# 2Q25 Consolidated Financial Results

# 

"Built upon your trust"

# Turkish banking sector navigates market headwinds amid challenges in 2025



Global economy is facing unprecedented trade policy uncertainty, raising concerns regarding growth & inflation



Türkiye is reinforcing financial stability, with improving reserves & declining inflation, while growth continues to moderate

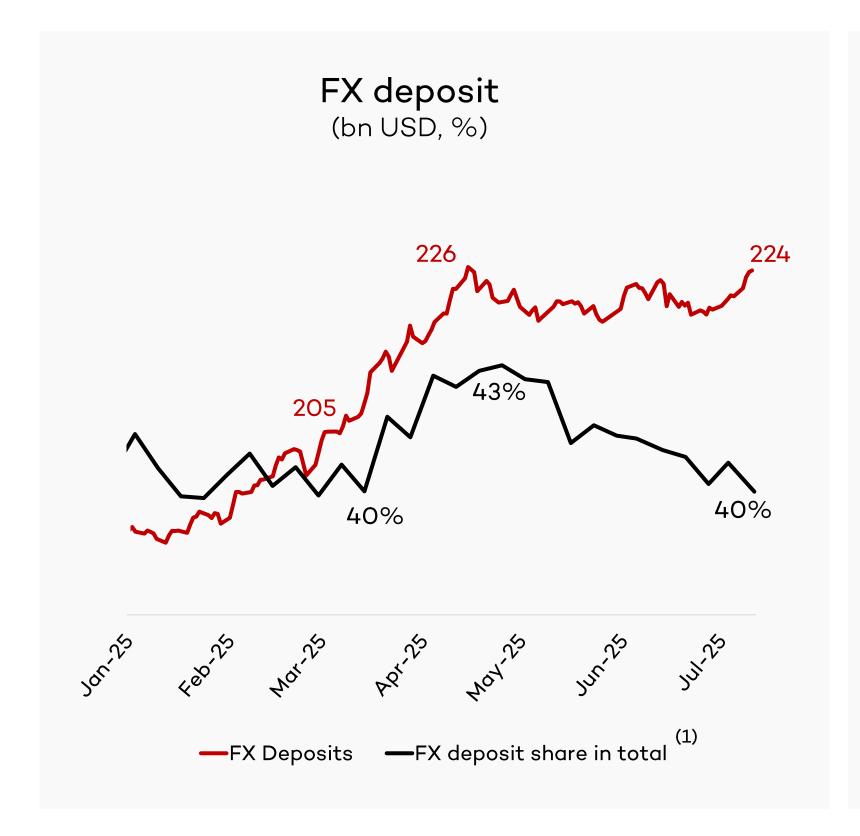


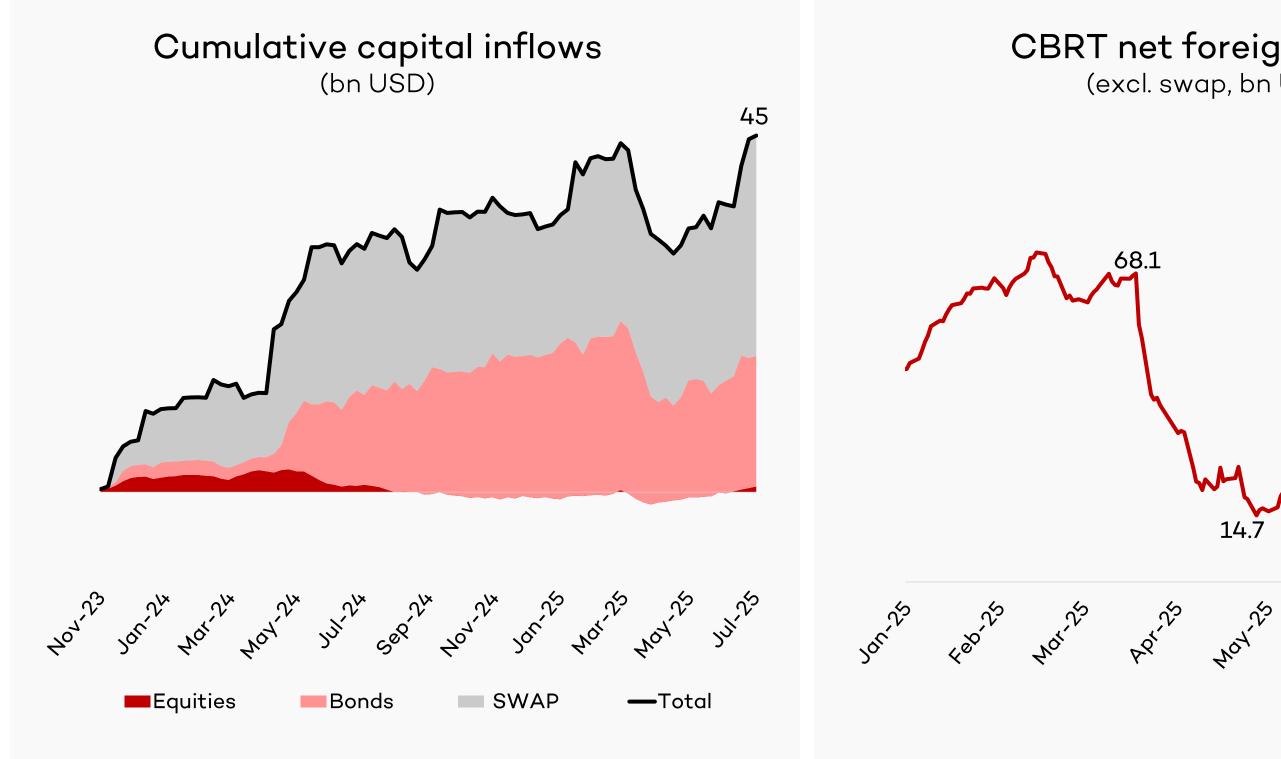
The rebalancing process has weighed on banking sector profitability

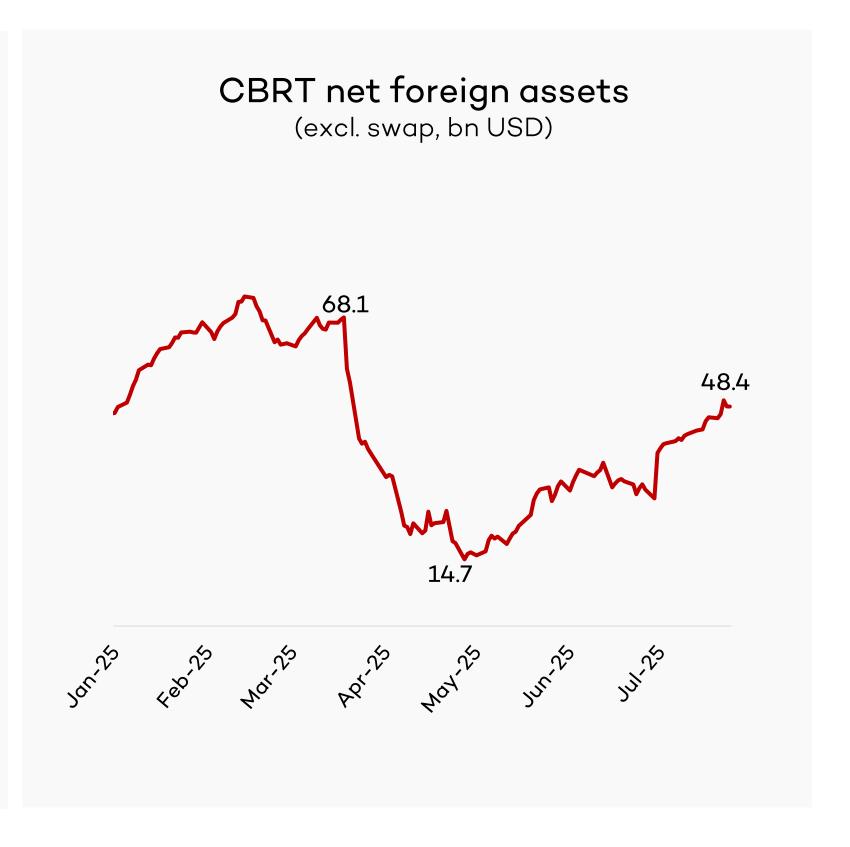
- The interruption of the rate-cut cycle and the unanticipated monetary tightening postponed margin expansion
- The persistence and likely reversal of various adverse shocks will be critical in the trajectory of core business recovery
- Tight financial conditions weigh on economic activity, thus asset quality will remain a key focus area



# Financial indicators regained positive momentum



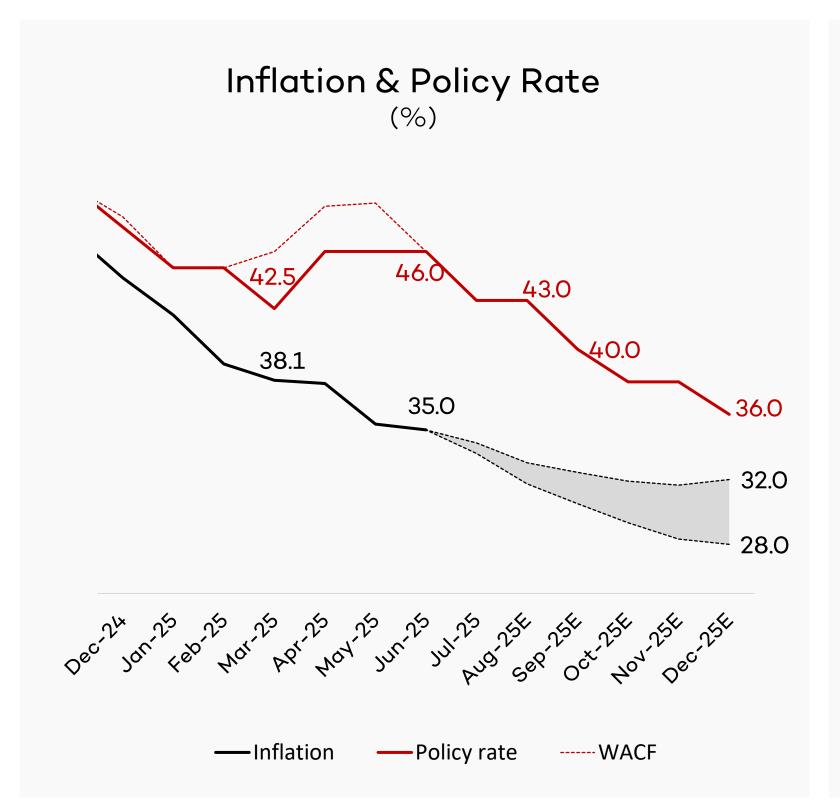


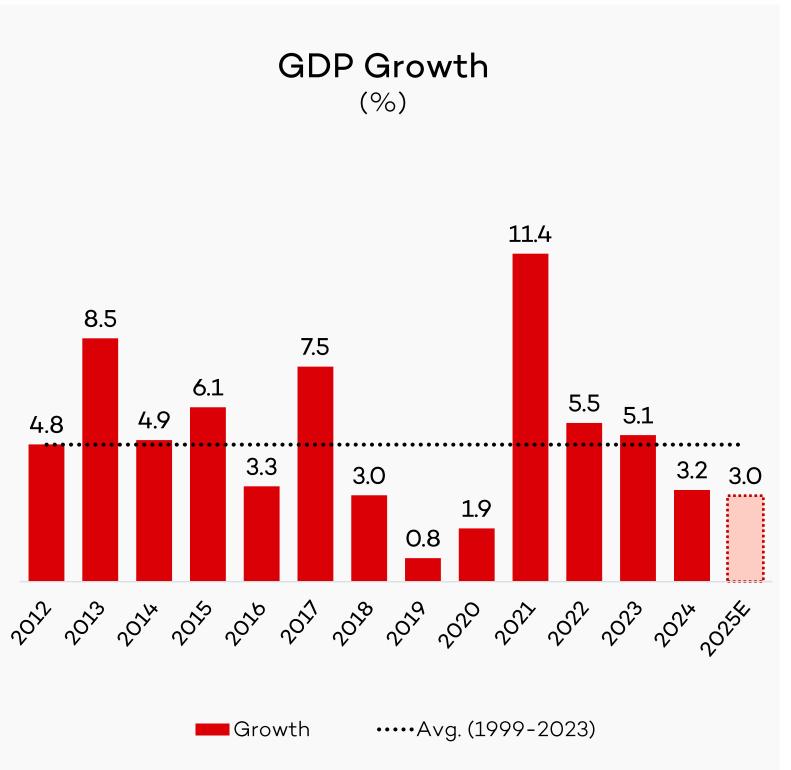


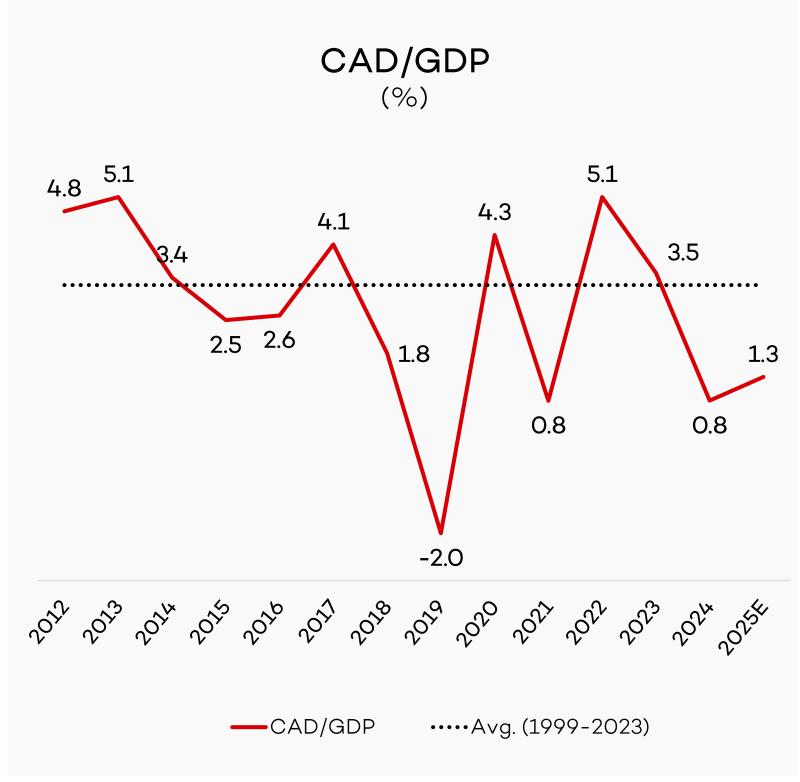
- Dollarization has been contained by the strong & swift monetary response
- Foreign capital inflows re-started in May
- CBRT reserves started to pick up in May & net FX position improved
- FX-protected deposits declined to a negligible 2% of total banking deposits (peaked in 3Q23 at c. 25%)



