CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013 TOGETHER WITH THE INDEPENDENT AUDITOR'S REPORT

## Independent auditor's report

To the Board of Directors of Akbank T.A.Ş.

We have audited the accompanying consolidated financial statements of Akbank T.A.Ş. (the Bank) and its subsidiaries ("the Group"), which comprise the consolidated balance sheet as at 31 December 2013 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Basis for qualified opinion

The accompanying consolidated financial statements as at 31 December 2013 include an unallocated reserve amounting to TL 270,000 thousands and deferred tax effect amounting to TL 54,000 thousands provided by the Bank management for the possible results of the circumstances; which may arise from any changes in the economy and market conditions.

# **Qualified Opinion**

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph , the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2013 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Fatma Ebru Yücel, SMMM Partner

3 March 2014 Istanbul,

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# CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL")) unless otherwise stated.

	Notes	Audited 2013	Audited 2012
ASSETS			
Cash and due from banks and			
balances with the Central Bank of Turkey	6	24,062,218	19,853,524
Trading securities	7	124,740	32,978
Derivative financial instruments	8	2,397,047	537,674
Loans and advances to customers	9	119,530,903	93,159,950
Investment securities:	10	22.160.005	10 (05 155
- Available-for-sale	10	33,168,905	42,625,475
- Held-to-maturity	10	12,153,453	3,637,468
Property and equipment	11 12	851,220	799,903
Intangible assets Deferred income tax assets	16	162,215 468,228	113,757 173,220
Other assets and pre-payments	13	1,260,439	1,504,318
Other assets and pre-payments	13	1,200,439	1,304,316
<b>Total assets</b>		194,179,368	162,438,267
LIABILITIES			
Customer deposits	14	135,372,280	110,402,166
Interbank money market deposits	15	331,154	407,551
Derivative financial instruments	8	1,242,558	1,212,784
Funds borrowed	15	17,497,294	12,615,756
Debt securities in issue	15	11,129,148	9,596,758
Income taxes payable	16	74,369	427,993
Other liabilities and accrued expenses	17	5,849,971	4,928,552
Employment benefit obligations	18	111,159	101,741
Deferred tax liabilities	16	43,233	27,561
Total liabilities		171,651,166	139,720,862
EQUITY			
Capital and reserves attributable to the equity holders	of the parent:		
- Share capital	19	4,000,000	4,000,000
- Adjustment to share capital	19	1,529,151	1,529,151
Total paid-in share capital	19	5,529,151	5,529,151
Share premium	19	1,709,098	1,709,098
Translation reserve		328,848	135,806
Other reserves		(1,639,220)	1,400,894
Retained earnings		16,600,240	13,942,383
		<u> </u>	· · · · · ·
		22,528,117	22,717,332
Non-controlling interest		85	73
Total equity		22,528,202	22,717,405
Total liabilities and equity		194,179,368	162,438,267

The accompanying notes form an integral part of these consolidated financial statements

# CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL")) unless otherwise stated.

	Notes	Audited 2013	Audited 2012
Interest income	21	11,891,833	11,649,475
Interest expense	21	(5,510,286)	(6,291,675)
Net interest income		6,381,547	5,357,800
Fee and commission income	22	2,533,843	2,114,347
Fee and commission expense	22	(290,330)	(316,673)
Net fee and commission income		2,243,513	1,797,674
Impairment losses on loans and			
credit related commitments, net	9	(1,405,394)	(891,263)
Foreign exchange gains and losses, net		121,057	28,495
Trading gains and losses, net	23	369,951	374,694
Dividend income		4,970	730
Other operating income		193,002	240,281
Operating income		7,908,646	6,908,411
Operating expenses	24	(3,844,901)	(3,031,801)
Profit before income taxes		4,063,745	3,876,610
Income tax expense	16	(707,290)	(857,535)
Deferred Taxes	16	(127,924)	65,023
Profit for the period		3,228,531	3,084,098
Attributable to:			
Equity holders of the Parent		3,228,527	3,084,060
Non controlling interest		4	38
		3,228,531	3,084,098
Basic and diluted earnings per share			
(expressed in TL, full amount, per share)	2 (u)	0.0081	0.0077

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL")) unless otherwise stated.

31	Audited December 2013 31 l	Audited December 2012
Net profit for the period	3,228,531	3,084,098
Other comprehensive income to be reclassified to profit or		
loss in subsequent periods	/	
Net (loss) gain on available for sale financial assets	(3,006,426)	3,582,936
Foreign exchange differences on	102.042	(125.050)
translation of foreign operations	193,042	(135,076)
Gain/(Loss) from cash flow hedges	45.005	(150.065)
(effective part of fair value changes)	45,095	(173,367)
Gain/(Loss) from net foreign investment hedges	(107.044)	124 520
(effective part of exchange difference on borrowings)	(105,944)	134,739
Tax related to gains and losses recognized directly in equity (*)	613,455	(708,862)
	(2,260,778)	2,700,370
	(, , ,	, ,
Available for sale financial assets	(792,818)	(1,286,575)
Cash flow hedges	61,544	131,939
Tax related to gains/losses transferred to income statement (**)	146,255	230,927
	,	,
Net gains/losses transferred to income statement	(585,019)	(923,709)
Net other comprehensive income to be reclassified	(2.045.505)	1.776.661
to profit or loss in subsequent periods	(2,845,797)	1,776,661
N.4.4h		
Net other comprehensive income not being reclassified	(1.275)	
to profit or loss in subsequent periods	(1,275)	-
Remeasurement gains/(losses) on defined benefit plans, net of ta	xes (1,275)	<del>-</del>
Other comprehensive income net of tax	(2,847,072)	1,776,661
Total comprehensive income, net of tax	381,459	4,860,759
Attributable to:		
Equity holders of the Group	381,455	4,860,721
Non-controlling interest	361, <del>4</del> 33	38
Ton controlling interest	т	

<sup>(\*)</sup> Tax effects of additions to marketable securities valuation differences from available for sale financial assets, gain/(loss) from cash flow hedge (effective part of fair value changes) and gain/(loss) from net foreign investment hedge (effective part of exchange difference on borrowings) amount to TL (601,285), TL 9,019 and TL (21,189) respectively (31 December 2012: TL 716,587, TL (34,673) and TL (26,948)).

<sup>(\*\*)</sup> Tax effects of transfer from available for sale reserves and cash flow reserves to profit or loss amount to TL (158,564) and TL 12,309 respectively (31 December 2012: TL (257,315) and TL 26,388).

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL")) unless otherwise stated.

				le to equity holders	of the Group						
	Share capital						_				
	Share capital	Adjustment to share capital	Total paid-in share capital	Share premium	Translation reserve	AFS reserves	Hedge reserves	Actuarial Reserves	Retained N earnings	Non controlling interest	Total
Balance at 1 January 2012	4,000,000	1,534,393	5,534,393	1,709,128	270,882	(163,311)	(347,532)		11,280,544	9,762	18,293,866
Effect of a sale of subsidiary in 2012	-	(5,242)	(5,242)	(30)	-	-	-	-	(3,626)	(9,425)	(18,323)
Transfer to share capital Net unrealised market value gains(losses) from AFS portfolio Net gains on AFS portfolio transferred to the income statement Net gains and losses recycled to the income statement	- 2	- - -	- - -	- - -	- - -	2,866,349 (1,004,675)	- - -	- - -	- - -	- - -	2,866,349 (1,004,675)
due to transfer of AFS into held-to-maturity portfolio (Note 10) Cash flow hedges, net of tax Translation reserve Gains on hedges of a net investment in a foreign operation, net of tax	- - - -	- - -	- - -	- - -	(135,076)	(24,585)	(33,144)	- - -	- - -	- - - -	(24,585) (33,144) (135,076) 107,792
Other comprehensive income	-	-	-	-	(135,076)	1,837,089	74,648	-	-	-	1,776,661
Profit for the period	-	-	-	-	-	-	-	-	3,084,060	38	3,084,098
Total comprehensive income for the period	-	-	-	-	(135,076)	1,837,089	74,648	-	3,084,060	38	4,860,759
Dividends paid Effect of share increase in Ak Portföy and Ak Menkul	-	-	<u>-</u>	-	-	-		-	(418,595)	(44) (258)	(418,639) (258)
Balance at 31 December 2012	4,000,000	1,529,151	5,529,151	1,709,098	135,806	1,673,778	(272,884)		13,942,383	73	22,717,405
Balance at 1 January 2013	4,000,000	1,529,151	5,529,151	1,709,098	135,806	1,673,778	(272,884)	-	13,942,383	73	22,717,405
Transfer to share capital Remeasurement gains/(losses) on defined benefit plans Net unrealised market value gains from AFS portfolio Net gains on AFS portfolio transferred to the income statement	- - -	- - -		- - - -	- - -	(2,405,141) (624,919)	- - -	(1,275)	- - -		(1,275) (2,405,141) (624,919)
Net gains and losses recycled to the income statement due to transfer of AFS into held-to-maturity portfolio (Note 10) Cash flow hedges, net of tax Translation reserve Gains on hedges of a net investment in a foreign operation, net of tax	- - - -	- - -	- - - -	- - - -	193,042	(9,335)	85,311 - (84,755)	- - -	- - -	- - -	(9,335) 85,311 193,042 (84,755)
Other comprehensive income	-	-	-	-	193,042	(3,039,395)	556	(1,275)	-	_	(2,847,072)
Profit for the period	-	-	-	-	-	-	-	-	3,228,527	4	3,228,531
Total comprehensive income for the period	-	-	-	-	193,042	(3,039,395)	556	(1,275)	3,228,527	4	381,459
Dividends paid fEffect of capital increase	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	(570,670)	- 8	(570,670)
Balance at 31 December 2013	4,000,000	1,529,151	5,529,151	1,709,098	328,848	(1,365,617)	(272,328)	(1,275)	16,600,240	85	22,528,202

The accompanying notes form an integral part of these consolidated financial statements

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL")) unless otherwise stated.

N	Notes	Audited 2013	Audited 2012
Cash flows from operating activities:			
Profit before income tax Adjustments to reconcile profit before tax to net cash flows:		4,063,745	3,876,610
Depreciation of property and equipment 1 Amortisation of intangible assets 1	1, 24 2, 24	123,689 47,200	117,082 39,986
Provision for loan losses, write off and net of recoveries Employment termination benefits and other short-term	9	1,072,007	236,735
employee benefits (Gain)/loss on derivative financial instruments Interest accrual(*) Other non cash items	18	7,824 (1,829,599) (171,903) (374,391)	24,130 608,935 408,721 137,772
Taxes paid		(720,234)	(827,930)
Operating profit before changes in operating assets and liabilities		2,218,338	4,622,041
Net (increase) in reserve requirements with the Central Bank of Turkey and restricted cash Net (increase) in loans and advances to customers Net (increase)/decrease in trading securities Net decrease/(increase) in other assets and prepayments Net increase in other liabilities and accrued expenses Net increase in customer deposits and interbank money market deposits		(3,080,822) (27,508,365) (92,248) 243,879 882,156 24,738,298	(2,141,964) (18,652,966) 129,873 (506,679) 1,427,797
Net cash from operating activities		(4,817,102)	(2,764,739)
Cash flows from/(used in) investing activities: Purchase of property and equipment Proceeds from property and equipment Purchase of other intangible assets Proceeds from other intangible assets Proceeds from investment securities Purchase of investment securities	11 11 12 12	(177,955) 2,949 (101,168) 5,510 20,206,283 (22,899,653)	(140,859) 14,535 (51,538) 10 22,739,869 (23,132,380)
Net cash used in investing activities		(2,964,034)	(570,363)
Cash flows from financing activities: Proceeds from borrowed funds and debt securities in issue Payments of borrowed funds and debt securities in issue Dividends paid to equity holders		25,811,661 (19,436,143) (570,670)	17,455,970 (17,801,226) (418,639)
Net cash (used in)/from financing activities		5,804,848	(763,895)
Effect of exchange rates on cash and cash equivalents		618,792	(153,176)
Net increase/(decrease) in cash and cash equivalents		860,842	369,868
Cash and cash equivalents at the beginning of the period	1 6	4,072,442	3,702,574
Cash and cash equivalents at the end of the period	6	4,933,284	4,072,442

<sup>(\*)</sup> Interest paid is amounting to TL (5,297,516) (2012: TL (6,260,462), interest received is amounting to TL (5,297,516) (2012: TL (6,260,462), interest received is amounting to TL (5,297,516) (2012: TL (6,260,462)).

The accompanying notes form an integral part of these consolidated financial statements

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 1 - PRINCIPAL ACTIVITIES**

Akbank T.A.Ş. ("the Bank" or "Akbank" or together with its subsidiaries referred to as "the Group" in these consolidated financial statements) was formed in 1948 and is a member of the Sabancı Group of companies which is incorporated and domiciled in Turkey. The Bank's head offices are located at Sabancı Center 4. Levent, Istanbul/Turkey. As of 31 December 2013, the Bank has 985 branches dispersed throughout the country and 1 branch operating outside the country (2012: 961 branches and 1 branch operating outside the country). As at 31 December 2013, the Group employed 16.473 people (2012: 16.515 people). In addition to regular banking operations, the Group also provides insurance intermediary services as an agency of Aksigorta A.Ş. and AvivaSA Emeklilik and Hayat A.Ş. and Groupama Emeklilik. The Group's operations are carried out substantially in one geographical segment (Turkey) and in business segments including retail banking, corporate banking, private banking, treasury activities, international banking and other activities through its subsidiaries (i.e. leasing, brokerage and portfolio management) (Note 5).

Some of the Bank's shares have been quoted on the Istanbul Stock Exchange since 1990. In April 1998, 4.03% of the outstanding share capital of the Bank, was offered and sold in an international offering outside of Turkey in the form of Ordinary Shares and American Depository Receipt ("ADR"). As of 31 December 2013, approximately 41 % of the shares are publicly traded, including the ADRs (2012: 41%).

The major shareholder of the Parent Bank, directly or indirectly is Sabancı Group.

The consolidated financial statements as at and for the year ended 31 December 2013 have been approved on 3 March 2014 by S. Hakan Binbaşgil, the Chief Executive Officer and by Atıl Özus, the Chief Financial Officer of Akbank T.A.Ş.. Authorised boards of the Bank and other regulatory bodies have the power to amend the statutory financial statements.

## NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

## (a) Basis of presentation of these financial statements

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS") including International Accounting Standards and Interpretations issued by the International Accounting Standards Board ("IASB").

The consolidated financial statements have been prepared under the historical cost convention, except for held for trading and available for sale financial instruments and derivative financial instruments which have all been measured at fair value. The carrying values of recognised assets and liabilities that are hedged items in fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

The Bank maintains its books of accounts and prepares its statutory financial statements in accordance with the Banking Law and the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No. 26333 dated 1 November 2006, which refers to Turkish Accounting Standards and Turkish Financial Reporting Standards issued by the Public Oversight Accounting and Auditing Standards Authority, formerly known as Turkish Accounting Standards Board. Additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA") and other relevant rules promulgated by the Turkish

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Commercial Code, Capital Markets Board and Tax Regulations. The subsidiaries maintain their books of accounts based on statutory rules and regulations applicable in their jurisdictions.

The consolidated financial statements are presented in the national currency of the Republic of Turkey, the Turkish lira ("TL").

## Significant accounting judgements, estimates and assumptions:

The preparation of financial statements in conformity with IFRS requires management to make judgements ,estimates and assumptions. Effects of changes in estimates are reflected into consolidated income statement. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4

## Changes in accounting policy and disclosures

The accounting policies adopted in preparation of the financial statements as at December 31, 2013 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of January 1, 2013.

The new standards, amendments and interpretations which are effective as at 1 January 2013 are as follows:

#### IFRS 7 Financial Instruments: Disclosures - Transfers of Financial Assets (Amended)

The amendment requires the disclosure of the rights of the entity relating to the offsetting of the financial instruments and some information about the related regulations (eg. collateral agreements). New disclosures would provide users of financial statements with information that is useful in;

- i) evaluating the effect or potential effect of netting arrangements on an entity's financial position and,
- ii) analyzing and comparing financial statements prepared in accordance with IFRSs and other generally accepted accounting standards.

New disclosures have to be provided for all the financial instruments in the balance sheet that have been offset according to IAS 32. Such disclosures are applicable to financial instruments in the balance sheet that have not been offset according to IAS 32 but are available for offsetting according to main applicable offsetting regulations or other financial instruments that are subject to a similar agreement. The amendment affects disclosures only and did not have any impact on the consolidated financial statements of the Group.

# IAS 1 Presentation of Financial Statements (Amended) – Presentation of Items of Other Comprehensive Income

The amendments to IAS 1 change only the grouping of items presented in other comprehensive income. Items that could be reclassified (or 'recycled') to profit or loss at a future point in time would be presented separately from items which will never be reclassified. The amendments are applied retrospectively. The amendment affects presentation only and did not have an impact on the financial position or performance of the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### IAS 19 Employee Benefits (Amended)

Numerous changes or clarifications are made under the amended standard. Among these numerous amendments, the most important changes are removing the corridor mechanism, for determined benefit plans recognizing actuarial gain/(loss) under other comprehensive income and making the distinction between short-term and other long-term employee benefits based on expected timing of settlement rather than employee entitlement. The Group used to recognize the actuarial gain and loss in profit and loss statement before this amendment.

## **IAS 27 Separate Financial Statements (Amended)**

As a consequential amendment to IFRS 10 and IFRS 12, the IASB also amended IAS 27, which is now limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. This amendment did not have an impact on the financial position or performance of the Group.

## IAS 28 Investments in Associates and Joint Ventures (Amended)

As a consequential amendment to IFRS 11 and IFRS 12, the IASB also amended IAS 28, which has been renamed IAS 28 Investments in Associates and Joint Ventures, to describe the application of the equity method to investments in joint ventures in addition to associates. Transitional requirement of this amendment is similar to IFRS 11. This amendment did not have an impact on the financial position or performance of the Group.

#### **IFRS 10 Consolidated Financial Statements**

IFRS10, IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. A new definition of control is introduced, which is used to determine which entities are consolidated. This is a principle based standard and require preparers of financial statements to exercise significant judgment. This amendment did not have an impact on the financial position or performance of the Group.

#### **IFRS 11 Joint Arrangements**

The standard describes the accounting for joint ventures and joint operations with joint control. Among other changes introduced, under the new standard, proportionate consolidation is not permitted for joint ventures. This standard did not have an impact on the financial position or performance of the Group.

## **IFRS 12 Disclosure of Interests in Other Entities**

IFRS 12 includes all of the requirements that are related to disclosures of an entity's interests in subsidiaries, joint arrangements, associates and structured entities. The standard affects presentation only and did not have a material impact on the disclosures given by the Group.

## IFRS 13 Fair Value Measurement

The new Standard provides guidance on how to measure fair value under IFRS but does not change when an entity is required to use fair value. It is a single source of guidance under IFRS for all fair

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

value measurements. The new standard also brings new disclosure requirements for fair value measurements. The new disclosures are only required for periods beginning after IFRS 13 is adopted. The Group has presented these disclosures in related notes.

## IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine

Entities are required to apply its requirements for production phase stripping costs incurred from the start of the earliest comparative period presented. The Interpretation clarifies when production stripping should lead to the recognition of an asset and how that asset should be measured, both initially and in subsequent periods. The interpretation is not applicable for the Group and did not have any impact on the financial position or performance of the Group.

## Transition Guidance (Amendments to IFRS 10, IFRS 11 and IFRS 12)

The amendments change the transition guidance to provide further relief from full retrospective application. The date of initial application is defined as 'the beginning of the annual reporting period in which IFRS 10 is applied for the first time'. The assessment of whether control exists is made at 'the date of initial application' rather than at the beginning of the comparative period. If the control assessment is different between IFRS 10 and IAS 27/SIC-12, retrospective adjustments should be determined. However, if the control assessment is the same, no retrospective application is required. If more than one comparative period is presented, additional relief is given to require only one period to be restated. For the same reasons IFRS 11 and IFRS 12 has also been amended to provide transition relief. These amendments did not have an impact on the consolidated financial statements of the Group.

## **Improvements to IFRSs**

Annual Improvements to IFRSs -2009 - 2011 Cycle, which contains amendments to its standards, is effective for annual periods beginning on or after 1 January 2013. This project did not have an impact on the financial position or performance of the Group.

## IAS 1 Financial Statement Presentation:

Clarifies the difference between voluntary additional comparative information and the minimum required comparative information.

