------|----------------|---------------------|-----------------|-------------|
| Assets                                 |              |                  |                 |                  |                |                     |                 |             |
| Cash Equivalents and Central Bank      | 5.727.508    | 19.717.150       | 28.781          | -                | -              | -                   | -               | 25.473.439  |
| Banks                                  | 4.591.769    | 4.001.326        | 222.068         | -                | -              | -                   | -               | 8.815.163   |
| Financial Assets at Fair Value Through | ١            |                  |                 |                  |                |                     |                 |             |
| Profit or Loss (Net)                   | 16.490       | 64.252           | 152.020         | 484.439          | 738.393        | 1.282.076           | -               | 2.737.670   |
| Interbank Money Market Placements      | -            | 98               | -               | -                | -              | -                   | -               | 98          |
| Available-for-sale Financial Assets    |              |                  |                 |                  |                |                     |                 |             |
| (Net)                                  | 399.422      | 60.895           | 300.719         | 908.428          | 25.422.382     | 16.292.594          | -               | 43.384.440  |
| Loans                                  | 276.934      | 21.069.774       | 21.465.812      | 36.211.285       | 54.660.266     | 19.635.112          | 147.313         | 153.466.496 |
| Held-to-maturity Investments (Net)     | -            | -                | -               | 121.031          | 7.364.090      | 3.203.319           | -               | 10.688.440  |
| Other Assets                           | 456.128      | 965.948          | 219.895         | 789.790          | 2.956.738      | 1.008.748           | 1.504.187       | 7.901.434   |
| Total Assets                           | 11.468.251   | 45.879.443       | 22.389.295      | 38.514.973       | 91.141.869     | 41.421.849          | 1.651.500       | 252.467.180 |
| Liabilities                            |              |                  |                 |                  |                |                     |                 |             |
| Bank Deposits                          | 256.697      | 7.555.987        | 4.837.964       | 267.238          | -              | -                   | -               | 12.917.886  |
| Other Deposits                         | 22.168.783   | 82.367.812       | 18.655.798      | 10.366.477       | 2.670.321      | 323.741             | -               | 136.552.932 |
| Borrowings                             | -            | 838.242          | 5.623.055       | 10.612.649       | 6.287.134      | 2.815.795           | -               | 26.176.875  |
| Funds from Interbank Money Market      | -            | 9.126.813        | 1.716.681       | 867.723          | 10.328.904     | 2.209.118           | -               | 24.249.239  |
| Marketable Securities Issued (Net)     | -            | 257.467          | 1.480.193       | 1.454.433        | 6.489.944      | 2.728.752           | -               | 12.410.789  |
| Miscellaneous Payables                 | 289.480      | 3.967.833        | 75.679          | 106.356          | 162.822        | 241.247             | -               | 4.843.417   |
| Other Liabilities (**)                 | 279.003      | 1.683.582        | 527.977         | 759.380          | 3.447.529      | 603.680             | 28.014.891      | 35.316.042  |
| Total Liabilities                      | 22.993.963   | 105.797.736      | 32.917.347      | 24.434.256       | 29.386.654     | 8.922.333           | 28.014.891      | 252.467.180 |
| Net Liquidity Excess/ (Gap)            | (11.525.712) | (59.918.293)     | (10.528.052)    | 14.080.717       | 61.755.215     | 32.499.516          | (26.363.391)    |             |
| Net Off-balance sheet Position         | -            | (282.597)        | (133.237)       | 521.381          | 764.726        | 895.056             |                 | 1.765.329   |
| Financial Derivative Assets            | -            | 23.205.575       | 13.692.495      | 22.971.630       | 22.967.966     | 43.500.490          | -               | 126.338.156 |
| Financial Derivative Liabilities       | -            | 23.488.172       | 13.825.732      | 22.450.249       | 22.203.240     | 42.605.434          | 4 -             | 124.572.827 |
| Non-cash Loans (***)                   | -            | 2.052.141        | 3.048.802       | 7.778.711        | 4.302.278      | 15.174.788          | 3 -             | 32.356.720  |
| Prior Period - 31 December 2014        |              |                  |                 |                  |                |                     |                 |             |
| Total Assets                           | 21.588.430   | 24.794.332       | 24.491.926      | 35.290.812       | 65.801.213     | 45.081.646          | 1.648.239       | 218.696.598 |
| Total Liabilities                      | 19.906.323   | 87.197.001       | 30.836.885      | 27.853.246       | 19.542.342     | 7.220.757           | 26.140.044      | 218.696.598 |
| Net Liquidity Excess/ (Gap)            | 1.682.107    | (62.402.669)     | (6.344.959)     | 7.437.566        | 46.258.871     | 37.860.889          | (24.491.805)    | -           |
| Net Off-balance sheet Position         | -            | 187.325          | 889.428         | (93.994)         | (812.485)      | 198.274             |                 | 368.548     |
| Financial Derivative Assets            | -            | 20.315.180       | 9.085.250       | 13.428.007       | 13.636.315     | 30.681.843          | -               | 87.146.595  |
| Financial Derivative Liabilities       | -            | 20.127.855       | 8.195.822       | 13.522.001       | 14.448.800     | 30.483.569          | 9 -             | 86.778.047  |
| Non-cash Loans (***)                   | -            | 1.396.640        | 4.173.919       | 7.197.876        | 2.365.595      | 17.109.433          | 3               | 32.243.463  |
|  |              |                  |                 |                  |                |                     |                 |             |

E Voors

### Breakdown of liabilities due to their remaining contractual maturities:

|  | Up to 1     |            |             |            | 5 Years   |             |
|--|-------------|------------|-------------|------------|-----------|-------------|
| Current Period - 31 December 2015                | Month       | 1-3 Months | 3-12 Months | 1-5 Years  | and Over  | Total       |
| Liabilities                                      |             |            |             |            |           |             |
| Deposits   | 112.893.811 | 23.464.980 | 11.043.222  | 2.901.340  | 346.376   | 150.649.729 |
| Funds borrowed from other financial institutions | 821.475     | 5.714.588  | 10.946.996  | 7.104.743  | 3.124.309 | 27.712.111  |
| Funds from interbank money market                | 9.149.762   | 1.649.709  | 1.042.155   | 11.137.190 | 2.409.030 | 25.387.846  |
| Marketable Securities Issued (Net)               | 291.026     | 1.647.741  | 1.825.794   | 7.666.653  | 3.123.350 | 14.554.564  |
|  | Up to 1     |            |             |            | 5 Years   |             |
| Prior Period - 31 December 2014                  | Month       | 1-3 Months | 3-12 Months | 1-5 Years  | and Over  | Total       |
| Liabilities                                      |             |            |             |            |           |             |
| Deposits   | 93.038.854  | 16.201.413 | 9.893.806   | 4.303.705  | 285.965   | 123.723.743 |
| Funds borrowed from other financial institutions | 669.439     | 4.664.976  | 9.973.939   | 5.217.211  | 4.176.020 | 24.701.585  |
| Funds from interbank money market                | 9.839.876   | 6.885.026  | 4.562.835   | 5.153.034  | 3.649.287 | 30.090.058  |
| Marketable Securities Issued (Net)               | 353.968     | 2.020.344  | 3.600.434   | 4.525.030  | 1.303.482 | 11.803.258  |

<sup>[\*]</sup> Assets that are necessary for banking activities and that cannot be liquidated in the short-term, such as fixed and intangible assets, investments, subsidiaries, stationery, pre-paid expenses and loans under follow-up, are shown in this column.

<sup>(\*\*)</sup> Shareholders' Equity is presented under "Other Liabilities" item in the "Unallocated" column.

<sup>(\*\*\*)</sup>Amounts related to Gurantee Letters represent contractual maturity and related amounts. Amounts are demand and can be withdrawn optional.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# Breakdown of derivative instruments due to their remaining contractual maturities:

| Current Period – 31 December 2015 | Up to 1 month | 1-3 months   | 3-12 months  | 1-5 years    | 5 Years<br>and Over |
|-----------------------------------|---------------|--------------|--------------|--------------|---------------------|
| Derivatives held for trading      |               |              |              |              |                     |
| Foreign exchange derivatives:     |               |              |              |              |                     |
| - Inflow                          | 23.521.509    | 11.659.292   | 21.402.437   | 9.573.309    | 2.256.618           |
| - Outflow                         | (21.963.394)  | (9.919.847)  | (19.927.033) | (11.379.826) | (3.463.635)         |
| Interest rate derivatives:        |               |              |              |              |                     |
| - Inflow                          | 7.376         | 91.693       | 541.979      | 1.761.854    | 864.766             |
| - Outflow                         | (8.009)       | (111.650)    | (566.608)    | (1.733.348)  | (804.294)           |
| Derivatives held for hedging      |               |              |              |              |                     |
| Foreign exchange derivatives:     |               |              |              |              |                     |
| - Inflow                          | 2.706         | 1.123        | 11.010       | 1.334.715    | 651.433             |
| - Outflow                         | (17.936)      | -            | (78.691)     | (1.239.213)  | (422.920)           |
| Interest rate derivatives:        |               |              |              |              |                     |
| - Inflow                          | 12.590        | 45.028       | 194.717      | 1.016.733    | 446.745             |
| - Outflow                         | (17.292)      | (66.692)     | (250.531)    | (1.126.186)  | (477.654)           |
| Total Inflow                      | 23.544.181    | 11.797.136   | 22.150.143   | 13.686.611   | 4.219.562           |
| Total Outflow                     | (22.006.631)  | (10.098.189) | (20.822.863) | (15.478.573) | (5.168.503)         |

|                                 |               |             |              |              | 5 Years     |
|---------------------------------|---------------|-------------|--------------|--------------|-------------|
| Prior Period – 31 December 2014 | Up to 1 month | 1-3 months  | 3-12 months  | 1-5 years    | and Over    |
| Derivatives held for trading    |               |             |              |              |             |
| Foreign exchange derivatives:   |               |             |              |              |             |
| - Inflow                        | 19.741.834    | 7.435.731   | 9.619.370    | 7.733.826    | 808.820     |
| - Outflow                       | (19.038.090)  | (5.636.409) | (9.631.873)  | (9.422.950)  | (1.675.181) |
| Interest rate derivatives:      |               |             |              |              |             |
| - Inflow                        | 1.633         | 37.474      | 264.106      | 762.609      | 230.087     |
| - Outflow                       | (4.138)       | (53.350)    | (295.886)    | (805.692)    | (222.685)   |
| Derivatives held for hedging    |               |             |              |              |             |
| Foreign exchange derivatives:   |               |             |              |              |             |
| - Inflow                        | 2.018         | 75          | 3.341        | 527.248      | 698.610     |
| - Outflow                       | (17.936)      | -           | (41.322)     | (536.560)    | (574.496)   |
| Interest rate derivatives:      |               |             |              |              |             |
| - Inflow                        | 9.907         | 36.688      | 142.438      | 985.091      | 488.459     |
| - Outflow                       | (13.816)      | (56.558)    | (196.899)    | (1.044.662)  | (504.065)   |
| Total Inflow                    | 19.755.392    | 7.509.968   | 10.029.255   | 10.008.774   | 2.225.976   |
| Total Outflow                   | (19.073.980)  | (5.746.317) | (10.165.980) | (11.809.864) | (2.976.427) |

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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#### IX. EXPLANATIONS ON SECURITIZATION POSITIONS:

None.

#### X. EXPLANATIONS ON CREDIT RISK MITIGATION TECHNIQUES:

The Bank applies the Comprehensive Financial Collateral Techniques explained in "Credit Risk Mitigation Techniques Communiqué" published in Official Gazette no. 28337 on June 28, 2012. In application of the method, volatility adjusted values of financial guarantees and credits are calculated with the standard volatility adjustment approach and adjusted amounts are deducted from credit risk.

The Bank does not utilize balance sheet and off-balance sheet netting, guarantees and credit derivatives in credit risk mitigation, but financial collaterals fulfilling relevant requirements are taken into account. Basic financial covenants considered in the calculation of Bank's capital adequacy are foreign currency and TL deposit pledges.

| Diele alegaidientiene                                  | A(*)        | Financial  | Other/Physical<br>Guarantees | Guarantees and     |
|--|-------------|------------|------------------------------|--------------------|
| Risk classifications:                                  | Amount(*)   | Guarantees | Guarantees                   | Credit Derivatives |
| Conditional and unconditional receivables from central |             |            |                              |                    |
| governments and Central Banks                          | 76.833.561  | 5.620.913  | -                            | -                  |
| Conditional and unconditional receivables from         |             |            |                              |                    |
| regional or local governments                          | 240         | -          | -                            | -                  |
| Conditional and unconditional receivables from         |             |            |                              |                    |
| administrative bodies and non-commercial enterprises   | 38.740      | 5.599      | -                            | -                  |
| Conditional and unconditional receivables from         |             |            |                              |                    |
| multilateral development banks                         | -           | -          | -                            | -                  |
| Conditional and unconditional receivables from         |             |            |                              |                    |
| international organizations                            | -           | -          | -                            | -                  |
| Conditional and unconditional receivables from banks   |             |            |                              |                    |
| and brokerage houses                                   | 53.477.253  | 16.383.898 | =                            | =                  |
| Conditional and unconditional receivables from         |             |            |                              |                    |
| corporates   | 126.451.292 | 6.599.486  | =                            | =                  |
| Conditional and unconditional receivables from retail  |             |            |                              |                    |
| portfolios   | 55.736.349  | 180.164    | =                            | =                  |
| Conditional and unconditional receivables secured by   |             |            |                              |                    |
| mortgages  | 21.498.672  | 5.612      | =                            | =                  |
| Past due receivables                                   | 187.210     | -          | =                            | -                  |
| Receivables defined under high risk category by BRSA   | 13.519.697  | =          | =                            | =                  |
| Securities collateralized by mortgages                 | -           | -          | -                            | -                  |
| Securitization positions                               | -           | =          | -                            | -                  |
| Short-term receivables from banks, brokerage houses    |             |            |                              |                    |
| and corporates   | -           | -          | -                            | -                  |
| Investments similar to collective investment funds     | 278.802     | 7.716      | -                            | -                  |
| Other receivables                                      | 4.341.914   | -          | -                            | -                  |
| Total  | 352.363.730 | 28.803.388 | -                            | -                  |

<sup>(\*)</sup> Represents the total risk amount after credit mitigation techniques are applied.

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#### XI. EXPLANATIONS ON LEVERAGE RATIO:

### Information on subjects that causes difference in leverage ratio between current and prior periods:

As of 31 December 2015, leverage ratio of the Group calculated from the arithmetic average of the last 3 months is %8,33 (31 December 2014: % 8,63). This ratio is above the minimum required. The most important reason for the difference in leverage ratio between current and previous period is the increase in the balance sheet assets.

### Comparison table of total assets and total risk amounts in the financial statements prepared in accordance with TAS:

|   |   | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|---|---|------------------------------------|----------------------------------|
| 1 | Total assets in the consolidated financial statements prepared in accordance with TAS (*)     | 249.562.331                        | 212.610.900                      |
|   | Differences between the total assets in the consolidated financial statements prepared in     |                                    |                                  |
| 2 | accordance with TAS and the total assets in the consolidated financial statements prepared in |                                    |                                  |
| - | accordance with Communique on Preparation of Consolidated Financial Statements of the         |                                    |                                  |
|   | Banks   | 1.967.300                          | 1.597.236                        |
|   | Differences between the balances of derivative financial instruments and the credit           |                                    |                                  |
| 3 | derivatives in the consolidated financial statements prepared in accordance with the          |                                    |                                  |
|   | Communique on Preparation of Consolidated Financial Statements of the Banks and their         | 4.540.005                          | 050.005                          |
|   | risk exposures  | 1.740.097                          | 959.825                          |
|   | Differences between the balances of securities financing transactions in the consolidated     |                                    |                                  |
| 4 | financial statements prepared in accordance with the Communique on Preparation of             |                                    |                                  |
|   | Consolidated Financial Statements of the Banks and their risk exposures                       | -                                  | -                                |
|   | Differences between off- balance sheet itmes in the consolidated financial statements         |                                    |                                  |
| 5 | prepared in accordance with the Communique on Preparation of Consolidated Financial           |                                    |                                  |
|   | Statements of the Banks and their risk exposures  | (619.515)                          | (563.126)                        |
|   | Other differences in the consolidated financial statements prepared in accordance with the    |                                    |                                  |
| 6 | Communique on Preparation of Consolidated Financial Statements of the Banks and their         |                                    |                                  |
|   | risk exposures  | 80.909.767                         | 84.990.505                       |
| 7 | Total Risk  | 333.559.980                        | 299.595.340                      |

<sup>(\*)</sup> The consolidated financial statements prepared in accordance with the sixth paragraph of the Article 5 in the Communique on Preparation of Consolidated Financial Statements of the Banks.

<sup>[\*\*]</sup> The arithmetic average of the last 3 months in the related periods

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### Disclosure of Leverage ratio template:

|    |  | Current Period<br>31 December<br>2015 (*) | Prior Period<br>31 December<br>2014(*) |
|----|--|---|--|
| 1  | Balance sheet assets (excluding derivative financial assets and credit derivaties, including collaterals)      | 247.950.964                               | 212.774.678                            |
| 2  | Assets deducted from Core capital)   | 21.023                                    | 31.442                                 |
| 3  | Total risk amount of balance sheet assets (sum of lines 1 and 2)   | 247.929.941                               | 212.743.236                            |
|    | Derivative financial assets and credit derivaties  |   |  |
| 4  | Cost of replenishment for derivative financial assets and credit derivaties                                    | 2.574.641                                 | 1.244.007                              |
| 5  | Potential credit risk amount of derivative financial assets and credit derivaties                              | 1.740.097                                 | 959.825                                |
| 6  | Total risk amount of derivative financial assets and credit derivaties (sum of lines 4 and 5)                  | 4.314.738                                 | 2.203.832                              |
|    | Financing transactions secured by marketable security or commodity   |   |  |
| 7  | Risk amount of financing transactions secured by marketable security or commodity (excluding Balance sheet)    | 3.004.421                                 | 4.970.618                              |
| 8  | Risk amount arising from intermediary transactions   | -   | =                                      |
| 9  | Total risk amount of financing transactions secured by marketable security or commodity (sum of lines 7 and 8) | 3.004.421                                 | 4.970.618                              |
|    | Off-balance sheet transactions   |   |  |
| 10 | Gross notional amount of off-balance sheet transactions  | 78.930.395                                | 80.240.356                             |
| 11 | (Correction amount due to multiplication with credit conversion rates)   | ( 619.515)                                | (563.126)                              |
| 12 | Total risk of off-balance sheet transactions (sum of lines 10 and 11)  | 78.310.880                                | 79.677.230                             |
|    | Capital and total risk   |   |  |
| 13 | Core Capital   | 27.782.477                                | 25.854.691                             |
| 14 | Total risk amount(sum of lines 3, 6, 9 and 12)   | 333.559.980                               | 299.594.916                            |
| 15 | Leverage ratio Leverage ratio  | 8,33                                      | 8,63                                   |

<sup>(\*)</sup> The arithmetic average of the last 3 months in the related periods

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### XII. EXPLANATIONS ON RISK MANAGEMENT TARGET AND POLICIES:

Effective risk management constitutes one of the most important competitive strength of the Bank. Risk management system is assessed as a critical process which includes all units starting at the Board of Directors level. General strategies regarding Bank's risk management are given below:

- Effective management of risks within the Bank's risk profile based on materiality; implementing a centralized risk framework that includes all major risk areas
- Managing existing and potential risks from the beginning through forward looking risk strategies, policies and procedures, models and parameters.
- Applying a risk-focused management approach in the strategic decision making process,
- Complying with all national risk management requirements, where the Bank operates.