# Steady progress in macroeconomic stability despite tough backdrop







- Monetary tightening in 2Q25 and the mild course of commodity prices have improved the short-term inflation outlook
- Despite the prospective rate cuts, tight financial conditions are likely to slow down growth and tame inflationary pressures
- ▶ The current account deficit is expected to remain low & manageable in 2025



# Proven resilience throughout shifting economic conditions

# Sound capital position

Robust solvency with 17.4%

CAR & 13.8% Tier 1 (1) creates
substantial competitive
advantage for profitable growth

# Agile balance sheet management

Strength of flexible balance sheet management, aligned with regulations, is set to support margin enhancement starting from 3Q25

# Cost efficient deposit base optimization

Low TL LDR (82%) along with 120 bps in 2Q25 <sup>(2)</sup> market share gain in widespread consumer only TL time deposits creates room for NIM enhancement

# Well-positioned security portfolio for rate cuts

Timely positioning in TL fixed rate bonds to support book value growth

# Fee/opex ratio reached 100% coverage in 2Q25

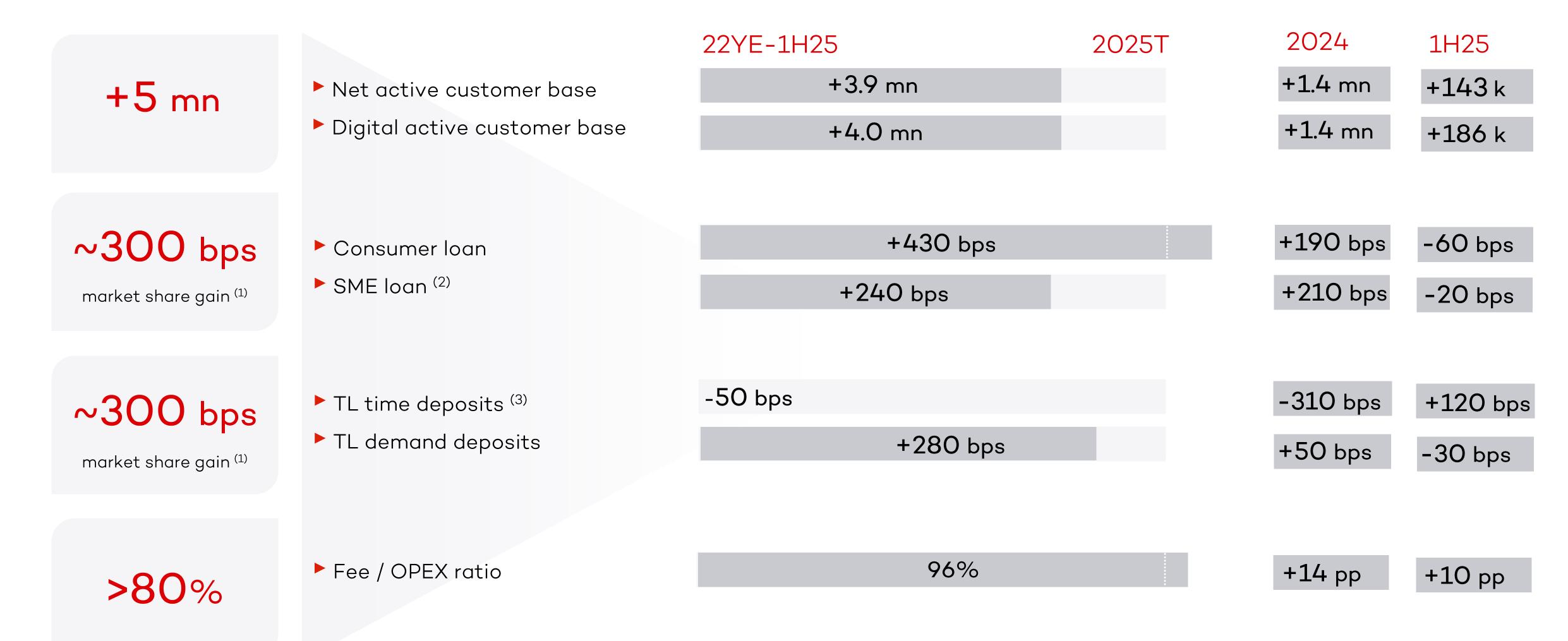
Outstanding +38pp increase in cumulative fee/opex ratio since 22YE bolsters operational strength & efficiency

# Prudent approach in provisioning

Stage 2+3 loans / total loans remains limited at **8.7%** with strong coverage of **32.7%** 



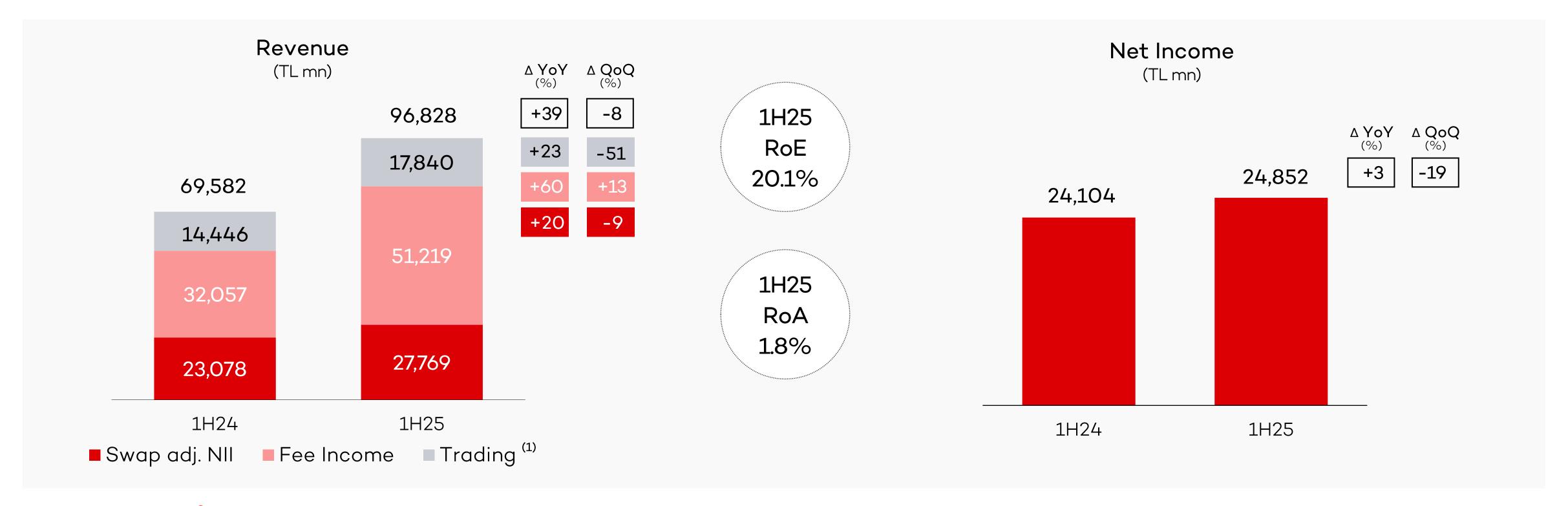
# Broadened retail footprint and reinforced sustainable revenues in line with 2025 targets





<sup>(2)</sup> SME: According to BRSA definition, based on bank only BRSA monthly data as of May 2025, among private banks

# Robust fee income supports core revenue generation

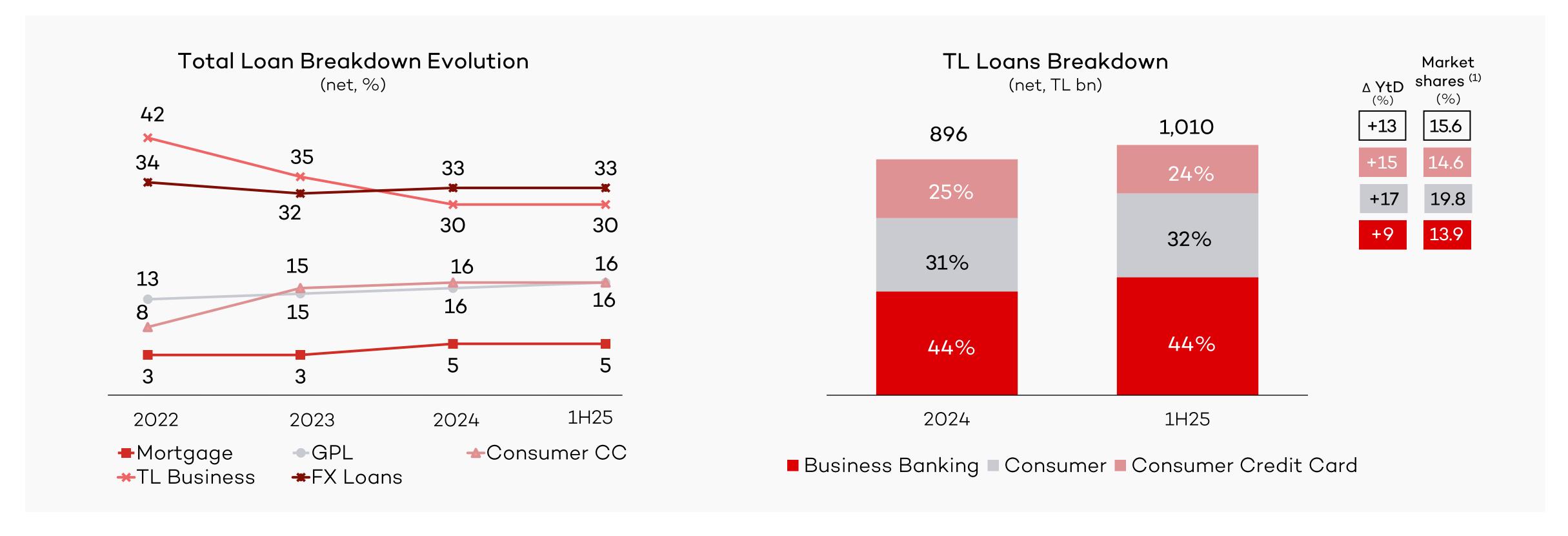


#### Key highlights of 1H25:

- Partially offset the delayed improvement in NII
  - Robust fee income market share of 17.2%<sup>(2)</sup> driven by continuous improvement in fee chargeable customer base & strong x-sell
- Dynamic ALM execution to enhance margins while safeguarding asset quality
  - Balanced growth strategy with a focus on asset quality while maintaining already extented maturities
  - Funding cost optimization thanks to increased footprint in widespread consumer only TL time deposit
  - Strategic yield maximization in security portfolio



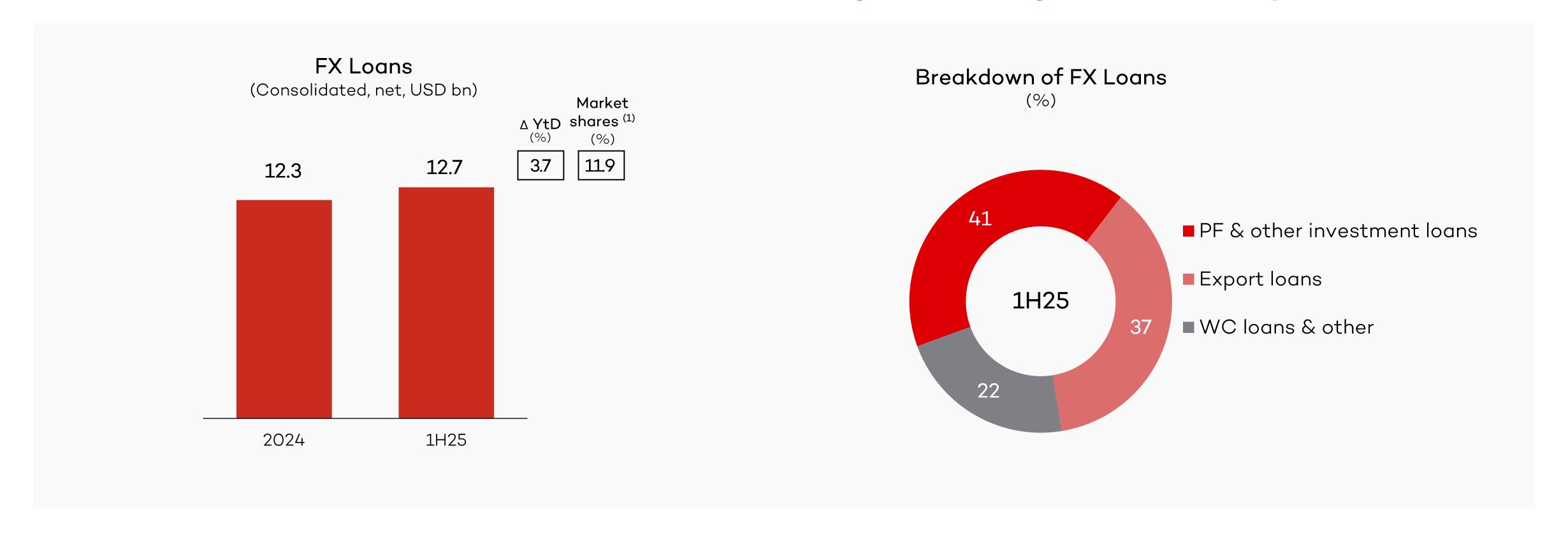
# Risk-return focused loan growth



- Selectively grew in TL loans with a focus on maturity & yield optimization...
  - Maintained & leveraged already extended maturities of 2024
  - Continued focus on higher yielding small-ticket loans
- ...while prudently managing the asset quality
  - Disciplined lending approach and proactive risk management across the loan portfolio
  - ~90% of GPLs, business banking installment & micro SME loans sold through digital channels: Al based & ~100% automated loan decision processes
  - 85% GPLs pre-approved & c. 35% are to salary customers