#### IAS 16 Property, Plant and Equipment:

Clarifies that major spare parts and servicing equipment that meet the definition of property, plant and equipment are not inventory

#### IAS 32 Financial Instruments: Presentation:

Clarifies that income taxes arising from distributions to equity holders are accounted for in accordance with IAS 12 Income Taxes. The amendment removes existing income tax requirements from IAS 32 and requires entities to apply the requirements in IAS 12 to any income tax arising from distributions to equity holders.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### IAS 34 Financial Reporting:

Clarifies the requirements in IAS 34 relating to segment information for total assets and liabilities for each reportable segment. Total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change in the total amount disclosed in the entity's previous annual financial statements for that reportable segment.

#### Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the financial statements and disclosures, after the new standards and interpretations become in effect.

# IAS 32 Financial Instruments: Presentation - Offsetting Financial Assets and Financial liabilities (Amended)

The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. These amendments are to be retrospectively applied for annual periods beginning on or after 1 January 2014. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

## IFRS 9 Financial Instruments – Classification and Measurement

As amended in December 2011, the new standard is effective for annual periods beginning on or after 1 January 2015. Phase 1 of this new IFRS introduces new requirements for classifying and measuring financial instruments. The amendments made to IFRS 9 will mainly affect the classification and measurement of financial assets and measurement of fair value option (FVO) liabilities and requires that the change in fair value of a FVO financial liability attributable to credit risk is presented under other comprehensive income. Early adoption is permitted. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

# **IFRIC Interpretation 21 Levies**

The interpretation clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. It also clarifies that a levy liability is accrued progressively only if the activity that triggers payment occurs over a period of time, in accordance with the relevant legislation. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be recognized before the specified minimum threshold is reached. The interpretation is effective for annual periods beginning on or after 1 January 2014, with early application permitted. Retrospective application of this interpretation is required. The Group does not expect that this amendment will have any impact on the financial position or performance of the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### IFRS 10 Consolidated Financial Statements (Amendment)

IFRS 10 is amended to provide an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss in accordance with IFRS. This amendment will not have any impact on the financial position or performance of the Group.

## **Amendments to IAS 36 - (Recoverable Amount Disclosures for Non-Financial assets)**

The IASB, as a consequential amendment to IFRS 13 Fair Value Measurement, modified some of the disclosure requirements in IAS 36 Impairment of Assets regarding measurement of the recoverable amount of impaired assets. The amendments required additional disclosures about the measurement of impaired assets (or a group of assets) with a recoverable amount based on fair value less costs of disposal. The amendments are to be applied retrospectively for annual periods beginning on or after 1 January 2014. Earlier application is permitted for periods when the entity has already applied IFRS 13. This amendment is related with disclosure presentation; accordingly it will not have an effect on the financial position or the performance of the Group.

## Amendments to IAS 39 - Novation of Derivatives and Continuation of Hedge Accounting

In June 2013, the IASB issued amendments to IAS 39 Financial Instruments: Recognition and Measurement that provides a narrow exception to the requirement for the discontinuation of hedge accounting in circumstances when a hedging instrument is required to be novated to a central counterparty as a result of laws or regulations. The amendments are to be applied retrospectively for annual periods beginning on or after 1 January 2014. The Group does not expect that this amendment will have any impact on the financial position or performance of the Group.

# IFRS 9 Financial Instruments – Hedge Accounting and amendments to IFRS 9, IFRS 7 and IAS 39 -IFRS 9 (2013)

In November 2013, the IASB issued a new version of IFRS 9, which includes the new hedge accounting requirements and some related amendments to IAS 39 and IFRS 7. Entities may make an accounting policy choice to continue to apply the hedge accounting requirements of IAS 39 for all of their hedging relationships. The standard does not have a mandatory effective date, but it is available for application now; a new mandatory effective date will be set when the IASB completes the impairment phase of its project on the accounting for financial instruments. The Group is in the process of assessing the impact of the standard on financial position or performance of the Group.

#### Improvements to IFRSs

In December 2013, the IASB issued two cycles of Annual Improvements to IFRSs – 2010–2012 Cycle and IFRSs – 2011–2013 Cycle. Other than the amendments that only affect the standards' Basis for Conclusions, the changes are effective 1 July 2014. Earlier application is permitted.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## Annual Improvements to IFRSs - 2010-2012 Cycle

#### IFRS 2 Share-based Payment:

Definitions relating to vesting conditions have changed and performance condition and service condition are defined in order to clarify various issues. The amendment is effective prospectively.

#### **IFRS 3 Business Combinations**

Contingent consideration in a business acquisition that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of IFRS 9 Financial Instruments. The amendment is effective for business combinations prospectively.

## **IFRS 8 Operating Segments**

The changes are as follows: i) Operating segments may be combined/aggregated if they are consistent with the core principle of the standard. ii) The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker. The amendments are effective retrospectively.

#### IFRS 13 Fair Value Measurement

As clarified in the Basis for Conclusions short-term receivables and payables with no stated interest rates can be held at invoice amounts when the effect of discounting is immaterial. The amendment is effective immediately.

#### IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment to IAS 16.35(a) and IAS 38.80(a) clarifies that revaluation can be performed, as follows:

i) Adjust the gross carrying amount of the asset to market value or ii) determine the market value of the carrying amount and adjust the gross carrying amount proportionately so that the resulting carrying amount equals the market value. The amendment is effective retrospectively.

## IAS 24 Related Party Disclosures

The amendment clarifies that a management entity – an entity that provides key management personnel services – is a related party subject to the related party disclosures. The amendment is effective retrospectively.

Annual Improvements to IFRSs – 2011–2013 Cycle

#### **IFRS 3 Business Combinations**

The amendment clarifies that: i) Joint arrangements are outside the scope of IFRS 3, not just joint ventures ii) The scope exception applies only to the accounting in the financial statements of the joint arrangement itself. The amendment is effective prospectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

IFRS 13 Fair Value Measurement

The portfolio exception in IFRS 13 can be applied to financial assets, financial liabilities and other contracts. The amendment is effective prospectively.

IAS 40 Investment Property

The amendment clarifies the interrelationship of IFRS 3 and IAS 40 when classifying property as investment property or owner-occupied property. The amendment is effective prospectively.

These amendments will not have an impact on the financial position or performance of the Group.

#### (b) Consolidation

Consolidation principles for subsidiaries:

Subsidiaries are the entities controlled directly or indirectly by the Bank. Control is defined as the power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power over the investee to affect the amount of the Bank's returns.

Financial statements of related subsidiaries are consolidated from the date when the control is transferred to the Bank.

In the full consolidation method, 100% of subsidiaries' assets, liabilities, income, expense and off-balance sheet items are combined with the Bank's assets, liabilities, income, expense and off-balance sheet items. The carrying amount of the Group's investment in each subsidiary and the Group's portion of the cost value of the capital of each subsidiary are eliminated. Intragroup balances and intragroup transactions and resulting unrealized profits and losses are eliminated. Non-controlling interests in the net income of consolidated subsidiaries are identified and adjusted against the income of the Group in order to arrive at the net income attributable to the shareholders of the parent of the Group and presented separately in the Group's income statement. Non controlling interests are presented separately under equity in the consolidated balance sheet.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Bank and its direct and indirect subsidiaries, Ak Yatırım Menkul Değerler A.Ş., Ak Finansal Kiralama A.Ş., Ak Portföy Yönetimi A.Ş., Akbank (Dubai) Limited, Akbank AG together with Ak Receivables Corporation and A.R.T.S. Ltd., in which the Bank has no equity interest, but 100% control power due to the reason that these companies are "Structured Entities", have been included in the scope of consolidation. The Bank together with its consolidated subsidiaries are referred to as the "Group" in these accompanying consolidated financial statements.

Ak Yatırım Menkul Değerler A.Ş. was established on 11 December 1996 to trade in capital markets in accordance with Capital Market Law. This company is providing intermediary services in capital markets, discretionary portfolio management, derivative transactions, repurchase and reverse repurchase agreements with authorizations given by the Capital Markets Board for each transaction.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Ak Finansal Kiralama A.Ş. was established in 1988 for leasing operations and all kinds of agreements and transactions related to these operations.

Ak Portföy Yonetimi A.Ş was established at 28 June 2000 in order to manage A and B type mutual funds of Akbank T.A.Ş., B Type variable fund of Ak Yatırım Menkul Değerler A.Ş., pension funds of AvivaSa Emeklilik ve Hayat A.Ş. and Groupama. Portfolios of retail customers are also managed.

Akbank (Dubai) Limited was established in December 2009 in Dubai International Finance Center (DIFC) to provide intermediary services on acquisition and mergers, consultancy about financial instruments, intermediary services on loan and investment instruments.

The Bank's Frankfurt Branch was established on 5 April 1998 for banking operations abroad. As of 1 September 2006, the Frankfurt Branch has been converted to a 100% subsidiary of the Bank. As of 31 May 2007, shares of Akbank AG were transferred to Akbank N.V resident in the Netherlands, which is 100% subsidiary of the Parent Bank, through capital in kind. Based on restructuring of Bank's foreign subsidiaries, Akbank NV, 100% direct subsidiary founded in Netherlands and Akbank AG, 100% direct subsidiary of Akbank NV founded in Germany have merged in Akbank AG with the discontinuation of activities of Akbank N.V effective from 15 June 2012.

Ak Receivable Corporation and A.R.T.S. Ltd. are "Structured Entities" established in July 1998 and November 1999, respectively, in connection with raising long-term financing.

The list of consolidated subsidiary undertakings is set out below:

		Sharehol	ding %
Name of subsidiary	Country of <u>incorporation</u>	<u>2013</u>	2012
Ak Yatırım Menkul Değ. A.Ş.	Turkey	100.00	100.00
Akbank AG	Germany	100.00	100.00
Ak Finansal Kiralama A.Ş.	Turkey	99.99	99.99
Akbank (Dubai) Limited	The United Arab Emirates	100.00	100.00
Ak Portföy Yönetimi A.Ş.	Turkey	100.00	100.00
A.R.T.S. Ltd.	Jersey, Channel Islands	-	-
Ak Receivable Corporation	Cayman Islands	-	-

# (c) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Turkish lira, which is the Bank's functional and presentation currency.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

## (iii) Group companies

The results and financial position of all the group entities (none of which have the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the balance sheet date;
- income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting exchange differences are recognized as a separate component of equity under translation reserve.

## (d) Derivative financial instruments and hedge accounting

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value. The best evidence of the fair value of a derivative at initial recognition is the transaction price (i.e. the fair value of the consideration given or received). Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow models. All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Derivative financial instruments are classified as held for trading, unless they are designated as hedging instruments.

#### (i) Cash flow and Fair value hedges

The Bank hedges against its cash flow risk stemming from TL and foreign currency denominated floating rate financial liabilities with cross currency and interest rate swaps. Within the scope of cash flow hedge accounting, effective part of the fair value changes of the hedging instrument are accounted in equity under "Hedge reserves" whereas the ineffective part is accounted in the income statement. At instances when cash flows relating to hedged item (interest expense) affect the income statement, gain/loss of the related hedging item is taken out of the equity and reflected on the income statement.

The Bank also hedges its TL and foreign currency denominated fixed rate financial assets and foreign currency denominated fixed rate financial liabilities with cross currency swaps and interest swaps. Within the scope of fair value hedge, fair value changes of hedging instrument

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

and fair value changes attributable to the hedged risk of the hedged item are accounted in the income statement. As long as the hedge relationship is effective, fair value changes attributable to the hedged risk of the hedged item is disclosed together with its related asset or liability in the balance sheet for TL denominated fixed rate mortgage loans and foreign currency fixed rate financial liabilities respectively.

In FV hedges of TL and FC denominated fixed rate available for sale financial assets, fair value changes which have already been booked in equity, are reclassified from equity to income statement.

Prospective tests are performed regularly at the inception of the hedge relationship and both prospective and retrospective tests are performed at each reporting period-end regularly by using "Dollar off-set method". In this method, changes in the fair value of the hedged item and changes in the fair value of the hedging instruments between the designation date and each reporting period-end are compared and effectiveness ratio is calculated. In the determination of the fair values of hedging instruments and hedged item, market yield curves are used. Hedge accounting principles are applied by assessing the calculated effectiveness ratio within the scope of IAS 39.

When the hedging instrument expires, is executed, sold or the hedge relationship has become ineffective as a result of the effectiveness test;

- The hedging gains and losses that were previously recognized under equity are transferred to profit or loss when the cash flows of the hedged item are realized,
- Adjustments made to the carrying amount of the hedged item are transferred to profit and loss with straight line method for portfolio hedges or with effective interest rate method for micro hedges.

In case the hedged item is derecognized, hedge accounting is discontinued and within context of fair value hedge accounting, adjustments made to the value of the hedged item are accounted in income statement.

In accordance with IAS 39, the replacement or rollover of a hedging instrument into another hedging instrument is not an expiration or termination if such replacement or rollover is part of the entity's documented hedging strategy.

The Group also applies net investment hedge to hedge the foreign currency risk arising from investments abroad. Effective portion of the fair value change of the hedging instrument is accounted under "Hedging funds" under equity. Ineffective portion is accounted under income statement.

#### (ii) Net Investment Hedge

The Group hedges the net investment risk on foreign investments with the foreign currency denominated financial liabilities amounting to EUR 220 Million. The effective part of the foreign exchange differences on the foreign currency denominated financial liabilities is accounted in the "Hedge reserve" account under shareholders' equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### (iii) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognized immediately in the income statement under net trading gains and losses.

#### (iv) Embedded derivatives

Embedded derivatives are separated from the host contract and accounted for as a derivative in accordance with IAS 39, if and only if:

- the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract,
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- the hybrid (combined) instrument is not measured at fair value with changes in fair value recognized in profit or loss (i.e. a derivative that is embedded in a financial asset or financial liability at fair value through profit or loss is not separated).

If an embedded derivative is separated, the host contract is accounted for under IAS 39 if it is a financial instrument and in accordance with other appropriate standards if it is not a financial instrument. When the host contract and embedded derivative are closely related, embedded derivatives are not separated from the host contract and accounted according to the standard applied to the host contract.

#### (e) Investment securities

Investment securities are classified into the following two categories: held-to-maturity and available-for-sale assets. Investment securities with fixed maturity where management has both the intent and the ability to hold to maturity are classified as held-to-maturity. Investment securities intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices, are classified as available-for-sale. Management determines the appropriate classification of its investments at the time of the purchase.

In the case of debt instruments classified as available-for-sale, the Group assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of "Interest and similar income". If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to a credit event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

In the case of equity investments classified as available-for-sale, objective evidence would also include a "significant" or "prolonged" decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement is removed from equity and recognized in the income statement.

Impairment losses on equity investments are not reversed through the income statement; increases in the fair value after impairment are recognized directly in other comprehensive income.

Held-to-maturity investments are carried at amortised cost using the effective yield method, less any provision for impairment.

Interest earned whilst holding investment securities is reported as interest income. Dividends received are included in dividend income.

The Group has Consumer Price Index ("CPI") linked government bonds in available-for-sale and held-to-maturity portfolios with semi-annual fixed real coupon rates and a maturity of 5 to 10 years. These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates together with the changes in the CPI references calculated by using an estimated inflation rate. Estimated inflation rate is to be updated during the year when necessary.

As of 31 December 2013, the valuation of these securities are made by considering the real coupon rates together with the changes in the CPI references between the issuance date and balance sheet date.

Unlisted share certificates classified as available for sale are carried at cost less impairment.

#### (f) Financial assets at fair value through profit or loss

This category has two sub-categories: Financial assets held for trading and those designated at fair value through profit or loss at inception. At 31 December 2013, the Group has not classified any financial asset as financial assets designated at fair value through profit or loss.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated as hedging instruments.

Trading assets are initially recognized and subsequently re-measured at fair value. All related realised and unrealised fair value gains and losses are included in net trading gains and losses. Interest earned whilst holding trading assets is reported as interest income.

All purchases and sales of trading assets that require delivery within the time frame established by regulation or market convention ("regular way" purchases and sales) are recognized at the settlement date, which is the date that the asset is delivered to/by the Group.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (g) Loans and advances to customers and provisions for loan impairment

Loans and advances granted by the Group are carried initially at fair value including the transaction costs and subsequently recognized at the amortized cost value, less any provision for loan losses.

A credit risk provision for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due. The amount of the provision is the difference between the carrying amount and recoverable amount, being the present value of expected cash flows, including the

amount recoverable from guarantees and collateral, discounted based on the interest rate at inception. An additional provision for loan impairment is established to cover losses that are judged to be present in the lending portfolio at the balance sheet date, but which have not been specifically identified as such.

Loans that cannot be recovered are written-off and charged against the allowance for loan losses. Such loans are written-off after all the necessary legal proceedings have been completed and the amount of the loan loss is finally determined. Recoveries of amounts previously provided for are treated as a reduction from provision for loan losses for the year.

#### (h) Sale and repurchase agreements

Securities sold subject to repurchase agreements ("repos") are retained in the consolidated accompanying financial statements as trading or investment securities and the counterparty liability is included in customer deposits. Securities purchased under agreements to resell ("reverse repos") are recorded as due from banks. The difference between sale and repurchase price is treated as interest and accrued evenly over the life of repo agreements using the effective interest rate method.

## (i) Fee and commission income and expenses

Fee and commission income and expenses are recognized on an accrual basis except for certain commission income and fees for various banking services which are recorded as income at the time of collection. Borrowing fees and commissions expenses paid to other financial institutions are recognized as transaction costs and recorded using the "Effective interest rate method". Contract based fees or fees received in return for services such as the purchase and sale of assets on behalf of a third party or legal person are recognized as income at the time of collection.

#### (j) Interest income and expense

Interest income and expense are recognized in the income statement for all interest bearing instruments on an accrual basis using the effective interest rate method based on the actual purchase price until, in management's estimates and judgment, collection becomes doubtful. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (k) Related parties

Parties are considered related to the Group if below conditions are met;

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
  - (i) has control or joint control over the reporting entity;
  - (ii) has significant influence over the reporting entity; or
  - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- (b) An entity is related to a reporting entity if any of the following conditions applies:
  - (i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a) (vii) A person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) Pension funds

For the purpose of these consolidated financial statements, shareholders, key management personnel and board members, in each case together with their families and companies controlled by/affiliated with them, associated companies and other companies within the Sabancı Holding Group are considered and referred to as related parties. A number of banking transactions were entered into with related parties in the normal course of business. These include loans, deposits, trade finance and foreign currency transactions.

## (l) Financial liabilities

Financial liabilities including customer deposits, debt securities in issue and funds borrowed are recognized initially at cost net of transaction costs. Subsequently, financial liabilities are stated at amortised cost including transaction costs and any difference between net proceeds and the redemption value is recognized in the income statement over the period of the financial liability using the effective interest rate method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (m) Property and equipment

All property and equipment carried at cost less accumulated depreciation and permanent impairment if any. Depreciation is calculated using the straight-line method to write down the cost of each asset to its residual value over its estimated useful life, as follows:

Buildings 50 years Equipment 5 years

Where the carrying amount of an asset is greater than its estimated recoverable amount ("higher of net realisable value and value in use"), it is written down immediately to its recoverable amount. Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit.

At each reporting date, the Group evaluates whether there is any impairment indication on the asset. When an indication of impairment exists, the Group estimates the recoverable values of such assets.

Impairment exists if the carrying value of an asset or a cash generating unit is greater than its recoverable amount which is the higher of value in use or fair value less costs to sell. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit. An impairment loss is recognized immediately in the consolidated income statement. A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash flows from other assets or group of assets. An impairment loss recognized in prior periods for an asset is reversed if the subsequent increase in the asset's recoverable amount is caused by a specific event since the last impairment loss was recognized. Such a reversal amount cannot be higher than the previously recognized impairment and is recognized as income in the consolidated financial statements.

Leasehold improvements comprise primarily of the capitalised branch refurbishment costs and are amortised on a straight-line basis over the corresponding lease terms or their estimated useful lives, whichever is shorter.

#### (n) Intangible assets

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful lives (not exceeding a period of five years).

#### (o) Accounting for leases

#### (i) A group company is the lessee

Assets acquired under finance lease agreements are capitalised at the inception of the lease at the fair value of the leased asset. Lease payments are treated as comprising capital and interest elements; the capital element is treated as reducing the capitalised obligation under the lease and the interest element is charged to income. Depreciation on the leased asset is also charged to income on a straight-line basis over the useful life of the asset.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

The total payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

## (ii) A group company is the lessor

When assets are sold under a finance lease, the present value of the lease payments is recognized as a receivable. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income. Lease income is recognized over the term of the lease using the net investment method, which reflects a constant periodic rate of return.