The Bank's Board of Directors has the ultimate responsibility for setting up and monitoring the efficiency of such a risk management system. The Board of Directors fulfills its monitoring responsibility through the Auditing Committee, the Executive Risk Committee, the Credit Committee and other related intermediary committees and by means of regular risk, control and audit reporting system.

The Board of Directors approves and regularly reviews Bank's main risk approach, risk principles and policies which are initially discussed and decided by the Executive Risk Committee. The Board of Directors also determines Bank's risk appetite by risk limits taking market conditions and Bank's risk taking capacity into consideration. Risk limits are made up of regulatory and internal limits on the basis of risk types.

Bank's Senior Management is responsible to the Bank's Board of Directors that daily activities are executed within the risk management procedures and risk limits determined by the Board of Directors and that risk management system operates in effective and efficient manner. The Internal Audit, the Internal Control and Compliance Presidency and The Risk Management Departments which directly report to the Board of Directors operate in coordination with the business units of the Bank. In this scope, it is also Senior Management's responsibility to take necessary measures in order to resolve identified weaknesses, deficiencies and errors stated in the reports of internal and external audits, internal control and risk management.

Locally and internationally accepted risk models and parameters are used in the identification, measurement and monitoring of risks within the scope of risk management. The Bank strives continuously for development and improvement of internal methods and models. Forward looking risk reports prepared through regular and close monitoring of the market developments are made available for the Senior Management and the Board of Directors. In order to analyze the potential risks that the Bank may be exposed in extreme cases, various scenario analyses are performed and contingency plans are prepared. The Bank's internal capital adequacy assessment process ("ICAAP") has been established and the ICAAP has been performed parallel to the annual budget process on an annual basis. Moreover, various risk mitigation techniques are utilized to limit and provide protection against risks the Bank is exposed. The effectiveness and efficiency of the risk mitigation techniques are regularly monitored.

### XIII. EXPLANATIONS ON PRESENTATION OF FINANCIAL ASSETS AND LIABILITIES AT THEIR FAIR VALUES:

### a. Calculations of financial assets and liabilites at their fair values:

The fair values of held-to-maturity assets are determined based on market prices or when this price is not available, based on market prices quoted for other securities subject to the same redemption qualifications in terms of interest, maturity and other similar conditions.

The expected fair value of the demand deposits represents the amount to be paid upon request. The fair values of the overnight deposits and floating rate placements represent the carrying value. The expected fair value of the fixed rate deposits is determined by calculating the discounted cash flow using the market interest rates of similar liabilities and loans.

The fair value of marketable securities issued is calculated according to broker price quotations and if these are not available, amounts derived from discounted cash flow models.

The expected fair value of loans and receivables are determined by calculating the discounted cash flows using the current market interest rates for the fixed loans with fixed interest rates. For the loans with floating interest rates, it is assumed that the carrying value reflects the fair value.

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The following table summarizes the carrying values and fair values of financial assets and liabilities. The carrying value represents the acquisition costs and accumulated interest accruals of corresponding financial assets or liabilities.

|                                     | Cai            | rying Value  | Fair Value       |              |
|-------------------------------------|----------------|--------------|------------------|--------------|
|                                     | Current Period | Prior Period | Current Period   | Prior Period |
|                                     | 31 December    | 31 December  | 31 December 2015 | 31 December  |
| Financial Assets                    | 216.354.637    | 190.447.675  | 217.085.528      | 193.448.579  |
| Interbank Money Market Placements   | 98             | 700.215      | 98               | 700.215      |
| Banks                               | 8.815.163      | 5.212.117    | 8.815.163        | 5.212.117    |
| Available-for-Sale Financial Assets | 43.384.440     | 37.603.832   | 43.384.440       | 37.603.832   |
| Held-to-Maturity Investments (Net)  | 10.688.440     | 10.800.111   | 10.840.922       | 11.202.659   |
| Loans                               | 153.466.496    | 136.131.400  | 154.044.905      | 138.729.756  |
| Financial Liabilities               | 192.901.899    | 157.602.673  | 192.616.778      | 157.452.910  |
| Bank Deposits                       | 12.917.886     | 13.583.401   | 12.927.163       | 13.606.383   |
| Other Deposits                      | 136.552.932    | 108.710.675  | 136.696.723      | 108.958.275  |
| Borrowings                          | 26.176.875     | 21.269.361   | 25.879.551       | 21.075.647   |
| Marketable Securities Issued (Net)  | 12.410.789     | 10.540.424   | 12.269.924       | 10.313.793   |
| Miscellaneous Payables              | 4.843.417      | 3.498.812    | 4.843.417        | 3.498.812    |

### b. Fair value hierarchy:

TFRS 7 sets a hierarchy of valuation techniques according to the observability of data used in valuation techniques which establish basis for fair value calculations.

Aforesaid fair value hierarchy is determined as follows.

- a) Quoted market prices (non-adjusted) (1st level).
- b) Directly (by way of prices) or indirectly (derived from prices) data for the assets or liabilities, other than quoted prices in the 1st level (2nd level).
- c) Data not based on observable data regarding assets or liabilities (3rd level).

Fair value hierarchy of the financial assets and liabilities of the Group according to the foregoing principles is given in the table below:

| Current Period - 31 December 2015                     | 1st Level  | 2nd Level   | 3rd Level | Total       |
|---|------------|-------------|-----------|-------------|
| Financial Assets at Fair Value Through Profit or Loss |            |             |           |             |
| - Government Debt Securities                          | 10.103     | -           | -         | 10.103      |
| - Share Certificates                                  | 6.532      | -           | -         | 6.532       |
| - Trading Derivative Financial Assets                 | -          | 2.697.157   | -         | 2.697.157   |
| - Other Marketable Securities                         | 23.878     | -           | -         | 23.878      |
| Available-For-Sale Financial Assets                   | -          | -           | -         | -           |
| - Government Debt Securities                          | 35.306.201 | -           | -         | 35.306.201  |
| - Share Certificates                                  | -          | 115.958     | -         | 115.958     |
| - Other Marketable Securities                         | 7.723.004  | 226.441     | -         | 7.949.445   |
| Hedging Derivative Financial Assets                   | -          | 651.368     | -         | 651.368     |
| Loans   | -          | 154.044.905 | -         | 154.044.905 |
| Held To Maturity Investments (Net)                    | 10.840.922 | -           | -         | 10.840.922  |
| Total Assets  | 53.910.640 | 157.735.829 | -         | 211.646.469 |
| - Trading Derivative Financial Liabilities            | -          | 1.767.851   | -         | 1.767.851   |
| - Hedging Derivative Financial Liabilities            | -          | 158.960     | -         | 158.960     |
| Deposits  | -          | 149.623.886 | -         | 149.623.886 |
| Funds Borrowed  | -          | 25.879.551  | -         | 25.879.551  |
| Funds from Interbank Money Market                     | -          | 24.195.012  | -         | 24.195.012  |
| Securities Issued (Net)                               | -          | 12.269.924  | -         | 12.269.924  |
| Total Liabilities                                     | -          | 213.895.184 | -         | 213.895.184 |

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| Prior Period - 31 December 2014                       | 1st Level  | 2nd Level   | 3rd Level | Total       |
|---|------------|-------------|-----------|-------------|
| Financial Assets at Fair Value Through Profit or Loss |            |             |           | _           |
| - Government Debt Securities                          | 11.016     | -           | -         | 11.016      |
| - Share Certificates                                  | 68         | -           | -         | 68          |
| - Trading Derivative Financial Assets                 | 35.922     | 1.374.817   | -         | 1.410.739   |
| - Other Marketable Securities                         | 43.880     | -           | -         | 43.880      |
| Available-For-Sale Financial Assets                   |            |             |           |             |
| - Government Debt Securities                          | 32.437.908 | -           | -         | 32.437.908  |
| - Share Certificates                                  | -          | -           | -         | -           |
| - Other Marketable Securities                         | 4.932.490  | 220.947     | -         | 5.153.437   |
| Hedging Derivative Financial Assets                   | -          | 284.541     | -         | 284.541     |
| Loans   | -          | 138.729.756 | -         | 138.729.756 |
| Held To Maturity Investments (Net)                    | 12.202.659 | -           | -         | 12.202.659  |
| Total Assets  | 48.663.943 | 140.610.061 | -         | 189.274.004 |
| - Trading Derivative Financial Liabilities            | 4.475      | 1.202.738   | -         | 1.207.213   |
| - Hedging Derivative Financial Liabilities            | -          | 105.952     | -         | 105.952     |
| Deposits  | -          | 122.564.658 | -         | 122.564.658 |
| Funds Borrowed  | -          | 21.075.647  | -         | 21.075.647  |
| Funds from Interbank Money Market                     | -          | 28.549.634  | -         | 28.549.634  |
| Securities Issued (Net)                               | -          | 10.313.793  | -         | 10.313.793  |
| Total Liabilities                                     | 4.475      | 183.812.422 | -         | 183.816.897 |

As explained in the note of VII-b of the Third Section, share certificates, that are classified as available-for-sale and are carried at cost less impairment since they are not traded in active markets and their fair values cannot be measured reliably, are not shown in the table above.

There are no transfers between the 1st and the 2nd levels in the current year.

### XIV. EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ACCOUNT OF OTHER PERSONS:

The Bank carries out trading, custody, management and consulting services on behalf of customers and on their account. Details of these transactions are provided in the off-balance sheet table. The Bank has no trust transactions.

#### XV. EXPLANATIONS ON HEDGE TRANSACTIONS:

The Bank hedges its TL and foreign denominated fixed rate financial assets with cross currency swaps and interest swaps. Within the scope of fair value hedge, fair value changes of hedging instrument and hedged item are accounted in the income statement. As long as the hedge relationship is effective, fair value change of the hedged item is disclosed together with its related asset or liability in the balance sheet for TL denominated fixed rate mortgage loans. Fair value changes which have already been booked in equity, have been reclassified from equity to income statement for TL and FC denominated fixed rate available-for-sale financial assets.

Prospective tests are performed at the inception of the hedge relationships and both prospective and retrospective tests are performed at each reporting period-end regularly by using "Dollar off-set method". In this method, changes in the fair value of the hedged item and changes in the fair value of the hedging instruments between the designation date and each reporting period-end are compared and effectiveness ratio is calculated. In the determination of the fair values of hedging instruments and hedged item, market yield curves are used. Hedge accounting principles are applied by assessing the calculated effectiveness ratio within the scope of TAS 39.

When the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked;

- The hedging gains and losses that were previously recognized under equity are transferred to profit or loss when the cash flows of the hedged item are realized,
- Adjustments made to the carrying amount of the hedged item are transferred to profit and loss with straight line method for portfolio hedges or with effective interest rate method for micro hedges.

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In case the hedged item is derecognized, hedge accounting is discontinued and within context of fair value hedge accounting, adjustments made to the value of the hedged item are accounted in income statement.

In accordance with TAS 39, the replacement or rollover of a hedging instrument into another hedging instrument is not an expiration or termination if such replacement or rollover is part of the entity's documented hedging strategy.

The Group also applies fair value hedge to hedge the foreign currency risk arising from investments abroad. Effective portion of the fair value change of the hedging instrument is accounted under "Hedging funds" under equity. Ineffective portion is accounted under income statement.

As of 31 December 2015, contractual amounts of derivative financial instruments designated as hedging instruments and the net fair values carried in the balance sheet of the Bank are summarized in the following table:

|                                  | Cu         | Current Period<br>31 December 2015 |             |           | Prior Period     |             |
|----------------------------------|------------|------------------------------------|-------------|-----------|------------------|-------------|
|                                  | 31 D       |                                    |             |           | 31 December 2014 |             |
|                                  | Notional   |                                    |             | Notional  |                  |             |
|                                  | Amount     | Assets                             | Liabilities | Amount    | Assets           | Liabilities |
| Interest Rate and Cross Currency |            |                                    |             |           |                  |             |
| Swaps                            |            |                                    |             |           |                  |             |
| -TL                              | 1.228.638  | 648.858                            | -           | 871.688   | 284.135          | -           |
| -FC                              | 11.575.795 | 2.510                              | 158.960     | 8.767.178 | 406              | 105.952     |
| Total                            | 12.804.433 | 651.368                            | 158.960     | 9.638.866 | 284.541          | 105.952     |

#### 1. Explanations on Accounting Net Investment Hedge:

The Group has been using hedge against fair value strategy to hedge against foreign currency risk born of EURO 320 million which represents share premiums and paid-in-capital of Akbank AG, one of its subsidiaries. EURO 320 million of syndication loans used by the Group have been classified as "hedge instruments."

### 2. Explanations on Fair Value Hedge:

### Current Period - 31 December 2015

| Hedging<br>Instrument | Hedged Item                   | Risk<br>Exposure | Fair Value Difference of<br>Hedging Instrument | Fair Value Difference of Hedged Items (*) | Ineffective<br>Portion (**) |
|-----------------------|-------------------------------|------------------|--|---|-----------------------------|
|                       | Fixed interest rate FC        |                  |  |   |                             |
| Interest Rate         | available-for-sale financial  | Interest rate    |  |   |                             |
| Swap                  | assets                        | risk             | (175.849)                                      | 170.936                                   | (4.913)                     |
| Interest Rate         | Fixed interest rate Lease     | Interest rate    |  |   |                             |
| Swap                  | Receivables                   | risk             | 88   | (93)                                      | (5)                         |
|                       | Fixed interest rate FC Issued | Interest rate    |  |   |                             |
| Cross-currency        | Bonds,                        | and currency     |  |   |                             |
| swap                  | FC Lease Receivables          | risk             | 412  | (447)                                     | (35)                        |
|                       | Fixed interest rate TL        | Interest rate    |  |   |                             |
| Cross-currency        | Mortgage Loans Portfolio,     | and currency     |  |   |                             |
| swap                  | FC borrowings                 | risk             | 236.846  | (233.961)                                 | 2.885                       |
|                       | Fixed interest rate TL        |                  |  |   |                             |
|                       | available-for-sale financial  | Interest rate    |  |   |                             |
| Cross-currency        | assets,                       | and currency     |  |   |                             |
| swap                  | FC borrowings                 | risk             | 312.135  | (307.153)                                 | 4.982                       |

<sup>(\*)</sup> Includes fair value differences arising from changes in foreign exchange rates for hedges against interest rate and foreign currency from the interest rate and foreign exchange risks.

<sup>(\*\*)</sup> Represents the cumulative amounts booked under "Gains / (Losses) on Derivative Financial Transactions" and "Gains/ (Losses) on Foreign Exchange Transactions" since the beginning of hedge accounting

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#### Prior Period - 31 December 2014

| Hedging        |                               | Risk          | Fair Value Difference of | Fair Value Difference | Ineffective  |
|----------------|-------------------------------|---------------|--------------------------|-----------------------|--------------|
| Instrument     | Hedged Item                   | Exposure      | Hedging Instrument       | of Hedged Items (*)   | Portion (**) |
|                | Fixed interest rate FC        |               |                          |                       |              |
| Interest Rate  | available-for-sale financial  | Interest rate |                          |                       |              |
| Swap           | assets                        | risk          | (119.171)                | 117.347               | (1.824)      |
|                | Fixed interest rate FC Issued | Interest rate |                          |                       |              |
| Cross-currency | Bonds,                        | and currency  |                          |                       |              |
| swap           | FC Lease Receivables          | risk          | 422                      | (237)                 | 185          |
|                | Fixed interest rate TL        | Interest rate |                          |                       |              |
| Cross-currency | Mortgage Loans,               | and currency  |                          |                       |              |
| swap           | FC borrowings                 | risk          | 70.419                   | (69.859)              | 560          |
|                | Fixed interest rate TL        | Interest rate |                          |                       |              |
| Cross-currency | available-for-sale financial  | and currency  |                          |                       |              |
| swap           | assets, FC borrowings         | risk          | 109.947                  | (108.613)             | 1.334        |

<sup>(\*)</sup> Includes fair value differences arising from changes in foreign exchange rates for hedges against interest rate and foreign currency from the interest rate and foreign exchange risks.

As of 31 December 2015 fair value hedge transactions have been proven to be effective.

In addition, when the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked with the information related discontinuous transactions are given below:

- As of 31 December, related to fair value hedge transactions, the remaining net amount after amortization of the fair value change of the hedged items since the beginning of hedge accounting is TL 8.588 (31 December 2014: 5.036 TL).

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#### 3. Explanations on Cash Flow Hedge:

| Hedging<br>Instrument | Hedged Item                  | Risk<br>Exposure | Fair Value Difference<br>of Hedging<br>Instrument | Fair Value<br>Difference of<br>Hedged Items (*) | Ineffective<br>Portion (**) |
|-----------------------|------------------------------|------------------|---|---|-----------------------------|
|                       | Değişken faizli İhraç edilen |                  |   |   |                             |
| Cross-currency        | YP Eurobond, YP Finansal     | Faiz ve kur      |   |   |                             |
| swap                  | Kiralama Alacak              | riski            | (911)   | 842   | (69)                        |
|                       | Değişken Faizli YP Kredi     |                  |   |   |                             |
| Cross-currency        | Portföyü, YP Finansal        | Faiz ve kur      |   |   |                             |
| swap                  | Kiralama Alacak              | riski            | 557   | (602)   | (45)                        |
| Interest Rate         | Değişken Faizli YP Kredi     | Interest         |   |   |                             |
| Swap                  | Portföyü                     | rate risk        | (81)  | 75  | (6)                         |

<sup>(\*)</sup> Includes fair value differences arising from changes in foreign exchange rates for hedges against interest rate and foreign currency from the interest rate and foreign exchange risks

In addition, when the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked with the information related discontinuous transactions are given below:

- As of 31 December 2015, related to cash flow hedge transactions, the remaining before tax amount in equity after amortization of the fair value change of the hedging instruments, since the beginning of hedge accounting is TL (-) 75.471 (31 December 2014: (-) 103.059) TL.

<sup>(\*\*)</sup> Represents the cumulative amounts booked under "Gains / (Losses) on Derivative Financial Transactions" and "Gains/ (Losses) on Foreign Exchange Transactions" since the beginning of hedge accounting

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#### **XVI. EXPLANATIONS ON BUSINESS SEGMENTS:**

The Group operates in three main business segments including Retail and Private Banking, Commercial Banking and SME Banking, Corporate Banking, Treasury activities, These segments have been determined considering customer segments and branch network providing services to customers in accordance with the Bank's organizational structure.

The profitability system generating segment information provides profitability information on the basis of account customer, customer relationship manager, branch segment and product. This information is made available to the branch and Head Office personnel through a web-based management reporting system.