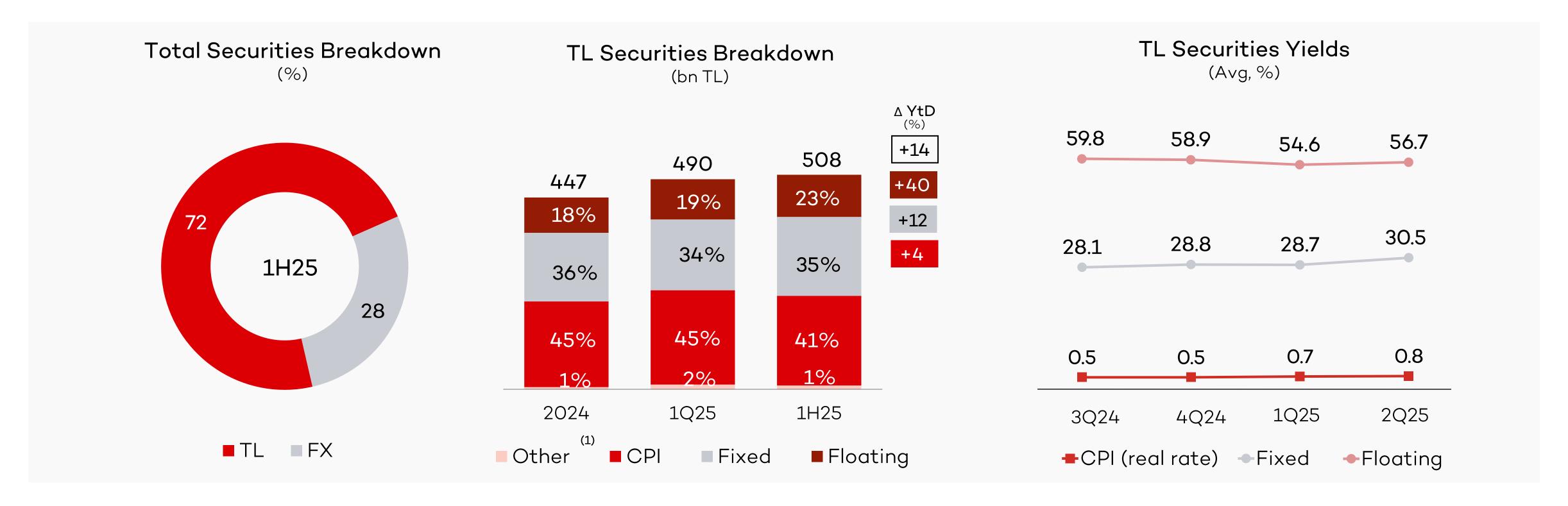
# Resilient FX loan book underscored by already deleveraged risk



- FX loan book grew by 4% YtD despite the redemptions along with tightened growth caps during 1H25
- An already deleveraged FX loan book & significantly mitigated FX risk present notable room for future growth
  - FX loan book decreased from USD ~22 bn in 2017 to USD ~10 bn in 2023 (market share in 2017 at 14.4%)
  - Stage 2 FX provisions are fully hedged



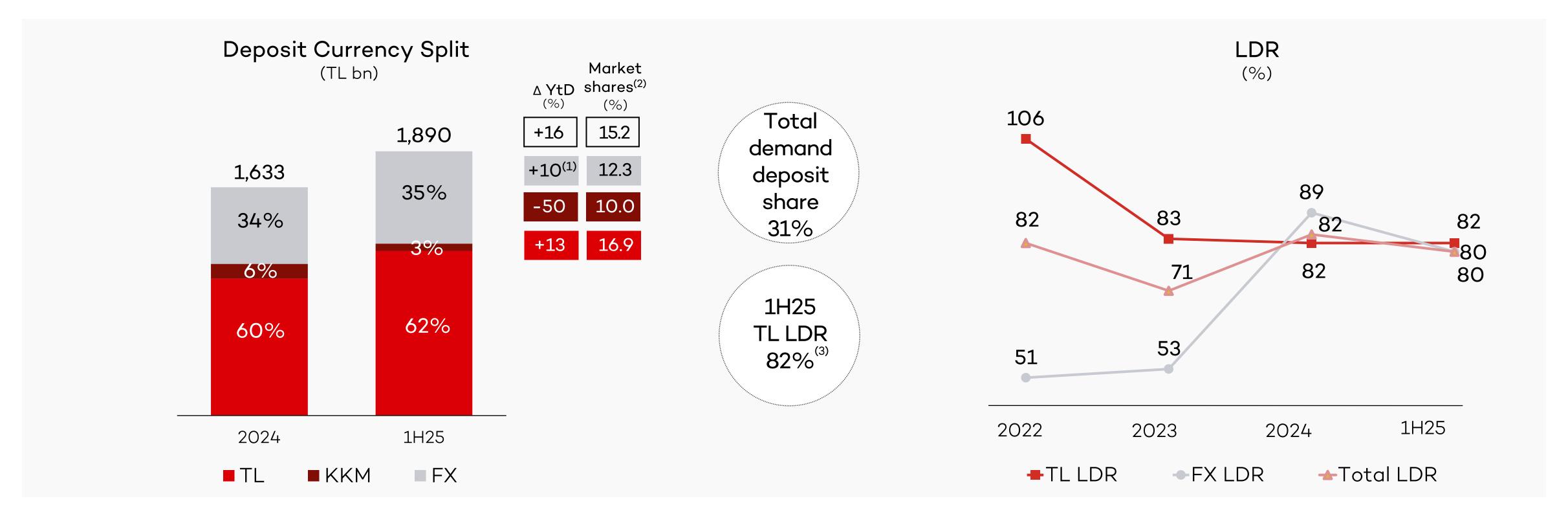
# Strategic security positioning with a focus on yield maximization



- Agility in rebalancing of security portfolio and yield enhancement demonstrate effective ALM
- TL securities (72% of total) is well positioned for the easing cycle
  - Timely positioning in longer duration TL fixed rate securities (at yields well above current market rates) to support book value growth
  - Leading position in high-yielding corporate bonds with TL 37 bn (7% of TL securities): 55% yield by the end of 2Q25 & c. 1-year maturity
  - TL floating notes are mostly TLREF-indexed bonds with decent spreads
  - Share of CPI-linkers (TL 209 bn & 81% of equity) in TL securities strategically decreased to 41% with cumulative 36pp decline from its peak in 2022



# Effective funding strategies to support margin enhancement



- Low-level of TL LDR (82%) creates substantial room for funding cost optimization in disinflationary phase
- Sound deposit base secures cost-efficient funding strategies
  - 63% of assets funded by deposits
  - TL demand deposit in total TL deposit increased by 240 bps YtD to 15.5%
  - Sticky & low cost TL time deposits (4) share in TL time deposit is up by 4pp YtD to 62%
- ▶ Widespread consumer only TL time deposit market share increased by 120 bps in 2Q25 (2)



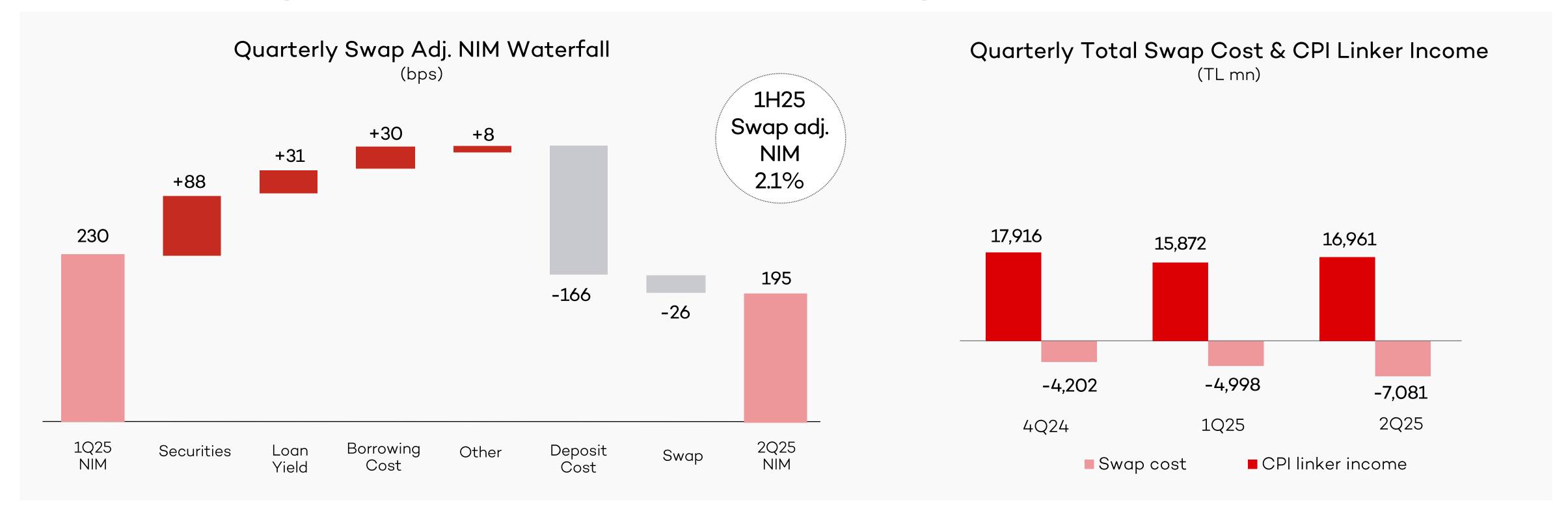
<sup>(1)</sup> In USD terms

<sup>(2)</sup> Market share data based on bank only BRSA weekly data as of 27.6.2025, among private banks

<sup>(3)</sup> Bank-only TL LDR includes domestic TL bond issuances and merchant payables

<sup>(4)</sup> Consumer & SME according to MIS segmentation

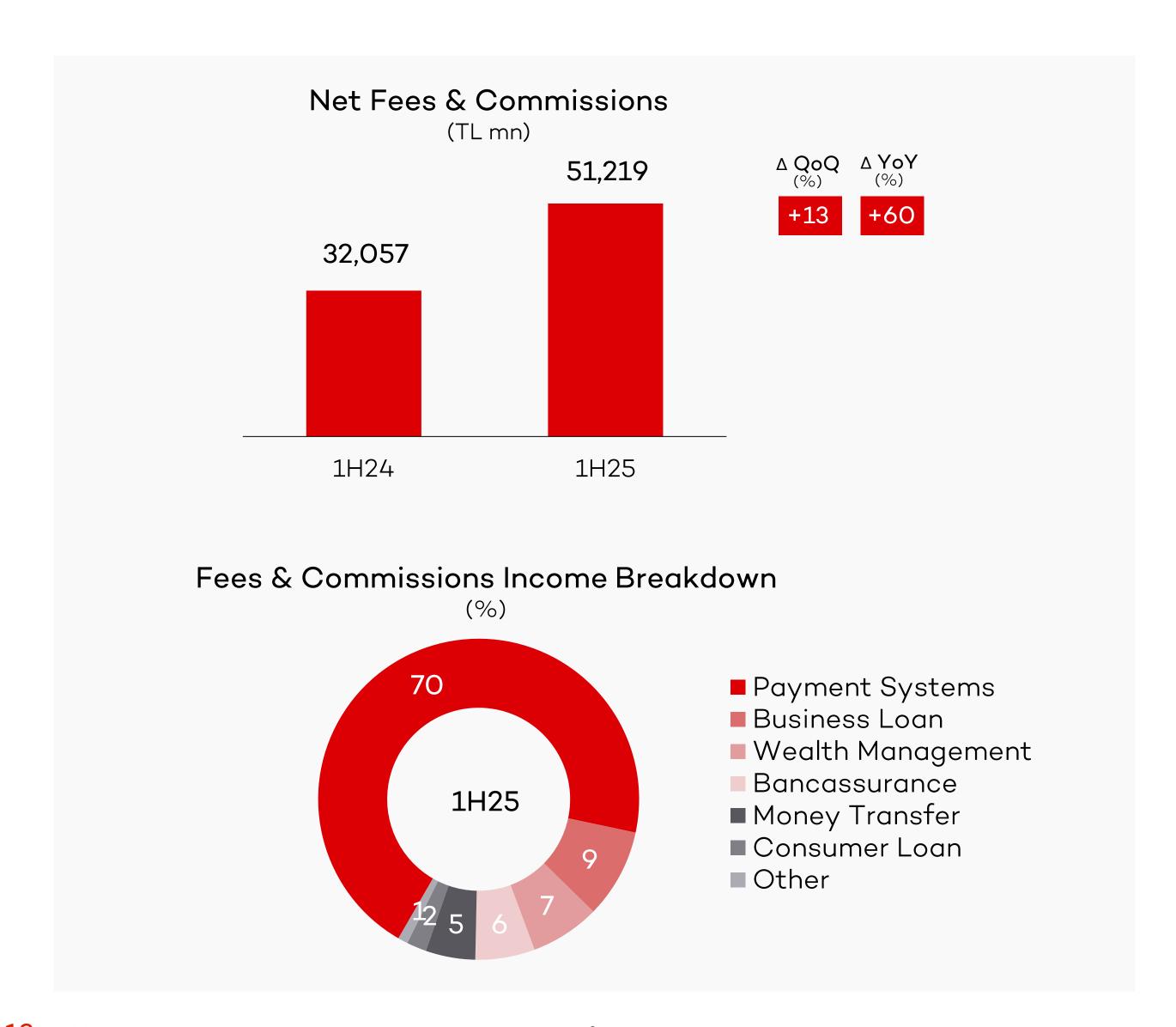
# Strategically aligned for margin recovery