## (p) Taxation on income

## (i) Income taxes currently payable

Income tax payable on profits, based on the applicable tax law in each jurisdiction, is recognized as an expense in the period in which profits arise. The tax effects of income tax losses available for carry forward are recognized as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

Taxes other than on income are recorded within operating expenses (Note 24).

## (ii) Deferred income taxes

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. The rates enacted, or substantively enacted, at the balance sheet date are used to determine deferred income tax.

The principal temporary differences arise from the difference between the carrying value and tax base of property and equipment, valuation difference on trading and investment securities, remeasurement of financial assets and liabilities at fair value, provision for loan losses and provision for employment termination benefits. Deferred income tax liabilities and assets are recognized when it is probable that the future economic benefit resulting from the reversal of temporary differences will flow to or from the Group. Deferred income tax assets resulting from temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deferred income tax asset can be utilized (Note 16).

Current tax and deferred tax related to items recognized directly in equity are also credited or charged directly to equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (r) Retirement benefit obligations

## (i) Pension and other post-employment obligations

Akbank T.A.Ş. Tekaüt Sandığı Vakfı ("the Fund") is a separate legal entity and a foundation recognized by an official decree, providing all qualified Bank employees with pension and post-retirement medical benefits. This scheme is funded through payments of both the employees and the employer as required by Social Security Law Numbered 506 and are as follows:

	2013 (%)	2012 (%)
Pension benefit contributions-employer	13	13
Pension benefit contributions-employee	9	9
Medical benefit contributions-employer	8.5	8.5
Medical benefit contributions-employee	5	5

2012 (0/)

Pension benefit contributions-employer includes 2% additional contribution provided by the Bank above the requirement of the related law.

The Group's obligation in respect of the Fund has been determined as the total of the following:

Obligation for post-employment benefits transferrable to Social Security Institution ("SSI")

The Group's obligation regarding post-employment benefits transferrable to SSI has been determined as the value of the payment that would need to be made to SSI to settle the obligation at the balance sheet date in accordance with the related article of the "Law regarding the changes in Social Insurance and General Health Insurance Law ("New Law") and other related laws and regulations" (Note 18). The disclosures set out in Note 18 for post-employment benefits transferrable to SSI therefore reflect the actuarial parameters and results in accordance with the New Law provisions.

## Obligation for other benefits

The present value of the Group's obligation regarding pension benefits which are not transferrable to SSI in accordance with the New Law is calculated in accordance with IAS 19 employee benefits using the projected unit credit method.

The obligation for pension benefits transferrable to SSI and other benefits are calculated annually by an independent actuary who is registered with the Turkish Undersecretariat of the Treasury.

The liability to be recognized in the balance sheet is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. The Group does not have a legal right to access to the present value of any economic benefits available in the form of refunds from the Fund or reductions in future contributions to the plan, and therefore no assets are recognized in the balance sheet.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (ii) Employment termination benefits – defined benefit plan

Employment termination benefits represent the present value of the estimated total reserve for the future probable obligation of the Group arising from the retirement of the employees calculated in accordance with the Turkish Labour Law (Note 18) and is calculated using the projected unit credit method. In accordance with IAS 19, actuarial gains and losses are recognized in equity.

#### (iii) Short-term employee benefits

The Bank provided for undiscounted short-term employee benefits earned during the financial periods as per services rendered in compliance with IAS 19, "Employee benefits".

## (iv) Defined contribution plans

The Group has to pay contributions to the Social Security Institution on a mandatory basis. The Group has no further payment obligations once the contributions have been paid. These contributions are recognised as an employee benefit expense when they are accrued.

#### (s) Provisions

Provisions are recognized when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

## (t) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. This is generally not the case with master netting agreements, therefore the related assets and liabilities are presented gross in the statements of financial position.

# (u) Earnings per share

Earnings per share disclosed in the consolidated statements of income is determined by dividing the net income attributable to the equity holders of the Group by the weighted average number of ordinary shares outstanding during the period concerned.

In Turkey, companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earnings per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issued without a corresponding change in resources by giving them a retroactive effect for the year in which they were issued and for each earlier period.

There is no bonus share issuance in 2013 (31 December 2012: -).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The earnings attributable to basic shares for each period are as follows:

Audited 31 December 2013	Audited 31 December 2012
3,228,527	3,084,060
400,000,000,000	400,000,000,000
0.0081	0.0077
	31 December 2013 3,228,527

There are no diluted shares and accordingly there are no diluted earnings per share for any class of shares.

## (v) Share capital

#### (i) Share issue costs

Incremental costs directly attributable to the issue of new shares or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

## (ii) Share premium

When shares are issued, the excess of contributions received over the nominal value of the shares issued is recorded as share premium in equity.

## (iii) Dividends on ordinary shares

Dividends on ordinary shares are recognized in equity in the period in which they are approved by the Company's shareholders. Dividends for the year that are declared after the balance sheet date are dealt with in the subsequent events note.

## (w) Acceptances

Acceptances comprise of undertakings by the Group to pay bills of exchange drawn on customers. Acceptances are accounted for as off-balance sheet transactions and are disclosed as commitments and contingent liabilities (Note 26).

## (x) Other credit-related commitments

In the normal course of business, the Group enters into other credit-related commitments including loan commitments, letters of credit and guarantees. These are reported as off-balance sheet items at their notional amounts and are assessed using the same criteria as loans and receivables. Specific provisions are therefore established when losses are considered probable and recorded as other liabilities (Note 26).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)**

## (y) Cash and cash equivalents

For the purposes of cash flow statement, cash and cash equivalents include cash, cash due from banks and balances with central bank excluding reserve requirements and restricted balances, trading securities and investment securities with original maturity periods of less than three months (Note 6).

## (z) Segment reporting

An operating segment is a component of an entity:

- (i) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity),
- (ii) whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and,
- (iii) for which discrete financial information is available.

An operating segment may engage in business activities for which it has yet to earn revenues, for example, start-up operations may be operating segments before earning revenues. (Note 5)

## (aa) Comparatives

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current year. In order to be consistent with the presentation of financial statements dated 31 December 2013, there are certain reclassifications made on statement of comprehensive income and cash flow statements as of 31 December 2012.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS**

#### (a) Strategy in using financial instruments

By nature, the Group's activities are principally related to the use of financial instruments including derivatives. The Group accepts deposits from customers for various periods and seeks to earn above-average interest margins by investing these funds in high quality assets. The Group seeks to increase these margins by consolidating short-term funds and lending for longer periods at higher rates whilst maintaining sufficient liquidity to meet all claims that might fall due.

The Group also seeks to raise its interest margins by obtaining above-average margins, net of provisions, through lending to borrowers with a range of credit standing. Such exposures involve not only on-balance sheet loans and advances but also entering into guarantees and other commitments such as letters of credit. The Group also trades in financial instruments where it takes positions to take advantage of short-term market movements in the bond markets and in currency and interest rates.

The Group's risk management is under the responsibility of the "Executive Risk Committee ("the ERC")" which reports to the Board of Directors. The ERC is comprised of the Chairman, 2 Executive Board Members and the Chief Executive Officer. The ERC establishes principles, policies, procedures with regards to risk management of the Bank and develops risk management strategies. The ERC also sets risk limits and parameters for liquidity risk, credit risk, foreign exchange risk and interest rate risk and; through close monitoring of the markets and overall economy, such limits are updated as necessary. These limits and implementation of policies are broken down to various levels of authorities in order to enhance control effectiveness. The Bank's risk positions are reported to the ERC members on a regular basis. Additionally, the ERC reviews the latest figures and projections for the Bank's profit and loss accounts and balance sheet, liquidity position, interest and foreign exchange exposures, as well as yield analysis and the macroeconomic environment.

The Assets and Liabilities Committee ("ALCO") manages the various departments of the Bank by applying risk limits. ALCO consists of the Chief Executive Officer, each of the Executive Vice Presidents in charge of the Bank's marketing, lending, treasury, and financial coordination departments and Senior Vice President of the Bank's risk management department. ALCO meets twice a week to review the latest figures on liquidity position, interest rate risk exposures, foreign exchange risk exposure, capital adequacy, risk limits and the macroeconomic environment in order to develop investment, pricing and funding strategies.

The objective of the Group's asset and liability management and use of financial instruments is to limit the Group's exposure to liquidity risk, interest rate risk and foreign exchange risk, while ensuring that the Group has sufficient capital adequacy and is using its capital to maximise net interest income.

#### (b) Credit risk

The Group takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss for the Group by failing to meet an obligation. Credit risk is the most important risk for the Group's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Group's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments and other credit related commitments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

The credit risk management and control are centralised in credit risk management team of the Group which reports to the Board of Directors and head of each business unit regularly.

The credit risk is monitored by reference to credit risk ratings and managed by limiting the aggregate risk to any individual counterparty, group of companies and industry. Credit risks are determined for each individual customer, enterprise, business group and risk groups separately. While determining credit risk, criteria such as the customers' financial strength, commercial capacities, sectors, geographic areas and capital structure are evaluated. Analyses of the financial position of the customers are based on the statements of account and other information in accordance with the related legislation. Previously determined credit limits are constantly revised according to changing conditions. The type and amount of collateral and guarantees to be obtained are specified on a customer basis during the determination of credit limits.

During loan extensions, limits determined on a customer and product basis are essentially followed up; information on risk and limits is closely monitored.

Non-cash loans liquidated into cash loans are included in the same risk group as cash loans which are not collected upon maturity. Credit risk management is applied for all positions involving counterparty risk.

The Group considers that long-term commitments are more exposed to credit risk than short-term commitments, and focuses more on defining risk limits and collateralization on long term commitments.

The Bank's credit risk measurement techniques and information on the rating of securities and loan portfolio are as follows:

Bank's rating system:

The Bank has internal debt rating model for each segment in order to assess the credit quality of all borrowers.

The default probabilities of each obligor is calculated by using scorecards tailored to various categories of counterparty and derived from the credit rating system of corporate and commercial, SME, consumer and credit card loan portfolios. Both behavioral and application scorecards are taken into consideration in default probability estimations.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Collateral structure of each portfolio is considered in order to determine the realized loss in case default occurs. Default probabilities and realized loss values are combined in order to account for expected loss and unexpected loss values over time and to encourage risk adjusted pricing.

Risk limits are set both at customer and group level and monitored by the ERC in terms of sectors, tenor and concentration. The ERC regularly follows up risk limits and make limit updates when required.

The Bank's rating tool concentration by risk classes as of 31 December 2013 and 2012 is as follows:

	2013	2012
Above average	37.51%	35.79%
Average	48.26%	47.73%
Below average	12.26%	12.46%
Unrated	1.97%	4.02%

- Loans which demonstrate a strong capacity to meet financial commitments, with low probability of default are defined "Above average".
- Loans that require close monitoring and demonstrate average to adequate capacity to meet financial commitments with moderate default risk are defined "Average".
- Loans which require varying degrees of specific consideration and have diverse default risks are defined "Below average".

The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure and credit ratings of its counterparties are continuously monitored. The Group does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics.

Risk management related to class of loans and advances:

The internal rating systems of the Bank focus more on credit-quality mapping from the inception of the lending and investment activities. In contrast, impairment provisions are recognized for financial reporting purposes only for losses that have been incurred at the balance sheet date based on objective evidence of impairment. The credit risk classification of the Group with the outstanding balances of each asset class is as the following:

		2013		
	Commercial loans	Consumer loans and credit cards	Lease receivables	Total
Standard loans	74,033,515	40,332,466	3,190,167	117,556,148
Close monitoring loans	1,446,216	2,104,458	13,820	3,564,494
Impaired loans	543,860	1,132,822	54,984	1,731,666
Gross	76,023,591	43,569,746	3,258,971	122,852,308
Provisions	(1,531,588)	(1,740,355)	(49,462)	(3,321,405)
Net	74,492,003	41,829,391	3,209,509	119,530,903

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

_		2012		
	Commercial loans	Consumer loans and credit cards	Lease receivables	Total
Standard loans	57,090,102	32,232,677	1,977,482	91,300,261
Close monitoring loans	608,822	2,335,798	11,585	2,956,205
Impaired loans	484,949	630,507	37,426	1,152,882
Gross	58,183,873	35,198,982	2,026,493	95,409,348
Provisions	(1,143,279)	(1,080,824)	(25,295)	(2,249,398)
Net	57,040,594	34,118,158	2,001,198	93,159,950

The details of the close monitoring loans are as follows:

	2013			
	Commercial	Consumer loans	Lease	
	loans	and credit cards	receivables	Total
Past due up to 30 days	1,207,039	1,871,823	10,276	3,089,138
Past due 30-60 days	169,913	176,690	1,914	348,517
Past due 60-90 days	69,264	55,945	618	125,827
Lease receivables (Uninvoiced)	=	-	1,012	1,012
	1,446,216	2,104,458	13,820	3,564,494

	2012			
	Commercial loans	Consumer loans and credit cards	Lease receivables	Total
Past due up to 30 days	369,463	1,486,151	4,333	1,859,947
Past due 30-60 days	107,779	651,485	4,024	763,288
Past due 60-90 days	131,580	198,162	254	329,996
Lease receivables (Uninvoiced)	-	-	2,974	2,974
	608,822	2,335,798	11,585	2,956,205

As of 31 December 2013 and 2012, the Group's collateral types are mainly composed of mortgages, cash blockages, vehicle and machine pledges.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Debt securities, treasury bills and other securities:

For debt securities and other bills, external ratings such as Moody's rating or their equivalents are used by the Treasury Unit for management of the credit risk exposures. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.

Current Period - 31 December 2013	Trading	Held-to-		
Moody's Rating	Financial Assets	Available-for-Sale Financial Assets (*)	Maturity Securities (*)	Total
	1135003	i manetar rissets ( )	Securities ( )	10441
Aaa	-	-	-	-
Aa1, Aa2, Aa3	6,138	-	-	6,138
A1, A2, A3	17,883	452,596	-	470,479
Baa1, Baa2, Baa3	42,342	32,312,917	12,153,453	44,508,712
Ba1	-	69,696	-	69,696
Ba2	-	69,763	-	69,763
Total	66,363	32,904,972	12,153,453	45,124,788

Prior Period - 31 December 2012	Trading	Held-to-		
	Financial	Available-for-Sale	Maturity	
Moody's Rating	Assets	Financial Assets	Securities	Total
Aaa	-	17,731	-	17,731
Aa1, Aa2, Aa3	-	-	-	-
A1, A2, A3	3,268	457,002	-	460,270
Baa1, Baa2, Baa3	-	1,033,864	-	1,033,864
Ba1	10,885	40,865,916	3,637,468	44,514,269
Ba2	-	-	-	-
Total	14,153	42,374,513	3,637,468	46,026,134

<sup>(\*)</sup> Excluding equity securities

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Exposure to credit risk:

Exposure to creati risk.	<u>2013</u>	<u>2012</u>
Credit risk exposures relating to on-balance sheet assets:	190,178,443	159,286,757
Loans and advances to banks	22,529,781	18,432,674
Loans and advances to customers	119,530,903	93,159,950
- Commercial loans	74,492,003	57,040,594
- Consumer loans and credit cards	41,829,391	34,118,158
- Financial lease receivables	3,209,509	2,001,198
Trading assets (*)	66,363	14,153
- Government debt securities	10,868	10,464
- Other marketable securities	55,495	3,689
Derivative financial instruments	1,766,870	537,674
Hedging derivative instruments	630,177	-
Available for sale securities (*)	32,904,972	42,374,513
- Government debt securities	30,076,143	40,271,702
- Other marketable securities	2,828,829	2,102,811
Held to maturity securities	12,153,453	3,637,468
Other assets	595,924	1,130,325
Credit risk exposures relating to off-balance sheet items:	63,196,098	44,305,155
- Letter of guarantees	19,185,463	12,203,921
- Other guarantees and warranties	11,092,445	6,465,766
- Credit granting commitments	6,503,604	2,505,601
- Check payment commitments	5,051,733	4,432,859
- Credit card limit commitments	21,362,853	18,697,008
	253,374,541	203,591,912

## (\*) Excluding equity securities and mutual funds

The above table represents the credit risk exposure of the Group at 31 December 2013 and 2012, without taking account of any collateral held or other credit enhancements attached. For onbalance-sheet assets, the exposures set out above are based on net carrying amounts as reported in the balance sheet.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)

Industry analysis:

	Financial Institutions	Public sector	Wholesale and retail trade	Manufacturing	Other industries	Individuals	Total
				<u> </u>			
Loans and advances							
to banks	22,529,781	-	-	-	-	_	22,529,781
Loans and advances							
to customers	5,598,453	2,726,979	20,448,212	37,110,542	11,817,326	41,829,391	119,530,903
- Commercial loans	5,484,160	2,726,979	20,381,522	36,881,431	9,017,911	-	74,492,003
- Consumer loans and							
credit cards	-	-	-	-	-	41,829,391	41,829,391
- Financial lease receivables	114,293	-	66,690	229,111	2,799,415	-	3,209,509
Trading assets (*)	55,495	10,868	-	-	-	-	66,363
- Government							
debt securities	-	10,868	-	-	-	-	10,868
- Other marketable securities	55,495	-	-	-	-	-	55,495
Trading derivative							
financial instruments	952,307	-	-	-	657,665	156,898	1,766,870
Hedging derivative							
instruments	630,177	-	-	-	-	-	630,177
Investment securities (*)	2,619,138	42,229,596	_	-	209,691	_	45,058,425
- Available for sale securities	2,619,138	30,076,143	-	-	209,691	-	32,904,972
Government debt securities	-	30,076,143	-	-	-	-	30,076,143
Other marketable securities	2,619,138	-	-	-	209,691	-	2,828,829
- Held to maturity	-	12,153,453	-	-	_	-	12,153,453
Other assets	595,924	<u> </u>	-	-	-	-	595,924
As at 31 December 2013	32,981,275	44,967,443	20,448,212	37,110,542	12,684,682	41,986,289	190,178,443

## (\*) Excluding equity securities

	Financial Institutions	Public sector	Wholesale and retail trade	Manufacturing	Other industries	Individuals	Total
	Institutions	sector	retail traue	Manufacturing	mustries	Illuividuais	Total
Loans and advances							
to banks	18,432,674	_	-	_	-	_	18,432,674
Loans and advances	, ,						, ,
to customers	3,731,678	1,865,079	12,015,678	23,926,751	17,440,403	34,180,361	93,159,950
- Commercial loans	3,647,509	1,865,079	12,005,765	23,909,922	15,612,319	· · · · -	57,040,594
- Consumer loans and							
credit cards	-	-	-	-	-	34,118,158	34,118,158
- Financial lease receivables	84,169	-	9,913	16,829	1,828,084	62,203	2,001,198
Trading assets (*)	3,689	10,464	-	-	-	-	14,153
- Government							
debt securities	-	10,464	-	-	-	-	10,464
<ul> <li>Other marketable securities</li> </ul>	3,689	-	-	-	-	-	3,689
Trading derivative							
financial instruments	150,981	-	-	-	386,013	680	537,674
Hedging derivative							
instruments	-	-	-	-	-	-	-
Investment securities (*)	1,697,091	43,909,170	-	-	405,720	-	46,011,981
- Available for sale securities	1,697,091	40,271,702	-	-	405,720	-	42,374,513
Government debt securities	-	40,271,702	-	-	-	-	40,271,702
Other marketable securities	1,697,091	-	-	-	405,720	-	2,102,811
- Held to maturity securities	-	3,637,468	-	-	-	-	3,637,468
Other assets	1,130,325	-	-	-	-	-	1,130,325
As at 31 December 2012	25,146,438	45,784,713	12,015,678	23,926,751	18,232,136	34,181,041	159,286,757

<sup>(\*)</sup> Excluding equity securities

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Geographical Distribution:

				Non-EU	
	Turkey	USA	EU Countries	Countries	Total
Loans and advances					
to banks	17,005,385	862,703	4,222,153	439,540	22,529,781
Loans and advances					
to customers	118,183,932	-	964,143	382,828	119,530,903
- Commercial loans	73,145,032	-	964,143	382,828	74,492,003
- Consumer loans and					
credit cards	41,829,391	-	-	-	41,829,391
- Financial lease receivables	3,209,509	-	-	-	3,209,509
Trading assets (*)	66,363	_	-	-	66,363
- Government					
debt securities	10,868	-	-	-	10,868
- Other marketable securities	55,495	-	-	-	55,495
Trading derivative					
financial instruments	927,127	1,684	823,109	14,950	1,766,870
Hedging derivative					
instruments	-	_	630,177	-	630,177
Investment securities (*)	44,316,661	129,182	612,582	-	45,058,425
- Available for sale securities	32,163,208	129,182	612,582	-	32,904,972
Government debt securities	30,076,143	-	-	-	30,076,143
Other marketable securities	2,087,065	129,182	612,582	-	2,828,829
- Held to maturity securities	12,153,453	· -		-	12,153,453
Other assets	571,628	-	22,681	1,615	595,924
As at 31 December 2013	181,071,096	993,569	7,274,845	838,933	190,178,443

(\*) Excluding equity securities

				Non-EU	
	Turkey	USA	EU Countries	Countries	Total
Loans and advances					
to banks	15,768,881	251,150	2,376,123	36,520	18,432,674
Loans and advances					
to customers	91,468,070	73,060	1,270,012	348,808	93,159,950
- Commercial loans	55,348,714	73,060	1,270,012	348,808	57,040,594
- Consumer loans and					
credit cards	34,118,158	-	-	-	34,118,158
- Financial lease receivables	2,001,198	-	-	=	2,001,198
Trading assets (*)	14,153	-	-	-	14,153
- Government					
debt securities	10,464	-	-	-	10,464
- Other marketable securities	3,689	-	-	-	3,689
Trading derivative					
financial instruments	333,929	30	118,516	85,199	537,674
Hedging derivative					
instruments	-	-	-	-	-
Investment securities (*)	45,191,605	9,390	677,652	133,334	46,011,981
<ul> <li>Available for sale securities</li> </ul>	41,554,137	9,390	677,652	133,334	42,374,513
Government debt securities	40,271,702	-	-	-	40,271,702
Other marketable securities	1,282,436	9,390	677,652	133,334	2,102,811
- Held to maturity securities	3,637,468	-	-	-	3,637,468
Other assets	1,112,580	-	17,087	658	1,130,325
As at 31 December 2012	153,889,218	333,630	4,459,390	604,519	159,286,757

<sup>(\*)</sup> Excluding equity securities

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

### (c) Market risk

Market risk is calculated by two different methods, namely the "inherent model" and the "standard method." According to inherent model market risk is measured by Value at Risk ("VaR") approach which takes into account different risk factors. VaR calculations use variance-covariance, historical simulation and Monte Carlo simulation methods. The software used can perform calculations with an advanced yield curve and volatility models. The VaR model is based on the assumptions of 99% confidence interval and a 10-day holding period. VaR analyses are performed on a daily basis and reported to the Senior Management. VaR analyses are also used as risk and limit management instrument for trading transactions. The limits are reviewed periodically according to market conditions and the application of specified limits is subject to authority restrictions and therefore the control effectiveness is increased. VaR analyses are supported with scenario analyses and stress tests, and take into consideration the effects of low-probability events which have significant impact and the effects of market fluctuations. Retrospective tests of the model outputs are performed regularly. The standard method is used for the legal reporting.

The following table represents average market risk calculated in accordance with the Market Risk Calculation principles pursuant to the Part 2 of the Second Section of the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" published in the Official Gazette No. 28 337 on 28 June 2012.(\*)

**Current Period** 

**Prior Period** 

	31 December 2013		31 December 2012 (**)		(**)	
	Average	Maximum	Minimum	Average	Maximum	Minimum
Interest Rate Risk	69,453	82,977	57,404	94,460	130,739	58,182
Share Certificates Risk	1,411	595	3,306	1,785	748	2,821
Currency Risk	25,608	-	-	-	-	-
Commodity Risk	-	-	-	-	-	-
Settlement Risk	-	-	-	-	-	-
Option Risk	1,518	1,516	1,450	2,850	742	4,957
Counterparty Credit Risk	96,864	190,522	39,185	11,588	3,762	19,414
Total Amount Subject to Risk	194,854	275,610	101,345	110,683	135,991	85,374

<sup>(\*)</sup> Consolidated market risk table represent average of three month periods since consolidated market risk is calculated every three months.

### (d) Currency risk

Foreign currency denominated assets and liabilities, together with purchase and sale commitments, give rise to foreign exchange exposure. This risk is managed by using natural hedges that arise from offsetting foreign currency denominated assets and liabilities and the remaining foreign exchange exposures are hedged on a portfolio basis with derivative financial instruments that include primarily forward foreign exchange contracts and currency swaps. The Board, taking into account the recommendations by the ERC, sets a limit for the size of foreign exchange exposure, which is closely monitored by ALCO.

<sup>(\*\*)</sup> Prior period information is prepared starting from July 1, 2012 period according to the Communiqué on "Regulation on Measurement and Assessment of Capital Adequacy of Banks" published in the Official Gazette numbered 28337 dated June 28, 2012.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

The Group takes on exposure to effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The table summarises the Group's assets and liabilities and equity at carrying amounts and derivatives at notional amounts categorised by currency.

	2013					
		Foreign	currency			
	EUR	USD	GBP	Other(*)	TL	Total
Cash and due from banks and						
balances with the						
Central Bank of Turkey (*)	6,881,793	13,042,855	36,026	2,964,412	1,137,132	24,062,218
Trading and investment securities	4,756,527	10,083,492	-	-	30,607,079	45,447,098
Derivative financial instruments	-	-	-	-	2,397,047	2,397,047
Loans and advances to customers	16,188,977	32,379,412	32,539	31,162	70,898,813	119,530,903
Property and equipment	795	1,829	-	-	848,596	851,220
Intangible assets	463	19	-	-	161,733	162,215
Deferred tax assets	25,903	-	-	-	442,325	468,228
Other assets and pre-payment	54,978	36,886	414	354	1,167,807	1,260,439
Total assets	27,909,436	55,544,493	68,979	2,995,928	107,660,532	194,179,368
Customer deposits (*)	23,894,616	48,175,950	1,137,300	2,724,458	59,439,956	135,372,280
Derivative financial instruments	23,674,010	40,175,750	1,137,300	2,724,436	1,242,558	1,242,558
Interbank money market deposits,	_		_	_	1,242,330	1,242,330
funds borrowed and						
debt securities in issue	6,910,489	17,935,733	2,684	_	4,108,690	28,957,596
Income taxes payable	3,339	-	2,001	_	71,030	74,369
Other liabilities and accrued expenses	618,546	434,724	1,282	5,979	4,789,440	5,849,971
Deferred tax liability	43,233		-,202	-	-	43,233
Employment benefit obligations	123	_	_	_	111,036	111,159
Equity and non-controlling interest	-	-	-	-	22,528,202	22,528,202
Total liabilities and equity	31,470,346	66,546,407	1,141,266	2,730,437	92,290,912	194,179,368
Net balance sheet position	(3,560,910)	(11,001,914)	(1,072,287)	265,491	15,369,620	-
Off-balance sheet derivative instruments net notional position	4,538,483	10,813,621	1,071,082	(279,428)	(15,269,109)	874,649

At 31 December 2013, assets and liabilities denominated in foreign currency were translated into Turkish lira using a foreign exchange rate of TL 2.1304 =US\$ 1 and TL 2.9344 =EUR 1.

<sup>(\*)</sup> Under "Foreign currency - Other" column "Cash and due from banks and balances with the Central Bank of Turkey" include TL 2,892,268 and "Customer Deposits" include TL 1,766,526 precious metal deposit accounts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

				2012		
		For	eign currenc	су		
	EUR	USD	GBP	Other(*)	TL	Total
Cash and due from banks and						
balances with the						
Central Bank of Turkey	4,999,329	8,716,707	20,170	2,331,815	3,785,503	19,853,524
Trading and investment securities	3,749,474	8,524,923	-	-	34,021,524	46,295,921
Derivative financial instruments	-	-	-	-	537,674	537,674
Loans and advances to customers	11,749,793	25,168,459	29,018	42,698	56,169,982	93,159,950
Property and equipment	851	1,854	-	-	797,198	799,903
Intangible assets	321	74	-	-	113,362	113,757
Deferred tax assets	4,183	-	-	-	169,037	173,220
Other assets and pre-payment	52,636	37,309	77	58	1,414,238	1,504,318
Total assets	20,556,587	42,449,326	49,265	2,374,571	97,008,518	162,438,267
Customer deposits (*)	15,229,185	32,701,101	899,240	2,121,709	59,450,931	110,402,166
Derivative financial instruments	-	-	-	-	1,212,784	1,212,784
Interbank money market deposits,						
funds borrowed and						
debt securities in issue	5,857,076	13,336,979	839	21,328	3,403,843	22,620,065
Income taxes payable	13,237	1,362	-	-	413,394	427,993
Other liabilities and accrued expenses	162,398	417,104	1,610	6,888	4,340,552	4,928,552
Deferred tax liability	27,561	-	-	-	-	27,561
Employment benefit obligations	202	-	-	-	101,539	101,741
Equity and non-controlling interest	-	-	-	-	22,717,405	22,717,405
Total liabilities and equity	21,289,659	46,456,546	901,689	2,149,925	91,640,448	162,438,267
Net balance sheet position	(733,072)	(4,007,220)	(852,424)	224,646	5,368,070	-
Off-balance sheet derivative instruments net notional position	1,069,473	4,865,958	848,635	(250,985)	(6,721,363)	(188,282)

<sup>(\*)</sup> Under "Foreign currency - Other" column "Customer Deposits" include TL 1.461.072 precious metal deposit accounts.

### (e) Interest rate risk

The Group is exposed to interest rate risk through the impact of rate changes on interest-sensitive assets and liabilities in on and off-balance sheet. Interest rate risk is the key component of the Group's asset and liability management. Interest rate risk is managed on a portfolio basis by applying different strategies such as using natural hedges that arise from offsetting interest rate sensitive assets and liabilities, or building hedge relationships in order to minimise the effects of changes in interest rates. Special emphasis is given to providing a balance between the duration of assets and liabilities. Repricing/duration, gap, sensitivity and scenario analysis are the main methods used to manage the risks.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

The tables below summarize the Group's exposure to interest rate risks at 31 December 2013 and 31 December 2012. Included in the tables are the Group's assets and liabilities in carrying amounts classified in terms of periods remaining to contractual repricing dates.

				2013		
	Up to	3 months to	1 year to	Over	Non-interest	
	3 months	<u>1 year</u>	5 years	5 years	<u>bearing</u>	<u>Total</u>
Cash and due from banks and						
balances with the	2 1 1 2 4 4 1				21 040 777	24.062.210
Central Bank of Turkey	2,113,441	-	-	10.004.045	21,948,777	24,062,218
Trading and investment securities	15,429,987	12,478,023	6,889,911	10,326,867	322,310	45,447,098
Derivative financial instruments	1,462,519	686,957	68,972	178,599	-	2,397,047
Loans and advances	61 504 400	22 254 505	20.045.054	4 522 140	01.500	110 520 002
to customers	61,584,480	22,374,507	30,947,254	4,533,140	91,522	119,530,903
Property and equipment	-	-	-	-	851,220	851,220
Intangible assets	-	-	-	-	162,215	162,215
Deferred income tax assets	-	-	-	-	468,228	468,228
Other assets and pre-payments	188,858	-	-	-	1,071,581	1,260,439
Total assets	80,779,285	35,539,487	37,906,137	15,038,606	24,915,853	194,179,368
Customer deposits	93,573,670	13,409,010	6,732,081	4,586,118	17,071,401	135,372,280
Interbank money market deposits, funds borrowed and	, , , , , , , , ,	,,	-,,,	.,,	,	,
debt securities in issue	15,132,413	6,565,945	6,122,394	1,136,844	_	28,957,596
Derivative financial instruments	474,721	538,690	53,216	175,931	_	1,242,558
Income taxes payable	4/4,/21	330,070	33,210	175,751	74,369	74,369
Other liabilities and accrued	_	_	_	_	74,507	74,507
expenses	139,090	79,512	170,370	45,197	5,415,802	5,849,971
Employment benefit obligations	137,070	77,512	170,570	-	111,159	111,159
Deferred tax liability	-	-	-	-	43,233	43,233
Total liabilities	109,319,894	20,593,157	13,078,061	5,944,090	22,715,964	171,651,166
					Í	
Net repricing period gap	(28,540,609)	14,946,330	24,828,076	9,094,516	2,199,889	22,528,202
Off-balance sheet derivative instruments net notional position	7,289,555	(129.765)	(2,919,864)	(3 356 016)		883,910

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

1 year to 5 years  7,836,510 43,155 19,113,744	5 years - 9,759,900	Non-interest bearing  18,467,120	<u>Total</u>
43,155			
43,155			
43,155			19,853,524
	11 155	269,789	46,295,921
19,113,744	11,155	-	537,674
	3,038,033	91,642	93,159,950
-	-	799,903	799,903
-	-	113,757	113,757
-	-	173,220	173,220
-	-	1,170,009	1,504,318
26,993,409	12,809,088	21,085,440	162,438,267
2,309,104	2,939,038	13,053,605	110,402,166
3,304,095	1,654,772	-	22,620,065
31,725	11,073	-	1,212,784
-	-	427,993	427,993
149,384	37,798	4,597,407	4,928,552
-	-	101,741	101,741
-	-	27,561	27,561
5.794.308	4,642,681	18,208,307	139,720,862
3,777,000	8,166,407	2,877,133	22,717,405
	5,794,308 21,199,101	, , , , , ,	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

The tables below summarise effective average interest rates by major currencies for monetary financial instruments at 31 December 2013 and 2012:

	31 December 2013			31 December 2012		
Assets	USD (%)	EUR (%)	TL (%)	USD (%)	EUR (%)	TL (%)
Cash and due from banks:						
-Time deposits in foreign banks	0.22	0.12	-	0.26	0.38	-
-Time deposits in domestic banks	0.15	-	9.37	0.48	-	11.60
-Interbank money market placement	ts -	-	-	-	-	-
-Reserve requirements with the						
Central Bank of Turkey	-	-	-	-	-	-
Trading securities	3.92	2.89	11.38	3.93	2.89	9.78
Loans and advances to customers	4.67	4.31	11.23	4.91	4.44	12.77
Investment securities:						
-Available for sale	3.52	3.75	9.44	3.68	4.42	9.97
-Held to maturity	3.42	3.00	9.96	-	-	9.56
Liabilities						
Customer deposits and interbank and						
-Money market deposits	1.78	1.89	6.64	2.04	1,95	6.39
Funds borrowed	1.60	1.19	7.70	2.21	1.44	7.63
Debt securities in issue	4.01	-	8.20	3.63	-	7.53

Interest rate risk for all banking transactions outside the trading portfolio are followed under interest rate risk related to the banking book. Interest rate risk related to the trading portfolio is followed under market risk.

ALCO performs daily management of interest rate risk in accordance with the risk limits set by the ERC in relation to interest rate sensitivities of the banking book. ALCO meetings are held on a weekly basis.

In addition to interest rate sensitivities measured and reported weekly, daily and transaction-based analyses are also performed when significant fluctuations occur in markets.

Repricing term mismatch and duration mismatch analyses, net economic value change analyses under different interest rate stress scenarios and income simulations are used for interest rate risk management. Repricing risk, yield curve risk, basis risk and optionality are considered under interest rate risk scope.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

The interest rate risk arising from banking book is calculated and reported on a monthly basis according to "Regulation on Measurement and Evaluation of Interest Rate Risk in Banking Accounts with Standard Shock Method" published in the Official Gazette no 28034 on 23 August 2012 through applying interest rate shock method to on and off balance sheet positions.

As of 31 December 2013 and 31 December 2012, 500 bp shock and 200bp shock are applied for Turkish Lira and foreign currency for the assessment of the changes in the fair value of balance sheet items which are subject to calculation.

	_	31	1.12.2013		31.12.2012
	Applied Shock (+/- x		Gains/Shareholder's Equity - Losses/Shareholder's		Gains/Shareholder's Equity - Losses/Shareholder's
Currency	basis points)	Gains/Losses	Equity	Gains/Losses	Equity
TRY	-400	2.720.119	11,35%	2,171,947	9,53%
TRY	500	(2.822.999)	(11,78%)	(2,283,194)	(10,02%)
USD	-200	433.706	1,81%	680,741	2,99%
USD	200	(339.961)	(1,42%)	(461,521)	(2,03%)
EUR	-200	299.027	1,24%	154,670	0,68%
EUR	200	(348.120)	(1,45%)	(228,395)	(1,00%)
,	egative shocks) positive shocks)	3.452.852 (3.511.080)	14,40% (14,65%)	3.007.358 (2,973,110)	13,20% (13,05%)

#### (f) Liquidity risk

The Group manages liquidity risk through broad deposit base, strong capital structure and diversified foreign borrowing facilities. The Bank maintains additional resources to provide liquidity when necessary through allocated limits in Central Bank of Turkey, İstanbul Stock Exchange("ISE") Money Market, ISE Settlement and Custody Bank Money Market and other banks, and through liquid marketable securities portfolio. The Bank acts conservative on foreign currency liquidity management and in order to meet liquidity needs completely, maintains adequate reserves.

Short-term funding needs are provided by using deposits. The Bank's broad deposit base and high ratio of core deposit enable long-term funding. Long-term placements can be provided by means of long-term foreign funds.

In accordance with the "Communiqué on the Measurement and Assessment of Liquidity of the Banks" published in the Official Gazette dated 1 November 2006 No. 26333, beginning from 1 June 2007 liqudity ratio of the banks on a weekly and monthly basis should not be less than 80% for foreign currency denominated assets and liabilities, and for total assets and liabilities it should not be less than 100%. Liquidity ratios of the Bank as at 31 December 2013 and 31 December 2012 are presented below:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Current Period	First Maturity Tran	iche (Weekly)	Second Maturity Tran	che (Monthly)
31 December 2013	FC	FC+TL	FC	FC+TL
Average (%)	158.1	140.3	120.0	109.0
Maximum (%)	244.2	190.7	136.2	120.0
Minimum (%)	109.8	108.0	108.7	100.4

Prior Period	First Maturity	Tranche (Weekly)	Second Maturity	Tranche (Monthly)
31 December 2012	FC	FC+TL	FC	FC+TL
Average (%)	154.1	162.1	109.6	112.4
Maximum (%)	229.8	186.9	133.4	122.8
Minimum (%)	103.4	129.0	87.0	101.0

The table below analyses carrying amount of assets and liabilities of the Group into relevant maturity groupings based on the remaining period to contractual maturity at the balance sheet date.