In scope of Retail and Private Banking, the Bank offers a variety of retail services such as deposit accounts, consumer loans, commercial installment loans, credit cards, insurance products and asset management services. The retail banking products and services also include bank cards, investment funds trading, automatic payment services, foreign currency trading, safe deposit box rentals, cheques, money transfers, investment banking, telephone and internet banking. Also Private Banking serves the members of the upper-income groups who have expectations for upper-class service quality both in banking and investment transactions

Corporate Banking and Commercial Banking and SME Banking provide financial solutions and banking services to large, medium and small size corporate and commercial customers. The products and services offered to corporate and commercial customers include TL and foreign currency denominated working capital loans financing for investments, foreign trade financing, derivative instruments for hedging purposes of foreign currency and interest risk, letters of credit, foreign currency trading, corporate finance services and deposit and cash management services. In addition, the Bank provides timely and permanent solutions for corporate customers' working capital management, delivers cash management services tailored based on customers' requests that include collection and payment services and liquidity and information management. Project finance loans are provided within the context of investment banking activities.

The Treasury Unit conducts TL and FC spot and forward transactions, treasury bonds, government bonds, Eurobond and private sector bond transactions and also derivative trading activities within determined limits. These transactions are performed according to the Bank's requirements. Furthermore, Treasury Unit also carries out marketing and pricing activities of treasury products for customers and branch network. The Treasury Unit also serves in fundamental areas such as providing long-term funding opportunities, creating funding facility at lower prices that fully reflect country risk, diversifying funding resources and creating a base of international investors for that purpose.

Other Business segments consist of the operations of Ak Finansal Kiralama A.Ş., Ak Yatırım Menkul Değerler A.Ş., Ak Portföy Yönetim A.Ş. and Akbank (Dubai) Limited which are consolidated as subsidiary of Bank.

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Information on business segments, in accordance with the changes disclosed in Note I of Section Three, as of 31 December 2015 and 31 December 2014 are presented on the following tables. Explanations on business segments are prepared on the basis of data obtained from Bank Management Reporting System.

|                                   |            | orporate Banking,<br>mmercial Banking |            |             | Bank's      |
|-----------------------------------|------------|---------------------------------------|------------|-------------|-------------|
|                                   | Retail     | and                                   |            | Other and   | Total       |
|                                   | Banking    | SME Banking                           | Treasury   | Unallocated | Activities  |
| Current Period - 31 December 2015 |            |                                       | -          |             |             |
| Operating Income                  | 3.940.610  | 4.902.934                             | 968.050    | 1.086.674   | 10.898.268  |
| Profit from Operating Activities  | 680.052    | 3.385.161                             | 734.418    | (622.834)   | 4.176.797   |
| Income from Subsidiaries          | -          | -                                     | -          | 2.275       | 2.275       |
| Profit before Tax                 | 680.052    | 3.385.161                             | 734.418    | (620.559)   | 4.179.072   |
| Corporate Tax                     | -          | -                                     | -          | (949.706)   | (949.706)   |
| Minority Shares                   | -          | -                                     | -          | (9)         | (9)         |
| Net Profit for the Period         | 680.052    | 3.385.161                             | 734.418    | (1.570.274) | 3.229.357   |
| Segment Assets                    | 49.331.189 | 118.578.688                           | 75.311.131 | 4.599.381   | 247.820.389 |
| Investments in Associates.        | -          | -                                     | -          | -           | 3.923       |
| Undistributed Assets              | =          | -                                     | -          | -           | 4.642.868   |
| Total Assets                      | -          | -                                     | -          | -           | 252.467.180 |
| Segment Liabilities               | 94.752.440 | 55.026.875                            | 64.354.829 | 3.445.966   | 217.580.110 |
| Undistributed Liabilities         | -          | -                                     | -          | -           | 6.872.179   |
| Shareholders' Equity              | -          | -                                     | -          | -           | 28.014.891  |
| Total Liabilities                 | -          | -                                     | -          | -           | 252.467.180 |
| Other Segment Items               |            |                                       |            |             |             |
| Capital Investment                | -          | -                                     | -          | 159.528     | 159.528     |
| Amortization                      | (40.894)   | (23.904)                              | (462)      | (160.840)   | (226.100)   |
| Non-cash Other Income-Expense     | (961.397)  | (491.120)                             | (183.562)  | (728.915)   | (2.364.994) |

|                                  |            | Corporate Banking,<br>Commercial Banking |            |             | Bank's      |
|----------------------------------|------------|--|------------|-------------|-------------|
|                                  | Retail     | and                                      |            | Other and   | Total       |
|                                  | Banking    | SME Banking                              | Treasury   | Unallocated | Activities  |
| Prior Period - 31 December 2014  |            |  |            |             |             |
| Operating Income                 | 4.011.744  | 4.032.651                                | 1.636.977  | 534.032     | 10.215.404  |
| Profit from Operating Activities | 923.572    | 2.473.765                                | 1.401.674  | (466.899)   | 4.332.112   |
| Income from Subsidiaries         | =          | Ξ  | =          | 1.381       | 1.381       |
| Profit before Tax                | 923.572    | 2.473.765                                | 1.401.674  | (465.518)   | 4.333.493   |
| Corporate Tax                    | =          | Ξ  | =          | (954.846)   | (954.846)   |
| Minority Shares                  | =          | Ξ  | =          | (8)         | (8)         |
| Net Profit for the Period        | 923.572    | 2.473.765                                | 1.401.674  | (1.420.372) | 3.378.639   |
| Segment Assets                   | 50.656.915 | 97.198.934                               | 62.737.740 | 3.884.161   | 214.477.750 |
| Investments in Associates.       | -          | -  | -          | -           | 3.923       |
| Undistributed Assets             | -          | -  | -          | -           | 4.214.925   |
| Total Assets                     | -          | -  | -          | -           | 218.696.598 |
| Segment Liabilities              | 78.574.039 | 41.008.789                               | 64.531.333 | 2.401.197   | 186.515.358 |
| Undistributed Liabilities        | =          | =  | =          | =           | 6.041.196   |
| Shareholders' Equity             | =          | Ξ  | =          | =           | 26.140.044  |
| Total Liabilities                | -          | -  | -          | -           | 218.696.598 |
| Other Segment Items              |            |  |            |             |             |
| Capital Investment               | -          | -  | -          | 283.767     | 283.767     |
| Amortization                     | (60.179)   | (4.459)                                  | (983)      | (136.255)   | (201.876)   |
| Non-cash Other Income-Expense    | (926.529)  | (440.949)                                | (135.252)  | (575.704)   | (2.078.434) |

### AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# SECTION FIVE INFORMATION AND DISCLOSURES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS

#### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS

# a. Information related to cash equivalents and the account of the Central Bank of the Republic of Turkey (the "CBRT"):

1. Information on cash equivalents and the account of the CBRT:

|                       | Current Period<br>31 December 2015 |            | 31        | Prior Period<br>December 2014 |
|-----------------------|------------------------------------|------------|-----------|-------------------------------|
|                       | TL                                 | FC         | TL        | FC                            |
| Cash/Foreign Currency | 935.450                            | 448.460    | 932.647   | 533.635                       |
| The CBRT              | 1.230.328                          | 22.776.999 | 2.585.518 | 16.334.281                    |
| Other(*)              | 2                                  | 82.200     | 435       | 53.541                        |
| Total                 | 2.165.780                          | 23.307.659 | 3.518.600 | 16.921.457                    |

<sup>(\*)</sup> As of 31 December 2015, precious metal account amounts to TL 56.414 (31 December 2014: TL 41.449).

#### 2. Information related to the account of the CBRT:

|                             | Current Period<br>31 December 2015 |            | 31 D      | Prior Period ecember 2014 |
|-----------------------------|------------------------------------|------------|-----------|---------------------------|
|                             | TL                                 | FC         | TL        | FC                        |
| Demand Unrestricted Account | 1.830                              | -          | 5.094     | -                         |
| Time Unrestricted Account   | -                                  | 853.816    | -         | -                         |
| Time Restricted Account     | -                                  | -          | -         | 89.258                    |
| Reserve Requirement         | 1.228.498                          | 21.923.183 | 2.580.424 | 16.245.023                |
| Total                       | 1.230.328                          | 22.776.999 | 2.585.518 | 16.334.281                |

#### 3. Explanation on reserve requirements:

In accordance with the "Communiqué Regarding the Reserve Requirements no. 2013/15, the Bank is required to maintain reserves in CBRT for TL and foreign currency liabilities. The reserve requirements can be maintained as TL, USD, EUR and standard gold. CBRT started paying interest on reserve balances held in USD starting from May 2015 and held in TL starting from November 2014.

The reserve rates for TL liabilities vary between 5% and 11,5% for TL deposits and other liabilities according to their maturities as of 31 December 2015 (31 December 2014: 5% and 11,5% for all TL liabilities). The reserve rates for foreign currency liabilities vary between 5% and 25% for deposit and other foreign currency liabilities according to their maturities as of 31 December 2015 (31 December 2014: 6% and 13% for all foreign currency liabilities)

### b. Information on financial assets at fair value through profit or loss:

 As of 31 December 2015, financial assets at fair value through profit or loss given as collateral/blocked amount to TL 8.463 (31 December 2014: TL 5.820); and those subject to repo transactions amount to TL 1.489. (31 December 2014: TL (-)).

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. Table of positive differences related to trading derivative financial assets:

|                      | Current Period |              | P       | rior Period |
|----------------------|----------------|--------------|---------|-------------|
|                      | 31 De          | ecember 2015 | 31 Dece | mber 2014   |
|                      | TL             | FC           | TL      | FC          |
| Forward Transactions | 198.176        | -            | 70.893  | -           |
| Swap Transactions    | 577.202        | 1.699.565    | 441.546 | 628.278     |
| Futures Transactions | -              | -            | 33.748  | 2.174       |
| Options              | 896            | 221.318      | 1.240   | 232.860     |
| Other                | -              | -            | -       | -           |
| Total                | 776.274        | 1.920.883    | 547.427 | 863.312     |

#### c. Information on banks account:

| 1. Information on banks account:  | Current Period<br>31 December 2015 |           | Prior Period<br>31 December 2014 |           |
|-----------------------------------|------------------------------------|-----------|----------------------------------|-----------|
|                                   | TL                                 | FC        | TL                               | FC        |
| Banks                             | 1.586.889                          | 7.228.274 | 611.373                          | 4.600.744 |
| Domestic                          | 1.586.889                          | 1.834.297 | 611.373                          | 617.595   |
| Foreign                           | -                                  | 5.393.977 | -                                | 3.983.149 |
| Head Quarters and Branches Abroad | -                                  | -         | _                                | _         |
| Total                             | 1.586.889                          | 7.228.274 | 611.373                          | 4.600.744 |

### 2. Information on foreign banks account:

|                           | Unrestricted Amount                |                                  | Restricted                         | Amount (**)                      |
|---------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|
|                           | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
| European Union Countries  | 1.446.858                          | 1.031.402                        | 3.144.498                          | 2.646.683                        |
| USA, Canada               | 786.390                            | 239.867                          | 1.754                              | 16.793                           |
| OECD Countries (*)        | 9.996                              | 23.389                           | -                                  | 8.235                            |
| Off-Shore Banking Regions | -                                  | -                                | -                                  | -                                |
| Other                     | 4.481                              | 16.780                           | -                                  | -                                |
| Total                     | 2.247.725                          | 1.311.438                        | 3.146.252                          | 2.671.711                        |

<sup>(\*)</sup> OECD Countries other than EU countries, USA and Canada.

### d. Information on available-for-sale financial assets:

1. As of 31 December 2015, available-for-sale financial assets subject to repurchase agreements amount to TL 20.185.224 (31 December 2014: TL 24.823.669); and those given as collateral/blocked amounting to TL 1.939.145 (31 December 2014: TL 3.691.128).

### 2. Information on available-for-sale financial assets:

|                              | Current Period   | Prior Period     |
|------------------------------|------------------|------------------|
|                              | 31 December 2015 | 31 December 2014 |
| Debt Securities              | 44.023.242       | 37.821.917       |
| Quoted to Stock Exchange     | 43.796.801       | 37.585.353       |
| Not Quoted to Stock Exchange | 226.441          | 236.564          |
| Share Certificates           | 128.794          | 12.487           |
| Quoted to Stock Exchange     | -                | -                |
| Not Quoted to Stock Exchange | 128.794          | 12.487           |
| Impairment Provision (-)     | 767.596          | 230.572          |
| Total                        | 43.384.440       | 37.603.832       |

<sup>[\*\*]</sup> Restricted amounts which mainly consist of collaterals related to borrowings, are kept in several banks.

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### e. Information related to loans:

1. Information on all types of loans and advances given to shareholders and employees of the Bank:

|  | Current Period<br>31 December 2015 |           | Prior Per<br>31 December 20 |           |
|--|------------------------------------|-----------|-----------------------------|-----------|
|  | Cash                               | Non-cash  | Cash                        | Non-cash  |
| Direct Loans Granted to Shareholders   | -                                  | 82        | -                           | 141       |
| Corporate Shareholders                 | -                                  | 82        | -                           | 141       |
| Real Person Shareholders               | -                                  | -         | -                           | -         |
| Indirect Loans Granted to Shareholders | 3.421.775                          | 1.447.220 | 2.464.548                   | 1.986.344 |
| Loans Granted to Employees             | 99.195                             | -         | 105.144                     | -         |
| Total                                  | 3.520.970                          | 1.447.302 | 2.569.692                   | 1.986.485 |

2. Information on the first and second group loans and other receivables including loans that have been restructured or rescheduled

|                       |                                      |              |             | Loans and Other | Receivables ur | ider Close |
|-----------------------|--------------------------------------|--------------|-------------|-----------------|----------------|------------|
|                       | Standard Loans and Other Receivables |              |             | M               | lonitoring     |            |
|                       | Loans and                            |              |             | Loans and       |                |            |
|                       | Other                                | Loans and F  | Receivables | Other           | Loans and R    | eceivables |
|                       | Receivables                          | with Revise  | ed Contract | Receivables     | with Revise    | d Contract |
|                       | (Total)                              |              | Terms       | (Total)         |                | Terms      |
|                       |                                      | Extension of |             |                 | Extension of   |            |
|                       |                                      | Repayment    | Other       |                 | Repayment      | Other      |
|                       |                                      | Plan         | Changes     |                 | Plan           | Changes    |
| Non-specialized Loans | 148.410.004                          | 1.798.517    | -           | 4.909.179       | 2.648.299      | -          |
| Business Loans        | 25.826.562                           | 220.002      | -           | 1.499.659       | 637.502        | -          |
| Export Loans          | 6.882.449                            | 75.800       | -           | 55.160          | 19.007         | -          |
| Import Loans          | 146.850                              | -            | -           | -               | -              | -          |
| Loans Granted to      |                                      |              |             |                 |                |            |
| Financial Sector      | 6.348.565                            | 7.740        | -           | -               | -              | -          |
| Consumer Loans        | 26.821.142                           | 212.204      | -           | 1.853.129       | 1.084.044      | -          |
| Credit Cards          | 11.723.535                           | 426.891      | -           | 806.781         | 681.054        | -          |
| Other                 | 70.660.901                           | 855.880      | -           | 694.450         | 226.692        | -          |
| Specialized Loans     | -                                    | -            | -           | -               | -              | -          |
| Other Receivables     | -                                    | -            | -           | -               | -              | -          |
| Total                 | 148.410.004                          | 1.798.517    | -           | 4.909.179       | 2.648.299      | -          |

|                               | Standard loans and other | Loans and other receivables under close |
|-------------------------------|--------------------------|---|
| Number of Extension           | receivables              | monitoring                              |
| Extended by 1 or 2 times      | 1.747.490                | 2.280.345                               |
| Extended by 3,4 or 5 times    | 50.096                   | 365.117                                 |
| Extended by more than 5 times | 931                      | 2.837                                   |
| Total                         | 1.798.517                | 2.648.299                               |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

| Extension periods | Standard loans and other receivables | Loans and other<br>receivables under<br>close monitoring |
|-------------------|--------------------------------------|--|
| 0 - 6 Months      | 222.137                              | 493.910  |
| 6 - 12 Months     | 127.505                              | 197.611  |
| 1 - 2 Years       | 453.454                              | 680.820  |
| 2 - 5 Years       | 506.735                              | 1.091.005  |
| 5 Years and over  | 488.686                              | 184.953  |
| Total             | 1.798.517                            | 2.648.299  |

3. Breakdown of loans according to their maturities:

|                            | Standard Loans and Other Receivables |                                |                                | l Receivables Under<br>ose Monitoring |
|----------------------------|--------------------------------------|--------------------------------|--------------------------------|---------------------------------------|
|                            | Loans and Other<br>Receivables       | Restructured or<br>Rescheduled | Loans and Other<br>Receivables | Restructured or<br>Rescheduled        |
| Short-term Loans and Other |                                      |                                |                                |                                       |
| Receivables                | 37.835.788                           | 641.936                        | 1.139.485                      | 831.457                               |
| Non-Specialized Loans      | 37.835.788                           | 641.936                        | 1.139.485                      | 831.457                               |
| Specialized Loans          | -                                    | -                              | -                              | -                                     |
| Other Receivables          | -                                    | -                              | -                              | -                                     |
| Medium and Long-Term Loans |                                      |                                |                                |                                       |
| and Other Receivables      | 110.574.216                          | 1.156.581                      | 3.769.694                      | 1.816.842                             |
| Non-Specialized Loans      | 110.574.216                          | 1.156.581                      | 3.769.694                      | 1.816.842                             |
| Specialized Loans          | -                                    | -                              | -                              | -                                     |
| Other Receivables          | -                                    | -                              | -                              | -                                     |
| Total                      | 148.410.004                          | 1.798.517                      | 4.909.179                      | 2.648.299                             |