- ▶ NIM troughed in 2Q25, expected to recover starting 3Q25 with the re-initiation of the rate-cut cycle
  - Tighter monetary stance in light of disinflation objective kept funding costs at elevated levels, delayed the expected NIM expansion
- Strategically designed & well-positioned balance sheet for NIM improvement
  - Proactively extended maturity mismatch which resulted in +3pp change in EVE (1) in 2024 (highest TL maturity expansion among peers)
  - Yield maximization through tactical security portfolio management
  - Low TL LDR of 82%



# Momentum across all business lines translates into resilient fee income



#### Key Drivers of Robust Fee Growth

# Payment Systems (+60% YoY)

Pricing, strong customer acquisition & new product innovations

# Bancassurance (+63% YoY)

#1 in total insurance commission since 2023 <sup>(1)</sup> supported by digital sales

# Wealth Management (+37% YoY)

AK Asset Management #1 with TAuM of TL 1,048.6 bn<sup>(2)</sup>

# Money Transfers (+58% YoY)

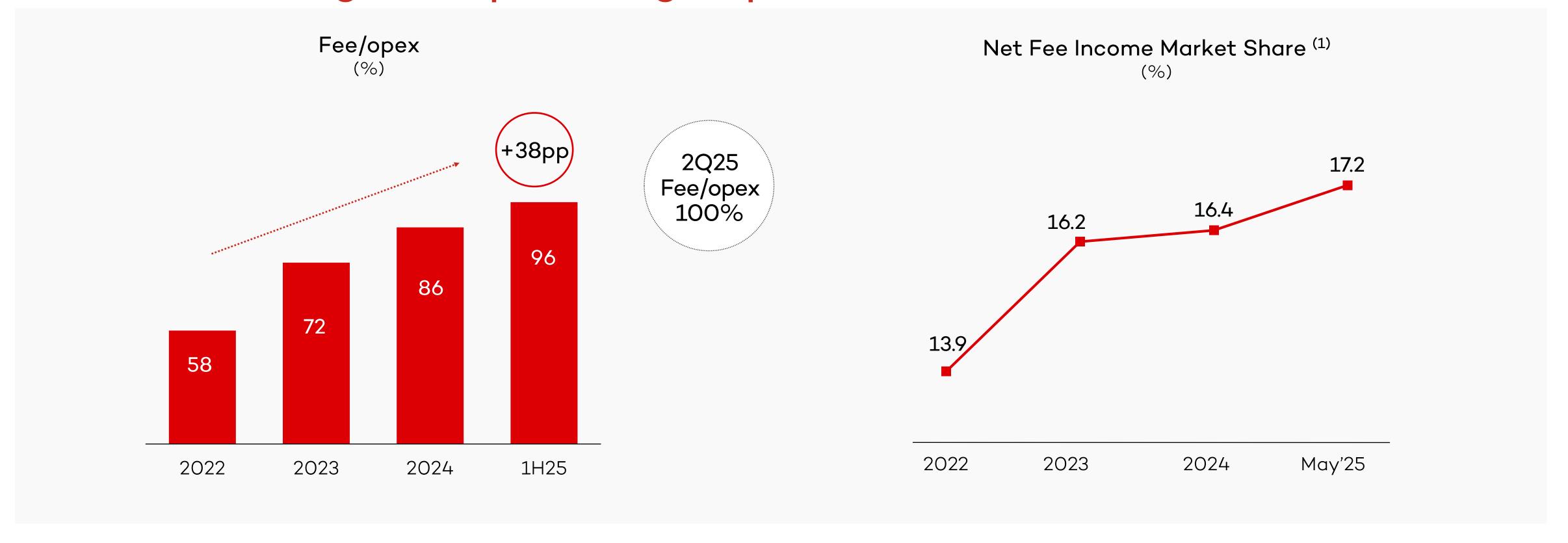
Increased volume & effective pricing

# Consumer Loans (+44% YoY)

Solid customer acquisition & market share gains



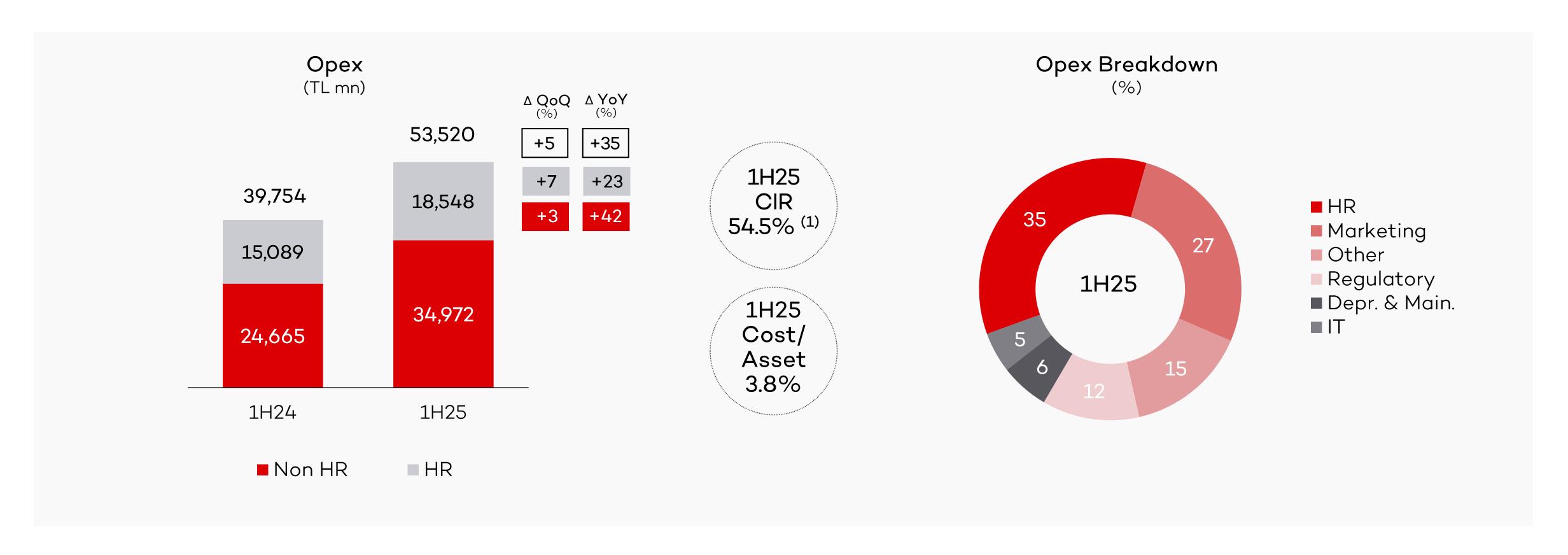
# Robust fee generation & efficient cost management delivered 100% coverage of operating expense in 2Q25



- Exceeded our 2025 strategic target of "> 80% fee/opex ratio" thanks to strong momentum in customer acquisition & non-stop enhancement in fee chargeable customer base
  - Fee/opex ratio continued to improve, rising to 96%, while quarterly ratio reached a robust 100%
- Elevated fee income market share to 17.2% (1) with a striking 3.3 pp gain since 22YE



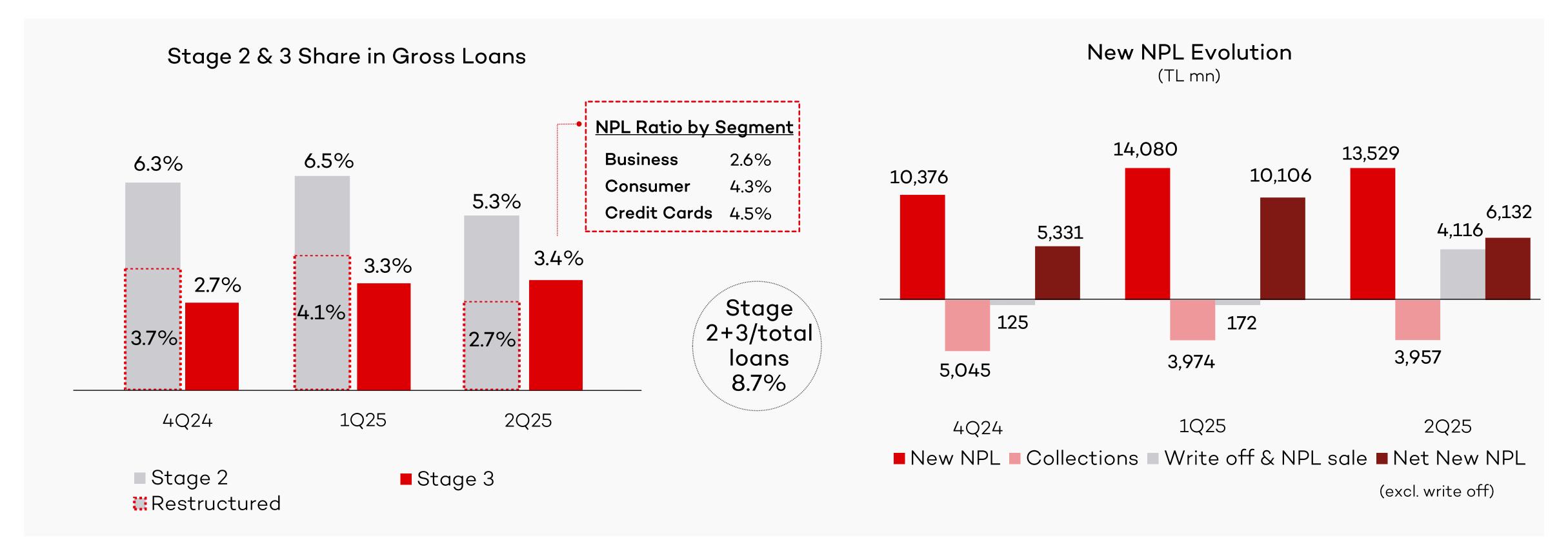
# Prudent cost management ensures effective opex control



- Focus on cost discipline remains key priority
- Disinflation trend to support normalization in pricing behaviour and align opex growth with inflation
- ▶ Mid to long-term ambition of mid to low 30%'s CIR remains intact, in line with historical averages



# Loan portfolio optimization guided by disciplined risk management



- Strong underwriting standards & proactive risk oversight mitigate credit risk across the portfolio
  - Stage 2+3 loans / total remains limited at 8.7% with strong coverage
  - Restructured loans / total is low at 2.7%
  - Retail led NPL inflow continued in 2Q25, as projected
  - TL 3.4 bn NPL portfolio sold in 2Q25 with limited NI impact



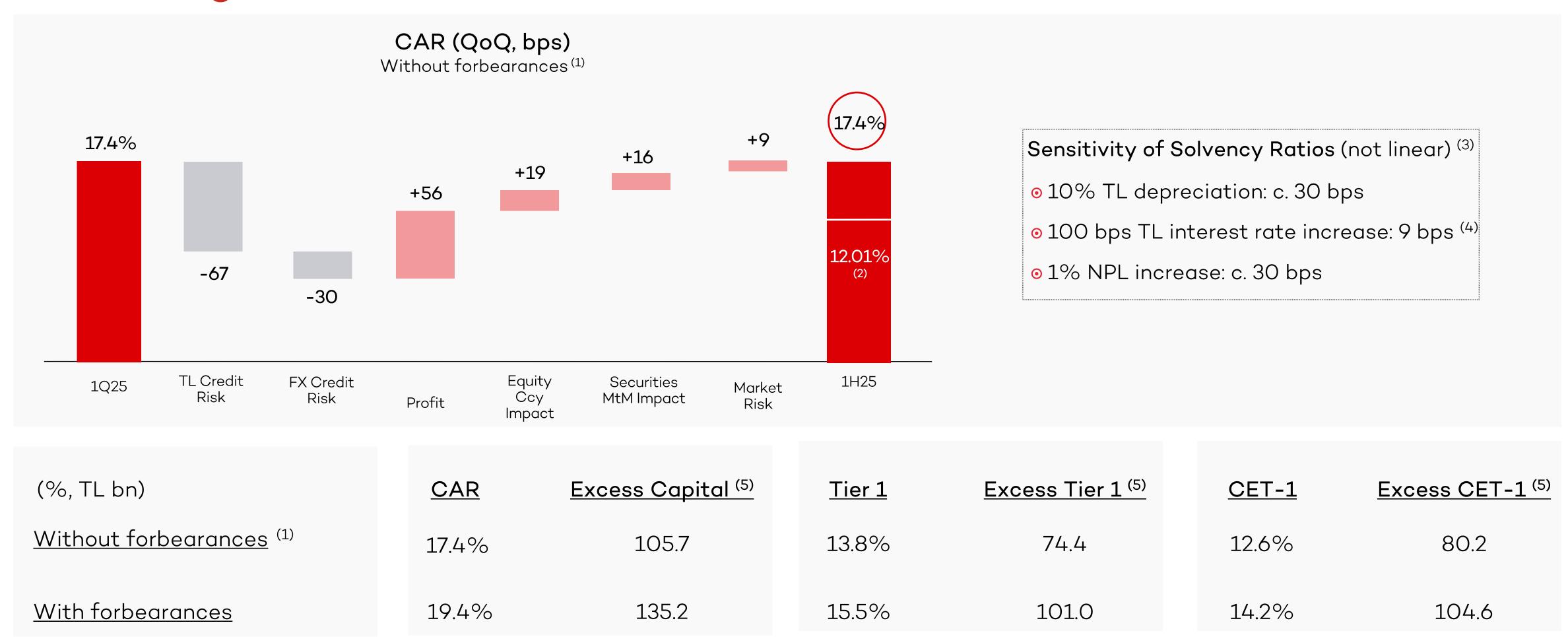
# Further strenghtening of provision buffers