	Demand	up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	No maturity	<u>Total</u>
Cash and due from banks and							
balances with the							
Central Bank of Turkey	21,948,777	2,113,441	-	-	-	-	24,062,218
Trading and investment securities	318,387	4,180,373	10,477,318	11,195,399	19,271,698	3,923	45,447,098
Derivative financial instruments	-	546,461	523,929	673,033	653,624	-	2,397,047
Loans and advances to customers	-	37,867,271	21,864,475	41,932,142	17,775,494	91,521	119,530,903
Property and equipment	-	-	-	-	-	851,220	851,220
Intangible assets	-	-	-	-	-	162,215	162,215
Deferred income tax assets	-	-	-	468,228	-	-	468,228
Other assets and pre-payments	365,825	583,610	-	-	-	311,004	1,260,439
Total assets	22,632,989	45,291,156	32,865,722	54,268,802	37,700,816	1,419,883	194,179,368
Customer deposits	18,146,501	92,498,573	13,409,007	6,732,081	4,586,118	-	135,372,280
Derivative financial instruments	-	211,327	318,291	220,698	492,242	-	1,242,558
Interbank money market deposits,							
funds borrowed and							
debt securities in issue	-	6,308,320	11,245,992	10,058,229	1,345,055	-	28,957,596
Income taxes payable	_	-	74,369	, , <u>.</u>	, , , , <u>-</u>	_	74,369
Other liabilities and accrued			, 1,505				7 1,5 0 5
Expenses	324,338	4,691,586	158,182	630,668	45,197	-	5,849,971
Deferred tax liability	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	_	43,233	- , <u>-</u>	_	43,233
Employment benefit obligations	-	-	-	5,255	-	111,159	111,159
Total liabilities	18,470,839	103,709,806	25,205,841	17,684,909	6,468,612	111,159	171,651,166
Net gap as at 31 December 2013	4,162,150	(58,418,650)	7,659,881	36,583,893	31,232,204	1,308,724	22,528,202

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

				2012			
	Demand	up to 3 months	3 months to 1 year	1 year to 5 years	Over 5 years	No maturity	<u>Total</u>
Cash and due from banks and balances with the							
Central Bank of Turkey	10 467 120	1 224 161	(2.242				10.052.524
Trading and investment securities	18,467,120	1,324,161	62,243		16,006,021	2.022	19,853,524
Derivative financial instruments	265,866	1,717,121	5,385,627	22,827,353	16,096,031	3,923	46,295,921
Loans and advances to customers	-	44,632	90,163	178,658	224,221	01.642	537,674
	-	33,329,472	18,497,257	29,052,588	12,188,991	91,642	93,159,950
Property and equipment Intangible assets	-	-	-	-	-	799,903	799,903
Deferred income tax assets	-	-	-	172 220	-	113,757	113,757
Other assets and pre-payments	240.060	010 224	-	173,220	-	252 125	173,220
Other assets and pre-payments	340,969	910,224	<del>-</del>		-	253,125	1,504,318
Total assets	19,073,955	37,325,610	24,035,290	52,231,819	28,509,243	1,262,350	162,438,267
Customer deposits	12 590 074	81 207 552	10 257 507	2 200 107	2 020 026		110 402 166
Derivative financial instruments	13,589,964	81,306,552	10,257,507	2,309,107 571,750	2,939,036	-	110,402,166
Interbank money market deposits, funds borrowed and	-	77,491	124,773	3/1,/30	438,770	-	1,212,784
debt securities in issue	2,000	5,713,482	8,119,285	6,812,596	1,972,702	-	22,620,065
Income taxes payable		-	427,993	-	-	-	427,993
Other liabilities and accrued							
Expenses	188,544	4,208,645	122,724	149,384	37,798	221,457	4,928,552
Deferred tax liability	-	-	-	27,561	<u>-</u>	-	27,561
Employment benefit obligations	-	-	-	-	-	101,741	101,741
Total liabilities	13,780,508	91,306,170	19,052,282	9,870,398	5,388,306	323,198	139,720,862
Net gan as at 31 December 2012	5,293,447	(53,980,560)	4.983.008	42,361,421	23.120.937	939,152	22,717,405

The most important funding resources of the Bank are the shareholders' equity, the diversified and steady deposit base and the long-term funds borrowed from international institutions which are mainly placed in interest earning assets. In spite of a substantial portion of deposits from individuals being short-term, deposits are diversified by number and type, and maturities of a large portion of deposits are renewed, which indicates that these deposits will provide a long-term and stable source of funding for the Bank. The major part of mandatory cash balances with the Central Bank of Turkey are included within the "up to three months" column as the majority of liabilities to which these balances relate are also included in this category.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Undiscounted cash flows of the financial liabilities of the Group is as follows:

			2013			
Liabilities	Up to 1 month and demand	1-3 months	3-12 months	1-5 years	years and over	Total
Customer deposits Funds borrowed and	85,913,488	26,484,249	13,976,241	7,104,844	4,856,847	138,335,669
debt securities in issue Interbank money market	1,356,026	5,271,058	11,727,389	11,281,504	1,514,253	31,150,230
deposits	331,154	-	-	-	_	331,154
Total	87,600,668	31,755,307	25,703,630	18,386,348	6,371,100	169,817,053
Letter of guarantees (*)	47,939	726,175	9,314,792	5,199,334	14,989,668	30,277,908

(\*) Balances of letter of guarantees, which have demand nature due to their callable status are shown according to the contractual maturities.

			201	2		
Liabilities	Up to 1 month and demand	1-3 months	3-12 months	1-5 years	5 years and over	Total
Customer deposits Funds borrowed and	84,964,420	10,808,347	10,420,707	2,572,273	3,163,495	111,929,242
debt securities in issue Interbank money market	1,129,543	4,328,042	8,632,952	7,867,483	2,250,498	24,208,518
deposits	407,551	-	-	-	-	407,551
Total	86.501.514	15.136.389	19.053.659	10.439.756	5.413.993	136.545.311
Letter of guarantees (*)	10,262	284,249	4,654,492	4,666,866	9,053,818	18,669,687

<sup>(\*)</sup> Balances of letter of guarantees, which have demand nature due to their callable status are shown according to the contractual maturities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Undiscounted cash flows of derivative financial instruments of the Group are as follows:

			2013			
D ' '   1116   1	Up to 1	1-3	3-12	1-5	5 years	Tr. 4.1
Derivatives held for trading	<u>month</u>	<u>months</u>	months	<u>years</u>	and over	<u>Total</u>
Foreign exchange derivatives:	2,303,475	2,500,290	1,586	(3,099,729)	(572,574)	1,133,048
– Inflow	16,106,075	10,544,854	10,910,829	5,673,868	338,939	43,574,565
– Outflow	(13,802,600)	(8,044,564)	(10,909,243)	(8,773,597)	(911,513)	(42,441,517)
Interest rate derivatives:	(1,573)	(14,851)	(33,414)	(82,029)	21,156	(110,711)
– Inflow	1,876	31,044	247,285	894,651	300,600	1,475,456
– Outflow	(3,449)	(45,895)	(280,699)	(976,680)	(279,444)	(1,586,167)
Derivatives held for hedging:						
Foreign exchange derivatives:	(16,683)	(5,807)	(149,458)	14,900	81,563	(75,485)
– Inflow	2,587	802	7,747	2,638,422	691,930	3,341,488
- Outflow	(19,270)	(6,609)	(157,205)	(2,623,522)	(610,367)	(3,416,973)
Interest rate derivatives:	(3,563)	(11,174)	(17,129)	(57,713)	43,554	(46,025)
- Inflow	9,226	30,638	127,624	802,532	888,052	1,858,072
- Outflow	(12,789)	(41,812)	(144,753)	(860,245)	(844,498)	(1,904,097)
Total inflow	16,119,764	10,607,338	11,293,485	10,009,473	2,219,521	50,249,581
(Total outflow)	(13,838,108)	(8,138,880)	(11,491,900)	(13,234,044)	(2,645,822)	(49,348,754)

			2012			
	Up to 1	1-3	3-12	1-5	5 years	
Derivatives held for trading	<u>month</u>	<u>months</u>	<u>months</u>	<u>vears</u>	and over	<u>Total</u>
Foreign exchange derivatives:	1,115,581	496,683	3,531	(1,515,405)	(79,596)	20,794
– Inflow	11,890,775	6,850,592	4,726,248	2,284,426	-	25,752,041
– Outflow	(10,775,194)	(6,353,909)	(4,722,717)	(3,799,831)	(79,596)	(25,731,247)
Interest rate derivatives:	(3,975)	7,065	21,946	157,561	5,057	187,654
– Inflow	1,992	30,234	98,271	369,440	292,546	792,483
- Outflow	(5,967)	(23,169)	(76,325)	(211,879)	(287,489)	(604,829)
Derivatives held for hedging:						
Foreign exchange derivatives:	(21,771)	(4,327)	(189,437)	(761,526)	(80,508)	(1,057,569)
– Inflow	3,948	985	8,488	2,784,589	565,730	3,363,740
- Outflow	(25,719)	(5,312)	(197,925)	(3,546,115)	(646,238)	(4,421,309)
Interest rate derivatives:	_	(18,744)	(99,099)	(329,607)	3,541	(443,909)
– Inflow	_	30,743	165,847	551,853	243,279	991,722
- Outflow	-	(49,487)	(264,946)	(881,460)	(239,738)	(1,435,631)
Total inflow	11,896,715	6,912,554	4,998,854	5,990,308	1,101,555	30,899,986
(Total outflow)	(10,806,880)	(6,431,877)	(5,261,913)	(8,439,285)	(1,253,061)	(32,193,016)

## (g) Operational risk

The "Basic Indicator Method" that is mentioned in "Regulation on Measurement and Assessment of Capital Adequacy of Banks" Communiqué published in the Official Gazette No. 28337 on June 28, 2012 and entered into force as of July 1, 2013, is used in the annual operational risk calculation of the Bank. The amount subject to the operational risk is calculated by using the statutory gross income of the Bank in 2010, 2011, and 2012.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

In accordance with above Communiqué, annual gross income is calculated by deduction of profit/loss derived from the sale of available for sale assets and held-to-maturity securities, extraordinary income and indemnity insurance gains from the total of net interest income and non interest income.

	21 12 2010	21 12 2011	31.12.2012	Total/Positive GI		Total
	31.12.2010	31.12.2011	31.12.2012	year number	(%)	<u>Total</u>
Gross income Amount subject to Operational Risk	5,590,175	5,429,329	6,345,429	3	15	868,247
(Amount*12,5)						10,853,083

### (h) Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (ie an exit price). The estimated fair values of financial instruments have been determined by the Group using available market information and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group could realise in a current market exchange.

The following table summarizes the carrying amounts and fair values of those financial assets and liabilities not presented on the Group's consolidated balance sheets at their fair values at 31 December 2013 and 2012:

		2013	2012		
	Carrying value	Fair value	Carrying value	Fair value	
Financial assets					
Cash and due from banks and					
balances with the Central Bank of Turkey	24,062,218	24,062,218	19,853,524	19,853,524	
Loans and advances to customers	119,530,903	118,680,238	93,159,950	97,179,213	
Held-to-maturity investments (Net)	12,153,453	11,983,445	3,637,468	3,702,226	
Financial liabilities					
Customer deposits	135,372,280	135,096,167	110,402,166	110,448,874	
Interbank money market					
deposits, funds borrowed and					
debt securities in issue	28,957,596	28,313,240	22,620,065	22,946,841	

The following methods and assumptions were used to estimate the fair value of the Group's financial instruments that are carried at amortized cost:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

#### (i) Financial assets

The fair values of certain financial assets carried at cost, including cash and balances with the Central Bank of Turkey, due from other banks and other financial assets are considered to approximate their respective carrying values due to their short-term nature.

Loans and advances to customers are net of provisions for impairment. The estimated fair value of loans and advances to customers represents the discounted amount of future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine the fair value.

The fair value of listed held-to-maturity investments has been estimated based on quoted market prices at balance sheet dates.

#### (ii) Financial liabilities

The estimated fair value of deposits with no maturity is the repayable amount at demand.

The estimated fair value of interest-bearing deposits is based on discounted cash flows using interest rates for new deposits with similar remaining maturity.

A discounted cash flow model is used based on a current interest rate yield curve appropriate for the remaining term to maturity and credit spreads.

### (i) Fair value hierarchy:

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). This level includes the majority of the OTC derivative contracts. The sources of input parameters like LIBOR yield curve or counterparty credit risk are Bloomberg and Reuters.

Level 3- Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Fair value hierarchy of the financial assets and liabilities of the Group carried at fair value and assets and liabilities carried at amortised cost for which fair value is disclosed in Note 3 (h), according to the foregoing principles is given in the table below:

	2013						
Assets carried at fair value:	Level 1	Level 2	Level 3	Total			
Trading securities	124,740	_	_	124,740			
- Government bonds	8,701	-	-	8,701			
- Eurobonds	2,167	-	-	2,167			
- Government bonds denominated							
in foreign currency	-	-	-	-			
- Treasury bills	-	-	_	-			
- Share certificates	58,377	-	-	58,377			
- Other bonds	55,495	-	-	55,495			
Trading Derivative Financial Instrument	79,013	1,687,857	-	1,766,870			
Hedging Derivative Financial Instrument	· -	630,177	-	630,177			
Securities Available for sale	32,883,560	270,102	-	33,153,662			
- Government bonds	23,173,174		-	23,173,174			
- Eurobonds	6,902,969	-	-	6,902,969			
- Treasury bills	-	-	-	-			
- Government bonds denominated							
in foreign currency	-	-	-	-			
- Mutual funds	248,690	-	-	248,690			
- Listed equity securities	-	-	-	-			
- Other Bonds	2,558,727	270,102	-	2,828,829			
Assets for which fair values are disclosed (*)	11,983,445	118,680,238	-	130,663,683			
- Loans and advances to customers	-	118,680,238	-	118,680,238			
- Held to Maturity Investments	11,983,445	-	-	11,983,445			
Total assets	45,070,758	121,268,374	-	166,339,132			
Liabilities carried at fair value:							
Trading derivative financial instruments	31,312	1,147,436	_	1,178,748			
Hedging derivative financial instruments	· -	63,810	-	63,810			
Liabilities for which fair values are disclosed (*)	-	163,409,407	-	163,409,407			
- Customer Deposits	-	135,096,167	-	135,096,167			
- Interbank money market deposits, funds borrowed and							
debt securities in issue	-	28,313,240	-	28,313,240			
Total liabilities	31,312	164,620,653	-	164,651,965			

<sup>(\*)</sup> Assets and liabilities carried at amortised cost for which fair value is disclosed in Note 3 (h).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

**NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)** 

		201	2	
	Level 1	Level 2	Level 3	Total
Trading securities	32,978	-	_	32,978
- Government bonds	7,495	-	-	7,495
- Eurobonds	2,969	-	-	2,969
- Government bonds denominated in foreign currency				
- Treasury bills	-	-	-	-
- Share certificates	18,825	-	-	18,825
- Other bonds	3,689	-	-	3,689
Derivative financial instruments	50,529	487,145	-	537,674
Securities available-for-sale	50,529 42,158,207	457,145 455,428	-	42,613,635
- Government bonds	40,284,410	455,426	-	40,284,410
- Government bonds - Eurobonds	40,264,410	=	-	40,264,410
- Treasury bills	-	=	-	-
- Government bonds denominated	-	-	_	_
in foreign currency	-	-	-	-
- Mutual funds	239,122	-	-	239,122
- Listed equity securities	-	-	-	-
- Other Bonds	1,634,675	455,428	-	2,090,103
Assets for which fair values are disclosed (*)	3,702,226	97,179,213	-	100,881,439
- Loans and advances to customers	-	97,179,213	-	97,179,213
- Held to Maturity Investments	3,702,226	=	-	3,702,226
Total assets	45,943,940	98,121,786	-	144,065,726
Liabilities carried at fair value:				
Trading derivative financial instruments	48,065	505,874	_	553,939
Hedging derivative financial instruments	-	658,845	-	658,845
Liabilities for which fair values are disclosed (*)	-	133,395,715	-	133,395,715
- Customer Deposits	-	110,448,874	-	110,448,874
- Interbank money market deposits, funds borrowed and				
debt securities in issue	=	22,946,841	-	22,946,841
Total liabilities	48,065	134,560,434	-	134,608,499

<sup>(\*)</sup> Assets and liabilities carried at amortised cost for which fair value is disclosed in Note 3 (h).

As explained in the Note 2-e, unlisted share certificates classified as available for sale are excluded from above table as they are carried at cost less impairment. Since they are not traded in active markets their fair values can not be measured reliably.

There are no transfers between the first and the second levels in the current year.

### (j) Capital management

The Group's and Bank's capital adequacy ratio, calculated in accordance with the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" (Basel II) which became effective as of 1 July 2012, are respectively 14,71% and 14,95%. This ratio is well above the minimum ratio required by the legislation.

Capital adequacy ratio has been calculated in accordance with the "Regulation on Measurement and Assessment of Capital Adequacy of Banks", "Credit Risk Mitigation Techniques" and "Calculation of Risk-Weighted Amounts for Securitizations" Communiqués that have been published in Official Gazette no. 28337 on 28 June 2012 and became effective as of 1 July 2012 and "Regulation on Equity of Banks" that has been published in Official Gazette no. 26333 on November 1, 2006.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 3 - USE OF FINANCIAL INSTRUMENTS (Continued)**

Capital adequacy ratio is calculated based on total capital requirements needed for credit risk, market risk and operational risk. Credit risk is calculated by holding risk-weighted assets and non-cash loans subject to risk-weights in the relevant legislation and taking risk mitigation techniques into account; the standard method is used to calculate market risk and the basic indicator approach is used to calculate operational risk.

The following table shows the summary information related to capital adequacy ratio:

	Ban	k	Consolidated	
	Current Period 31 December 2013	Prior Period 31 December 2012	Current Period 31 December 2013	Prior Period 31 December 2012
Capital Requirement for Credit Risk (Value at credit risk *0,08)	11,312,547	8,633,748	11,979,369	9,254,277
Capital Requirement for Market Risk (CRMR)	252,559	72,815	183,182	85,374
Capital Requirement for Operational Risk (CROR)	832,024	820,701	868,247	851,725
Shareholders' equity	23,170,989	22,187,996	23,959,927	22,779,043
Shareholders' equity /( (CRCR+CRMR+CROR) * 12,5) * 100	14.95	18.63	14.71	17.88

Above table is prepared starting from July 1, 2012 according to Communiqué "Regulation on Measurement and Assessment of Capital Adequacy of Banks" published in the Official Gazette numbered 28337 dated June 28, 2012.

### (k) Fiduciary activities

The Group provides custody services to third parties which involve the Group in the making of allocation, purchase and sale decisions. Assets held in a fiduciary capacity are not included in these financial statements. At 31 December 2013, the Group has custody accounts amounting to TL 58,826,582 in nominal value (2012: TL 35,182,904).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### NOTE 4 - CRITICAL ACCOUNTING ESTIMATES IN APPLYING ACCOUNTING POLICIES

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances beyond the control of the Group. Such changes are reflected in the assumptions when they occur. The judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements and the key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

### (a) Impairment losses on loans and advances

The Group reviews its loan portfolios to assess impairment on a continuous basis. In determining whether an impairment loss should be recorded in the income statement, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows.

#### (b) Fair value of derivatives

The fair values of financial instruments that are not quoted in active markets are determined using valuation techniques. Where valuation techniques are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them

### (c) Held-to-maturity investments

The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for the specific circumstances - for example, selling an insignificant amount close to maturity - it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at fair value not amortised cost.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 4 - CRITICAL ACCOUNTING ESTIMATES IN APPLYING ACCOUNTING POLICIES (continued)

### (d) Pension obligation

The Group determines the present value of funded benefit obligations transferrable to SSI in accordance with New Law by using several critical actuarial assumptions, including the discount rate, mortality rate, and medical costs as disclosed in Note 19. This approach recognizes the obligations of the Group to make payments to SSI in respect of the benefits which will be transferred to SSI rather than an obligation to make benefit payments to individuals. In relation to non transferable liabilities calculated in accordance with IAS 19 critical estimations are also made. Estimations used for pension obligation and carrying amount have been disclosed in Note 18

### (e) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

### **NOTE 5 - SEGMENT ANALYSIS**

The Group operates in five main business segments including retail banking, corporate and SME banking, treasury activities, private banking and international banking. These segments have been determined considering customer segments and branch network providing services to customers in accordance with the Bank's organizational structure.

The profitability system generating segment information provides profitability information on the basis of account, customer, customer relationship manager, branch, segment and product. This information is made available to the branch and Head Office personnel through a web based management reporting system.

In scope of retail banking, the Group offers a variety of retail services such as deposit accounts, consumer loans, commercial installment loans, credit cards, insurance products and asset management services. The retail banking products and services also include bank cards, investment funds trading, automatic payment services, foreign currency trading, safe deposit box rentals, cheques, money transfers, investment banking, telephone and internet banking.

Corporate banking and SME banking provide financial solutions and banking services to large, medium and small size corporate and commercial customers. The products and services offered to corporate and commercial customers include TL and foreign currency denominated working capital loans, financing for investments, foreign trade financing, derivative instruments for hedging purposes of foreign currency and interest risk, letters of credit, foreign currency trading, corporate finance services and deposit and cash management services. In addition, the Group provides timely and permanent solutions for corporate customers' working capital management, delivers cash management services tailored based on customers' requests that include collection and payment services and

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 5 - SEGMENT REPORTING (Continued)**

liquidity and information management. Project finance loans are provided within the context of investment banking activities.

Treasury activities are performed by the Treasury Unit. The Treasury Unit trades in TL and foreign currency instruments on a spot and forward basis, in treasury bills, bonds and other domestic securities together with foreign securities with "AAA" rating. The Marketing and Treasury Group carries out marketing activities of treasury and derivative financial products for customers.

Private banking serves the members of the upper-income groups who have expectations for upperclass service quality both in banking and investment transactions.

International Banking activities are managed by the International Banking Unit. The Group provides services for foreign trade financing, foreign currency and TL clearances, and money transfers through agent financial institutions. The international banking unit serves in fundamental areas such as providing long-term funding opportunities, creating funding facility at lower prices that fully reflect country risk, diversifying funding resources and creating a base of international investors for that purpose.