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

4. Information on consumer loans, personal credit cards, personnel loans and personnel credit cards:

|   |            | Medium and |            |
|---|------------|------------|------------|
| Current Period- 31.12.2015              | Short-term | Long-term  | Total      |
| Consumer Loans-TL                       | 116.139    | 27.719.566 | 27.835.705 |
| Mortgage Loans                          | 1.485      | 13.428.250 | 13.429.735 |
| Automotive Loans                        | 725        | 538.497    | 539.222    |
| Consumer Loans                          | 113.929    | 13.752.819 | 13.866.748 |
| Other                                   | -          | -          | -          |
| Consumer Loans- Indexed to FC           | -          | 16.613     | 16.613     |
| Mortgage Loans                          | -          | 15.454     | 15.454     |
| Automotive Loans                        | -          | -          | -          |
| Consumer Loans                          | -          | 1.159      | 1.159      |
| Other                                   | -          | -          | -          |
| Consumer Loans-FC                       | -          | -          | -          |
| Mortgage Loans                          | -          | -          | -          |
| Automotive Loans                        | -          | -          | -          |
| Consumer Loans                          | -          | -          | -          |
| Other                                   | -          | -          | -          |
| Consumer Credit Cards-TL                | 10.011.944 | 831.329    | 10.843.273 |
| With Installment                        | 4.269.698  | 831.329    | 5.101.027  |
| Without Installment                     | 5.742.246  | -          | 5.742.246  |
| Consumer Credit Cards-FC                | 15.969     | -          | 15.969     |
| With Installment                        | 5.457      | -          | 5.457      |
| Without Installment                     | 10.512     | -          | 10.512     |
| Personnel Loans-TL                      | 1.225      | 58.407     | 59.632     |
| Mortgage Loans                          | -          | 1.730      | 1.730      |
| Automotive Loans                        | -          | 167        | 167        |
| Consumer Loans                          | 1.225      | 56.510     | 57.735     |
| Other                                   | -          | -          | -          |
| Personnel Loans- Indexed to FC          | _          | -          | _          |
| Mortgage Loans                          | -          | -          | _          |
| Automotive Loans                        | _          | _          | _          |
| Consumer Loans                          | _          | _          | _          |
| Other                                   | _          | _          | _          |
| Personnel Loans-FC                      | -          | _          | _          |
| Mortgage Loans                          | -          | _          | _          |
| Automotive Loans                        | -          | _          | _          |
| Consumer Loans                          | -          | _          | _          |
| Other                                   | _          | _          | _          |
| Personnel Credit Cards-TL               | 39.312     | 69         | 39.381     |
| With Installment                        | 15.348     | 69         | 15.417     |
| Without Installment                     | 23.964     | -          | 23.964     |
| Personnel Credit Cards-FC               | 182        | _          | 182        |
| With Installment                        | 79         | _          | 79         |
| Without Installment                     | 103        | _          | 103        |
| Credit Deposit Account-TL (Real Person) | 762.321    | _          | 762.321    |
| Credit Deposit Account-FC (Real Person) | 702.321    | -          | 702.321    |
| Total Consumer Loans                    | 10.947.092 | 28.625.984 | 39.573.076 |
| Total Consulter Evalls                  | 10.747.072 | 20.023.704 | 37.373.076 |

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

|   |            | Medium        |            |
|---|------------|---------------|------------|
| Prior Period - 31.12.2014               | Short-term | and Long-term | Total      |
| Consumer Loans-TL                       | 293.002    | 29.924.787    | 30.217.789 |
| Mortgage Loans                          | 7.896      | 13.022.493    | 13.030.389 |
| Automotive Loans                        | 7.706      | 802.180       | 809.886    |
| Consumer Loans                          | 274.094    | 15.355.989    | 15.630.083 |
| Other                                   | 3.306      | 744.125       | 747.431    |
| Consumer Loans- Indexed to FC           | -          | 26.115        | 26.115     |
| Mortgage Loans                          | -          | 24.949        | 24.949     |
| Automotive Loans                        | -          | -             | -          |
| Consumer Loans                          | -          | 49            | 49         |
| Other                                   | -          | 1.117         | 1.117      |
| Consumer Loans-FC                       | -          | -             | -          |
| Mortgage Loans                          | -          | -             | -          |
| Automotive Loans                        | -          | -             | -          |
| Consumer Loans                          | -          | -             | -          |
| Other                                   | -          | -             | -          |
| Consumer Credit Cards-TL                | 10.297.754 | 1.229.280     | 11.527.034 |
| With Installment                        | 4.223.691  | 1.229.280     | 5.452.971  |
| Without Installment                     | 6.074.063  | -             | 6.074.063  |
| Consumer Credit Cards-FC                | 14.942     | -             | 14.942     |
| With Installment                        | 4.709      | -             | 4.709      |
| Without Installment                     | 10.233     | -             | 10.233     |
| Personnel Loans-TL                      | 2.899      | 60.097        | 62.996     |
| Mortgage Loans                          | -          | 1.135         | 1.135      |
| Automotive Loans                        | _          | 138           | 138        |
| Consumer Loans                          | 2.899      | 58.824        | 61.723     |
| Other                                   | -          | -             | -          |
| Personnel Loans- Indexed to FC          | _          | _             | _          |
| Mortgage Loans                          | _          | _             | _          |
| Automotive Loans                        | _          | _             | _          |
| Consumer Loans                          | _          | _             | _          |
| Other                                   | _          | _             | _          |
| Personnel Loans-FC                      | _          | _             | _          |
| Mortgage Loans                          |            | _             | _          |
| Automotive Loans                        | _          | _             | _          |
| Consumer Loans                          | _          | _             |            |
| Other                                   | _          | _             | _          |
| Personnel Credit Cards-TL               | 41.544     | 396           | 41.940     |
| With Installment                        | 15.653     | 376<br>396    | 16.049     |
| Without Installment                     | 25.891     | 370           | 25.891     |
| Personnel Credit Cards-FC               |            | -             |            |
| With Installment                        | 208        | -             | 208        |
|   | 68         | -             | 68         |
| Without Installment                     | 140        | -             | 140        |
| Credit Deposit Account-TL (Real Person) | 692.139    | -             | 692.139    |
| Credit Deposit Account-FC (Real Person) | 44.040.400 |               |            |
| Total Consumer Loans                    | 11.342.488 | 31.240.675    | 42.583.163 |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

5. Information on commercial installment loans and corporate credit cards:

|  |            | Medium and |           |
|--|------------|------------|-----------|
| <u>Current Period – 31.12.2015</u>       | Short-term | Long-term  | Total     |
| Commercial Installment Loans-TL          | 167.589    | 6.257.337  | 6.424.926 |
| Mortgage Loans                           | 2.477      | 25.413     | 27.890    |
| Automotive Loans                         | 5.309      | 12.919     | 18.228    |
| Consumer Loans                           | 159.803    | 6.219.005  | 6.378.808 |
| Other                                    | -          | -          | -         |
| FC Indexed Commercial Installment Loans  | 4.138      | 127.182    | 131.320   |
| Mortgage Loans                           | -          | 3.954      | 3.954     |
| Automotive Loans                         | 330        | 4.479      | 4.809     |
| Consumer Loans                           | 3.808      | 118.749    | 122.557   |
| Other                                    | -          | -          | -         |
| Commercial Installment Loans-FC          | 1.431      | 133.731    | 135.162   |
| Mortgage Loans                           | -          | -          | -         |
| Automotive Loans                         | -          | -          | -         |
| Consumer Loans                           | 1.431      | 133.731    | 135.162   |
| Other                                    | -          | -          | -         |
| Corporate Credit Cards-TL                | 1.629.075  | 899        | 1.629.974 |
| With Installment                         | 698.710    | 899        | 699.609   |
| Without Installment                      | 930.365    | -          | 930.365   |
| Corporate Credit Cards-FC                | 1.537      | -          | 1.537     |
| With Installment                         | 17         | -          | 17        |
| Without Installment                      | 1.520      | -          | 1.520     |
| Credit Deposit Account-TL (Legal Person) | 733.897    | -          | 733.897   |
| Credit Deposit Account-FC (Legal person) | -          | -          | -         |
| Total                                    | 2.537.667  | 6.519.149  | 9.056.816 |

# AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

|  |            | Medium and |           |
|--|------------|------------|-----------|
| Prior Period - 31.12.2014                | Short-term | Long-term  | Total     |
| Commercial Installment Loans-TL          | 1.322.602  | 4.922.919  | 6.245.521 |
| Mortgage Loans                           | 6.147      | 69.966     | 76.113    |
| Automotive Loans                         | 54.581     | 64.026     | 118.607   |
| Consumer Loans                           | 1.226.137  | 4.648.491  | 5.874.628 |
| Other                                    | 35.737     | 140.436    | 176.173   |
| FC Indexed Commercial Installment Loans  | 38.984     | 84.719     | 123.703   |
| Mortgage Loans                           | 275        | 8.400      | 8.675     |
| Automotive Loans                         | 840        | 13.304     | 14.144    |
| Consumer Loans                           | 78         | 28.864     | 28.942    |
| Other                                    | 37.791     | 34.151     | 71.942    |
| Commercial Installment Loans-FC          | 1.913      | 134.557    | 136.470   |
| Mortgage Loans                           | -          | -          | -         |
| Automotive Loans                         | -          | -          | -         |
| Consumer Loans                           | -          | -          | -         |
| Other                                    | 1.913      | 134.557    | 136.470   |
| Corporate Credit Cards-TL                | 1.313.204  | 4.443      | 1.317.647 |
| With Installment                         | 589.999    | 4.443      | 594.442   |
| Without Installment                      | 723.205    | -          | 723.205   |
| Corporate Credit Cards-FC                | 1.808      | -          | 1.808     |
| With Installment                         | 18         | -          | 18        |
| Without Installment                      | 1.790      | -          | 1.790     |
| Credit Deposit Account-TL (Legal Person) | 628.848    | -          | 628.848   |
| Credit Deposit Account-FC (Legal person) | -          | -          | -         |
| Total                                    | 3.307.359  | 5.146.638  | 8.453.997 |

6. Loans according to types of borrowers:

|         | Current Period   | Prior Period     |  |
|---------|------------------|------------------|--|
|         | 31 December 2015 | 31 December 2014 |  |
| Public  | 1.520.933        | 2.256.645        |  |
| Private | 151.798.250      | 133.723.429      |  |
| Total   | 153.319.183      | 135.980.074      |  |

7. Distribution of domestic and foreign loans: Loans are classified according to the locations of the customers:

|                | Current Period   | Prior Period     |  |
|----------------|------------------|------------------|--|
|                | 31 December 2015 | 31 December 2014 |  |
| Domestic Loans | 148.428.324      | 133.697.580      |  |
| Foreign Loans  | 4.890.859        | 2.282.494        |  |
| Total          | 153.319.183      | 135.980.074      |  |

- 8. Loans granted to investments in associates and subsidiaries: None.
- 9. Specific provisions accounted for loans:

| Current Period   | Prior Period  |  |
|------------------|---|--|
| 31 December 2015 | 31 December 2014                                    |  |
| 448.339          | 407.881   |  |
| 869.262          | 774.084   |  |
| 1.908.409        | 996.864   |  |
| 3.226.010        | 2.178.829   |  |
|                  | 31 December 2015<br>448.339<br>869.262<br>1.908.409 |  |

### AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 10. Information on non-performing loans (Net):

10 (i). Information on non-performing loans restructured or rescheduled and other receivables:

|  | III. Group             | IV. Group               | V. Group              |
|--|------------------------|-------------------------|-----------------------|
|  | Loans and Other        | Loans and Other         |                       |
|  | Receivables with       | Receivables with        | Uncollectible Loans   |
|  | Limited Collectibility | Doubtful Collectibility | and Other Receivables |
| Current Period: 31 December 2015           |                        |                         |                       |
| (Gross Amounts Before Specific Provisions) | 35.103                 | 55.654                  | 56.366                |
| Restructured Loans and Other Receivables   | 34.624                 | 55.457                  | 52.131                |
| Rescheduled Loans and Other Receivables    | 479                    | 197                     | 4.235                 |
| Prior Period: 31 December 2014             |                        |                         |                       |
| (Gross Amounts Before Specific Provisions) | 34.896                 | 65.245                  | 179.358               |
| Restructured Loans and Other Receivables   | 34.324                 | 62.698                  | 177.462               |
| Rescheduled Loans and Other Receivables    | 572                    | 2.547                   | 1.896                 |

10 (ii).Information on the movement of total non-performing loans:

|   | III. Group  | IV. Group  | V. Group                                     |
|---|---|--|--|
|   | Loans and Other<br>Receivables with<br>Limited Collectibility | Loans and Other<br>Receivables with<br>Doubtful Collectibility | Uncollectible Loans<br>and Other Receivables |
| Prior Period End Balance: 31 December 2014      | 407.881   | 925.410  | 996.864                                      |
| Additions (+)                                   | 1.946.010   | 23.016   | 50.423                                       |
| Transfers from Other Categories of Non-         |   |  |  |
| Performing Loans (+)                            | -   | 1.742.563  | 1.615.478                                    |
| Transfers to Other Categories of Non-Performing |   |  |  |
| Loans (-)                                       | 1.742.563   | 1.615.478  | -  |
| Collections (-)                                 | 161.882   | 202.591  | 269.831                                      |
| Write-offs (-) (*)                              | 1.107   | 3.658  | 337.212                                      |
| Corporate and Commercial Loans                  | 604   | 1.003  | 133.414                                      |
| Retail Loans                                    | 337   | 1.313  | 56.689                                       |
| Credit Cards                                    | 166   | 1.342  | 147.109                                      |
| Other   | -   | -  | -  |
| Balance at the End of the Period                | 448.339   | 869.262  | 2.055.722                                    |
| Specific Provisions (-)                         | 448.339   | 869.262  | 1.908.409                                    |
| Net Balance at Balance Sheet (**)               | -   | -  | 147.313                                      |

<sup>[\*]</sup> The Bank has sold non-performing loan portfolio, for which 100% provision was provided and which is worth TL 248,5 million, for an amount of TL 40,3 million to Girişim Varlık Yönetimi A.Ş.

<sup>(\*\*)</sup> The bank has allocated 100% specific provision amounting to TL 59 million after taking the collaterals into consideration for one of its commercial loans amounting to TL 206 million.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

10 (iii).Information on non-performing loans granted as foreign currency loans:

|                                  | III. Group  | IV. Group  | V. Group            |
|----------------------------------|---|--|---------------------|
|                                  | Loans and Other<br>Receivables with<br>Limited Collectibility | Loans and Other<br>Receivables with<br>Doubtful Collectibility | Uncollectible Loans |
| Current Period: 31 December 2015 |   |  |                     |
| Balance at the End of the Period | 14.731  | 10.469   | 224.180             |
| Specific Provision (-)           | 14.731  | 10.469   | 93.568              |
| Net Balance on Balance Sheet     | -   | -  | 130.612             |
| Prior Period: 31 December 2014   |   |  |                     |
| Balance at the End of the Period | 11.925  | 234.608  | 47.204              |
| Specific Provision (-)           | 11.925  | 103.516  | 47.204              |
| Net Balance at Balance Sheet     | -   | 131.092  | <u>-</u>            |

In Parent Bank, non-performing loans granted as foreign currency are followed under TL accounts of balance sheet.

<sup>10 (</sup>iv). Breakdown of non-performing loans according to their gross and net values:

|  | III. Group  | IV. Group  | V. Group                                  |
|--|---|--|---|
|  | Loans and Other<br>Receivables with<br>Limited Collectibility | Loans and Other<br>Receivables with<br>Doubtful Collectibility | Uncollectible Loans and Other Receivables |
| Current Period (Net): 31 December 2015     |   |  |   |
| Loans granted to corporate entities and    |   |  |   |
| real persons (Gross)                       | 448.339   | 869.262  | 2.055.722                                 |
| Specific Provision Amount (-)              | 448.339   | 869.262  | 1.908.409                                 |
| Loans granted to corporate entities and    |   |  |   |
| real persons (Net)                         | -   | -  | 147.313                                   |
| Banks (Gross)                              | -   | -  | -   |
| Specific Provision Amount (-)              | -   | -  | -   |
| Banks (Net)                                | -   | -  | -   |
| Other Loans and Advances Receivables       |   |  |   |
| (Gross)                                    | -   | -  | -   |
| Specific Provision Amount (-)              | -   | -  | -   |
| Other Loans and Advances Receivables (Net) | -   | -  | -   |
| Prior Period (Net): 31 December 2014       |   |  |   |
| Loans granted to corporate entities and    |   |  |   |
| real persons (Gross)                       | 407.881   | 925.410  | 996.864                                   |
| Specific Provision Amount (-)              | 407.881   | 774.084  | 996.864                                   |
| Loans granted to corporate entities and    |   |  |   |
| real persons (Net)                         | -   | 151.326  | -   |
| Banks (Gross)                              | -   | -  | -   |
| Specific Provision Amount (-)              | -   | -  | -   |
| Banks (Net)                                | -   | -  | -   |
| Other Loans and Advances Receivables       |   |  |   |
| (Gross)                                    | -   | -  | -   |
| Specific Provision Amount (-)              | -   | -  | -   |
| Other Loans and Advances Receivables (Net) |   | =  | <u>-</u>                                  |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

11. Information on the collection policy of non-performing loans and other receivables:

Non-performing loans and other receivables are collected through legal follow-up and liquidation of collaterals.

12. Information on the write-off policy:

Write-off policy of the Bank for receivables under follow-up is to retire the receivables from assets in case of verification of the inability of collection through the legal follow-up process.

#### f. Held-to-maturity investments:

1. Information on financial assets subject to repurchase agreements and those given as collateral/blocked:

|                                  | C                | urrent Period |           | Prior Period     |  |  |
|----------------------------------|------------------|---------------|-----------|------------------|--|--|
|                                  | 31 December 2015 |               | 31 De     | 31 December 2014 |  |  |
|                                  | TL               | FC            | TL        | FC               |  |  |
| Given as collateral/blocked      | 133.637          | 1.903.784     | 446.840   | 1.707.276        |  |  |
| Subject to repurchase agreements | 2.918.515        | 3.011.127     | 4.302.822 | 2.988.291        |  |  |
| Total                            | 3.052.152        | 4.914.911     | 4.749.662 | 4.695.567        |  |  |

2. Information on held-to-maturity government debt securities:

|                                  | Current Period   | Prior Period     |
|----------------------------------|------------------|------------------|
|                                  | 31 December 2015 | 31 December 2014 |
| Government Bonds                 | 9.654.713        | 9.973.280        |
| Treasury Bills                   | -                | -                |
| Other Government Debt Securities | 1.033.727        | 826.831          |
| Total                            | 10.688.440       | 10.800.111       |

3. Information on held-to-maturity investments:

| Total                        | 10.688.440                         | 10.800.111                       |
|------------------------------|------------------------------------|----------------------------------|
| Impairment Provision (-)     | 73.040                             | 9.300                            |
| Not Quoted to Stock Exchange | -                                  | -                                |
| Quoted to Stock Exchange     | 10.761.480                         | 10.809.411                       |
| Debt Securities              | 10.761.480                         | 10.809.411                       |
|                              | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |

4. The movement of investment securities held-to-maturity:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Balance at the Beginning of the Period          | 10.800.111       | 12.153.453       |
| Foreign Currency Differences on Monetary Assets | 864.389          | 145.662          |
| Purchases During Year (*)                       | 382              | 6.405            |
| Disposals Through Sales and Redemptions         | 1.112.849        | 1.798.189        |
| Impairment Provision (-)                        | 63.740           | 9.300            |
| Change in Amortized Cost                        | 200.147          | 302.080          |
| Balance at the End of the Period                | 10.688.440       | 10.800.111       |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### g. Information on investments in associates (Net):

- 1. Non-consolidated associates:
  - 1 (i). Reasons for being out of consolidation for non-consolidated associates: In accordance with the Communiqué on Preparation of Consolidated Financial Statements of Banks they have been left out of the scope of consolidation.
  - 1 (ii). Information about non-consolidated associates:

|   | inj. Information about non-consona |                  | Bank's share percentage- |                         |
|---|------------------------------------|------------------|--------------------------|-------------------------|
|   |                                    | Address          | If different             | Bank's risk group share |
|   | Title                              | (City / Country) | voting percentage (%)    | percentage (%)          |
| 1 | Bankalararası Kart Merkezi A.Ş.    | İstanbul/Turkey  | 9,98                     | 9,98                    |
| 2 | Kredi Kayıt Bürosu A.Ş.            | İstanbul/Turkey  | 9,09                     | 9,09                    |

1 (iii). Main financial figures of non-consolidated associates, in the order of the above table:

The financial figures have been obtained from the financial statements dated 30 September 2015.