Provision Bu	ild & Cover	ages		Quarterly Net CoC <sup>(1)</sup> (bps)
(%)	<u>2024</u>	<u>1Q25</u>	<u>1H25</u>	295 220 231 197
Stage 1 Coverage	0.9	0.9	0.9	156
Stage 2 Coverage	14.6	14.6	15.5	115
Stage 3 Coverage	58.8	59.0	59.8	92 53 45 105 108 61
Stage 2+3 Coverage	28.0	29.4	32.7	37 -1 32 32
Total Provision Build (TL bn)	46.3	53.8	57.9	
Cumulative Net CoC (1) (bps)	128	197	193	
				—Net CoCAvg. (2Q20-2Q25)

- Cumulative net total CoC (excl. ccy impact) at 193 bps in 1H25, in line with projections
- Stage 2 + 3 coverage advanced to 32.7% driven by prudent risk management
- Total provision build reached TL 57.9 bn
- FX provisions are hedged



# Strong capital foundation enables profitable growth & strategic advantage





<sup>(1)</sup> w/o forbearances. Forbearances: Fixing MtM losses of securities & FX rate for RWA calculation to 28.06.2024 FX rate for 2025

<sup>(2)</sup> Min Basel III required: Including buffers (Capital Conservation Buffer: 2.50%, D-SIB Buffer: 1.50% Countercyclical Capital Buffer: 0.01%)

<sup>(3)</sup> Diminishing sensitivity for higher amount of changes

<sup>(4)</sup> Sensitivity calculation includes 20 bps real rate change for CPI-linkers (FVOCI)

<sup>(5)</sup> Basel III min. requirements: CAR: 12.01%, Tier-1: 10.01%, CET-1 8.51%

# 2025 Guidance revision: Driven by tighter-than-expected policy stance shaped by both internal & external factors

TL Loan Growth	
FX Loan Growth (in USD)	
NIM (swap adj.)	
Net fees & com. growth	
Opex growth	
Cost/ income (1)	
NPL	
Net total CoC (excl. ccy impact)	
ROE	

Previous
> 30%
High-teens
~ 5%
~ 40%
Mid-40%'s
Low-40%'s
~ 3.5%
150-200 bps
> 30%

1H2
12.79
3.79
2.19
59.89
34.69
54.59
3.49
193 bp
20.19

11120	
12.7%	> 30%
3.7%	Mid-single digit
2.1%	3-3.5%
59.8%	~ 60%
34.6%	~ 40%
54.5%	High-40%'s
3.4%	~ 3.5%
193 bps	150-200 bps
20.1%	> 25%

Revised

	Initial <b>•</b>	Current
Inflation	27.5%	28-32%
Policy Rate	30.5%	36%
GDP Growth	3.2%	3.0%
CAD/GDP	2.0%	1.3%

Macro Assumption



# ESG performance at a glance

#### SUSTAINABLE FINANCE

Supporting a more sustainable economy

#### TL 532 bn

sustainable finance provided since 2020YE (1)

#### 60%

sustainability wholesale funding (2)

#### TL 15 bn

total ESG-themed and ESG rated funds (3)

## Sustainable Finance Framework

in line with international standards

#### ECOSYSTEMS MANAGEMENT CLIMATE CHANGE

Enhancing financial health & inclusion

#### USD 238 mn

resource via international funding organizations for Women SMEs

# Responsible Al Manifesto

committed to leveraging AI for innovation & efficiency with a responsible and ethical framework

#### 20K

SMEs reached by Akbank Transformation Academy since 2022

#### USD 2 mn

invested in 4 startups founded by Akbank intrapreneurs

Reducing our impact on environment

## 2030 sectoral targets

prioritized carbon intensive sectors <sup>(4)</sup> and continued to track customers in 4 groups <sup>(5)</sup>

#### 90%

reduction of absolute Scope 1 & 2 GHG emissions by 2030 from 2019 base year

#### 100%

electricity sourced from renewables

#### 83%

reduction in operational emissions as of 2024YE since base year 2019

#### PEOPLE & COMMUNITY

Empowering our people and communities

#### Chief Diversity Officer

Treasury EVP appointed as the new DEI Leader

#### 208K

students reached by Akbank Youth Academy since 2020

#### ~53%

women in CEO's direct reports

Women's Empowerment Principles, 30% Club, Valuable 500, Bloomberg Gender Equality Index member



<sup>(1)</sup> Based on bank-only MIS data, includes: Granted SME loans (e.g. access to essential services, women-owned SMEs) & renewable loans, other green and social loans in line with Sustainable Framework, and ESG Eurobond & syndicated loan purchases

<sup>(2)</sup> As of 30 June 2025 (Additional Tier 1 is not included in this calculation due to its capital status)

O (3) ESG-themed and ESG rated funds by Ak Asset Management are New Technologies Foreign Equity Fund, Health Sector Foreign Equity Fund, Alternative Energy Foreign Securities Fund, Electric and Autonomous Technologies Variable Fund, Agricultural and Food Technologies Variable Fund, First Renewable Energy Venture Capital Investment Fund, JEC Renewable Energy Private Venture Capital Investment Fund and ESG-themed fund by Agesa: Sustainability Equity Pension Fund

<sup>(4)</sup> Power, Cement, Iron-Steel and Commercial Real Estate

<sup>(5) 4</sup> groups: climate solutions, aligned, aligning and managed phase-out