Other activities including leasing services provided by Ak Finansal Kiralama A.Ş., Ak Yatırım Menkul Değerler A.Ş., Akbank (Dubai) Limited and Ak Portföy Yönetim A.Ş. which are the consolidated subsidiaries of the Bank.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 5 - SEGMENT REPORTING (Continued)**

Segment information at 31 December 2013 and 2012 is as follows:

	31 December 2013						
		Corporate and	Private	Treasury In			
	banking S	ME banking	banking	activities	banking	Other	Total
Segment information regarding the balance sheet:							
Segment assets Equity securities Unallocated assets	46,677,947	78,284,004	1,237,150	53,184,605	6,488,081	3,470,108	189,341,895 15,243 4,822,230
Total assets							194,179,368
Segment liabilities Unallocated liabilities Equity	53,327,173	40,442,792	14,887,590	46,492,781	8,236,576	2,471,744	165,858,656 5,792,510 22,528,202
Total liabilities and equity							194,179,368
Segment information regarding the income statement:							
Segment revenue	3,017,284	1,986,719	272,897	2,122,307	186,236	318,233	7,903,676
Segment result Dividend income	718,940	1,839,088	190,794	1,683,497	121,547	(495,091) 4,970	, ,
Income taxes Profit for the year	718,940	1,839,088	190,794	1,683,497	121,547	(835,214) ( <b>1,325,335</b> )	
Other segment items: Capital expenditure Depreciation and amortization Other non-cash expenses	119,116 (98,895) (552,524)	3 (7,768) (897,195)	207 (1,492) (4,252)	5,249 (1,747) (206,879)	(275)	(60,835)	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 5 - SEGMENT ANALYSIS (Continued)**

	31 December 2012						
	Retail	Corporate	Private	Treasury	International		
	banking	banking	banking	activities	banking	Other	Total
Segment information regarding the balance sheet:							
Segment assets Equity securities Unallocated assets	39,830,905	60,887,195	1,003,705	50,073,971	4,570,116	2,030,547	158,396,439 11,840 4,029,988
Total assets							162,438,267
Segment liabilities Unallocated liabilities Equity	46,667,529	28,209,033	13,568,377	36,313,974	8,382,494 - -	1,169,930	134,311,337 5,409,525 22,717,405
Total liabilities and equity							162,438,267
Segment information regarding the income statement:							
Segment revenue	2,253,117	1,948,454	293,153	2,197,880	122,318	93,489	6,908,411
Segment result Dividend income	619,405	1,313,302	199,246	1,737,572	73,093	(66,738) 730	3,875,880 730
Income taxes						(792,512)	(792,512)
Profit for the year	619,405	1,313,302	199,246	1,737,572	73,093	(858,520)	3,084,098
Other segment items: Capital expenditure Depreciation and amortization Other non-cash expenses	69,823 (66,690) (413,038)	75 (5,499) (639,000)	547 (1,260) (574)	6,322 (1,193) (77,852)	(201) (29)	115,640 (41,246) (6,664)	192,407 (116,089) (1,137,157)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 6 - CASH AND DUE FROM BANKS AND BALANCES WITH THE CENTRAL BANK OF TURKEY

	2013	2012
Cash funds:		
Cash on hand	1,532,332	1,420,127
Cash in transit	71	678
Purchased cheques	34	45
	1,532,437	1,420,850
Current accounts and demand deposits:		
Central Bank of Turkey	16,690,682	15,242,002
Foreign banks	3,723,955	1,802,990
Domestic banks	6,995	4,902
	20,421,632	17,049,894
Time deposits:		
Foreign banks	1,799,727	860,811
Domestic banks	308,422	521,969
	2,108,149	1,382,780
Total cash and due from banks and		
the balances with the Central Bank of Turkey	24,062,218	19,853,524

At 31 December 2013 and 2012 there are no securities obtained through agreements to resell (reverse repos) included in time deposits with domestic banks.

At 31 December 2013, assets pledged as off-shore cash reserve, payment accounts in connection with the issue of floating-rate notes and restricted demand and time deposits in foreign banks amount to TL 2,968,616 (2012: TL 1,569,187) (Note 25).

The effect of changes in the foreign currency rates on the cash and cash equivalents is calculated as TL 618,792 as of 31 December 2013 (2012: TL (153,176)).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 6 - CASH AND DUE FROM BANKS AND BALANCES WITH THE CENTRAL BANK OF TURKEY (continued)

Cash and cash equivalents included in the statements of cash flows for the year ended 31 December 2013 and 2012 are as follows:

	2013	2012
Cash and due from banks excluding accrued		
interest and blocked accounts (*)	4,411,200	3,283,328
Trading and investment securities with original maturities		
of less than three months excluding accrued interest	522,084	789,114
	4,933,284	4,072,442

<sup>(\*)</sup> Mainly include collateral amounts kept at banks for borrowings.

The reserve requirements are promulgated by communiqués issued by the Central Bank of Turkey ("the Central Bank").

	2013	2012
The balances with the Central Bank of Turkey:		
- TL	121,630	2,553,797
- Foreign currency	16,569,052	12,688,205
·	16,690,682	15,242,002

The amounts of the reserve requirements are computed on the basis of the liabilities identified and at the rates prescribed in the related regulations.

In accordance with the "Communiqué Regarding the Reserve Requirements no. 2005/1", banks operating in Turkey are required to maintain reserves in CBRT in TL for TL liabilities and in USD or Euro for foreign currency liabilities. With the changes made in the "Communiqué Regarding the Reserve Requirements" during 2013, up to 60% of the reserve requirement for TL liabilities can be held as foreign currency, the reserve requirement for precious metal account in foreign currency liabilities can be held as standard gold and up to 30% of the reserve requirement for foreign currency liabilities can be held as standard gold.

The reserve rates for TL liabilities vary between 5% and 11,5% for TL deposits and other liabilities according to their maturities as of 31 December 2013 (31 December 2012: 5% and 11% for all TL liabilities). The reserve rates for foreign currency liabilities vary between 6% and 13% for deposit and other foreign currency liabilities according to their maturities as of 31 December 2013 (31 December 2012: 6% and 11,5% for all foreign currency liabilities).

The Bank has been required to maintain additional reserves at CBRT amounting to USD 742 million on average for approximately 3,5 years regarding a judgmental difference between the Bank and the CBRT with respect to the reserve requirements for syndication loans borrowed by Malta Branch. The Bank has met its additional reserve requirements as of 30 January 2014 and as of this date there have been no additional reserve requirements left. However, the lawsuit for the cancellation of the Central Bank's said decision was filed with a motion for stay of execution. The 10th Division of the Administrative Court has rejected the motion for stay of execution. It is continuing to hear the case on the merits.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 6 - CASH AND DUE FROM BANKS AND BALANCES WITH THE CENTRAL BANK OF TURKEY (continued)

In addition, as from 15 November 2007, the Bank's Malta Branch is required to maintain reserve deposits with the Central Bank of Malta in terms of Directive 1 of Malta Act. The Bank's Malta Branch holds reserve requirement amounting to TL 175,048 as of 31 December 2013 (2012: TL 149,185). Akbank AG holds reserve requirement amounting to TL 138,515 as of 31 December 2013 (2012: TL 113,390).

### **NOTE 7 - TRADING SECURITIES**

The breakdown of trading securities is as follows:

	2013	2012
Government bonds	8,701	7,495
Eurobonds	2,167	2,969
Government bonds denominated in foreign currency	-	-
Treasury bills	-	-
Share certificates	58,377	18,825
Other	55,495	3,689
	124,740	32,978

There is no security pledged under repurchase agreements with financial institutions (2012: TL (-)).

Trading securities amounting to TL 5,116 (2012: TL 1,157) have been pledged as collateral with financial institutions.

### NOTE 8 - DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into the following derivative financial instruments:

"Currency forwards" represent commitments to purchase or to sell foreign or domestic currency, including spot transactions. "Foreign currency futures" are contractual obligations to receive or pay a net amount based on changes in currency rates or to buy or sell foreign currency at a future date at a specified price established in an organised financial market. Since future contracts are collateralized by cash or marketable securities and changes in the future contract value are settled daily with the exchange rate, the credit risk is negligible.

"Currency and interest rate options" are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer ("OTC"). The Group is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 8 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)**

"Currency and interest rate swaps" are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates. The Group's "credit risks" represent the potential cost of replacing the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognized on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in foreign exchange rates and interest rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable and, thus the aggregate fair values of derivative financial assets and liabilities can fluctuate significantly from time to time. The fair values of derivative instruments held at 31 December 2013 and 31 December 2012 are set out in the following table.

	2013		2012	
	Fai	r values	Fair values	
	Assets	Liabilities	Assets	Liabilities
Derivatives held for trading:				
Currency and interest rate swap purchases and sales	1,007,871	(610,805)	402,628	(406,342)
Options purchases and sales	472,704	(394,618)	54,988	(61,841)
Currency and interest rate futures purchases and sales	79,013	(31,312)	50,637	(48,065)
Forward currency purchases and sales	207,282	(142,013)	29,421	(37,691)
Other purchases and sales	-	-	-	_
<b>Derivatives held for hedging:</b>				
Currency and interest rate swap purchases and sales	630,177	(63,810)	-	(658,845)
Total derivative assets/(liabilities)	2,397,047	(1,242,558)	537,674	(1,212,784)

The notional amounts of derivative transactions are explained in detail in Note 27.

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### 1. Explanations on Fair Value Hedges:

Information on derivative transactions that are designated as hedging instruments in fair value hedges:

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		ecember 20		31 December 2012		
	Notional Amount	Assets	Liabilities	Notional	Assets Liabilities	
Cross Currency swaps						
-TL	2,640,102	582,455	-	2,739,445	- 313,531	
-FC	9,876,850	47,722	63,810	2,667,536		
Total	12,516,952	630,177	63,810	5,406,981	- 313,531	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 8 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)**

The Bank's transactions subject to fair value hedge accounting as of 31 December 2013 are as follows:

- The Bank hedges certain part of its fixed rate foreign currency denominated investment securities against fair value changes due to interest rate fluctuations with interest rate swap transactions. The fair value change of the hedged item since the beginning of hedge accounting is TL (44,658).
- The Bank hedges certain part of its fixed rate TL denominated mortgage portfolio against fair value risk arising from the fluctuations in the market interest rates and certain part of its foreign currency denominated borrowings from the fluctuations in the foreign exchange rates with cross currency swaps. The fair value change of the hedged item since the beginning of hedge accounting is TL (83,450).
- The Bank hedges certain part of its fixed rate TL denominated available for sale government bonds against fair value risk arising from the fluctuations in the market interest rates and certain part of its foreign currency denominated borrowings from the fluctuations in the foreign exchange rates with cross currency swaps. The fair value change of the hedged item since the beginning of hedge accounting is TL (37,013) and this amount has been reclassified from equity to income statement.
- The Bank hedges certain part of its fixed rate FC denominated available-for-sale investment securities against fair value changes due to interest rate fluctuations with interest rate swap transactions. The change in the fair value of the hedged item since the beginning of hedge accounting is TL (23,711) and this amount has been reclassified from equity to income statement.

As of 31 December 2013 fair value hedge transactions have been proven to be effective.

In addition, information in regards to the fair value hedge transactions revoked by the Bank in 2013 is as follows:

- Hedge designation for certain part of the Bank's fixed rate TL denominated available for sale government bonds against fair value risk arising from the fluctuations in the market interest rates and certain part of its foreign currency denominated borrowings from the fluctuations in the foreign exchange rates with cross currency swaps has been revoked. As of 31 December 2013, the remaining amount of the fair value change of the hedged item since the begining of hedge accounting, after amortization is TL 15,300.
- Hedge designation for certain part of its fixed rate TL denominated mortgage portfolio against fair value risk arising from the fluctuations in the market interest rates and certain part of its foreign currency denominated borrowings from the fluctuations in the foreign exchange rates with cross currency swaps has been revoked. As of 31 December 2013, the unamortized amount of the the fair value change of the hedged item, is TL 66,010.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 8 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)**

### 2. Explanation on cash flow hedges

a) Explanations on derivative transactions used in cash flow hedges:

	Current Period			Prior Period			
	31 D	ecember	2013	31 December 2012			
	Notional						
	Amount	Assets	Liabilities	Notional	Assets	Liabilities	
Interest and Cross Currency						_	
rate swaps							
-TL	-	-	-	2,562,000	-	214,994	
-FC	-	-	-	4,993,432	-	130,239	
Total	-	-	-	7,555,432	-	345,233	

Hedge designation against cash flow risk arising from floating rate TL and FC repo transactions with interest rate swap and cross currency swap transactions has been revoked in 2013. As of 31 December 2013, the remaining amount of the fair value change of the hedging instruments that are recognized under equity, after amortization to profit/loss accounts, is TL (92,239).

b) Other information on derivative transactions that are designated as hedging instruments in cash flow hedges:

### **Current Period – 31.12.2013:**

Hedging instrument	Hedged item	Nature of risk hedged	Hedging in	strument FV	Net gain/(loss ) recognized in OCI during the period	Net gain(loss) reclassified to income statement during the year	Ineffective portion recognized in income statement (Net)
			Assets	Liabilities			
		Cash Flow risk due to					
		changes in interest rate					
TL Interest Rate		of funds provided from					
Swap	TL Repo Portfolio	repo transactions			12,458	(28,348)	-
		Cash Flow risk due to					
		changes in interest rate					
		and foreign currency of					
TL Cross		funds provided from					
Currrency Swap	FC Repo Portfolio	repo transactions			21,776	(13,273)	-
		Cash Flow risk due to					
		changes in interest rate					
FC Interest Rate		of funds provided from					
Swap	FC Repo Portfolio	repo transactions			10,861	(828)	

In addition to the above amounts, TL (19,096) has been recycled from equity to income statement in relation to ceased hedge transactions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 8 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)**

### **Prior Period – 31.12.2012:**

Hedging instrument	Hedged item	Nature of risk hedged	Hedging i	nstrument FV	Net gain/(loss ) recognized in OCI during the period	Net gain(loss) reclassified to income statement during the year	Ineffective portion recognized in income statement (Net)
-			Assets	Liabilities			
TL Interest Rate		Cash Flow risk due to changes in interest rate of funds provided from					
Swap	TL Repo Portfolio	repo transactions	-	155,556	(59,598)	(67,183)	-
TL Cross Currency Swap	FC Repo Portfolio	Cash Flow risk due to changes in interest rate and foreign currency of funds provided from repo transactions	_	59,438	(72,109)	(26,788)	_
FC Interest Rate Swap	FC Securitization	Cash flow risk due to changes in interest rate (labor) of funds provided from securitization loans	_	115,237	(24,715)	(18,861)	-
FC Interest Rate Swap	FC Repo Portfolio	Cash Flow risk due to changes in interest rate of funds provided from repo transactions	-	15,002	(16,945)	(1,853)	-

In addition to the above TL (17,254) has been recycled from equity to the income statement in relation to previously ceased hedge transactions

## NOTE 9 - LOANS AND ADVANCES TO CUSTOMERS

Distribution of the loan portfolio of the Group by nature is as the following:

	2013	2012
Consumer loans	27,743,593	20,944,097
- Mortgage	12,604,184	9,753,833
- General purpose	13,319,401	9,523,841
- Automobile	993,735	998,906
- Other	826,273	667,517
Credit cards	14,693,331	13,624,378
- Retail	13,592,665	12,884,495
- Corporate	1,100,666	739,883
Corporate, commercial and small business loans	78,683,718	59,687,991
- Export financing loans	5,731,127	5,281,677
- Loans to financial institutions	2,657,025	1,766,924
- Leasing receivables	3,203,987	1,989,067
- Project finance loans	15,943,292	10,879,839
- Commercial installment loans	6,360,978	6,650,734
- Other	44,787,309	33,119,750
Performing loans	121,120,642	94,256,466
Impaired loans	1,731,666	1,152,882
Total loans and advances to customers	122,852,308	95,409,348
Provision for impairment	(3,321,405)	(2,249,398)
Net loans and advances to customers	119,530,903	93,159,950

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 9 - LOANS AND ADVANCES TO CUSTOMERS (Continued)**

The loans and advances to customers include finance lease receivables, as shown below:

	2013	2012
Gross investment in finance leases	3,764,396	2,351,586
Less: Unearned finance income	(505,425)	(325,093)
Total investment in finance leases	3,258,971	2,026,493
Provision for impairment	(49,462)	(25,295)
Net investment in finance leases	3,209,509	2,001,198

Gross lease rentals receivable and the net investment in direct financing leases have the following collection schedules:

	2013		2012		
Period ending	Gross investment in finance leases	Total investment in finance leases	Gross investment in finance leases	Total investment in finance leases	
2013			971 220	777 760	
	1 252 0 65	1 202 0 5	871,230	777,762	
2014	1,372,067	1,392,067	447,417	369,572	
2015	698,834	706,316	342,369	285,926	
2016	565,975	401,154	246,773	210,051	
2017	401,865	270,214	156,371	131,697	
2018(*)	725,655	489,220	287,426	251,485	
	3,764,396	3,258,971	2,351,586	2,026,493	

<sup>(\*)</sup> Balances include the year 2018 and thereafter.

The Group has provided an individual impairment for impaired loans amounting to TL 1,567,450 (2012: TL 956,858). As of 31 December 2013 total amount of provision for impairment provided by the Group, which amounts to TL 3,321,405 (2012: 2,249,398) represents the total amount of individual and collective provision on loans and advances.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 9 - LOANS AND ADVANCES TO CUSTOMERS (Continued)**

Movements in the provision for loan losses are as follows:

_	2013					
	Commercial loans	Consumer loans and credit cards	Leasing receivables	Total		
1 January 2013	1,143,279	1,080,824	25,295	2,249,398		
Additions	565,974	1,198,872	26,882	1,791,728		
Collections	(98,106)	(285,513)	(2,715)	(386,334)		
Write-offs(*)	(79,559)	(253,828)	-	(333,387)		
Exchange differences	- -	· -	-	-		
	1,531,588	1,740,355	49,462	3,321,405		

(\*)TL 250,5 million of the Bank's non-performing loan portfolio were sold to Girişim Varlık Yönetimi A.Ş. at a price of TL 58.3 million as of 20 May 2013. Specific provision previously allocated for this amount is, included in "write-off" section in above table.

_	2012					
	Commercial loans	Consumer loans and credit cards	Leasing receivables	Total		
1 January 2012	1,078,978	897,448	36,237	2,012,663		
Additions	431,027	734,537	6,477	1,172,041		
Collections	(99,183)	(178,366)	(3,229)	(280,778)		
Write-offs(*)	(267,538)	(372,795)	(14,190)	(654,523)		
Exchange differences	(5)	· · · · · · · · · · · · · · · · · · ·	· · · · ·	(5)		
	1,143,279	1,080,824	25,295	2,249,398		

(\*)TL 500,1 million of the Bank's non-performing loan portfolio, which was fully provisioned previously, was sold to Girişim Varlık Yönetimi A.Ş. at a price of TL 95.1 million on 1 October 2012. Specific provision previously allocated for this amount is included in "write-off" section in above table.

Loans and advances to related parties are as follows:

Private sector Public sector	121,050,552 1,801,756	93,526,798 1,882,550
	, ,	93,526,798
	121 050 552	
	2013	2012
Loans and advances to the public sector and private sector	r are as follows:	
Net loans and advances to related parties	2,368,097	2,090,849
Less: Cash collateral obtained	-	-
Loans and advances to related parties	2,368,097	2,090,849
	2013	2012

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

### **NOTE 10 - INVESTMENT SECURITIES**

### (a) Securities available-for-sale:

	2013	2012
Debt securities		
- Government bonds	23,173,174	30,254,483
- Eurobonds	6,902,969	10,017,219
- Treasury bills	-	-
- Government bonds denominated in foreign currency	-	-
- Other bonds	2,828,829	2,102,811
Equity securities		
- Listed	-	-
- Unlisted	15,243	11,840
- Mutual Funds	248,690	239,122
Total securities available-for-sale	33,168,905	42,625,475

Unrealised gain and losses arising from changes in the fair value of securities classified as "available-for-sale" are recognized as "other reserves" in other comprehensive income unless there is an objective evidence that the asset is impaired in which case the cumulative loss that had been recognized in other comprehensive income is reclassified from equity to profit or loss.

Government bonds, eurobonds and treasury bills under trading and investment securities are issued by the Government of the Republic of Turkey. Other bonds mainly represent bonds issued by corporate and other financial institutions.