|   |         |               | Total  |          | Income from<br>Marketable | Current<br>Period |              |       |
|---|---------|---------------|--------|----------|---------------------------|-------------------|--------------|-------|
|   | Total   | Shareholders' | Fixed  | Interest | Securities                | Profit/           | Prior Period | Fair  |
|   | Assets  | Equity        | Assets | Income   | Portfolio                 | Loss              | Profit/Loss  | Value |
| 1 | 68.358  | 29.660        | 42.971 | 1.019    | -                         | 3.869             | 3.490        | -     |
| 2 | 129.527 | 104.842       | 62.914 | 3.663    | _                         | 26.782            | 18.547       | _     |

1 (iv). Movement schedule for non-consolidated subsidiaries:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Balance at the Beginning of the Period        | 3.923            | 3.923            |
| Movements During the Period                   |                  |                  |
| Additions                                     | -                | -                |
| Bonus Shares and Contributions to Capital     | -                | -                |
| Dividends from Current Year Income            | -                | -                |
| Sales/Liquidation                             | -                | -                |
| Revaluation Increase                          | -                | -                |
| Revaluation/Impairment                        | -                | -                |
| Balance at the End of the Period              | 3.923            | 3.923            |
| Capital Commitments                           | -                | -                |
| Share Percentage at the End of the Period (%) | -                | _                |

 $2. \ \ Consolidated \ subsidiaries \ within \ the \ current \ period: \ None.$ 

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#### h. Information on subsidiaries (Net):

1. Information related to shareholders' equity of major subsidiaries:

The amounts below are obtained from the 31 December 2015 financial data which were subject to the regulations of the related companies.

|   | Ak Finansal<br>Kiralama A.Ş. | Ak Yatırım<br>Menkul<br>Değerler A.Ş. | Ak Portföy<br>Yönetimi A.Ş. | Akbank AG | Akbank<br>(Dubai)<br>Limited |
|---|------------------------------|---------------------------------------|-----------------------------|-----------|------------------------------|
| Paid in Capital   | 235.007                      | 46.802                                | 4.079                       | 740.648   | 2.243                        |
| Share Premium   | =                            | =                                     | =                           | =         | =                            |
| Reserves  | 364.421                      | 59.230                                | 9.300                       | 780.798   | 8.340                        |
| Gains recognized in equity as per TAS   | -                            | -                                     | 12                          | -         | -                            |
| Profit/Loss   | 89.530                       | 60.927                                | 23.200                      | 148.039   | 16.629                       |
| -Net Current Period Profit  | 89.530                       | 26.942                                | 22.909                      | 148.039   | 3.697                        |
| -Prior Year Profit/Loss   | -                            | 33.985                                | 291                         | -         | 12.932                       |
| Development Cost of Operating Lease (-)   | 163                          | 1.452                                 | -                           | 198       | -                            |
| Goodwill or Other Intangible Assets and   |                              |                                       |                             |           |                              |
| Deferred Tax Liability related to these items (-)   | 225                          | 811                                   | 50                          | 233       | =                            |
| Total Common Equity   | 688.570                      | 164.696                               | 36.541                      | 1.669.054 | 27.212                       |
| Total Additional Tier I Capital   | -                            | -                                     | -                           | -         | -                            |
| Portion of Goodwill and Other Intangible Assets<br>and Related Deferred Tax Liabilities not<br>deducted from the Common Equity as per the<br>1st Clause of Provisional Article 2 of the |                              |                                       |                             |           |                              |
| "Regulation on the Equity of Banks" (-)   | 337                          | 1.216                                 | 75                          | 349       | =                            |
| Total Tier I Capital  | 688.233                      | 163.480                               | 36.466                      | 1.668.705 | 27.212                       |
| Tier II Capital   | 17.330                       | _                                     | -                           | -         | _                            |
| CAPITAL   | 705.563                      | 163.480                               | 36.466                      | 1.668.705 | 27.212                       |
| Deductions from Capital   | -                            | -                                     | -                           | -         | -                            |
| TOTAL CAPITAL   | 705.563                      | 163.480                               | 36.466                      | 1.668.705 | 27.212                       |

The Bank's subsidiaries, included in the consolidated calculation of capital requirement, do not have additional capital requirements. The Study of Internal Evaluation of Bank's Capital Requirement is carried out annually on a consolidated basis. In addition, Akbank AG carries out the Study of Internal Evaluation of Bank's Capital on solo basis due to its own legal requirements.

2. Non-consolidated subsidiaries: None.

3. Consolidated subsidiaries:

3 (i). Information about consolidated subsidiaries:

|   | Title                           | Address<br>(City / Country)  | The Parent<br>Bank's Share<br>Percentage-If<br>Different Voting<br>Percentage (%) | Other<br>Shareholder<br>Share<br>Percentage (%) | Consolidation<br>Method |
|---|---------------------------------|------------------------------|---|---|-------------------------|
| 1 | Ak Finansal Kiralama A.Ş.       | İstanbul/Turkey              | 99,99   | 0,01  | Full Consolidation      |
| 2 | Ak Yatırım Menkul Değerler A.Ş. | İstanbul/Turkey              | 100,00  | -   | Full Consolidation      |
| 3 | Ak Portföy Yönetimi A.Ş.        | İstanbul/Turkey              | 100,00  | -   | Full Consolidation      |
| 4 | Akbank AG                       | Frankfurt/Germany            | 100,00  | -   | Full Consolidation      |
| 5 | Akbank (Dubai) Limited          | Dubai/TheUnitedArab Emirates | 100,00  | -   | Full Consolidation      |

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Main financial figures of consolidated subsidiaries, in the order of the above table:

The financial figures have been obtained from the financial statements as at 31 December 2015 prepared in accordance with local regulations.

|   | Total<br>Assets | Shareholders<br>' Equity | Total<br>Fixed<br>Assets | Interest<br>Income | from Marketable Securities Portfolio | Current Period<br>Profit/ Loss | Prior Period<br>Profit/Loss | Fair<br>Value |
|---|-----------------|--------------------------|--------------------------|--------------------|--------------------------------------|--------------------------------|-----------------------------|---------------|
| 1 | 4.516.222       | 689.979                  | 1.465                    | 316.909            | -                                    | 89.530                         | 75.879                      | -             |
| 2 | 556.065         | 166.959                  | 6.060                    | 28.970             | 17.178                               | 26.942                         | 23.090                      | -             |
| 3 | 44.708          | 36.591                   | 571                      | 2.838              | -                                    | 22.909                         | 12.495                      | -             |
| 4 | 15.158.208      | 1.669.485                | 1.389                    | 460.059            | 38.963                               | 148.039                        | 116.388                     | -             |
| 5 | 28.479          | 27.212                   | 16                       | -                  | -                                    | 3.697                          | 4.699                       | -             |

Though not being the subsidiaries of the Bank, Ak Receivables Corporation and A.R.T.S Ltd. which were established in July 1998 and November 1999 respectively in connection with rising long-term financing, are included in the full scope of consolidation as "Structured Entity" due to the 100% control of these entities by the Group.

3 (ii). Movement schedule for consolidated subsidiaries:

|   | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|---|------------------------------------|----------------------------------|
| Balance at the Beginning of the Period              | 907.230                            | 879.821                          |
| Movements During the Period                         |                                    |                                  |
| Additions (*)                                       | 358.121                            | 49.993                           |
| Bonus Shares and Contributions to Capital (**)      | -                                  | 1.000                            |
| Dividends from Current Year Income                  | -                                  | -                                |
| Sales/Liquidation                                   | -                                  | -                                |
| Revaluation Increase                                | -                                  | -                                |
| Revaluation/Impairment                              | -                                  | -                                |
| Increase/decrease due to foreign exchange valuation |                                    |                                  |
| of foreign subsidiaries (***)                       | 85.390                             | (23.584)                         |
| Balance at the End of the Period                    | 1.350.741                          | 907.230                          |
| Capital Commitments                                 | -                                  | -                                |
| Share Percentage at the End of the Period (%)       | -                                  | -                                |

<sup>[\*]</sup> Additions in the current period include share capital increases of Ak Finansal Kiralama A.Ş. and Akbank AG amounting to TL 60.000 and EUR 100 Million, respectively. Additions in the prior period include share capital increase of Ak Finansal Kiralama A.Ş. amounting to TL 50.000.

<sup>(\*\*)</sup> The amount shown in the "Bonus Shares and Contributions to Capital" line of prior period is due to the increase of TL 1.000 of Ak Portföy Yönetimi A.Ş. share capital.

<sup>[\*\*\*]</sup> The amount represents the value changes within the scope of fair value hedge as described in Section 4 Note XV.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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3 (iii). Sectoral information on consolidated financial subsidiaries and the related carrying amounts:

| Subsidiaries                 | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|------------------------------|------------------------------------|----------------------------------|
|                              |                                    |                                  |
| Banks                        | 1.001.182                          | 617.662                          |
| Insurance Companies          | -                                  | -                                |
| Factoring Companies          | -                                  | -                                |
| Leasing Companies            | 281.065                            | 221.074                          |
| Finance Companies            | -                                  | -                                |
| Other Financial Subsidiaries | 68.494                             | 68.494                           |

<sup>3 (</sup>iv). Subsidiaries quoted on a stock exchange: None.

#### i. Information on finance lease receivables (Net):

|                          |           | Current Period |           | Prior Period  |
|--------------------------|-----------|----------------|-----------|---------------|
|                          | 31 I      | December 2015  | 31        | December 2014 |
|                          | Gross     | Net            | Gross     | Net           |
| 2015                     | -         | -              | 1.211.403 | 1.012.669     |
| 2016                     | 1.461.941 | 1.232.830      | 909.635   | 729.531       |
| 2017                     | 1.009.706 | 822.731        | 720.382   | 589.378       |
| 2018                     | 784.343   | 656.898        | 557.475   | 468.697       |
| 2019                     | 892.889   | 468.864        | 392.022   | 335.051       |
| 2020 and following years | 550.801   | 794.458        | 628.421   | 559.980       |
| Total                    | 4.699.680 | 3.975.781      | 4.419.338 | 3.695.306     |

## j. Information on the hedging derivative financial assets:

|   | Current Period<br>31 December 2015 |       | Prior Period<br>31 December 2014 |     |
|---|------------------------------------|-------|----------------------------------|-----|
|   | TL                                 | FC    | TL                               | FC  |
| Fair Value Hedge                            | 648.858                            | 575   | 284.135                          | 406 |
| Cash Flow Hedge                             | -                                  | 1.935 | -                                | -   |
| Net Investment Hedge in a foreign operation | -                                  | -     | -                                | -   |
| Total                                       | 648.858                            | 2.510 | 284.135                          | 406 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### k. Information on on property and equipment:

|                                      |            | Other Tangible | Construction in |           |
|--------------------------------------|------------|----------------|-----------------|-----------|
|                                      | Immovables | Fixed Assets   | Progress        | Total     |
| Prior Period End: 31 December 2014   |            |                | -               |           |
| Cost                                 | 852.693    | 985.242        | 2.495           | 1.840.430 |
| Accumulated Depreciation(-)          | 308.494    | 668.582        | -               | 977.076   |
| Net Book Value                       | 544.199    | 316.660        | 2.495           | 863.354   |
| Current Period End: 31 December 2015 |            |                |                 |           |
| Net Book Value at the Beginning      |            |                |                 |           |
| of the Period                        | 544.199    | 316.660        | 2.495           | 863.354   |
| Additions                            | 6.084      | 73.275         | 5.467           | 84.826    |
| Transferred                          | 6.306      | -              | (6.306)         | -         |
| Disposals (-), net                   | 7.165      | 1.269          | -               | 8.434     |
| Depreciation (-)                     | 30.289     | 113.327        | -               | 143.616   |
| Impairment                           | -          | -              | -               | -         |
| Cost at Period End                   | 843.368    | 988.790        | 1.656           | 1.833.814 |
| Accumulated Depreciation at          |            |                |                 |           |
| Period End (-)                       | 324.233    | 713.451        | -               | 1.037.684 |
| Closing Net Book Value               | 519.135    | 275.339        | 1.656           | 796.130   |

|   |            | Other Tangible | Construction in |           |
|---|------------|----------------|-----------------|-----------|
|   | Immovables | Fixed Assets   | Progress        | Total     |
| Prior Period End: 31 December 2013            |            |                |                 |           |
| Cost  | 838.592    | 884.370        | 203             | 1.723.165 |
| Accumulated Depreciation(-)                   | 280.230    | 591.715        | -               | 871.945   |
| Net Book Value                                | 558.362    | 292.655        | 203             | 851.220   |
| Current Period End: 31 December 2014          |            |                |                 |           |
| Net Book Value at the Beginning of the Period | 558.362    | 292.655        | 203             | 851.220   |
| Additions                                     | 18.494     | 131.209        | 2.292           | 151.995   |
| Transferred                                   |            |                |                 |           |
| Disposals (-), net                            | 2.301      | 952            | -               | 3.253     |
| Depreciation (-)                              | 30.356     | 106.252        | -               | 136.608   |
| Impairment                                    | -          | -              | -               | -         |
| Cost at Period End                            | 852.693    | 985.242        | 2.495           | 1.840.430 |
| Accumulated Depreciation at                   |            |                |                 |           |
| Period End (-)                                | 308.494    | 668.582        | -               | 977.076   |
| Closing Net Book Value                        | 544.199    | 316.660        | 2.495           | 863.354   |

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#### l. Informations on intangible assets:

1. Cost and accumulated amortization at the beginning and end of the period:

|                              | Current Period   | Prior Period     |  |  |
|------------------------------|------------------|------------------|--|--|
|                              | 31 December 2015 | 31 December 2014 |  |  |
| Cost                         | 576.407          | 503.566          |  |  |
| Accumulated Amortization (-) | 352.302          | 274.562          |  |  |
| Net Book Value               | 224.105          | 229.004          |  |  |

2. Reconciliation of movements for the current period and prior period:

|                                | Current Period   | Prior Period     |
|--------------------------------|------------------|------------------|
|                                | 31 December 2015 | 31 December 2014 |
| Opening Balance Net Book Value | 229.004          | 162.215          |
| Additions                      | 74.285           | 131.815          |
| Disposals (-), net             | -                | -                |
| Depreciation (-)               | 79.184           | 65.026           |
| Closing Net Book Value         | 224.105          | 229.004          |

#### m. Information on the investment properties: None.

#### n. Information on deferred tax asset:

As of 31 December 2015, deferred tax asset of the Group is TL 162.153 (31 December 2014: TL 21.045). Temporary differences subject to deferred tax calculation result from mainly the differences between the book values, tax values and debts of fixed assets and financial assets, and provision for employee rights.

Deferred tax assets and liabilities, which are accounted for the temporary differences arising between applicable accounting policies and valuation principles and tax legislation in the Bank and in consolidated subsidiaries, are presented as net on an individual entity level. As noted in Note XVIII of Section Three, for the purposes of consolidated financial statements deferred taxes arising from different consolidated subsidiaries are presented separately in assets and liabilities. There are no carry forward tax losses that can be used as deductions for the tax calculation for the Group. An explanation on the net deferred tax liability is given in Note II-i-2 of Section Five.

|   | Accumulated tem  | porary differences | Deferred tax as  | sets/liabilities |
|---|------------------|--------------------|------------------|------------------|
|   | 31 December 2015 | 31 December 2014   | 31 December 2015 | 31 December 2014 |
| Employee benefits                       | 192.906          | 127.637            | 38.502           | 25.550           |
| Differences between fair value and book |                  |                    |                  |                  |
| value of financial assets               | 1.244.837        | 524.361            | 252.769          | 107.773          |
| Other                                   | 334.492          | 334.492 311.251    |                  | 61.428           |
| Deferred Tax Asset                      |                  |                    | 358.169          | 194.751          |
| Differences between book value and tax  |                  |                    |                  |                  |
| base of property, plant and equipment   | 123.540          | 126.098            | (24.708)         | (25.220)         |
| Differences between book value and tax  |                  |                    |                  |                  |
| base of financial assets                | 982.104          | 772.794            | (183.724)        | (156.573)        |
| Country risk provision                  | 140.736          | 142.171            | (45.036)         | (45.495)         |
| Deferred Tax Liabilities                |                  |                    | (253.468)        | (227.288)        |
| Deferred Tax Asset/(Liabilities) Net    |                  |                    | 104.701          | (32.537)         |

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#### o. Information on property and equipment held for sale and related to discontinued operations:

|                              | Current Period   | Prior Period     |  |  |
|------------------------------|------------------|------------------|--|--|
|                              | 31 December 2015 | 31 December 2014 |  |  |
| Cost                         | 183.237          | 158.928          |  |  |
| Accumulated Depreciation (-) | 3.371            | 276              |  |  |
| Net Book Value               | 179.866          | 158.652          |  |  |

|                                | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--------------------------------|------------------------------------|----------------------------------|
| Opening Balance Net Book Value | 158.652                            | 34.699                           |
| Additions(*)                   | 42.857                             | 152.447                          |
| Disposals (-), net             | 18.343                             | 28.252                           |
| Depreciation (-)               | 3.300                              | 242                              |
| Closing Net Book Value         | 179.866                            | 158.652                          |

#### p. Information on other assets:

Other assets amount to TL 1.908.108 (31 December 2014: TL 1.087.338) on the balance sheet and do not exceed 10% of the total assets, excluding the off-balance sheet commitments.