# 01 Annex

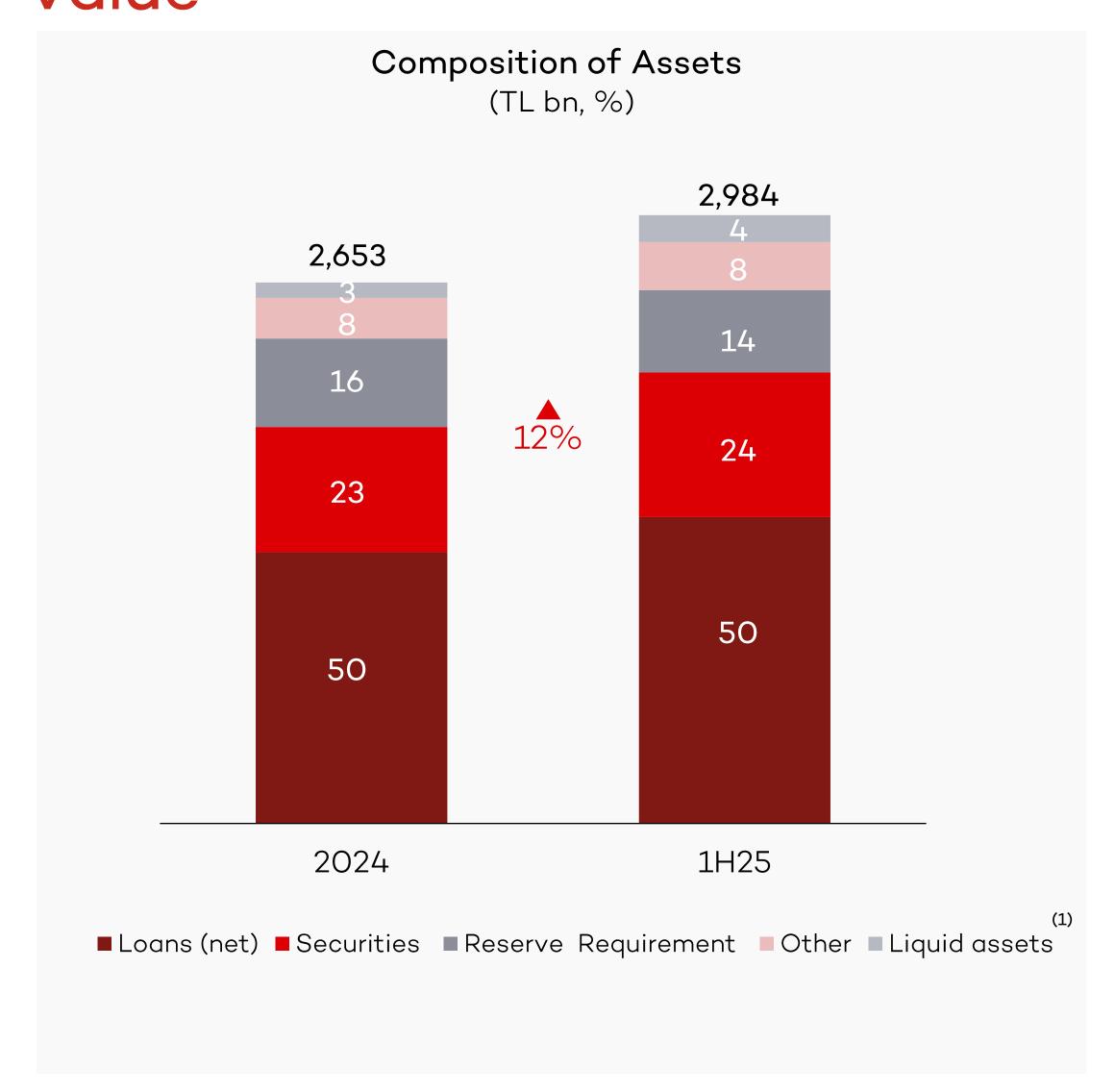


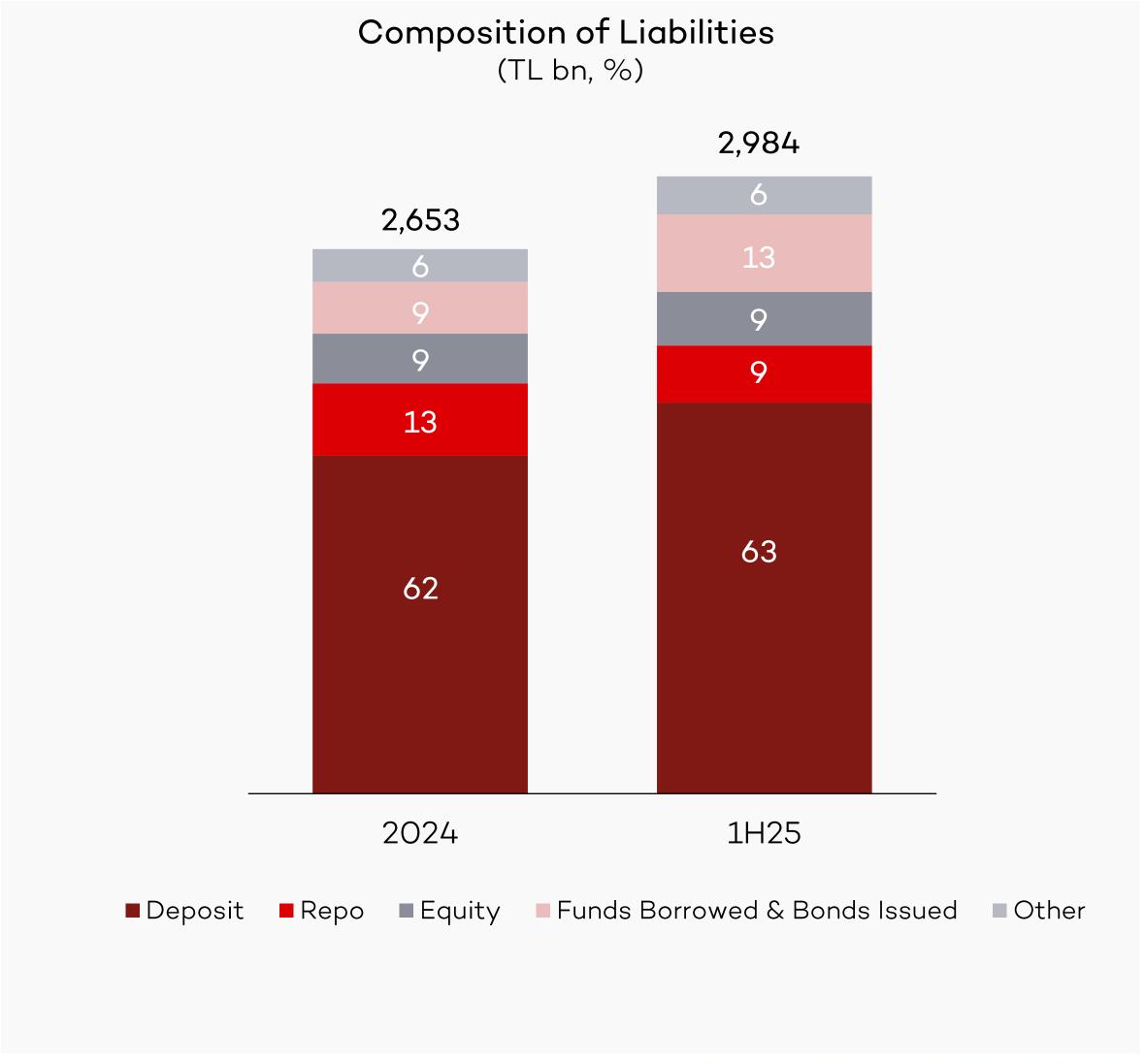
# Economic activity heat map

	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25
Growth (yoy, %)	7.8	7.6	4.1	3.3	4.5	4.6	6.5	4.6	5.4	2.4	2.2	3.0	2.0	
Growth (seas. adj., qoq, %)	0.2	1.4	0.5	1.1	0.1	4.0	0.2	1.2	1.0	-0.2	-0.1	1.7	1.0	
Production (seas.adj.)														
Industrial Production (qoq, %)	0.6	1.8	-4.6	2.5	-0.7	3.7	0.6	-1.6	2.9	-3.7	-1.0	3.3	1.8	0.0
Manufacturing PMI	50.1	48.8	47.1	46.7	50.4	51.5	49.5	47.7	49.8	48.5	46.4	47.7	47.9	47.1
Capacity Utilization Rate	77.8	77.9	77.3	76.3	75.2	76.2	76.5	77.2	76.9	76.6	75.8	75.5	75.0	74.7
Electricity Production (qoq, %)	-0.6	-1.0	-3.6	-2.5	0.0	2.7	4.6	-3.1	4.0	1.7	1.1	2.2	0.8	-1.4
Consumption (seas. adj, qoq, %)														
Retail Sales Volume Index	-1.7	4.6	6.5	8.4	5.0	7.4	1.1	1.9	6.4	-0.1	4.2	3.6	3.1	3.1
White Goods Sales	1.2	-6.6	2.8	15.3	-1.6	9.6	-4.9	0.0	21.9	-16.9	-3.3	9.5	-2.6	5.1
Automotive Sales	59.7	-1.7	-19.8	21.7	28.2	24.3	3.1	1.4	6.2	-15.6	-1.3	11.4	5.1	-0.1
Home Sales	-18.5	17.8	-27.9	9.3	-6.2	0.7	-7.0	-13.8	25.7	-2.1	14.4	19.4	-7.1	1.8
Confidence (seas.adj., level)														
Consumer Confidence Index	72.3	66.1	70.8	76.1	80.6	87.9	73.2	75.8	79.7	79.8	76.8	80.5	83.0	84.6
Real Sector Confidence Index	110.0	106.4	101.4	101.6	103.3	105.3	104.9	104.2	102.8	102.1	98.6	102.8	102.9	99.3
Services Sector Confidence Index	116.7	118.6	117.4	119.1	116.8	117.8	115.2	112.2	118.6	116.5	112.8	112.9	115.0	110.3
Retail Sector Confidence Index	120.1	119.8	114.0	122.9	122.3	116.9	115.6	114.1	114.5	112.0	108.5	111.8	114.8	110.1
Construction Sector Confidence Index	83.1	82.7	86.4	91.6	90.5	89.8	87.9	89.4	90.4	88.3	87.6	87.9	90.0	86.8
Labor Market (seas. adj.)														
Unemployment Rate	11.0	10.6	10.1	10.3	9.9	9.6	9.2	8.8	8.8	8.7	8.7	8.6	8.2	8.5
Employment (qoq, %)	0.9	2.2	0.2	1.8	0.1	0.4	0.6	0.7	1.7	0.2	0.1	0.3	-0.6	-0.1
Labor Force Participation Rate	52.5	53.2	52.8	53.7	53.4	53.4	53.3	53.3	54.2	54.2	54.1	54.1	53.5	53.5
Public Finance (real, seas. adj.)														
Budget Balance (bn TRY)	13.0	12.1	-7.8	3.2	-9.2	-14.5	2.7	-23.4	-5.8	-5.2	-6.4	-6.8	-1.1	-5.4
Budget Expenditures (qoq, %)	-8.6	-7.4	21.9	-8.8	19.5	16.0	-3.6	27.6	-15.4	4.7	-2.6	3.6	-0.6	7.6
Budget Revenues (qoq, %)	25.2	-7.3	-6.2	4.9	3.1	11.2	15.0	1.7	-2.2	5.6	-3.9	3.5	4.6	3.9
External Demand (seas. adj.)														
Current Account Balance (bn \$)	-11.5	-9.1	-14.2	-11.8	-15.7	-7.8	-9.2	-4.3	-2.7	-3.5	0.4	-6.3	-4.8	-8.1
Exports (qoq, %)	0.7	5.2	-1.3	-2.0	-1.2	2.4	0.3	2.6	-1.4	1.2	0.3	0.6	3.1	0.2
Imports (qoq, %)	12.3	3.8	6.2	-4.1	4.4	-7.0	0.7	-4.0	-1.6	2.5	-3.7	7.9	0.0	3.5
Int'l Passengers via Air Transport (qoq, %)	-0.5	16.6	11.5	5.6	4.1	2.8	3.0	1.8	3.8	1.2	1.0	2.8	0.8	2.2
	Best				А	verage				\	Vorst			
						J								



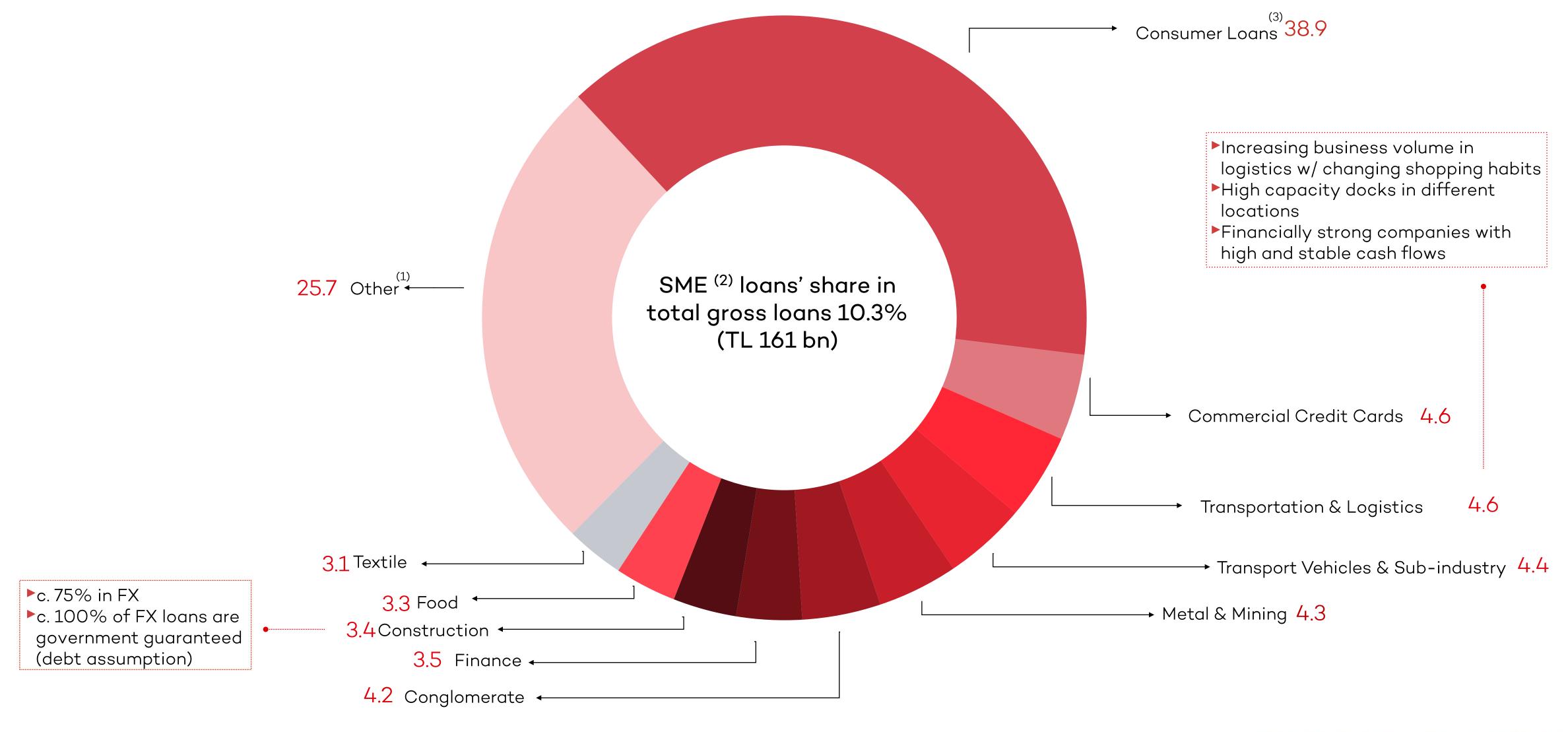
# Balanced asset allocation drives sustainable long-term shareholder value

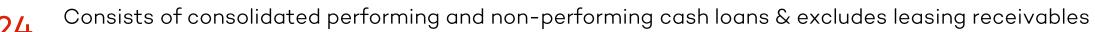






# Gross Loan Sector Breakdown

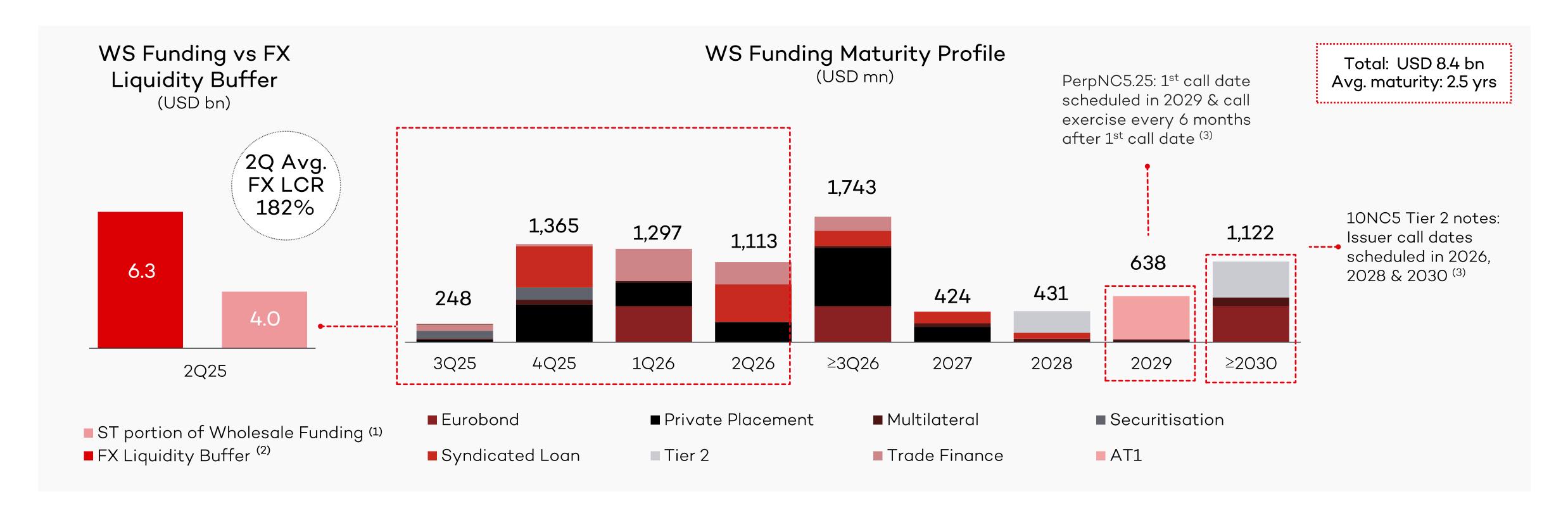




- (1) Loan concentration below 3%
- (2) According to MIS segmentation
- (3) Including consumer credit cards



# Pioneered the market with successful wholesale funding transactions



- Apr'25: With demand exceeding USD 1 bn, successfully renewed sustainable syndicated loan at USD 750 mn, achieving a 125% roll-over
- Mar'25: Strong demand of USD 1.4 bn, amounting USD 500 mn T2 issuance, lowest reset spread in Turkiye, w/ favorable coupon rate of 7.875%
- ►Total sustainability wholesale funding share in total is 60% (4) as of 2Q25

As communicated regularly to our investors, we continuously evaluate opportunities as part of our prudent and diligent liquidity and capital management and duly take the necessary actions. In this regard, we continuously monitor opportunities to issue debt instruments in TL or FX, domestically or abroad, including senior and/or Tier 2 and AT1 issuances. We will promptly inform our investors on any developments accordingly

Balances based on principal outstanding and bank-only MIS data (1)≤ 1 year tenor



# Successful Wholesale Borrowings

#### **Syndicated Loans**

- Apr'25 Syndicated Loan ~ USD 750 mn
  - USD 230.2 mn, 367 days tranche @ Sofr + +1.60%, EUR 243.5 mn 367 days tranche @ Euribor + 1.35%
  - USD 162 mn, 2 year tranche @ Sofr + +2.00%;
  - USD 37.5 mn, 3 year tranche @ Sofr + 2.25%, EUR 37.5 mn 3 year tranche @ Euribor + 2.00%
  - 125% roll-over ratio
- Oct'24 Syndicated Loan ~ USD 750 mn
  - USD 272.5 mn, 367 days tranche @ Sofr+1.75% & EUR 254.1 mn, 367 days tranche @ Euribor+1.50%,
  - USD 159.5 mn, 734 days tranche @ Sofr+2.25% & EUR 43.50 mn, 734 days tranche @ Euribor+2.00%,
  - 2nd syndicated sustainable loan in Türkiye which will be allocated according to Sustainable Finance Framework
  - 124% roll-over ratio

#### **Covered Bond**

- Jun'25 Covered Bond TL 3.9 bn (~ USD 100 mn) with 5-yr maturity to EBRD
  - The 1<sup>st</sup> covered bond issuance in Türkiye since 2019, Akbank and the EBRD have effectively reopened the Turkish covered bond market
  - The proceeds will be used to finance eligible projects as defined under the Türkiye Green Economy Financing Facility II (Türkiye GEFF II)

#### Bonds

- 2Q25: RegS Senior Unsecured Bonds, USD 1.2 mn
  - >1 year maturity
  - 28 Self-arranged issuances

#### T2 Eurobond

- Mar'25: Sustainability, 10.5NC5, USD 500 mn, 7.875% coupon
  - High demand of USD 1.4 bn from foreign-based investors
  - T2 issued from Türkiye with the lowest spread