As of 31 December 2013, investment securities subject to repurchase agreements amount to TL 26,598,964 (31 December 2012: TL 23,455,699); and those given as collateral/blocked amount to TL 7,795,037 (31 December 2012: TL 9,671,660).

### (b) Securities held-to-maturity

Dolet accounities	2013	2012
Debt securities - Government bonds	12,153,453	3,637,468
- Eurobonds	-	-
- Other bonds	-	
Total securities held-to-maturity	12,153,453	3,637,468

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 10 - INVESTMENT SECURITIES (Continued)**

The movement of held-to-maturity securities is as follows:

	2013	2012
Balance at 1 January	3,637,468	4,824,470
Additions(*)	9,969,319	209
Valuation effect	-	764
Redemptions and disposal through sales(**)	(1,788,154)	(1,097,298)
Exchange differences	172,739	(90,677)
Impairment Provision (-)	-	41,782
Change in Amortized Cost	162,081	42,546
Balance at 31 December	12,153,453	3,637,468

- (\*) In 2013 the Bank has reclassified debt securities of the nominal value of TL 4,863,357, EUR 721,540 thousands and USD 1,092,397 thousands from available-for-sale portfolio to held-to-maturity portfolio due to change in the intention to hold such securities. Reclassified debt securities have a fair value of TL 5,398,459, EUR 815,927 thousands and USD 1,189,524 thousands, respectively as of the reclassification date Valuation differences of these securities which have been accounted under equity before, are being amortized using effective interest method over the remaining maturity.
- (\*\*) According to "Regulation on Measurement and Assessment of Capital Adequacy of Banks" (Basel II), which became effective as of July 1, 2012, the risk weight of foreign currency denominated securities issued by the Treasury of Republic of Turkey has increased from 0% to 100%. In 2012 TL 925,162 of Redemptions and Disposals Through Sales line includes foreign currency denominated securities issued by the Treasury of Rebuplic of Turkey with nominal values of EUR 300.466 thousands and USD 160,288 thousands that were reclassified from Held-to-Maturity portfolio to Available-for-Sale portfolio with intention of sale and in accordance with IAS39 Financial Instruments: Recognition and Measurement Standard: As of 31 December 2013 nominal value amounting to EUR 280,476 thousands and USD 160,288 thousands out of reclassified portfolio has been sold.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 11 - PROPERTY AND EQUIPMENT

	Land and buildings	Equipment and vehicles	Constructions in progress	Leasehold improvements	Total
At 31 December 2012					
Cost	688,559	828,574	2,578	130,373	1,650,084
Accumulated depreciation	(200,755)	(573,793)	_	(75,633)	(850,181)
Net book amount	487,804	254,781	2,578	54,740	799,903
Opening net book amount	487,804	254,781	2,578	54,740	799,903
Additions	7,776	135,549	14,242	20,388	177,955
Disposals	(1,663)	(1,286)	-	-	(2,949)
Depreciation charge (Note 24)	(11,800)	(96,389)	-	(15,500)	(123,689)
Transferred	16,617	-	(16,617)	-	
Closing net book amount	498,734	292,655	203	59,628	851,220
At 31 December 2013					
Cost	710,824	884,370	203	127,768	1,723,165
Accumulated depreciation	(212,090)	(591,715)	_	(68,140)	(871,945)
Net book amount	498,734	292,655	203	59,628	851,220

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 11 - PROPERTY AND EQUIPMENT (Continued)**

At 31 December 2013, no impairment has been recorded on property and equipment (2012: (-)).

	Land and buildings	Equipment and vehicles	Constructions in progress	Leasehold improvements	Total
At 31 December 2011					
Cost Accumulated depreciation	710,573 (202,992)	803,100 (554,581)	217	83,429 (49,085)	1,597,319 (806,658)
Net book amount					
Opening net book amount Additions Disposals Depreciation charge (Note 24)	507,581 5,881 (1,833) (11,621)	248,519 110,807 (12,702) (91,843)	217 2,361 -	34,344 21,810 - (13,618)	790,661 140,859 (14,535) (117,082)
Closing net book amount	487,804	254,781	2,578	54,740	799,903
At 31 December 2012					
Cost Accumulated depreciation	688,559 (200,755)	828,574 (573,793)	2,578	130,373 (75,633)	1,650,084 (850,181)
Net book amount	487,804	254,781	2,578	54,740	799,903
NOTE 12 - INTANGIBLE A	ASSETS				
			201	3	2012
Cost Accumulated depreciation			371,79 (209,579		275,904 (162,147)
Net book amount			162,21	5	113,757
Opening balance at 1 January Disposals (-) Additions Charge for the year (net)	2013		113,75 (5,510 101,16 (47,200	0) 88	102,215 10 51,538 (39,986)
Net book amount			162,21	5	113,757

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 13 - OTHER ASSETS AND PRE-PAYMENTS**

The principal components of other assets and pre-payments are as follows:

	2013	2012
Miscellaneous receivables	404,866	379,515
Receivables from cheques in clearance	407,406	566,639
Receivables from credit card payments	36,497	179,562
Pre-payments	258,231	230,804
Fund management fee accruals	2,048	113
Other	151,391	147,685
	1,260,439	1,504,318

#### **NOTE 14 – CUSTOMER DEPOSITS**

The breakdown of deposits according to type and maturity is as follows:

		2013			2012	
	Demand	Time	Total	Demand	Time	Total
Saving deposits	8,461,016	48,203,299	56,664,315	6,355,668	41,716,837	48,072,505
Commercial deposits	8,095,645	33,386,857	41,482,502	6,080,447	22,511,693	28,592,140
Funds deposited under						
repurchase agreements	-	22,899,597	22,899,597	-	19,713,878	19,713,878
Bank deposits	687,555	10,733,998	11,421,553	323,569	10,426,884	10,750,453
Other	902,284	2,002,029	2,904,313	830,280	2,442,910	3,273,190
	18,146,500	117,225,780	135,372,280	13,589,964	96,812,202	110,402,166

At 31 December 2013, deposits of TL 7,264,450 (2012: TL 7,181,998) were from Sabancı Holding Group companies and other related parties. The total interest expense paid to related party deposits is TL 392,918 (2012: TL 396,505) for the year ended 31 December 2013.

#### NOTE 15 - FUNDS BORROWED AND DEBT SECURITIES IN ISSUE

	2013	2012	
Interbank money market deposits	331,154	407,551	
Domestic banks			
- TL	457,357	313,579	
- Foreign currency	426,991	305,751	
Foreign institutions	16,612,946	11,996,426	
Funds borrowed	17,497,294	12,615,756	

Interbank money market deposits represent borrowings from the interbank money market regulated by the Central Bank of Turkey.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### NOTE 15 - FUNDS BORROWED AND DEBT SECURITIES IN ISSUE (Continued)

Funds borrowed from domestic banks mainly represent funds obtained from Turkish Eximbank to finance certain export loans given to customers, under prevailing regulations.

As of 31 December 2013, Akbank has two outstanding syndicated loan facilities. On 21 March 2013 the Bank signed the first syndicated loan facility and raised an amount of EUR 790 million and USD 348 million from 44 international banks . The loan consists of two tranches with maturities of 1 year and 2 years. Applicable cost for 1 year was Libor/Euribor+1.00% and Libor/Euribor+1.25% for the 2 year. The second syndicated loan facility is signed on 16 August 2013 and the Bank raised EUR 779 million and USD 419.5 million from 38 international banks with Libor/Euribor+0.75% for 1 year tenor.

#### **Debt securities in issue**

Debt securities consist of USD and TL denominated securities.

The repayment schedule of the total USD denominated notes in issue is as follows:

		2013		2012
	US\$ (000)	TL equivalent	US\$ (000)	TL equivalent
2013	-	-	636,730	1,131,851
2014	497,127	1,059,079	475,772	845,732
2015	1,274,524	2,715,246	1,206,576	2,144,809
2016	260,786	555,578	257,780	458,230
2017	609,135	1,297,701	599,195	1,065,129
2018	716,987	1,527,469	442,377	786,369
2019	19,842	42,271	14,921	26,524
2020	18,900	40,265	14,026	24,933
2021	18,006	38,360	13,177	23,423
2022	335,209	714,129	314,514	559,079
Total	3,750,516	7,990,098	3,975,068	7,066,079

<sup>(\*)</sup> Repayments include accrued interest payables in the amount

The balance amounting to US\$(000) 3,750,516 consists of securitization deals and USD denominated securities issued by the Bank. As of 31 December 2013, the outstanding TL denominated bonds with the maturity of 6 months are TL 933,802, with the maturity of 1 year are TL 778,610, with the maturity of 2 years are TL 151,665, with maturity of 3 years are TL 391,956 and with the maturity of 5 years are TL 883,017. As of 31 December 2012, the outstanding TL denominated bonds with the maturity of 6 months are TL 1,022,015, with the maturity of 1 year are TL 653,883, with the maturity of 2 years are TL 417,014 and with maturity of 3 years are TL 437,767.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

NOTE 16 - TAXATION		
	2013	2012
Current income taxes expense	707,290	857,535
Deferred taxes expense/income	127,924	(65,023)
Income taxes expense	835,214	792,512
Income taxes currently payable	366,610	1,147,876
Prepaid taxes	(292,241)	(719,883)
Income taxes payable	74,369	427,993

#### (a) Income taxes currently payable

Turkish tax legislation does not permit a parent Bank and its subsidiaries to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the consolidated financial statements, have been calculated on a separate-entity basis.

Through the enactment of Corporate Tax Law No.5520 ("New Corporate Tax Law") published in the Official Gazette No.26205 dated 21 June 2006, corporation tax is payable at the rate of 20% effective from 1 January 2006 on the total income of the Bank after adjusting for certain disallowable expenses, exempt income and investment and other allowances. No further tax is payable unless the profit is distributed.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%.

An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax. Corporations are required to pay advance corporation tax quarterly at the rate of 20% on their corporate income. Advance tax is payable by the 17th of the second month following each calendar quarter end. Advance taxes paid by corporations are credited against the annual corporation tax liability. The balance of the advance tax paid may be refunded or used to set-off against other liabilities to the government.

75% portion of the capital gains derived from the sale of equity investments and immovable properties held for at least two years is tax exempt, if such gains are added to paid-in capital in accordance with the New Corporate Tax Law.

Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to 5 years. Tax losses cannot be carried back to offset profits from previous periods.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 16 - TAXATION (Continued)**

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Corporations file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate. Tax returns are open for 5 years from the beginning of the year that follows the date of filing during which the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and if they find any corrections than the tax amount to be paid might be changed as well.

The movement of current income taxes at 31 December 2013 and 2012 is as follows;

	2013	2012
Balance at 1 January	427,993	108,047
Current taxes charge to income statement	707,290	857,535
Current taxes charged to equity	(340,680)	290,341
Less: Taxes paid	(720,234)	(827,930)
	74,369	427,993

The reconciliation between the expected and the actual taxation charge is stated below:

	2013	2012
Profit before income taxes		
and minority interest	4,063,745	3,876,610
Theoretical tax charge at the applicable		
tax rate 20%	812,749	775,322
Tax effect of items which are not deductible or		
assessable for taxation purposes:		
Income exempt from taxation	(50,169)	(12,771)
Non-deductible expenses	72,634	29,961
	835,214	792,512

#### (b) Deferred income taxes

Deferred income taxes are calculated on temporary differences that are expected to be realised or settled based on the taxable income under the liability method using enacted tax rates in related jurisdictions.

The movement of deferred income taxes at 31 December 2013 and 2012 as follows;

	2013	2012
Deferred tax asset, net at 1 January	145,659	254,338
Deferred income tax recognized in income statement	(127,924)	65,023
Deferred income tax recognized in equity	407,260	(173,702)
Deferred tax asset/(liability), net at December 31	424,995	145,659

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 16 - TAXATION (Continued)**

The deferred tax asset and liability represents the tax effect of temporary differences arising due to the different treatment of certain items of income and expenses included in the financial statements compared to the local tax return, in accordance with the applicable tax law. The temporary differences giving rise to deferred income tax assets and deferred tax liabilities are as follows:

Cumulative	Deferred in	ncome tax		
	temporary differences		Assets/(liabilitie	
	2013	2012	2013	2012
Temporary differences on				
financial instruments	(1,697,515)	(582,060)	339,503	116,412
Employment benefit obligations	(109,804)	(101,741)	21,975	20,373
Other temporary differences	(617,915)	(267,837)	123,583	55,359
Gross deferred income assets			485,061	192,144
Reversal of country risk provision Differences between book value	143,091	89,167	(45,788)	(28,534)
and tax base of property and equipment	71,392	89,757	(14,278)	(17,931)
Gross deferred income liabilities			(60,066)	(46,465)
			424,995	145,679
Net deferred income tax assets			468,228	173,220
Net deferred income tax liabilities			43,233	27,541

## NOTE 17 - OTHER LIABILITIES AND ACCRUED EXPENSES

As at 31 December 2013, principal components of the other liabilities are payables to point of sale acquiring merchants, payables on cheques in clearance, non-income related taxes and withholdings, unearned commission income and bonus liability to customers.

Payables to point of sale acquiring merchants include amounts owed to merchants related with credit card transactions in which the transacted amount will be paid to the merchants on a term basis.

At 31 December 2013, payables to point of sale acquiring merchants of TL 223,308 (2012: TL 187,770) were from Sabancı Holding Group companies and other related parties.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 18 - EMPLOYMENT BENEFIT OBLIGATIONS**

	2013	2012
Balance sheet obligations for:		
- Reserve for employment termination benefits	59,720	58,620
- Accrual for unused vacation	51,439	43,121
- Post-employment benefits (pension and medical)	· -	<u> </u>
	111,159	101,741

There is no amount recognized in the balance sheet for post-employment benefits since fair value of the Fund's plan assets compensate defined benefit obligations for the years ended 2013 and 2012.

	2013	2012
Income statement charge for:		
- Post-employment benefits (pension and medical)	(133,857)	(118,282)
- Reserve for employment termination benefits	(28,221)	(31,974)
- Accrual for unused vacation	(8,318)	(7,966)
	(170,396)	(158,222)

The charge for the post-employment benefits representing the cash contributions to the Fund by the Group, and reserve for employment termination benefits and unused vacation have been included in employee costs under operating expenses (Note 24).

#### (a) Post-employment benefits (pension and medical)

The surplus unrecognized in the balance sheet is determined as follows:

Surplus	444.642	302,398
Fair value of plan assets	1,126,277	989,836
- Other non-transferrable benefits	(225,809)	(294,543)
- Post-employment medical benefits transferrable to SSI (*)	552,890	490,566
- Pension benefits transferrable to SSI	(1,008,716)	(883,461)
Present value of funded obligations	(681,635)	(687,438)
	2013	2012

2013

2012

<sup>(\*)</sup> The amount of the post-employment medical benefits transferrable to SSI is calculated over the net present value of medical liabilities and health premiums.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### NOTE 18 - EMPLOYMENT BENEFIT OBLIGATIONS (Continued)

The Bank's personnel are members of the "Akbank T.A.Ş. Personnel Pension Fund Foundation" ("Pension Fund") established in accordance with the Social Security Law numbered 506, article No.20. The financial statements of the Pension Fund have been audited as of year ends by an independent actuary in accordance with the 38th article of the Insurance Supervisory Law and the "Actuarial Regulation" based on the same article.

Temporary 23rd article paragraph ("the paragraph") 1 of the Banking Law No 5411 published in the Official Gazette no 25983 dated 1 November 2005 envisaged that Banks would transfer their pension funds to the Social Security Institution ("SSI") within three years following the publication date of the Banking Law, and regulated the principles of this transfer. The first paragraph of the related article was rescinded as from the 31 March 2007, the publication date of the decision of the Constitutional Court dated 22 March 2007. The reasoned decree regarding the rescission of the mentioned paragraph was published in the Official Gazette numbered 26731, dated 15 December 2007.

Following the publication of the reasoned decree of the Constitutional Court, Turkish Grand National Assembly commenced to work on a new law regarding the transfer of the members of funds to the Social Security Institution; the related articles of the Social Security Law ("New Law") numbered 5754 regarding the transfer of the funds, were ratified by the TGNA General Meeting on 17 April 2008 and came into effect following the publication in the Official Gazette numbered 26870, dated 8 May 2008.

The main opposition party had appealed to the Constitutional Court for the cancellation of some of the articles of the New Law including transfer of the Funds to the SSI on 19 June 2008. The Constitution Court has dismissed the appeal with the decision taken in the meeting dated 30 March 2011. The reasoned decision has been published in the Official Gazette dated 28 December 2011 and numbered 28156.

The New Law was requiring that present value of post-employment benefits at the transfer date shall be calculated by a commission consisting of the representatives of SSI, Ministry of Finance, Undersecretariat of Treasury, Undersecretariat of State Planning Organization, BRSA, SDIF and banks and funds, by using a technical discount rate of 9.8 percent taking into consideration the transferrable contributions and payments of the funds including any monthly payment differences paid by the funds above the limits within the framework of SSI regulations. Accordingly the transfer required by the New Law was to be completed until 8 May 2011. According to the decision of the Council of Ministers published on the Official Gazette dated 9 April 2011 no. 27900, the time frame for related transfer has been extended for two years. With the change in first clause of 20nd provisional article of the "Social Insurance and General Health Insurance Law no. 5510" published on the Official Gazette no. 28227 dated 8 March 2012, the postponement right of the Council of Ministers has been extended from two years to four years. Accordingly the turnover process has been postponed for one more year with the decision of the Council of Ministers dated 3 May 2013. According to the New Law, following the transfer of the members of the fund to the SSI, the funds and institutions will continue to provide the nontransferrable social benefits and payments which are included in the articles of association of the fund.

With respect to that, according to the technical balance sheet report as at 31 December 2013 prepared considering the related articles of the New Law regarding the transferrable benefit obligations and in accordance with IAS 19 for the non-transferrable social benefits and

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### NOTE 18 - EMPLOYMENT BENEFIT OBLIGATIONS (Continued)

payments which are included in the articles of association and audited within the framework stated in the first paragraph above the Fund has no technical or actual deficit which requires a provision. Since the Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Bank's financial statements.

The Group's obligation in respect of the post-employment benefits transferrable to SSI, has been determined as the value of the payment that would need to be made to SSI to settle the obligation at the balance sheet date in accordance with the related article of the New Law and other related laws and regulations; and the Group's obligation related to other non-transferrable benefits has been calculated in accordance with IAS 19 by a registered actuary. Therefore, the actuarial parameters and results reflect the provisions of the New Law for the post-employment pension and medical benefits transferrable to SSI (e.g. a technical interest rate of 9.80%), except for the non-transferrable other benefits. Accordingly, including the obligation for non-transferable other benefits amounting TL 225,809 (2012: TL 294,543), the surplus of the Fund amounts to TL 444,642 as of 31 December 2013 (2012: TL 302,398).

The principal actuarial assumptions used were as follows:

	2013 (%)	2012 (%)
Discount rate		
- Pension benefits transferrable to SSI	9.80	9.80
- Post-employment medical benefits transferrable to SSI	9.80	9.80
- Other non-transferrable benefits (*)	4.34	2.55

<sup>(\*)</sup> Represents the average rate calculated by considering each individuals remaining retirement year.

#### Mortality rate:

The average life expectancy in years of a pensioner retiring at age 60 for men, 58 for women determined using mortality table depending on statistical data is 17 years for men and 23 years for women.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 18 - EMPLOYMENT BENEFIT OBLIGATIONS (Continued)**

The movement in the fair value of plan assets of the year is as follows:

	2013	2012
Beginning of year	989,836	927,186
Actual return on plan assets	193,840	117,758
Employer contributions	133,857	118,282
Employee contributions	114,785	101,417
Benefits paid	(306,041)	(274,807)
End of year	1,126,277	989,836

Plan assets are comprised as follows:

	2013		2012		
Bank placements	781,086	69%	638,406	64%	
Premises and equipment	19,354	2%	29,788	3%	
Securities	290,025	26%	292,516	30%	
Other	35,812	3%	29,126	3%	
End of year	1,126,277	100%	989,836	100%	

#### (b) Employment termination benefits

Under the Turkish Labour Law, the Group is required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, who dies or retires after completing 25 years of service (20 years for women) and achieves the retirement age (58 for women and 60 for men). Since the legislation was changed on 23 May 2002, there are certain transitional provisions relating to length of service prior to retirement.

The amount payable consists of one month's salary limited to a maximum of TL 3,254.44 (in full TL amount) (31 December 2012: TL 3,033.98 (in full TL amount)) for each year of service. This liability is legally not funded and there is no funding requirement.