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## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES

#### a. Information on deposits:

1. Information on maturity structure of the deposits: There are no seven-day notification deposits.

1 (i).Current Period – 31 December 2015:

|                             |            | Up to 1    | 1 – 3      | 3 – 6     | 6 Months  | 1 Year     | Deposits   |             |
|-----------------------------|------------|------------|------------|-----------|-----------|------------|------------|-------------|
|                             | Demand     | Month      | Months     | Months    | – 1 Year  | and Over   | Cumulative | Total       |
| Saving Deposits             | 5.854.541  | 11.048.811 | 25.059.860 | 533.204   | 423.784   | 607.126    | 88.074     | 43.615.400  |
| Foreign Currency Deposits   | 9.425.204  | 16.275.713 | 26.262.848 | 1.836.401 | 5.101.733 | 9.203.957  | 4.156      | 68.110.012  |
| Residents in Turkey         | 8.162.755  | 15.755.616 | 24.538.202 | 1.076.617 | 798.916   | 3.129.479  | 4.064      | 53.465.649  |
| Residents Abroad            | 1.262.449  | 520.097    | 1.724.646  | 759.784   | 4.302.817 | 6.074.478  | 92         | 14.644.363  |
| Public Sector Deposits      | 827.355    | 9.616      | 38.014     | 10.414    | 1.593     | 2.313      | -          | 889.305     |
| Commercial Deposits         | 5.139.789  | 6.149.494  | 7.277.063  | 441.389   | 414.558   | 252.271    | -          | 19.674.564  |
| Other Institutions Deposits | 200.889    | 480.886    | 2.227.357  | 192.340   | 171.088   | 213.814    | =          | 3.486.374   |
| Gold Vault                  | 721.005    | 4.502      | 22.633     | 23.092    | 6.045     | -          | -          | 777.277     |
| Interbank Deposits          | 256.697    | 1.503.563  | 4.122.452  | 6.749.223 | 217.182   | 68.769     | -          | 12.917.886  |
| The CBRT                    | -          | -          | -          | -         | -         | -          | -          | -           |
| Domestic Banks              | 8.656      | 162.141    | 247.674    | -         | -         | -          | -          | 418.471     |
| Foreign Banks               | 207.791    | 1.341.422  | 3.874.778  | 6.749.223 | 217.182   | 68.769     | -          | 12.459.165  |
| Participation Banks         | 40.250     | -          | -          | -         | -         | -          | -          | 40.250      |
| Other                       | =          | =          | =          | =         | =         | =          | =          | -           |
| Total                       | 22.425.480 | 35.472.585 | 65.010.227 | 9.786.063 | 6.335.983 | 10.348.250 | 92.230     | 149.470.818 |

<sup>1 (</sup>ii). Prior period - 31 December 2014:

|                             |            | Up to 1    | 1 – 3      | 3 – 6     | 6 Months  | 1 Year    | Deposits   |             |
|-----------------------------|------------|------------|------------|-----------|-----------|-----------|------------|-------------|
|                             | Demand     | Month      | Months     | Months    | – 1 Year  | and Over  | Cumulative | Total       |
| Saving Deposits             | 4.764.506  | 11.032.937 | 21.778.811 | 1.126.844 | 578.554   | 626.932   | 100.087    | 40.008.671  |
| Foreign Currency Deposits   | 7.282.224  | 10.478.509 | 11.285.571 | 2.956.797 | 5.601.377 | 7.943.878 | 4.532      | 45.552.888  |
| Residents in Turkey         | 5.967.014  | 10.299.399 | 10.056.550 | 885.007   | 702.133   | 3.170.236 | 4.467      | 31.084.806  |
| Residents Abroad            | 1.315.210  | 179.110    | 1.229.021  | 2.071.790 | 4.899.244 | 4.773.642 | 65         | 14.468.082  |
| Public Sector Deposits      | 828.740    | 19.149     | 80.872     | 61.574    | 2.632     | 4.214     | -          | 997.181     |
| Commercial Deposits         | 4.865.220  | 6.732.744  | 4.553.885  | 941.592   | 298.919   | 115.266   | _          | 17.507.626  |
| Other Institutions Deposits | 169.932    | 372.447    | 1.613.470  | 596.256   | 587.414   | 79.437    | -          | 3.418.956   |
| Gold Vault                  | 1.179.639  | 5.931      | 16.504     | 19.264    | 4.015     | -         | _          | 1.225.353   |
| Interbank Deposits          | 501.286    | 1.869.383  | 6.473.494  | 3.672.826 | 1.049.493 | 16.919    | -          | 13.583.401  |
| The CBRT                    | -          | -          | -          | -         | _         | -         | _          | -           |
| Domestic Banks              | 16.011     | 1.566.449  | 1.216.250  | 84.191    | 94.569    | 8.015     | _          | 2.985.485   |
| Foreign Banks               | 162.567    | 302.934    | 5.257.244  | 3.588.635 | 954.924   | 8.904     | _          | 10.275.208  |
| Participation Banks         | 322.708    | -          | -          | -         | -         | -         | -          | 322.708     |
| Other                       | -          | -          | -          | -         | -         | -         | -          | -           |
| Total                       | 19.591.547 | 30.511.100 | 45.802.607 | 9.375.153 | 8.122.404 | 8.786.646 | 104.619    | 122.294.076 |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### 2. Information on saving deposits insurance:

Information on saving deposits under the guarantee of the saving deposits insurance fund and amounts exceeding the limit of the deposit insurance fund: The deposit amounts of the consolidated subsidiaries located abroad are subject to local insurance regulations and are not included in the table below.

|   | Under the Guarantee of Deposit<br>Insurance |                                  | Exceeding the Limit of Deposit Insurance |                                  |
|---|---|----------------------------------|--|----------------------------------|
|   | Current Period<br>31 December 2015          | Prior Period<br>31 December 2014 | Current Period<br>31 December 2015       | Prior Period<br>31 December 2014 |
| Saving Deposits                                   | 21.092.387                                  | 18.858.943                       | 22.523.013                               | 21.149.728                       |
| Foreign Currency Saving Deposits                  | 7.409.503                                   | 6.515.893                        | 26.265.420                               | 17.001.254                       |
| Other Deposits in the Form of                     |   |                                  |  |                                  |
| Saving Deposits                                   | -   | -                                | -  | -                                |
| Foreign Branches' Deposits                        |   |                                  |  |                                  |
| under Foreign Authorities' Insurance              | -   | -                                | -  | -                                |
| Off-shore Banking Regions' Deposits under Foreign |   |                                  |  |                                  |
| Authorities' Insurance                            | -   | -                                | -  | -                                |

#### 3. Saving deposits of real persons which are not under the guarantee of saving deposit insurance fund:

|   | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|---|------------------------------------|----------------------------------|
| Foreign Branches' Deposits and other accounts   | =                                  | =                                |
| Saving Deposits and Other Accounts of Controlling Shareholders and Deposits of their    |                                    |                                  |
| Mother, Father, Spouse, Children in care  | =                                  | =                                |
| Saving Deposits and Other Accounts of President and Members of Board of Directors, CEO  |                                    |                                  |
| and Vice Presidents and Deposits of their Mother, Father, Spouse and Children in care   | 926.599                            | 1.030.337                        |
| Saving Deposits and Other Accounts in Scope of the Property Holdings Derived from Crime |                                    |                                  |
| Defined in Article 282 of Turkish Criminal Law no:5237 dated 26.09.2004                 | -                                  | -                                |
| Saving Deposits in Deposit Banks Established in Turkey solely to Engage in Off-shore    |                                    |                                  |
| Banking Activities  | =                                  | =                                |

#### b. Information on trading derivative financial liabilities:

Table of negative differences for trading derivative financial liabilities:

|                      | Current Period<br>31 December 2015 |           | 31 D    | Prior Period ecember 2014 |
|----------------------|------------------------------------|-----------|---------|---------------------------|
|                      | TL                                 | FC        | TL      | FC                        |
| Forward Transactions | 249.438                            | -         | 156.777 | _                         |
| Swap Transactions    | 229.908                            | 1.030.603 | 64.647  | 733.173                   |
| Futures Transactions | -                                  | -         | 822     | 3.653                     |
| Options              | 3                                  | 257.899   | 102     | 248.039                   |
| Other                | -                                  | -         | -       | -                         |
| Total                | 479.349                            | 1.288.502 | 222.348 | 984.865                   |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### c. Information on borrowings:

1. Information on banks and other financial institutions:

|  | Current Period<br>31 December 2015 |            | Prior Period<br>31 December 2014 |            |
|--|------------------------------------|------------|----------------------------------|------------|
|  | TL                                 | FC         | TL                               | FC         |
| Borrowings from the CBRT                   | -                                  | -          | -                                | _          |
| From Domestic Banks and Institutions       | 286.556                            | 520.324    | 318.759                          | 376.626    |
| From Foreign Banks, Institutions and Funds | 16.527                             | 25.353.468 | 136.202                          | 20.437.774 |
| Total                                      | 303.083                            | 25.873.792 | 454.961                          | 20.814.400 |

#### 2. Information on maturity structure of borrowings:

|                      | C       | Current Period<br>31 December 2015 |         | Prior Period<br>31 December 2014 |  |
|----------------------|---------|------------------------------------|---------|----------------------------------|--|
|                      | 31 D    |                                    |         |                                  |  |
|                      | TL      | FC                                 | TL      | FC                               |  |
| Short-term           | 209.421 | 3.284.045                          | 397.020 | 13.022.712                       |  |
| Medium and Long-term | 93.662  | 22.589.747                         | 57.941  | 7.791.688                        |  |
| Total                | 303.083 | 25.873.792                         | 454.961 | 20.814.400                       |  |

The liabilities providing the funding sources of the Group are deposits, borrowings, marketable securities issued and money market borrowings. Deposits are the most important funding source of the Group and the diversification of these deposits by number and type of depositors with a stable structure does not create any risk concentration. The borrowings are composed of funds such as syndicated and securitized borrowings and post-financing obtained from different financial institutions with different maturity-interest structures and characteristics. There is no risk concentration in any of the funding sources of the Group.

#### d. Information on securities issued (Net):

|            | Current Period<br>31 December 2015 |           |           |           |  | ior Period<br>nber 2014 |
|------------|------------------------------------|-----------|-----------|-----------|--|-------------------------|
|            | TL                                 | FC        | TL        | FC        |  |                         |
| Bank bills | 1.548.685                          | 892.932   | 1.485.149 | 769.015   |  |                         |
| Bonds      | 1.825.136                          | 8.144.036 | 1.687.255 | 6.599.005 |  |                         |
| Total      | 3.373.821                          | 9.036.968 | 3.172.404 | 7.368.020 |  |                         |

#### e. Information on other foreign liabilities:

Other foreign liabilities amount to TL 1.492.861 (31 December 2014: TL 1.528.730) and do not exceed 10% of the total balance sheet.

## f. Information on financial leasing agreements: None.

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#### g. Information on the hedging derivative financial liabilities:

|   | Cur              | rent Period |                 | <b>Prior Period</b> |
|---|------------------|-------------|-----------------|---------------------|
|   | 31 December 2015 |             | 31 December 20' |                     |
|   | TL               | FC          | TL              | FC                  |
| Fair Value Hedge                            | -                | 157.528     | -               | 105.952             |
| Cash Flow Hedge                             | -                | 1.432       | -               | -                   |
| Net Investment Hedge in a foreign operation | -                | -           | -               | -                   |
| Total                                       | -                | 158.960     | -               | 105.952             |

### h. Information on provisions:

1. Information on general provisions:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| General Provisions  | 2.543.192        | 2.104.264        |
| Provisions for Group I. Loans and Receivables                 | 2.046.557        | 1.742.001        |
| - Additional Provision for loans with extended payment period | 70.085           | 47.098           |
| Provisions for Group II. Loans and Receivables                | 305.259          | 189.154          |
| - Additional Provision for loans with extended payment period | 62.876           | 47.264           |
| Provisions for Non-cash Loans                                 | 108.853          | 115.383          |
| Other   | 82.523           | 57.726           |

2. Information on reserves for employee rights:

| Balance Sheet Obligations for:                   | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--|------------------------------------|----------------------------------|
| - Post-employment benefits (pension and medical) | -                                  | -                                |
| - Reserve for employment termination benefits    | 124.027                            | 67.034                           |
| - Reserve for unused vacation                    | 68.879                             | 60.603                           |
| Total  | 192.906                            | 127.637                          |

As explained in Note 2(ii) below, there is no liability that needs to be accounted under the balance sheet since the Fund's fair value compensates for defined benefit obligations as explained in Note 2(ii).

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
| Income Statement Charge for:                     | 31 December 2015 | 31 December 2014 |
| - Post-employment benefits (pension and medical) | (154.457)        | (146.273)        |
| - Reserve for employment termination benefits    | (62.388)         | (29.612)         |
| - Reserve for unused vacation                    | (8.277)          | (9.164)          |
| Total  | (225.122)        | (185.049)        |

The charge for the post-employment benefits represents the cash payments, which represent the employer's contribution determined by the Social Security Law no: 506 and additional 2% contribution of the employer. The employer's contribution amounting to TL 154.457 (31 December 2014:TL 146.273) during the year has been included in employee costs under operating expenses.

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#### 2 (i). Employment termination benefits and unused vacation rights:

Under the Turkish Labor Law, the Bank and its subsidiaries operated in Turkey are required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires.

The amount payable consists of one month's salary limited to a maximum of TL 3.828,37 (in full TL amount) (31 December 2014: TL 3.438,22 (in full TL amount)) for each year of service. This liability is legally not funded and there is no funding requirement.

The reserve has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of its employees. TAS 19 requires actuarial valuation methods to be developed to estimate the enterprise's obligation for such benefits. Accordingly, the following actuarial assumptions were used in the calculation of the total liability:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| Discount Rate (%)                          | 4,17             | 3,62             |
| Rate for the Probability of Retirement (%) | 93,88            | 93,94            |

The principal actuarial assumption is that the current maximum liability will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the effects of future inflation. The amount of TL 4.092,53 (1 January 2015: TL 3.541,37) effective from 1 January 2016 has been taken into consideration in calculating the reserve for employee termination benefits.

Movements in the reserve for employment termination benefits during the period are as follows:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Prior Period Closing Balance            | 67.034           | 59.720           |
| Provisions Recognized During the Period | 62.388           | 29.612           |
| Actuarial Loss/(Gain)                   | 63.770           | 5.785            |
| Paid During the Period                  | (69.165)         | (28.083)         |
| Balance at the End of the Period.       | 124.027          | 67.034           |

As of 31 December 2015, the Group has allocated vacation liability amounting to TL 68.879 (31 December 2014: TL 60.603).

#### 2 (ii). Post-employment benefits:

The Group's obligation in respect of the post-employment benefits transferrable to SSI, as explained in Note XVII of Section Three, has been calculated by a registered actuary. In this context, the value of the obligation regarding these benefits to be transferred to SSI as of the balance sheet date would equal the approximate payment amount that would need to be made to SSI as part of the transfer. The actuarial parameters and results used for the calculation of this amount reflect the provisions of the New Law for the post-employment pension and medical benefits transferrable to SSI (e.g. a technical interest rate of 9.80%). Accordingly, as of 31 December 2015, the surplus of the Fund, including the obligation for other non-transferable benefits of TL 275.785 (31 December 2014: TL 314.431) amounts to TL 302.564 (31 December 2014: TL 392.975).

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|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Present value of funded obligations                     | (986.395)        | (812.717)        |
| - Pension benefits transferrable to SSI                 | (1.377.543)      | (1.125.845)      |
| - Post-employment medical benefits transferrable to SSI | 666.933          | 627.559          |
| - Other non-transferrable benefits                      | (275.785)        | (314.431)        |
| Fair value of plan assets                               | 1.288.959        | 1.205.692        |
| Surplus   | 302.564          | 392.975          |

The amount of the post-employment medical benefits transferrable to SSI are calculated over discounted net present value of medical liabilities and health premiums

The principal actuarial assumptions used were as follows:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
| Discount rate   | 31 December 2015 | 31 December 2014 |
| - Pension benefits transferrable to SSI                 | % 9,80           | % 9,80           |
| - Post-employment medical benefits transferrable to SSI | % 9,80           | % 9,80           |
| - Other non-transferrable benefits                      | % 4,27           | % 3,43           |

#### Mortality rate

The average life expectancy in years of a pensioner retiring at age 60 for men, 58 for women determined using mortality table depending on statistical data is 17 years for men and 23 years for women.

The movement in the fair value of plan assets of the year is as follows:

|                              | Current Period   | Prior Period     |
|------------------------------|------------------|------------------|
|                              | 31 December 2015 | 31 December 2014 |
| Prior period end             | 1.205.692        | 1.126.277        |
| Actual return on plan assets | 166.008          | 148.312          |
| Employer contributions       | 154.457          | 146.273          |
| Employee contributions       | 132.086          | 124.982          |
| Benefits paid                | (369.284)        | (340.152)        |
| Period end                   | 1.288.959        | 1.205.692        |

Plan assets are comprised as follows:

|                        |           | nt Period<br>nber 2015 | Prio<br>31 Decem | r Period<br>ber 2014 |
|------------------------|-----------|------------------------|------------------|----------------------|
| Bank placements        | 938.789   | 73%                    | 839.215          | 70%                  |
| Property and equipment | 18.739    | 1%                     | 20.104           | 2%                   |
| Marketable securities  |           |                        |                  |                      |
| and share certificates | 240.010   | 19%                    | 290.010          | 24%                  |
| Other                  | 91.421    | 7%                     | 56.363           | 4%                   |
| Period end             | 1.288.959 | 100%                   | 1.205.692        | 100%                 |

### AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

3. Information on provisions related with foreign currency difference of foreign indexed loans:

As of 31 December 2015, the provision related to foreign currency differences of foreign indexed loans amounts to TL 23.811 (31 December 2014: TL 21.290), which is offset with the balance of foreign currency indexed loans in these financial statements.

4. Information on specific provisions for non-cash loans that are non-funded and non-transformed into cash:

Provision for non-cash loans that are non-funded and non-transformed into cash as of 31 December 2015 is amounting to TL 83.868 (31 December 2014: TL 66.434).

- 5. Information on other provisions:
- 5 (i). Information on general reserves for possible risks: TL 200.000 (31 December 2014: TL 200.000).
- 5 (ii). Information on provisions for banking services promotion:

The Group has provisions for credit cards and banking services promotion activities amounting to TL 139.240 (31 December 2014: TL 118.379).

#### i. Explanations on tax liability:

#### 1. Explanations on tax liability:

Tax calculations of the Group are explained in Note XVIII of Section Three. As of 31 December 2015, the corporate tax liability after the deduction of temporary taxes paid is TL 379.083 [31 December 2014: TL 325.142].

#### 1 (i). Information on taxes payable:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| Corporate Taxes Payable                  | 379.083          | 325.142          |
| Taxation on Marketable Securities        | 96.179           | 83.108           |
| Property Tax                             | 1.706            | 1.768            |
| Banking Insurance Transaction Tax (BITT) | 90.711           | 75.557           |
| Foreign Exchange Transaction Tax         | -                | -                |
| Value Added Tax Payable                  | 4.831            | 7.691            |
| Other                                    | 52.145           | 57.219           |
| Total                                    | 624.655          | 550.485          |

#### 1 (ii). Information on premium payables:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| Social Security Premiums – Employee                    | 592              | 61               |
| Social Security Premiums – Employer                    | 184              | 127              |
| Bank Social Aid Pension Fund Premium- Employee         | 9                | 10               |
| Bank Social Aid Pension Fund Premium – Employer        | 11               | 13               |
| Pension Fund Membership Fees and Provisions – Employee | -                | -                |
| Pension Fund Membership Fees and Provisions – Employer | -                | -                |
| Unemployment Insurance – Employee                      | 977              | 919              |
| Unemployment Insurance – Employer                      | 1.866            | 1.803            |
| Other  | 37               | -                |
| Total  | 3.676            | 2.933            |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

2. Information on deferred tax liability:

As of 31 December 2015, the deferred tax liability of the Group amounts to TL 57.452. (31 December 2014: TL 53.582). An explanation about the net deferred tax asset is given in Note I-I of Section Five.

#### j. Information on shareholders' equity:

1. Presentation of paid-in capital:

|                 | Current Period   | Prior Period     |
|-----------------|------------------|------------------|
|                 | 31 December 2015 | 31 December 2014 |
| Common Stock    | 4.000.000        | 4.000.000        |
| Preferred Stock | -                | -                |

2. Amount of paid-in-capital, explanations as to whether the registered share capital system is applied, if so the amount of registered share capital ceiling:

| Capital System           | Paid-in capital | Ceiling   |
|--------------------------|-----------------|-----------|
| Registered Share Capital | 4.000.000       | 8.000.000 |

- 3. Information on the share capital increases during the period and their sources: None.
- 4. Information on share capital increases from capital reserves during the current period: None.
- 5. Information on capital commitments, the purpose and the sources until the end of the fiscal year and the subsequent interim period: None.
- 6. The effects of anticipations based on the financial figures for prior periods regarding the Group's income, profitability and liquidity, and possible effects of these future assumptions on the Group's equity due to uncertainties at these indicators:

The Group has been continuing its operations with high profitability and has been retaining most of its net profit in the equity, either by increasing its capital or transferring it into reserves. On the other hand, only a small part of the equity is allocated to investment such as associates and fixed assets, thus giving a chance for considerably high free capital which provides funds for liquid and interest bearing assets. Considering all these factors, the Group continues to its operations with strong shareholders' equity.