#### Senior Unsecured Eurobond

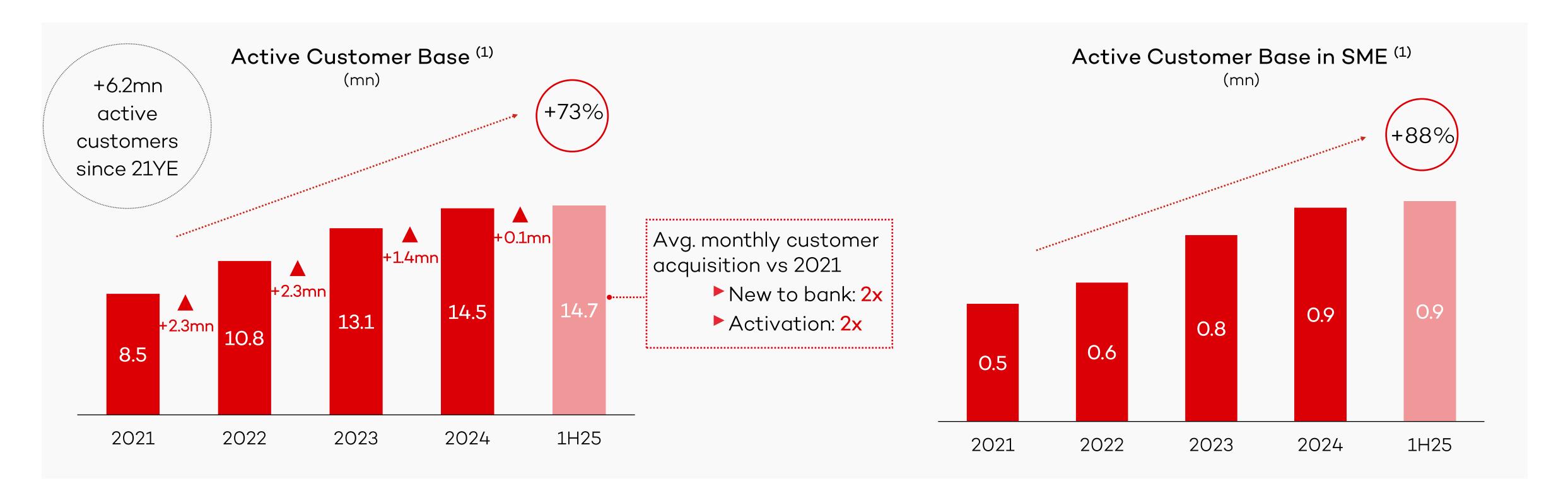
- Jun'24: Sustainability, Long 5 year, USD 500 mn, 7.498% coupon
  - High demand of USD 1.5 bn from foreign-based investors

#### Additional Tier-1

- Mar'24: Akbank's inaugural AT-1, PerpetualNC5.25, USD 600 mn, 9.3686% coupon
  - Peak demand of USD 3.7 bn from c. 200 foreign-based investors
  - First AT1 issuance out in Türkiye which was fully purchased by international investors



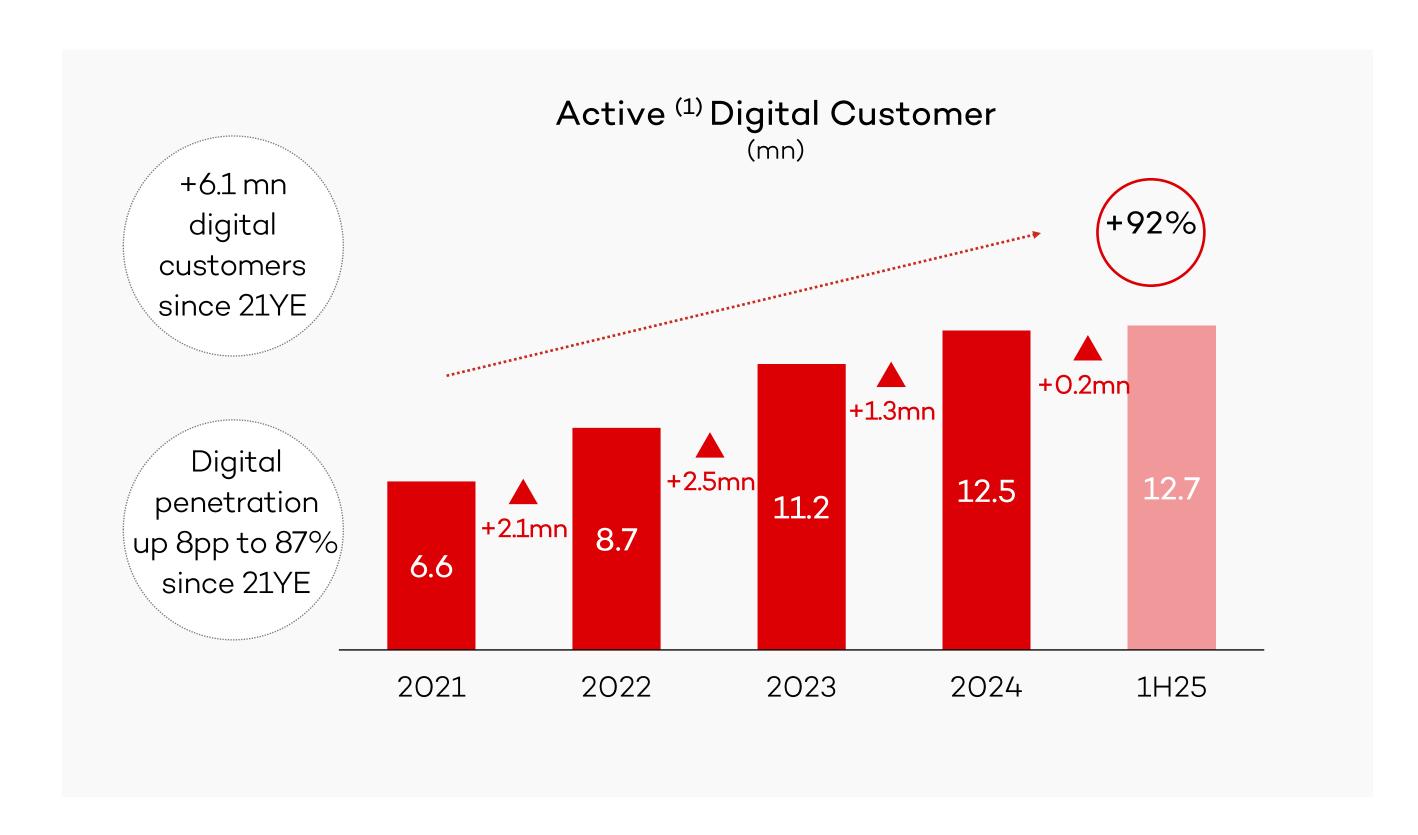
# Active customer base up 73% since 21YE, reaching 14.7 mn



- Active customer base reached 14.7 mn, up 73% since 2021YE while the SME footprint increased by 88% (higher x-sell, higher profitability)
- Customer-centric initiatives & innovative product offerings strengthening a robust and recurring revenue base
- Expanding active young customer base solidifies the sustainability of revenue generation from customer-centric strategies



# Digital excellence strengthens customer driven recurring revenue base



## In 1H25

## ~30x

67%

Monthly avg mobile login frequency per customer

# 9

Credit Cards sold through digital channels

#### ~70%

Time deposit account openings through digital channels

~90%

GPLs sold through digital channels

# 97%

Business banking installment loans extended through digital channels

## ~80%

Bancassurance products sold through digital channels

- Strong organic growth & enhanced fee income base is the testament to the success of our digital strategy
  - Strong momentum in digital customer acquisition via DoB (2): 3/4 of new to bank customer acquisition
  - Digital customer base & average traffic per active customer are both at their highest levels
  - Active digital customers log into Akbank Mobile application everyday enabling x-sell opportunities
- ▶ Digital channel migration of transactions (3) reached 97%

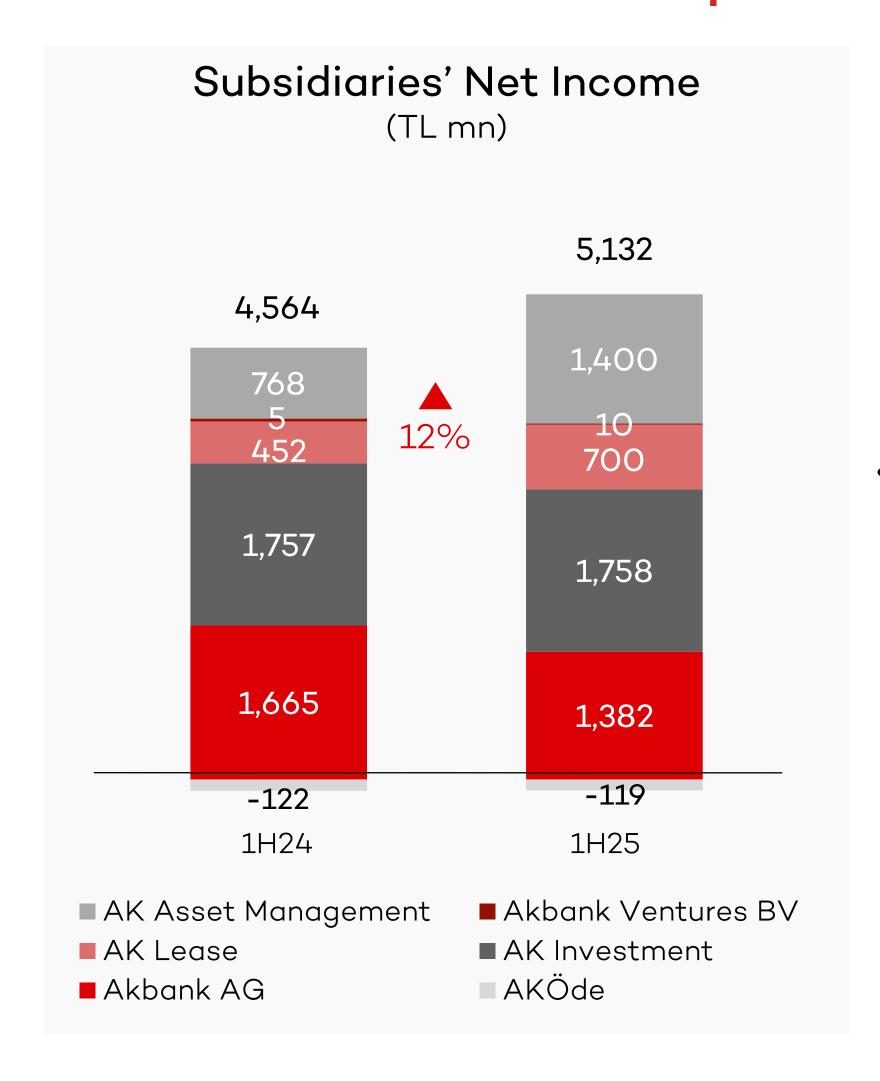


<sup>(1)</sup> Based on MIS data. Active: Login in last 3 months

<sup>(2)</sup> Digital Onboarding

<sup>(3)</sup> Including financial transactions such as money transfers, payments & investment, excl. viewing & cash transactions

# Full scale financial powerhouse



#### AKBANK AG / Banking 100%

- Akbank Group's European flagship with a robust 35.2% CAR as of 2024
- Contribution to net income stands at 6% in 2Q25

#### AKLease / Leasing 100%

▶ Net lease receivables market share of 12.0% (1)

#### **AKYatırım** / Brokerage 100%

- Leader in corporate bond issuances (2) with 32% market share in 2Q25 (38% in 2024)
- Leader in equity public offerings with lead managed offering size (3)

#### AKPortföy / Asset Management < 100%

- Leader in total AuM with TL 1,048.6 bn (4)
- Leader pension fund management with TL 301.2 bn AuM, 19.3% market share (4)
- Mutual fund management with TL 649.8 bn AuM, 10.8% market share
- ► DPM with TL 90.7 bn AuM

## AKÖde / E-Money 100%

- Tosla İşim, payment facilitator targets commercial users & SMEs providing Virtual POS, Pay by Link, Cash Register & Credit Gateway
- Tosla targets individuals, providing inclusive financial services

# AKBANK / Corporate Venture Capital 100%

Targeting next generation businesses to support Akbank's strategic investments

#### AKTech / Innovative Technology Solutions < 100%

▶ Newly established subsidiary AKTech will offer innovative technological solutions to our subsidiaries and third parties



<sup>(2)</sup> Excluding issuances of banks and affilated financial companies. All data are based on BIST

<sup>(3)</sup> Totaling USD 1.8 bn since 2014 resulting a market share of 14.4%, excluding privatization transactions

# Sustainable finance for green & inclusive transformation

## On track for long-term goals in sustainable finance

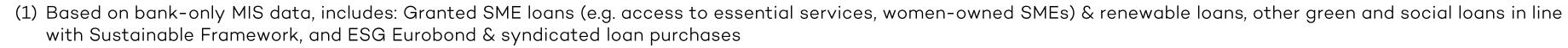
- Provided TL 116 bn sustainable finance in the first half of 2025 (1)
- Appointed Akbankers from each regional directorate as "Sustainable Finance Ambassador"
- ► ESG-themed and ESG rated funds AuM reached TL 15 bn, with 350K investors (2)

#### Sustainability share in total wholesale funding transactions is at 60% (3)

- Issued TL 3.9 bn (USD 100 mn equivalent) covered bond with a maturity of 5-years to EBRD
  - The proceeds will be used to finance eligible projects as defined under the EBRD's Türkiye GEFF II
- ▶ Proceeds detailed below will be allocated in line with Akbank's Sustainable Finance Framework
- The 3<sup>rd</sup> sustainability syndicated loan, ~ USD 765 mn (2Q25)
- 6 sustainability bonds, USD 203 mn (1H25)
- ▶ Received 3 awards from GlobalCapital Awards for our October 2024 sustainability syndicated term loan facility:
  - Emerging Market Loan of the Year
  - Central and Eastern European Deal of the Year
  - Turkish Deal of the Year







<sup>30 (2)</sup> ESG-themed and ESG rated funds by Ak Asset Management are New Technologies Foreign Equity Fund, Health Sector Foreign Equity Fund, Alternative Energy Foreign Securities Fund, Electric and Autonomous Technologies Variable Fund, Agricultural and Food Technologies Variable Fund, First Renewable Energy Venture Capital Investment Fund, JEC Renewable Energy Private Venture Capital Investment Fund and ESG-themed fund by Agesa: Sustainability Equity Pension Fund

(3) Additional Tier 1 is not included in this calculation due to its capital status



# Innovative products & services to enhance businesses and financial health

#### Continued to support entrepreneur women

Launched 6 month training program in İzmir and Bursa, offering training and mentorship on a variety of topics including e-commerce, marketing, sustainability and financial management

# Contributed to the Web3 literacy of young professionals

- As part of the ReFi Türkiye program, "Web3 Economics Training" was carried out in cooperation with Sabancı University Center of Excellence in Finance
  - More than 50 young professionals were introduced to Web3 and explored the use cases of blockchain technology in the 5-week training