The liability is not funded, as there is no funding requirement.

The reserve has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of its employees.

IAS 19 "Employment Benefits" requires actuarial valuation methods to be developed to estimate the enterprise's obligation for such benefits. Accordingly, the following actuarial assumptions were used in the calculation of the total liability:

	<b>2013</b> 4.43	2012	
Discount rate (%)	4.43	3.57	
Turnover rate to estimate the probability of retirement (%)	94.25	94.01	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 18 - EMPLOYMENT BENEFIT OBLIGATIONS (Continued)**

The principal actuarial assumption is that the current maximum liability will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the effects of future inflation. As the maximum liability is revised semi-annually, the maximum amount of TL 3,438.22 (1 January 2012: TL 3,125.01) effective from 1 January 2014 has been taken into consideration in calculating the reserve for employee termination benefits.

Movements in the reserve for employment termination benefits during the year are as follows:

	2013	2012
1 January	58,620	42,456
Increase during the year	28,221	31,974
Paid during the year	(27,121)	(15,810)
End of year	59,720	58,620

#### **NOTE 19 - SHARE CAPITAL**

The historic amount of share capital of the Group is TL 4,000,000 (2012: TL 4,000,000) and consists of TL 400,000,000,000 (2012: TL 400,000,000,000) authorized shares with a nominal value of Kr 1 each.

At 31 December 2013 and 2012, the issued and fully paid-in share capital held is as follows:

	Audited 31 December 2013		Audi 31 Decen	ited iber 2012
	Share (%)	TL	Share (%)	TL
Total Sabancı Group, affiliated				
companies and family	48.88	1,955,000	48.95	1,958,048
Citibank Overseas Investment				
Corporation	9.90	396,000	9.90	396,000
Other	41.22	1,649,000	41.15	1,645,952
Historical share capital	100.00	4,000,000	100.00	4,000,000
Adjustment to share capital	-	1,529,151	-	1,529,151
Total paid-in share capital		5,529,151		5,529,151

The adjustment to share capital represents the restatement effect of cash and cash equivalent contributions to share capital in terms of equivalent purchasing power at 31 December 2004 after elimination of the accumulated deficit of TL 1,464,503.

For the year ending 31 December 2013, the Bank has paid dividend payment in cash with respect to 2012 net distributable profit after the transfer of first and legal reserves amounting to TL 570,670 (TL 0.0014 per share).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### NOTE 20 - RETAINED EARNINGS AND LEGAL RESERVES

For the year ending 31 December 2012, the Bank has paid dividend payment in cash with respect to 2011 net distributable profit after the transfer of first and legal reserves amounting to TL 418,595 (TL 0.0010 per share).

Retained earnings as per the statutory financial statements other than legal reserves are available for distribution, subject to the legal reserve requirement referred to below.

Under the Turkish Commercial Code, the Group is required to create the following legal reserves from appropriations of earnings, which are available for distribution only in the event of liquidation or losses:

- a) First legal reserve, appropriated at the rate of 5%, until the total reserve is equal to 20% of issued and fully paid-in share capital.
- b) Second legal reserve, appropriated at the rate of at least 10% of distributions in excess of 5% of issued and fully paid-in share capital, without limit. It may be used to absorb losses.

After deducting taxes and setting aside the legal reserves as discussed above, the remaining balance of net profit is available for distribution to shareholders. In accordance with the Articles of Association, bonuses to the chairman and members of the Board of Directors are limited to a maximum of 2% of the remaining balance; the average percentage of such distributions in the last five years was 0.02%.

#### **NOTE 21 - NET INTEREST INCOME**

	2013	2012
Interest income on:		
Loans and advances to customers	8,503,619	7,477,037
Investment and trading securities	3,311,800	4,094,443
Deposits with banks	58,233	68,441
Other interest income	18,181	9,554
Total interest income	11,891,833	11,649,475
	2013	2012
Interest expense on:		
Deposits	4,664,363	5,446,343
Funds borrowed and debt securities in issue	330,875	365,633
Interbank money market deposits	26,190	41,121
Interest on debt securities in issue	469,917	413,566
Other interest expenses	18,941	25,012
Total interest expense	5,510,286	6,291,675

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

## NOTE 22 - NET FEE AND COMMISSION INCOME

	2013	2012
Fee and commission income on:		
Credit Cards	1,349,415	1,280,213
Retail and commercial banking operations	502,256	250,950
Mutual fund management fee	69,983	63,779
Insurance intermediary	164,545	128,959
Non-cash loans	111,204	92,886
Money transfers	84,348	70,194
Brokerage commission	60,674	47,746
Other	191,418	179,620
	2,533,843	2,114,347
Fee and commission expense on:	(222, 722)	(2(0,20()
Credit cards	(223,723)	(269,206)
Other	(66,607)	(47,467)
	(290,330)	(316,673)
Net fee and commission income	2,243,513	1,797,674
NOTE 23 - NET TRADING INCOME/(LOSS)		
	2013	2012
Derivative financial instruments	(286,984)	(890,003)
Trading and available for sale securities	656,935	1,264,697
	369,951	374,694

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 24 - OPERATING EXPENSES**

	2013	2012
Employee costs	1,431,582	1,229,546
Credit card and banking services	412,006	368,037
Legal expenses	122,936	97,711
Depreciation charges of property and equipment (Note 11)	123,689	117,082
Marketing and advertisement expenses	120,936	101,962
Computer maintenance and support expenses	144,740	111,161
Communication expenses	107,781	122,102
Saving deposits insurance fund	127,138	90,188
Sundry taxes and duties	184,008	154,645
Heating, lighting and water expenses	49,903	47,353
Amortisation of other intangible assets (Note 12)	47,200	39,986
Repair and maintenance expenses	25,464	25,231
Stationery expenses	11,942	12,270
Operating Lease expenses	146,380	127,776
Other(*)	519,196	386,751
Provision for general possible risks	270,000	-
	3,844,901	3,031,801

(\*) The investigation initiated by the Competition Board on November 2011 in accordance with Law No. 4054 on the Protection of Competition against 12 banks and 2 firms in the financial services industry, including the Bank, to determine whether the 4th clause of the aforementioned Law was violated through agreements limiting competition has been finalized and the Competition Board has decided for an administrative fine amounting to TL 172.165. The current period balance in the "Other" line includes the three-fourth of the subject administrative fine amounting to TL 129.124, which was paid within the framework of 17th clause of Misdemeanor Law. The Bank has filed a lawsuit against Ankara Regional Administrative Court for the cancellation of the Court's decision and repayment of the paid fine.

Post-employment benefits (pension and medical) paid, reserve for employment termination benefit and accrual for unused vacation rights for the year ended 31 December 2013 which amount to TL 133,857 (2012: TL 118,282), TL 28,221 (2012: TL 31,974) and TL 8,318 (2012: TL 7,966), respectively are included in the employee costs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 25 – TRANSFERRED FINANCIAL ASSETS HELD OR PLEDGED AS COLLATERAL

#### (a) Assets Pledged:

, ,	2013			2012
	Assets	Related liability	Assets	Related liability
Balances with other banks (Note 6)	2,968,616	20,283,662	1,569,187	17,668,327
Trading securities (Note 7)	5,116	-	1,157	-
- legal requirements	5,116	-	1,157	-
Investment securities (Note 10)				
- available-for-sale	3,919,373	-	6,526,263	-
- legal requirements	3,919,373	-	6,526,263	-
- held-to-maturity	3,875,664	-	3,145,397	-
- legal requirements	3,875,664	-	3,145,397	-
Total	10,768,769	20,283,662	11,242,004	17,668,327

## (b) Transferred Assets that are not Derecognized:

	2013		2	012
	Assets	Related liability	Assets	Related liability
Investment securities (Note 10)				
- available-for-sale	19,534,511	16,852,491	23,097,568	19,369,684
- repurchase agreement	19,534,511	16,852,491	23,097,568	19,369,684
- held-to-maturity	7,064,453	6,047,106	358,131	344,194
- repurchase agreements	7,064,453	6,047,106	358,131	344,194
Total	26,598,964	22,899,597	23,455,699	19,713,878

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### NOTE 26 - COMMITMENTS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

In the normal course of banking activities, the Group undertakes various commitments and incurs certain contingent liabilities that are not presented in these consolidated balance sheets, including letters of guarantee, acceptance credits, letters of credit and off-balance sheet derivative instruments, The management does not expect any material losses as a result of these transactions, The following is a summary of significant commitments and contingent liabilities:

#### (a) Legal proceedings

As of 31 December 2013 there are a number of legal proceedings outstanding against the Group, for which a provision of TL 8,406 (2012: TL 7,861) has been made.

# NOTE 26 - COMMITMENTS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS (continued)

#### (b) Commitments under derivative instruments:

The breakdown of notional amounts of derivative transactions at 31 December 2013 and 2012 is as follows:

	2013					
	US\$	EUR	GBP	Other	TL	Total
Derivatives held for trading:						
Currency forward transactions	1,678,498	2,331,544	39,555	3,890	1,993,163	6,046,650
Swap transactions	25,524,874	11,714,797	1,111,949	948,735	3,919,764	43,220,119
- Currency rate swaps	14,138,394	5,029,562	1,111,949	948,735	2,810,181	24,038,821
- Interest rate swaps	11,386,480	6,685,235	-	· -	1,109,583	19,181,298
Spot transactions	1,647,462	299,241	-	7,295	2,590,297	4,544,295
Option transactions	20,408,215	3,466,648	9,805	1,198,957	5,519,586	30,603,211
Future transactions	-	· · ·	· -	· · · · -		-
Other Derivative Instruments	278,173	_	_	40,005	198,666	516,844
Derivatives held for hedging:	,			· ·		
Swap transactions	6,489,514	_	-	-	-	6,489,514
- Interest rate swaps	3,387,336	_	_	-	-	3,387,336
- Currency rate swaps	3,102,178	-	-	-	-	3,102,178
Total purchases	56,026,736	17,812,230	1,161,309	2,198,882	14,221,476	91,420,633
Derivatives held for trading:						
Currency forward transactions	1,248,585	1,227,845	-	47,249	3,504,893	6,028,572
Swap transactions	17,504,370	9,404,129	65,744	13,913	14,765,240	41,753,396
- Currency rate swaps	6,117,890	2,718,894	65,744	13,913	13,655,657	22,572,098
- Interest rate swaps	11,386,480	6,685,235		<u>-</u>	1,109,583	19,181,298
Spot transactions	2,852,410	236,923	14,678	58,145	1,391,400	4,553,556
Option transactions	19,942,241	2,404,850	9,805	1,198,958	6,925,300	30,481,154
Future transactions	-	-	-	-	-	-
Other Derivative Instruments	278,173	-	-	1,160,045	263,650	1,701,868
Derivatives held for hedging:						
Swap transactions	3,387,336	-	-	-	2,640,102	6,027,438
- Interest rate swaps	3,387,336	-	-	-		3,387,336
- Currency rate swaps	-	-	-	-	2,640,102	2,640,102
Total sales	45,213,115	13,273,747	90,227	2,478,310	29,490,585	90,545,984
Off-balance sheet net						
notional position (Note 3)	10,813,621	4,538,483	1,071,082	(279,428)	(15,269,109)	874,649

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

NOTE 26 - COMMITMENTS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS (Continued)

	2012					
	US\$	EUR	GBP	Other	TL	Total
Derivatives held for trading:						
Currency forward transactions	342,870	1,228,116	12,910	2,348	829,002	2,415,246
Swap transactions	11,438,324	7,323,859	852,834	625,536	1,618,716	21,859,269
- Currency rate swaps	5,349,214	1,802,367	852,834	625,536	1,059,133	9,689,084
- Interest rate swaps	6,089,110	5,521,492	-	-	559,583	12,170,185
Spot transactions	1,089,968	240,622	2,731	76,719	378,012	1,788,052
Option transactions	5,820,327	836,646	10,342	272,521	3,312,939	10,252,775
Future transactions	· · · · -	· <u>-</u>	-	· <u>-</u>	-	-
Other Derivative Instruments	259,711	-	-	14,954	-	274,665
Derivatives held for hedging:	,					Í
Swap transactions	5,415,475	-	-	-	1,030,000	6,445,475
- Interest rate swaps	5,415,475	-	-	-	1,030,000	6,445,475
Total purchases	24,366,675	9,629,243	878,817	992,078	7,168,669	43,035,482
<b>Derivatives held for trading:</b>	1.042.671	240.151	472	46.200	1 001 072	2 422 465
Currency forward transactions	1,043,671	240,151	473	46,298	1,091,872	2,422,465
Swap transactions	9,623,553	7,067,413	15,809	65,955	4,274,661	21,047,391
- Currency rate swaps	3,534,443	1,545,921	15,809	65,955	3,715,078	8,877,206
- Interest rate swaps	6,089,110	5,521,492	-	-	559,583	12,170,185
Spot transactions	657,889	330,372	4,043	30,965	766,319	1,789,588
Option transactions	5,655,573	921,834	9,857	274,236	3,391,384	10,252,884
Future transactions	-	-	-	-	94,351	94,351
Other Derivative Instruments	274,537	-	-	825,609	-	1,100,146
Derivatives held for hedging:						
Swap transactions	2,245,494	-	-	-	4,271,445	6,516,939
- Interest rate swaps	2,245,494	<u> </u>	-		4,271,445	6,516,939
Total sales	19,500,717	8,559,770	30,182	1,243,063	13,890,032	43,223,764
Off-balance sheet net						
notional position (Note 3)	4,865,958	1,069,473	848,635	(250,985)	(6,721,363)	(188,282)

The above table summarizes the Group's derivative transactions, Each derivative transaction represents a simultaneous receivable and payable to be received and paid, on a future date, in respective currencies, Accordingly, the difference between the "sale" and "purchase" transactions represents the net exposure of the Group with respect to commitments arising from these transactions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 26 - COMMITMENTS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS (Continued)

The related party balances in forward currency purchase/sale and swap transactions are as follows:

	2013		2012 Foreign			
	Foreign					
	TL	currency	Total	TL	currency	Total
Currency forward purchases	60,834	184,308	245,142	82,635	49,397	132,032
Currency forward sales	(177,525)	(60,842)	(238, 367)	· <u>-</u>	(126,076)	(126,076)
Currency swap purchases	-	-	-	-	· , , ,	
Currency swap sales	-	-	-	-	-	_
Interest rate swap purchases		1,071,513	1,071,513	-	959,878	959,878
Interest rate swap sales		(1,071,513)	(1,071,513)	-	(959,878)	(959,878)
Option purchases	-	-	-	-	· , , , ,	
Option sales	-	-	-	-	-	_
Spot purchases	-	-	-	-	-	_
Spot sales	-	-	-	-	-	-
Net position	(116,691)	123,466	6,775	82,635	(76,679)	5,956

#### (c) Credit related commitments:

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralized by the underlying shipments of goods to which they relate and therefore have significantly less risk, Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement.

The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# NOTE 26 - COMMITMENTS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS (Continued)

The following table shows the outstanding credit related commitments of the Group at 31 December 2013 and 2012:

		2013			2012		
	Up to 1 year	Over 1 year	Total	Up to 1 year	Over 1 year	Total	
Letters of guarantee	•	·		•	·		
issued by the Group							
- Turkish lira	1,553,265	10,163,126	11,716,391	551,996	5,851,015	6,403,011	
- Foreign currency	710,586	6,758,486	7,469,072	378,807	5,422,103	5,800,910	
Acceptance credits							
- Turkish lira	-	-	-	-	15	15	
- Foreign currency	1,652,958	53,028	1,705,986	168,340	31,509	199,849	
Letter of credit							
- Turkish lira	1,182	173	1,355	18,619	1	18,620	
- Foreign currency	4,904,030	1,301,799	6,205,829	2,898,824	1,629,529	4,528,353	
Other guarantees							
- Turkish lira	10,116	1,321,318	1,331,434	27,663	140,403	168,066	
- Foreign currency	1,256,769	591,072	1,847,841	904,754	646,109	1,550,863	
	10,088,906	20,189,002	30,277,908	4,949,003	13,720,684	18,669,687	

Included in the letters of guarantee and acceptance credits are guarantees amounting to TL 2,414,017 (2012: TL 327,121) for related parties at 31 December 2013.

The economic sector risk concentrations for outstanding credit related commitments of the Group are as follows:

	2013	2012
Financial institutions	4,641,096	3,636,349
Electricity, gas, water	2,932,655	610,732
Chemicals	3,972,166	1,755,375
Small-scale retailers	2,244,381	1,411,398
Construction	2,798,820	2,535,422
Steel and mining	1,711,456	1,258,952
Wholesaling	6,548,941	1,581,401
Automotive	575,200	606,102
Other manufacturing	529,398	440,415
Food and beverage	661,056	582,227
Electronics	573,761	420,803
Textile	604,498	394,308
Transportation	315,836	238,898
Agriculture and forestry	92,939	82,150
Tourism	348,749	117,770
Telecommunications	201,480	163,129
Other	1,525,476	2,834,256
	30,277,908	18,669,687

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 27 - MUTUAL FUNDS**

As of 31 December 2013, the Group is the founder of 51 mutual funds (31 December 2012: 41 mutual funds) with a unaudited total fund value of TL 2.982.884 (31 December 2012: TL 3.228.367). The shares of the mutual funds established in accordance with the Capital Markets Board legislation are kept dematerialized by Istanbul Settlement and Custody Bank, Inc.

#### NOTE 28 - RELATED PARTY TRANSACTIONS

A number of transactions were entered into with related parties in the normal course of business.

### (a) Balances with related parties:

•	2013	2012
Loans and receivables, net	2,368,097	2,090,840
Finance lease receivables	3,216	3,980
Total Assets	2,371,313	2,094,820
Customer Deposit	7,264,450	7,181,998
<b>Total Liabilities</b>	7,264,450	7,181,998
Credit related commitments	2,414,017	327,121
Commitment under derivative instruments (*)	2,626,534	2,177,864
<b>Total Commitments and contingent liabilities</b>	5,040,551	2,504,985

<sup>(\*)</sup> Figures presented in the table above show the total of "sale" and "purchase" amounts of the related transactions.

As at 31 December 2013, the Group has repurchase commitments amounting to TL 30,913 (2012: TL 41,748) with Sabancı Holding Group companies and other related parties.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

#### **NOTE 28 - RELATED PARTY TRANSACTIONS (Continued)**

#### (b) Transactions with related parties:

	2013	2012
Interest income on loans	105,433	130,242
Interest income	105,433	130,242
Interest expense on deposits (Note 14)	392,918	396,505
Interest expense	392,918	396,505

(b) Information on forward and option agreements and other similar agreements made with the Group's risk group:

	Investment Subsidiaries and	s in Associates, Joint Ventures	Direc	t and Indirect	Real and Legal that have been
Group's risk group		S Partnerships)		of the Group	the Risk Group
	Current Period 31 December 2013	Prior Period 31 December 2012	Current Period 31 December 2013		 Prior Period 31 December 2012
Transactions at Fair Value					
Through Profit or Loss Beginning of the Period	-	-	2,177,864	2,945,172	1,133,067
Balance at the End of the Period	-	-	2,626,534	2,177,864	-
Total Income/Loss Transactions for Hedging	-	-	9,026	(28,100)	-
Purposes					
Beginning of the Period	-	-		188,890	-
Balance at the End of the Period	-	-		-	-
Total Income/Loss	-	-		(916)	-

Figures presented in the table above show the total of "sale" and "purchase" amounts of the related transactions, Accordingly, as a result of the nature of these transactions, the difference between the "sale" and "purchase" transactions affects the net exposure of the Group. As of 31 December 2013, the net exposure for direct and indirect shareholders of the Group is TL 6,775 (31 December 2012: TL 5,956).

#### (d) Balances with senior management and Board of Directors and their related parties:

	Audited 31 December 2013	Audited 31 December 2012
Customer Deposits	1,021,540	899,644
<b>Total due to customers</b>	1,021,540	899,644

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

(Amounts expressed in thousands of Turkish lira ("TL") unless otherwise stated.

# **NOTE 28 - RELATED PARTY TRANSACTIONS (Continued)**

## Key management personnel of the bank

For the period ended 31 December 2013, total remuneration of the senior management and Board of Directors of the Bank amounted to TL 29,853 (2012: TL 26,464).

As at 31 December 2013 and 2012, other balances with directors and other key management personnel are immaterial.

#### NOTE 29 - EVENTS AFTER THE BALANCE SHEET DATE

None.