7. Information on privileges given to shares representing the capital: None.

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

## k. Information on marketable securities value increase fund:

|  | Current Period<br>31 December 2015 |           |           |          | Prior Period<br>ember 2014 |
|--|------------------------------------|-----------|-----------|----------|----------------------------|
|  | TL                                 | FC        | TL        | FC       |                            |
| From Investments in Associates, Subsidiaries, and Joint Ventures | =                                  | -         | -         | -        |                            |
| Valuation Difference   | (627.540)                          | (486.868) | (181.747) | (88.432) |                            |
| Foreign Currency Differences                                     | -                                  | -         | -         | -        |                            |
| Total  | (627.540)                          | (486.868) | (181.747) | (88.432) |                            |

#### l. Information on minority shares:

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Begining Balance                                    | 100              | 85               |
| Net Profit Share of other shareholders              | 9                | 7                |
| Previous Term Dividend                              | -                | -                |
| Net Currency difference due to foreign subsidiaries | -                | -                |
| Effect of Changes within scope of consolidation     | 10               | 8                |
| Balance end of Period                               | 119              | 100              |

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### III. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED INCOME STATEMENT

#### a. Information on interest income:

1. Information on interest income on loans (\*):

|                                     |           | rrent Period |           | Prior Period |
|-------------------------------------|-----------|--------------|-----------|--------------|
|                                     | 31 Dec    | cember 2015  | 31 D      | ecember 2014 |
|                                     | TL        | FC           | TL        | FC           |
| Short-term Loans                    | 4.027.347 | 121.525      | 3.455.287 | 128.196      |
| Medium and Long-term Loans          | 5.901.808 | 2.288.878    | 5.096.879 | 1.881.402    |
| Interest on Loans Under Follow-Up   | 27.565    | 1            | 34.184    | -            |
| Premiums Received from the Resource |           |              |           |              |
| Utilization Support Fund            | -         | -            | -         | -            |
| Total                               | 9.956.720 | 2.410.404    | 8.586.350 | 2.009.598    |

<sup>(\*)</sup> Fee and commission income from cash loans are included.

2. Information on interest income on banks:

|                                       | Current Period<br>31 December 2015 |        | Prior Per<br>31 December 20 |       |  |
|---------------------------------------|------------------------------------|--------|-----------------------------|-------|--|
|                                       | TL                                 | FC     | TL                          | FC    |  |
| From the CBRT                         | 396                                | 310    | -                           | 44    |  |
| From Domestic Banks                   | 44.202                             | 3.284  | 27.919                      | 1.881 |  |
| From Foreign Banks                    | 120                                | 12.248 | 473                         | 3.515 |  |
| From Headquarters and Branches Abroad | -                                  | -      | -                           | -     |  |
| Total                                 | 44.718                             | 15.842 | 28.392                      | 5.440 |  |

3. Information on interest income on marketable securities:

|   | Current Period<br>31 December 2015 |           | 31 De     | Prior Period<br>cember 2014 |
|---|------------------------------------|-----------|-----------|-----------------------------|
|   | TL                                 | FC        | TL        | FC                          |
| From Trading Financial Assets               | 9.353                              | 69        | 6.499     | 129                         |
| From Financial Assets at Fair Value through |                                    |           |           |                             |
| Profit or Loss                              | -                                  | -         | -         | -                           |
| From Available-for-sale Financial Assets    | 1.561.618                          | 838.275   | 2.456.361 | 564.514                     |
| From Held-to-Maturity Investments           | 418.215                            | 224.497   | 525.095   | 166.013                     |
| Total                                       | 1.989.186                          | 1.062.841 | 2.987.955 | 730.656                     |

As stated in Section Three disclosure VII, the Bank has inflation indexed (CPI) government bonds in its available-for sale and held-to-maturity portfolios with semi-annual fixed real coupon rates and a maturity of 5 to 10 years. For the valuation of these marketable securities the Bank users and estimated inflation rate based on CPI. Estimated inflation rate is updated when necessary during the year. As of 31 December 2015, the valuation of these securities is made by considering the real coupon rates together with the changes in the CPI references between the issuance date and balance sheet date.

4. Information on interest income received from associates and subsidiaries: None.

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#### b. Information on interest expense:

1.Information of interest expense on borrowings (\*):

|                                  |        | irrent Period<br>cember 2015 |        | Prior Period<br>31 December 2014 |
|----------------------------------|--------|------------------------------|--------|----------------------------------|
|                                  | TL     | FC                           | TL     | FC                               |
| Banks                            | 34.161 | 391.408                      | 51.579 | 319.762                          |
| The CBRT                         | -      | -                            | -      | -                                |
| Domestic Banks                   | 26.345 | 5.401                        | 40.817 | 10.633                           |
| Foreign Banks                    | 7.816  | 386.007                      | 10.762 | 309.129                          |
| Headquarters and Branches Abroad | -      | -                            | -      | -                                |
| Other Institutions               | -      | 10.680                       | -      | 3.865                            |
| Total                            | 34.161 | 402.088                      | 51.579 | 323.627                          |

<sup>(\*)</sup> Fee and commission expense from cash loans are included.

<sup>3.</sup>Information on interest expense given to securities issued:

|                                       | Cur              | rent Period |         | Prior Period     |
|---------------------------------------|------------------|-------------|---------|------------------|
|                                       | 31 December 2015 |             |         | 31 December 2014 |
|                                       | TL               | FC          | TL      | FC               |
| Interest expense on securities issued | 304.399          | 439.768     | 324.620 | 287.922          |

<sup>2.</sup> Information on interest expense given to associates and subsidiaries: None.

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#### 4. Maturity structure of the interest expense on deposits :

There are no seven-day notification deposits.

|                           |                    |                  | Т                 | ime Deposits      |                 |                    |           |
|---------------------------|--------------------|------------------|-------------------|-------------------|-----------------|--------------------|-----------|
| Current Period-31.12.2015 | Demand<br>Deposits | Up to 1<br>Month | Up to 3<br>Months | Up to 6<br>Months | Up to 1<br>Year | 1 Year and<br>Over | Total     |
| TL                        | Берозка            | Hond             | Homas             | Months            | reui            | 0101               | 10141     |
| Bank Deposits             | 34                 | 22.137           | 83.777            | 5.310             | 2.756           | 431                | 114.445   |
| Saving Deposits           | =                  | 1.139.410        | 2.172.407         | 55.074            | 42.284          | 55.563             | 3.464.738 |
| Public Sector Deposits    | =                  | 1.428            | 4.352             | 4.251             | 168             | 212                | 10.411    |
| Commercial Deposits       | =                  | 42.410           | 144.657           | 10.436            | 54.773          | 54.773             | 272.817   |
| Other Deposits            | 3                  | 612.154          | 489.128           | 55.802            | 56.811          | 15.526             | 1.229.421 |
| Total                     | 37                 | 1.817.539        | 2.894.321         | 130.873           | 156.792         | 92.270             | 5.091.832 |
| FC                        |                    |                  |                   |                   |                 |                    |           |
| Foreign Currency Deposits | 7.867              | 248.291          | 334.061           | 45.422            | 103.246         | 190.771            | 929.658   |
| Bank Deposits             | 15                 | 20.430           | 50.064            | 63.707            | 4.684           | 500                | 139.400   |
| Precious Metals Deposits  | -                  | -                | 13                | -                 | 465             | 113                | 591       |
| Total                     | 7.882              | 268.721          | 384.138           | 109.129           | 108.395         | 191.384            | 1.069.649 |
| Grand Total               | 7.919              | 2.086.260        | 3.278.459         | 240.002           | 265.187         | 283.654            | 6.161.481 |

|                           |                    |                  | Ti                | me Deposits       |                 |                    |           |
|---------------------------|--------------------|------------------|-------------------|-------------------|-----------------|--------------------|-----------|
| Prior Period - 31.12.2014 | Demand<br>Deposits | Up to 1<br>Month | Up to 3<br>Months | Up to 6<br>Months | Up to 1<br>Year | 1 Year and<br>Over | Total     |
| TL                        |                    |                  |                   |                   |                 |                    |           |
| Bank Deposits             | 21                 | 51.164           | 137.917           | 14.232            | 5.407           | 842                | 209.583   |
| Saving Deposits           | -                  | 793.975          | 1.890.305         | 92.817            | 52.068          | 63.061             | 2.892.226 |
| Public Sector Deposits    | 4                  | 1.145            | 9.848             | 3.028             | 222             | 354                | 14.601    |
| Commercial Deposits       | -                  | 527.692          | 491.308           | 53.114            | 26.745          | 5.144              | 1.104.003 |
| Other Deposits            | 3                  | 27.669           | 161.090           | 49.529            | 35.514          | 5.850              | 279.655   |
| Total                     | 28                 | 1.401.645        | 2.690.468         | 212.720           | 119.956         | 75.251             | 4.500.068 |
| FC                        |                    |                  |                   |                   |                 |                    |           |
| Foreign Currency Deposits | 10.555             | 210.873          | 262.554           | 69.666            | 89.323          | 183.694            | 826.665   |
| Bank Deposits             | -                  | 18.179           | 59.123            | 44.801            | 8.274           | 34                 | 130.411   |
| Precious Metals Deposits  | -                  | -                | 16                | -                 | 365             | 14                 | 395       |
| Total                     | 10.555             | 229.052          | 321.693           | 114.467           | 97.962          | 183.742            | 957.471   |
| Grand Total               | 10.583             | 1.630.697        | 3.012.161         | 327.187           | 217.918         | 258.993            | 5.457.539 |

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(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### c. Explanations on dividend income:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| From Trading Financial Assets                              | 11               | 151              |
| From Financial Assets at Fair Value Through Profit or Loss | -                | -                |
| From Available-for-sale Financial Assets                   | 509              | -                |
| Other (*)  | 1.755            | 1.230            |
| Total  | 2.275            | 1.381            |

<sup>[\*]</sup>Discloses the dividend income received from non-consolidated investments in associates and subsidiaries.

### d. Information on trading profit/loss(Net):

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2015 | 31 December 2014 |
| Profit  | 6.878.067.093    | 1.630.212.358    |
| Income From Capital Market Transactions           | 867.639          | 1.221.991        |
| Income From Derivative Financial Transactions (*) | 5.680.437        | 4.414.415        |
| Foreign Exchange Gains                            | 6.871.519.017    | 1.624.575.952    |
| Loss (-)  | 6.878.000.947    | 1.630.287.834    |
| Loss from Capital Market Transactions             | 641.504          | 500.767          |
| Loss from Derivative Financial Transactions (*)   | 6.261.046        | 5.727.442        |
| Foreign Exchange Loss                             | 6.871.098.397    | 1.624.059.625    |
| Total (Net)                                       | 66.146           | (75.476)         |
|   |                  |                  |

<sup>(\*)</sup> The net profit resulting from the foreign exchange differences related to derivative financial transactions is TL 30.596 (31 December 2014: TL (-) 190.050)

### e. Explanations on other operating income:

"Other Operating Income" in the Income Statement mainly includes collections from receivables for which provision has been allocated in prior periods and the sale from non-performing loans portfolio. In addition, prior period balances includes the reversal of the general reserve.

### f. Provision expenses related to loans and other receivables of the Group:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| Specific Provisions for Loans and Other Receivables          | 1.757.858        | 1.520.251        |
| III. Group Loans and Receivables                             | 449.245          | 275.842          |
| IV. Group Loans and Receivables                              | 870.334          | 925.809          |
| V.Group Loans and Receivables                                | 438.279          | 318.600          |
| General Provision Expenses                                   | 463.224          | 426.285          |
| Provision Expense for Possible Risks                         | -                | -                |
| Marketable Securities Impairment Expense                     | 87.910           | 102.313          |
| Financial Assets at Fair Value through Profit or Loss        | -                | 32               |
| Available-for-sale Financial Assets                          | 87.910           | 102.281          |
| Investments in Associates, Subsidiaries and Held-to-maturity |                  |                  |
| Securities Value Decrease                                    | 54.674           | 8.447            |
| Investments in Associates                                    | -                | -                |
| Subsidiaries   | -                | -                |
| Joint Ventures   | -                | -                |
| Held-to-maturity Investments                                 | 54.674           | 8.447            |
| Other  | -                | 19.562           |
| Total  | 2.363.666        | 2.076.858        |

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#### g. Information related to other operating expenses:

|  | Current Period   | Prior Period     |
|--|------------------|------------------|
|  | 31 December 2015 | 31 December 2014 |
| Personnel Expenses                                     | 1.671.033        | 1.484.508        |
| Reserve for Employee Termination Benefits              | 1.328            | 1.576            |
| Bank Social Aid Provision Fund Deficit Provision       | -                | -                |
| Impairment Expenses of Fixed Assets                    | -                | -                |
| Depreciation Expenses of Fixed Assets                  | 143.616          | 136.608          |
| Impairment Expenses of Intangible Assets               | -                | -                |
| Goodwill Impairment Expenses                           | -                | -                |
| Amortization Expenses of Intangible Assets             | 79.184           | 65.026           |
| Impairment Expenses of Equity Participations for which |                  |                  |
| Equity Method is Applied                               | -                | -                |
| Impairment Expenses of Assets Held for Resale          | -                | 23               |
| Depreciation Expenses of Assets Held for Resale        | 3.300            | 242              |
| Impairment Expenses of Fixed Assets Held for Sale      | -                | -                |
| Other Operating Expenses                               | 1.613.654        | 1.458.177        |
| Operational Leasing Expenses                           | 177.543          | 164.220          |
| Maintenance Expenses                                   | 23.497           | 24.289           |
| Advertisement Expenses                                 | 120.577          | 108.291          |
| Other Expenses   | 1.292.037        | 1.161.377        |
| Loss on Sales of Assets                                | 326              | 506              |
| Other(*)   | 845.364          | 659.769          |
| Total  | 4.357.805        | 3.806.435        |

<sup>(\*)</sup> The balance shown in the "other" line includes fees and commissions reimbursements as per the decision of Consumer Arbitration Board, Courts and Offices of Enforcement amounting to TL 217.281 (31 December 2014: TL 109.431).

## h. Information on income/loss from minority interest:

|                                      | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--------------------------------------|------------------------------------|----------------------------------|
| Income/(loss) from minority interest | 9                                  | 7                                |

### i. Information on profit/(loss) from continued and discontinued operations before tax:

The Bank's income before tax consists of net interest income amounting to TL 7.731.289, net fees and commission income amounting to TL 2.486.906 and the amount of other operating expense is TL 4.357.805.

The Bank has no discontinued operations

### j. Information on tax provision of continued and discontinued operations:

As of 31 December 2015, the Group has a current tax expense of TL 919.344 and deferred tax expense of TL 30.362. The amount of deferred tax income that occurred due to the temporary differences is TL 18.634 and deferred tax expense is TL 69.669 the amounts of deferred tax income occurred due to the closing of temporary differences is TL 66.502 and deferred tax expense is TL 45.829 respectively.

The Group has no discontinued operations.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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#### k. Explanation on current period net profit and loss of continued and discontinued operations:

Net profit of the Bank is TL 3.229.357.

The Group has no discontinued operations

### l. Explanations on current period net profit and loss:

- 1. Explanation on the quality, amount and frequency of the figures of the income and expense stemming from ordinary banking operations, if necessary to understand the performance of the Group for the current period: None.
- 2. Explanation on the changes in the estimations regarding the figures on the financial statements, if there exists a possibility that the profit and loss for the current or the following periods will be impacted: None.

#### m. Other figures on profit and loss statement:

"Other Fee and Commission Income" in the Income Statement mainly consists of commissions received from credit card, money transfer and insurance transactions.

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#### IV. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED OFF-BALANCE SHEET ACCOUNTS

#### Explanations on off-balance sheet commitments:

- 1. Type and amount of irrevocable commitments: TL 5.154.131 asset purchase commitments (31 December 2014: TL 9.727.241), TL 17.672.898 commitments for credit card limits (31 December 2014: TL 21.109.490) and TL 5.764.751 commitments for cheque books (31 December 2014: TL 5.409.062).
- 2. Type and amount of probable losses and obligations arising from off-balance sheet items:

The Group has no probable losses arising from off-balance sheet items. Obligations arising from the off-balance sheet are disclosed in "Off-balance sheet commitments".