# For more on financial inclusion

#### Fostered sustainable entrepreneurship ecosystem

▶ USD 2 mn was invested in 4 startups founded by Akbank intrapreneurs in Akbank+ spin-off program since 2023

#### Akbank LAB and Akbank+ Awarded by Global Finance and Qorus Europe

- Akbank LAB has once again been chosen by Global Finance as one of the "World's Best Financial Innovation Labs" in "The Innovators 2025"
- Akbank+, intrapreneurship and spin-off program (Waste Log) has been awarded Bronze at Qorus Reinvention Awards - Europe in ESG category



# Empowering our people and communities

#### Further strengthened Diversity, Equity and Inclusion (DEI) culture

- Recognized as the only Turkish bank in the OMFIF (1) 2025 Gender Balance Index and ranked among the top 10 banks globally
- The Side by Side project group, established with 20 volunteer Akbankers, will work together with our DEI Leader
- ► Through the 4th term of Akbank Role Model Program, we continue to provide training and mentorship to Akbankers, supporting their journey and promoting women's representation across all areas of society

## Updated and published our DEI and Zero Tolerance Towards Violence guides

► The new DEI Guide reflects our new projects and practices, and the Zero Tolerance Towards Violence Guide as a mobbing circular, collaboration with BADV (2)

## Akbank Academy reached 24K young people in 2Q25 (208K since 2020)

Assisted youth in competency development trainings

#### Upcycle - Transformation Holds the Future Project

► Through upcycling efforts, over 16K furniture from the Akbank renovation project has been donated to 1029 schools impacted by earthquakes

## Akbank Sanat's "Contemporary Art and Ecological Experiments" program

Carried out by a different artist each month, the program explored the human-nature relationship through contemporary art from the lens of political ecology and eco-materialism For more, please see our Board of Directors
Diversity Policy





For more, please see our DEI Policy







# Advance efforts to mitigate environmental footprint & manage climate risk

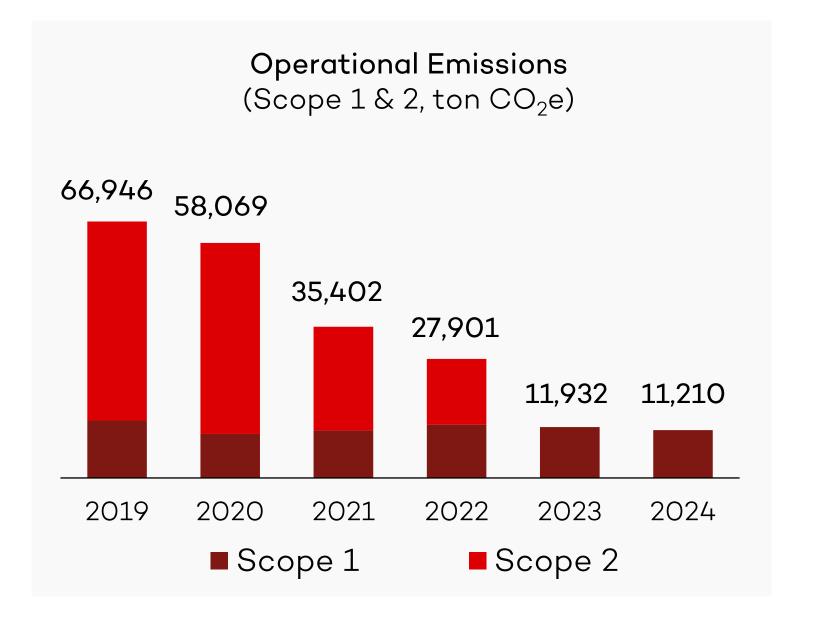
#### Loan portfolio emissions – Step by step towards our 2050 net zero target

- ► A member of the Net-Zero Banking Alliance
- ▶ Disclosed interim emission reduction targets in line with PCAF <sup>(1)</sup> methodology for 4 asset classes and 4 prioritized carbon intensive sectors
- Published our <u>Net Zero Strategy</u> together with our loan portfolio baseline emissions and sectoral approaches
- Committed to phasing out coal by 2040, considering the principles of a just transition
- ► Loan portfolio oversight is maintianed at the Board level, aligned within the scope of sectoral targets
- Continued to track our priority sector customers in 4 groups in line with our net zero strategy: climate solutions, aligned, aligning and managed phase-out

#### Decarbonization of our operational emissions

- ▶ 83% reduction in our operational emissions as of 2024YE since base year 2019
- ► Set interim emission reduction target in line with 1.5°C scenario: Reduce absolute Scope 1 and Scope 2 GHG emissions 90% by 2030 from 2019 base year
- ▶ 100% of bank's electricity sourced from renewable resources since the beginning of 2023
- Within the scope of the Integrated Management System (ISO 14001, ISO 45001, ISO 50001), all our locations have been certified with international accreditation

Sectors	2030 Target (base year 2021)
Power (kgCO <sub>2</sub> /MWh)	-60%
Cement (kgCO <sub>2</sub> /ton)	-23.8%
Iron-Steel (kgCO <sub>2</sub> /ton)	-29%
Commercial Real Estate (kgCO <sub>2</sub> /m²)	
Service Buildings	-40.8%
Residential Buildings	-49.3%





# Snapshot of Results

Profitability (%)  ROE  ROE, Quarterly  ROA  ROA, Quarterly  Swap Adj. NIM  Swap Adj. NIM, Quarterly  CIR (1)  CIR, Quarterly	1Q24	1H24	2024	1Q25	1H25
	24.9	22.4	19.0	22.7	20.1
	24.9	20.1	15.7	22.7	17.7
	2.7	2.3	1.9	2.0	1.8
	2.7	2.0	1.5	2.0	1.5
	2.7	2.4	2.2	2.3	2.1
	2.7	2.1	2.3	2.3	2.0
	52.8	56.0	56.1	51.1	54.5
	52.8	59.6	54.6	51.1	58.2
(%) Total LDR <sup>(2)</sup> TL <sup>(2)</sup> FX Leverage (x)	<b>75</b>	78	82	81	80
	84	84	82	83	82
	56	73	89	81	80
	<b>9.7</b>	10.4	11.0	11.7	11.5
Asset Quality (%) NPL Ratio Stage 3 Coverage Stage 2/ Total Gross Loans Stage 2 Coverage Net CoC Net CoC, Quarterly Net CoC (excl. Currency) Net CoC(excl. Currency), Quarterly	2.1	2.1	2.7	3.3	3.4
	62.2	55.2	58.8	59.0	59.8
	6.3	6.0	6.3	6.5	5.3
	16.8	16.6	14.6	14.6	15.5
	0.50	0.58	1.35	2.11	2.08
	0.50	1.10	2.26	2.11	2.05
	0.32	0.47	1.28	1.97	1.93
	0.32	0.89	2.31	1.97	1.91
Solvency (3) (%) CAR CET-1 Tier-1	17.3	16.4	17.8	17.4	17.4
	13.4	12.7	15.1	12.5	12.6
	14.6	13.9	13.8	13.8	13.8

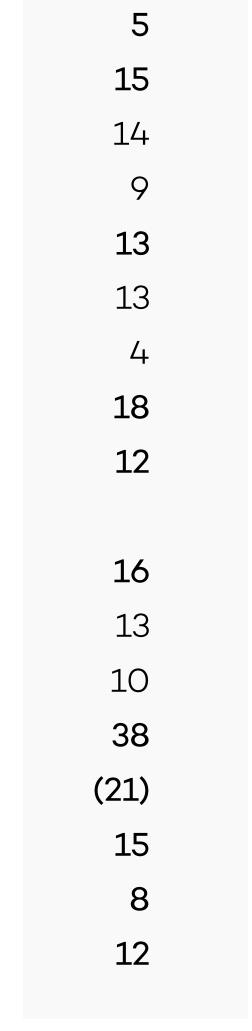


 <sup>(1)</sup> CIR calculation excludes FX gain from hedge position related with stage 1&2 provisions
 (2) Bank-only, TL LDR includes domestic TL bond issuances and merchant payables
 (3) w/o forbearances. Forbearances: fixing MtM losses of securities & FX rate for RWA calculation to 28.06.2024 FX rate for 2025

# Balance Sheet Highlights

Consolidated (TL mn)
Cash and due from Banks
Securities
TL
FX (USD)
Loans (net)
TL
FX (USD)
Other
Total Assets
Deposits
TL
FX (USD)
Funds Borrowed and Bonds Issued
Repo
Other
Equity
Total Liabilities and S/H Equity

2024	1H25	
508,933	535,468	
615,054	709,702	
446,864	508,338	
4,767	5,203	
1,329,667	1,502,932	
896,015	1,009,604	
12,292	12,746	
199,460	235,927	
2,653,105	2,984,030	
1,632,597	1,890,099	
1,084,719	1,229,905	
15,529	17,057	
271,977	375,161	
349,100	276,257	
159,048	183,627	
240,384	258,886	
2,653,105	2,984,030	



YtD (%)





# Income Statement Highlights

Consolidated (TL mn)
Net Interest Income incl. swap cost
NII
o/w CPI-linker income Swap Cost
Fees and Commissions (Net)
Net Trading Gain (Loss)
ECL hedge gain/ (loss)
Other
Other Income
Operating Expense
Pre- Provision Income
Provision for Loan Losses, net of collections
Stage 1+2 (net)
Stage 3
Stage 3 Recoveries
Currency Impact (fully hedged)
Other Provisions
Free Provisions
Other
Income Before Tax
Tax
Net Income

1Q25	2Q25	QoQ(%)
14,529	13,240	(9)
19,527	20,321	4
15,872	16,961	7
(4,998)	(7,081)	42
23,996	27,223	13
12,486	6,391	(49)
512	524	2
11,974	5,867	(51)
(419)	699	_
(26,164)	(27,355)	5
24,427	20,197	(17)
(7,366)	(7,607)	3
(1,045)	73	_
(7,695)	(8,000)	4
1,885	844	(55)
(512)	(524)	2
985	(174)	_
_	_	_
985	(174)	-
18,076	12,396	(31)
(4,344)	(1,276)	(71)
13,732	11,120	(19)

1H24	1H25	YoY(%)
23,078	27,769	20
38,476	39,848	4
34,357	32,834	(4)
(15,398)	(12,080)	(22)
32,057	51,219	60
15,021	18,876	26
575	1,036	80
14,446	17,840	23
1,685	280	(83)
(39,754)	(53,520)	35
32,088	44,624	39
(3,058)	(14,973)	390
(745)	(971)	30
(6,613)	(15,695)	137
4,874	2,729	(44)
(575)	(1,036)	80
(138)	811	_
-	_	_
(138)	811	_
28,894	30,472	5
(4,789)	(5,620)	17
24,104	24,852	3

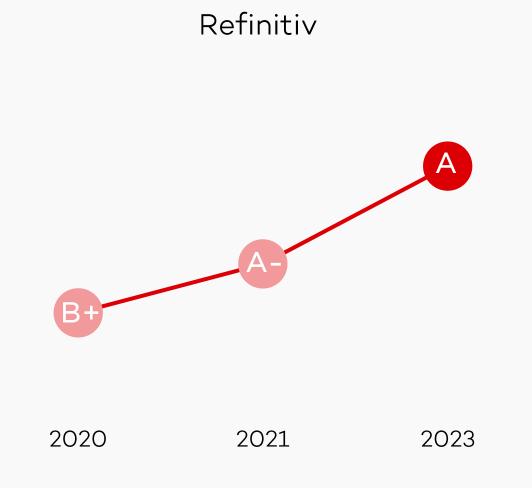


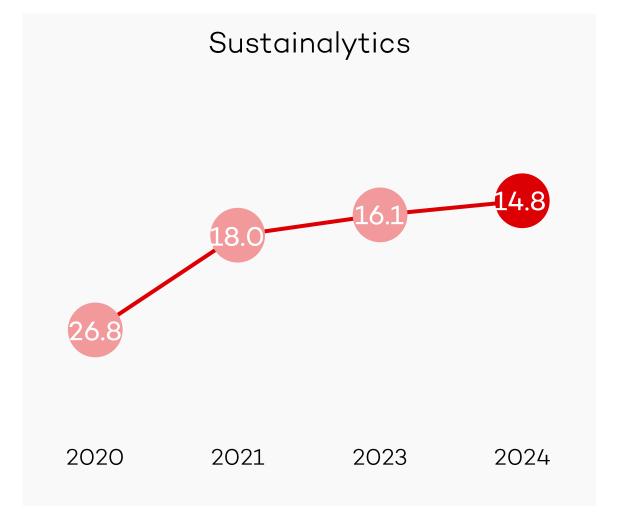
# Transparent & holistic approach validated in our ratings

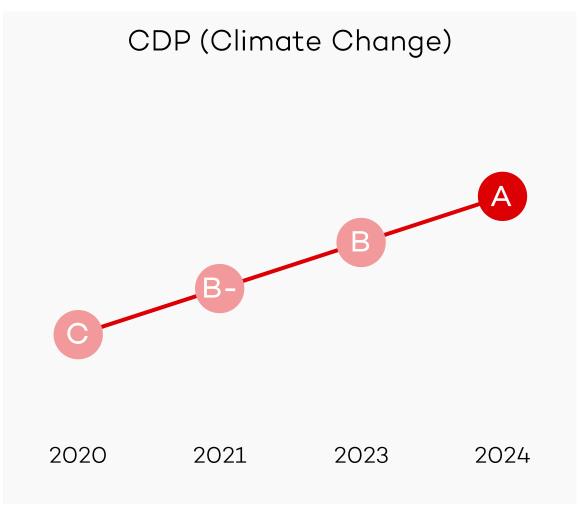
Indices	MSCI	REFINITIV®	SUSTAINALYTICS	NCDP 1
Range	AAA/CCC	A+/D-	0-40+	A/D-
Score	AA	A	14.8 (Low Risk)	A

# Progress











# Collaborations with national and international initiatives



















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