2 (i). Non-cash loans including guarantees, bank acceptances, collaterals and others that are accepted as financial commitments and other letter of credits:

|                       | Current Period   | Prior Period     |  |
|-----------------------|------------------|------------------|--|
|                       | 31 December 2015 | 31 December 2014 |  |
| Bank Acceptance Loans | 933.230          | 1.130.533        |  |
| Letters of Credit     | 5.359.136        | 5.463.720        |  |
| Other Guarantees      | 3.513.090        | 3.286.394        |  |
| Total                 | 9.805.456        | 9.880.647        |  |

2 (ii). Revocable, irrevocable guarantees and other similar commitments and contingencies:

|                                       | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|---------------------------------------|------------------------------------|----------------------------------|
| Revocable Letters of Guarantee        | 651.210                            | 513.423                          |
| Irrevocable Letters of Guarantee      | 12.025.211                         | 11.414.007                       |
| Letters of Guarantee Given in Advance | 2.681.029                          | 2.334.608                        |
| Guarantees Given to Customs           | 3.019.643                          | 4.119.296                        |
| Other Letters of Guarantee            | 4.174.171                          | 3.981.482                        |
| Total                                 | 22.551.264                         | 22.362.816                       |

#### 3. Information on non-cash loans:

3 (i). Total amount of non-cash loans:

|  | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--|------------------------------------|----------------------------------|
| Non-cash Loans Given against Cash Loans              | 3.411.739                          | 3.347.008                        |
| With Original Maturity of 1 Year or Less Than 1 Year | 1.614.511                          | 1.710.716                        |
| With Original Maturity of More Than 1 Year           | 1.797.228                          | 1.636.292                        |
| Other Non-cash Loans                                 | 28.944.981                         | 28.896.455                       |
| Total  | 32.356.720                         | 32.243.463                       |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

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3 (ii). Information on sectoral risk concentrations of non-cash loans:

|                            |            | Prior Period     |            |        |            |        |                  |        |  |  |
|----------------------------|------------|------------------|------------|--------|------------|--------|------------------|--------|--|--|
|                            | 3          | 31 December 2015 |            |        |            |        | 31 December 2014 |        |  |  |
|                            | TL         | (%)              | FC         | (%)    | TL         | (%)    | FC               | (%)    |  |  |
| Agricultural               | 14.438     | 0,11             | 360        | -      | 18.441     | 0,12   | 236              | -      |  |  |
| Farming and Raising        | 973        | 0,01             |            |        | 396        |        |                  |        |  |  |
| Livestock                  | //3        | 0,01             | _          | _      | 370        | _      | _                | _      |  |  |
| Forestry                   | 13.457     | 0,10             | 360        | -      | 18.043     | 0,12   | 236              | -      |  |  |
| Fishing                    | 8          | =                | =          | -      | 2          | -      | =                | =      |  |  |
| Manufacturing              | 5.141.241  | 37,36            | 6.728.786  | 35,39  | 6.074.553  | 40,95  | 6.353.506        | 36,51  |  |  |
| Mining                     | 79.290     | 0,58             | 81.367     | 0,43   | 88.492     | 0,60   | 128.708          | 0,74   |  |  |
| Production                 | 3.758.802  | 27,31            | 5.279.412  | 27,73  | 4.140.882  | 27,91  | 5.197.003        | 29,86  |  |  |
| Electric, Gas and Water    | 1.303.149  | 9,47             | 1.368.007  | 7,23   | 1.845.179  | 12,44  | 1.027.795        | 5,91   |  |  |
| Construction               | 1.720.886  | 12,50            | 2.137.690  | 11,30  | 1.412.181  | 9,52   | 1.543.664        | 8,87   |  |  |
| Services                   | 6.468.781  | 47,04            | 8.662.656  | 47,71  | 7.078.556  | 47,71  | 8.883.324        | 51,04  |  |  |
| Wholesale and Retail Trade | 4.909.257  | 35,67            | 4.697.020  | 24,83  | 4.963.029  | 33,45  | 5.524.605        | 31,74  |  |  |
| Hotel, Food and            | 55.337     | 0,40             | 68.933     | 0,36   | 47.058     | 0,32   | 57.302           | 0,33   |  |  |
| Beverage Services          | 33.337     | 0,40             | 00.733     | 0,50   | 47.030     | 0,02   | 37.302           | 0,00   |  |  |
| Transportation and         | 180.641    | 1,31             | 198.981    | 1,02   | 169.498    | 1,14   | 202.063          | 1,16   |  |  |
| Telecommunication          | 100.041    | 1,01             | 170.701    | 1,02   | 107.470    | 1,14   | 202.000          | 1,10   |  |  |
| Financial Institutions     | 1.103.071  | 8,05             | 3.581.190  | 20,88  | 1.703.808  | 11,48  | 3.047.274        | 17,51  |  |  |
| Real Estate and Leasing    | 4.967      | 0,04             | 95         | _      | 6.211      | 0,04   | 64               | _      |  |  |
| Services                   |            |                  |            |        |            |        |                  |        |  |  |
| Self-Employment Services   | 17.778     | 0,13             | 8.961      | 0,05   | 22.379     | 0,15   | 12.494           | 0,07   |  |  |
| Education Services         | 13.957     | 0,10             | 2.272      | 0,01   | 12.817     | 0,09   | 1.054            | 0,01   |  |  |
| Health and Social Services | 183.773    | 1,34             | 105.204    | 0,56   | 153.756    | 1,04   | 38.468           | 0,22   |  |  |
| Other                      | 417.608    | 2,99             | 1.064.274  | 5,60   | 254.438    | 1,70   | 624.564          | 3,58   |  |  |
| Total                      | 13.762.954 | 100,00           | 18.593.766 | 100,00 | 14.838.169 | 100,00 | 17.405.294       | 100,00 |  |  |

<sup>3 (</sup>iii). Information on the non-cash loans classified in Group I and Group II:

|                                     | Group      | l          | Group II |        |  |
|-------------------------------------|------------|------------|----------|--------|--|
|                                     | TL         | FC         | TL       | FC     |  |
| Non-Cash Loans                      | 13.649.728 | 18.510.434 | 113.226  | 83.332 |  |
| Letters of Guarantee                | 11.752.214 | 10.608.778 | 110.965  | 79.307 |  |
| Bank Acceptances                    | -          | 933.230    | -        | -      |  |
| Letters of Credit                   | 396        | 5.355.939  | -        | 2.801  |  |
| Endorsements                        | -          | -          | -        | -      |  |
| Underwriting Commitments            | -          | -          | -        | -      |  |
| Factoring Guarantees                | -          | 22.866     | -        | -      |  |
| Other Commitments and Contingencies | 1.897.118  | 1.589.621  | 2.261    | 1224   |  |

### 4. Mutual Funds :

As of 31 December 2015, the Group is the founder of 43 mutual funds (31 December 2014: 44 mutual funds) with an unaudited total fund value of TL 3.283.444 (31 December 2014: TL 3.233.211). The shares of the mutual funds established in accordance with the Capital Markets Board legislation are kept dematerialized by Istanbul Settlement and Custody Bank, Inc.

### **AKBANK T.A.Ş.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### b. Information on derivative transactions:

|  | Current Period<br>31 December 2015 | Prior Period<br>31 December 2014 |
|--|------------------------------------|----------------------------------|
| Types of Trading Transactions                        |                                    |                                  |
| Foreign Currency Related Derivative Transactions (I) | 121.194.558                        | 82.978.459                       |
| FC Trading Forward Transactions                      | 15.110.525                         | 9.092.090                        |
| Trading Swap Transactions                            | 82.031.968                         | 54.415.763                       |
| Futures Transactions                                 | -                                  | -                                |
| Trading Option Transactions                          | 24.052.064                         | 19.470.606                       |
| Interest Related Derivative Transactions (II)        | 105.501.560                        | 74.879.960                       |
| Forward Interest Rate Agreements                     | -                                  | -                                |
| Interst Rate Swaps                                   | 60.395.904                         | 40.397.890                       |
| Interest Rate Options                                | 45.105.656                         | 34.482.070                       |
| Interest Rate Futures                                | -                                  | -                                |
| Other Trading Derivative Transactions (III)          | 11.410.433                         | 6.427.357                        |
| A. Total Trading Derivative Transactions (I+II+III)  | 238.106.551                        | 164.285.776                      |
| Types of Hedging Transactions                        |                                    |                                  |
| Fair Value Hedges                                    | 12.526.955                         | 9.638.866                        |
| Cash Flow Hedges                                     | 277.478                            | -                                |
| Foreign Currency Investment Hedges                   | -                                  | -                                |
| B. Total Hedging Related Derivatives                 | 12.804.433                         | 9.638.866                        |
| Total Derivative Transactions (A+B)                  | 250.910.984                        | 173.924.642                      |

#### c. Explanations on credit derivatives and risks beared due to these:

Credit derivative transactions are also part of Bank's trading activities due to which the Bank is exposed to fair value risk. The transactions made are credit default swaps that carry Turkish Treasury credit risk. As of 31 December 2015 the Bank holds credit default swaps with 5 year maturity and a nominal value of USD 55 million.

#### d. Explanations on contingent assets and liabilities:

### 1. Contingent Liabilities:

The Bank has accounted a provision amounting to TL 10.312 (31 December 2014:11.086 TL) for the contingent liabilities with a high probability of realization regarding continuing opposing trials. There are also some other opposing trials. In Addition the probability of realization of these trials is low so no cash outflow expected regarding these trials.

#### 2. Contingent Assets:

None.

#### e. Explanations on the activities carried out on behalf and account of other persons:

The policy is explained on note XIII in Section Four.

### AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### V. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED STATEMENT OF CHANGES IN THE SHAREHOLDERS' EQUITY

#### a. Information on distribution of profit:

The Ordinary General Assembly Meeting of the Parent Bank was held on 26 March 2015. In the Ordinary General Assembly, it was resolved to distribute a TL 3.159.678 cash dividend over the TL 569.600 net unconsolidated income from 2014 operations to the Bank's shareholders, Chairman and Members of the Board of Directors. It was also resolved in the General Assembly to transfer TL 4.505 to other capital reserves, to allocate TL 36.960 as legal and TL 2.548.613 as extraordinary reserves.

General Assembly of the Bank is authorized body for the profit appropriation decisions. The Ordinary General Assembly Meeting has not been held as of the date of these financial statements.

#### b. Information on hedge funds:

#### 1. Information on cash flow hedge:

Due to facts described in "Explanations of Hedging Transactions" section in Note XV of Section Four, there are discontinued hedge accounting transactions. As of 31 December 2015, the fair value change of the hedging instrument since the beginning of hedge accounting left after amortization has been reflected to profit/loss accounts that is shown under "hedging funds" in equity is TL (-) 60.625 (31 December 2014: TL (-) 82.447)

#### 2. Information on net invesment hedge:

The Bank is hedged against net investment risk arising from fluctuations in foreign exchange rates through the use of foreign currency denominated financial borrowings. In this context, effective portion of the change in foreign currency denominated financial liabilities resulting from changes in the foreign exchange rates is recognized under "Hedging reserves" within equity. As of 31 December 2015, the amount directly recognized in equity is (-) TL 218.005 (31 December 2014: TL (-) 149.693)

#### c. Information on to foreign exchange difference:

Within the financial statements of the Group's subsidiaries founded abroad, balance sheet items are translated into Turkish Lira with the foreign exchange rates prevailing at the balance sheet date, and income statements items are translated into Turkish Lira with the average foreign exchange rates. Related foreign exchange differences are accounted in the shareholders' equity under "Other profit reserves."

#### d. Information on available-for-sale financial assets:

"Unrealized gains and losses" arising from changes in the fair value of securities classified as available-for-sale are not recognized in current year income statements; they are recognized in the "Marketable securities valuation differences" account under equity, until the financial assets are sold, disposed or impaired.

### AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### VI. INFORMATION ON CASH AND CASH EQUIVALENTS:

#### a. Information on cash and cash equivalents:

Components of cash and cash equivalents and the accounting policy applied in their determination:

Cash and foreign currency, money in transit, bought bank cheques together with demand deposits at banks including the CBRT are defined as "Cash"; Interbank money market and time deposits in banks with original maturities less than three months and investment in marketable securities excluding equity securities are defined as "Cash equivalents".

1. Cash and cash equivalents at the beginning of the period:

|                                   | Current Period   | Prior Period     |
|-----------------------------------|------------------|------------------|
|                                   | 31 December 2015 | 31 December 2014 |
| Cash                              | 2.247.086        | 2.600.510        |
| Cash, Foreign Currency and Other  | 1.478.809        | 1.531.782        |
| Demand Deposits in Banks (*)      | 768.277          | 1.068.728        |
| Cash Equivalents                  | 3.098.443        | 2.332.774        |
| Interbank Money Market Placements | 700.000          | -                |
| Time Deposits in Banks            | 1.512.927        | 1.810.690        |
| Marketable Securities             | 885.516          | 522.084          |
| Total Cash and Cash Equivalents   | 5.345.529        | 4.933.284        |

<sup>(\*)</sup> The restricted demand accounts are not included.

#### 2. Cash and cash equivalents at the end of period:

|                                   | Current Period   | Prior Period     |
|-----------------------------------|------------------|------------------|
|                                   | 31 December 2015 | 31 December 2014 |
| Cash                              | 3.049.765        | 2.247.086        |
| Cash, Foreign Currency and Other  | 1.409.698        | 1.478.809        |
| Demand Deposits in Banks (*)      | 1.640.067        | 768.277          |
| Cash Equivalents                  | 4.059.676        | 3.098.443        |
| Interbank Money Market Placements | 98               | 700.000          |
| Time Deposits in Banks            | 4.031.890        | 1.512.927        |
| Marketable Securities             | 27.688           | 885.516          |
| Total Cash and Cash Equivalents   | 7.109.441        | 5.345.529        |

<sup>(\*)</sup> The restricted demand accounts are not included.

# b. Explanation about other cash flows items and the effect of changes in foreign exchange rates on cash and cash equivalents:

The "Other" item under "Operating profit before changes in operating assets and liabilities" amounting to (-) TL 2.085.064 (31 December 2014: (-) TL 194.917) consists mainly of items such as fees and commissions paid, other operating income excluding income from doubtful receivables, other operating expense excluding personnel expenses.

The "Net increase/decrease in other liabilities" item under "Changes in operating assets and liabilities" amounting to TL 810.522 (31 December 2014 (-) TL 149.199) consists mainly of changes in miscellaneous payables and other liabilities

The effect of changes in foreign exchange rates on cash and cash equivalents includes the foreign exchange differences resulted from the translations of cash and cash equivalents in foreign currencies into TL at the exchange rates prevailing at the three months periods, and amounts to TL934.340 (31 December 2014: TL 53.348).

## AKBANK T.A.Ş.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

#### VII. EXPLANATIONS AND NOTES RELATED TO GROUP'S RISK GROUP

Information on the volume of transactions relating to the Group's risk group, outstanding loan and deposit transactions and profit and loss of the period:

1.Current Period – 31 December 2015:

| Group's Risk Group                     | Investments in<br>Associates,<br>Subsidiaries and<br>Joint Ventures<br>(Business<br>Partnerships) |          | Direct and<br>Shareholders o |           | Other Real and Legal<br>Persons that have been<br>included in the Risk Group |          |
|--|---|----------|------------------------------|-----------|--|----------|
|  | Cash  | Non-Cash | Cash                         | Non-Cash  | Cash   | Non-Cash |
| Loans and Other Receivables            |   |          |                              |           |  |          |
| Balance at the Beginning of the Period | -   | -        | 2.464.548                    | 1.986.485 | -  | -        |
| Balance at the End of the Period       | -   | -        | 3.421.775                    | 1.447.302 | -  | -        |
| Interest and Commission Income         |   |          |                              |           |  |          |
| Received                               | -   | -        | 253.718                      | 5.321     | -  | -        |

#### 2. Prior Period -31 December 2014:

| Group's Risk Group                     | Investments in Associates, Subsidiaries and Joint Ventures (Business Partnerships) |          | Direct and Indirect<br>Shareholders of the<br>Group |           | Other Real and Legal<br>Persons that have been included<br>in the Risk Group |          |
|--|--|----------|---|-----------|--|----------|
|  | Cash   | Non-Cash | Cash  | Non-Cash  | Cash   | Non-Cash |
| Loans and Other Receivables            |  |          |   |           |  | _        |
| Balance at the Beginning of the Period | -  | -        | 2.368.097   | 2.414.017 | -  | -        |
| Balance at the End of the Period       | -  | -        | 2.464.548   | 1.986.485 | -  | -        |
| Interest and Commission Income         |  |          |   |           |  |          |
| Received(*)                            | -  | -        | 172.665   | 3.559     | -  | -        |

 $3. \ Information on deposits of the Group's risk group:$ 

| Group's Risk Group                                       | Investments in Associates, Subsidiaries and Joint Ventures Direct and Indirec roup's Risk Group (Business Partnerships) Shareholders of the Group |                            |                              |                            |                              |                            |  |  |
|--|---|----------------------------|------------------------------|----------------------------|------------------------------|----------------------------|--|--|
| Deposit  | Current Period<br>31.12.2015  | Prior Period<br>31.12.2014 | Current Period<br>31.12.2015 | Prior Period<br>31.12.2014 | Current Period<br>31.12.2015 | Prior Period<br>31.12.2014 |  |  |
| Balance at the Beginning of the Period                   | -   | -                          | 1.337.174                    | 1.809.565                  | 2.115.511                    | 1.995.056                  |  |  |
| Balance at the End of the Period Interest on Deposits(*) | =   | -<br>-                     | 2.102.633<br>194.782         | 1.337.174<br>167.987       | 2.181.203<br>129.147         | 2.115.511<br>86.874        |  |  |

## AKBANK T.A.Ş.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

4. Information on forward and option agreements and other similar agreements made with the Group's risk group:

| Group's Risk Group         | Investments in A<br>Subsidiaries and J<br>(Business Part | oint Ventures              | Direct and I<br>Shareholders of |                            | Other Real and Legal<br>Persons that have been<br>included in the Risk Group |                            |  |
|----------------------------|--|----------------------------|---------------------------------|----------------------------|--|----------------------------|--|
| oroup's Kisk Group         | Current Period<br>31.12.2015                             | Prior Period<br>31.12.2014 | Current Period<br>31.12.2015    | Prior Period<br>31.12.2014 | Current Period<br>31.12.2015   | Prior Period<br>31.12.2014 |  |
| Transactions at Fair Value | !  |                            |                                 |                            |  |                            |  |
| Through Profit or Loss     |  |                            |                                 |                            |  |                            |  |
| Beginning of the Period    | -  | -                          | 2.364.278                       | 2.626.534                  | -  | -                          |  |
| Balance at the End         |  |                            | 3.501.482                       | 2.364.278                  |  |                            |  |
| of the Period              | -  | -                          |                                 |                            | -  | -                          |  |
| Total Income/Loss(*)       | -  | -                          | (2.082)                         | (12.534)                   | -  | _                          |  |
| Transactions for Hedging   |  |                            |                                 |                            |  |                            |  |
| Purposes                   |  |                            |                                 |                            |  |                            |  |
| Beginning of thePeriod     | -  | -                          | _                               | -                          | -  | -                          |  |
| Balance at the End         |  |                            |                                 |                            |  |                            |  |
| of the Period              | -  | -                          | -                               | -                          | -  | -                          |  |
| Total Income/Loss(*)       | -  | -                          | -                               | -                          | -  | -                          |  |

Figures presented in the table above show the total of "sale" and "purchase" amounts of the related transactions. Accordingly, as a result of the nature of these transactions, the difference between the "sale" and "purchase" transactions affects the net exposure of the Group. As of 31 December 2015, the net exposure for direct and indirect shareholders of the Group is TL (-) 10.244 (31 December 2014: TL (-) 1.184).

5. Information regarding benefits provided to the Group's key management:

As of 31 December 2015 benefits provided to the Group's key management amount to TL 36.406 (31 December 2014: TL 33.326).

## VIII. EXPLANATIONS AND NOTES RELATED TO THE DOMESTIC, FOREIGN, OFF-SHORE BRANCHES AND FOREIGN REPRESENTATIVES OF THE BANK

1. Information on the domestic and foreign branches and representatives of the bank:

|                                     | Number | Number of<br>Employees |                             |              |               |
|-------------------------------------|--------|------------------------|-----------------------------|--------------|---------------|
| Domestic Branches                   | 901    | 14.037                 |                             |              |               |
|                                     |        |                        | Country of<br>Incorporation |              |               |
| Foreign                             |        |                        |                             |              |               |
| Representation Office               | -      | -                      | -                           |              | Statutory     |
|                                     |        |                        |                             | Total Assets | Share Capital |
| Foreign Branch<br>Off-shore Banking | -      | -                      | -                           | -            | -             |
| Region Branches                     | 1      | 13                     | Malta                       | 35.322.514   | -             |

<sup>2.</sup> Information on the Bank's branch or representative office openings, closings, significant changes in the organizational structure: In 2015, the Bank has opened 4 domestic branches and closed up 93 domestic branches.

### IX. EXPLANATIONS AND NOTES RELATED TO SUBSEQUENT EVENTS

None.

### AKBANK T.A.Ş.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise stated.)

# SECTION SIX OTHER EXPLANATIONS

#### I. OTHER EXPLANATIONS

None.

# SECTION SEVEN EXPLANATIONS ON AUDITOR'S REPORT

#### I. EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

The consolidated financial statements for the period ended 31 December 2015 have been audited by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a member firm of Ernst&Young Global Limited). The auditor's report dated 02 February 2016 is presented preceding the consolidated financial statements.

#### II. EXPLANATIONS AND NOTES PREPARED BY INDEPENDENT AUDITORS

None.